

1 John J. Bartko, State Bar No. 37372  
Robert H. Bunzel, State Bar No. 99395  
2 William I. Edlund, State Bar No. 25013  
BARTKO, ZANKEL, TARRANT & MILLER  
3 A Professional Corporation  
900 Front Street, Suite 300  
4 San Francisco, California 94111  
Telephone: (415) 956-1900  
5 Facsimile: (415) 956-1152

6 John F. McLean, State Bar No. 55914  
LAW OFFICE OF JOHN F. McLEAN  
7 45 Seafirth Road  
Tiburon, California 94920  
8 Telephone: (415) 435-6367  
Facsimile: (415) 789-0159

9 Attorneys for Defendant  
10 GARY SWANSON

11  
12 UNITED STATES DISTRICT COURT  
13 NORTHERN DISTRICT OF CALIFORNIA  
14 SAN FRANCISCO DIVISION

15 UNITED STATES OF AMERICA,

16 Plaintiff,

17 v.

18 GARY SWANSON,

19 Defendant.

No. CR-06-0692 PJH

20 **DEFENDANT'S OBJECTIONS TO**  
**GOVERNMENT'S PROPOSED**  
**COCONSPIRATOR EVIDENCE**

21 Date: January 16, 2008  
22 Time: 1:30 p.m.  
23 Courtroom: 3

24 Trial Date: February 4, 2008  
25 Judge: Hon. Phyllis J. Hamilton  
26  
27  
28

**TABLE OF CONTENTS**

1

2

3 TABLE OF AUTHORITIES..... ii

4 I. INTRODUCTION..... 1

5 II. THE GOVERNMENT’S SUMMARY AND EXHIBITS ARE

6 CONTRARY TO THE COURT’S PROCEDURES AND FINAL

7 PRETRIAL ORDER ..... 3

8 A. Procedure for Introduction of Coconspirator Statements and

9 the Middle Road Approach Applied to the Government’s

10 Summary..... 3

11 B. The Asserted 4-1/2 Year Single Conspiracy Back to

12 December 1997 is No Basis On Which to Admit Historical

13 Emails..... 4

14 C. The Government’s December 19 Summary Violates the

15 Conditions of the Court’s Final Pretrial Order Regarding the

16 Use of Pre-Conspiracy Evidence..... 5

17 III. THE GOVERNMENT’S SUMMARY DOES NOT MEET RULE

18 801(D)(2)(E) REQUIREMENTS FOR PRELIMINARY

19 INTRODUCTION..... 7

20 A. All or Most of the Salesmen Emails do not Show Knowledge

21 or Participation by the Declarant..... 7

22 B. Most if Not All of the Salesmen Emails Do Not Meet the In

23 Furtherance Requirement for Preliminary Introduction..... 9

24 IV. NO PART OF THE EMAILS ARE ADMISSIBLE

25 NONHEARSAY..... 10

26 V. CONCLUSION: AT A MINIMUM, UNTIL THE GOVERNMENT

27 ESTABLISHES SUFFICIENT PROOF, EMAILS BEYOND THE

28 CHARGED PERIOD OR OFFERED BY DECLARANTS WHO

HAVE NOT ADMITTED THEIR PARTICPATION, SHOULD

NOT BE PUBLISHED TO THE JURY IN ANY MANNER. .... 11

A. Consistent with the 7th Circuit Middle Road Approach, Only

Coconspirator Statements That Meet a Sufficiency Standard

Should be Introduced..... 11

B. Emails Should Not Be Published in Opening Statement..... 13

**BARTKOZANKEL**  
Barbara Bartkozanke, Attorney at Law  
1000 Front Street, Suite 300  
San Francisco, CA 94111  
Phone (415) 956-1900 • Fax (415) 956-1152

**TABLE OF AUTHORITIES**

**CASES**

1

2

3 *Bourjaily v. United States*

4 483 U.S. 171 (1987) ..... 7, 12

5 *Iannelli v. U.S.*

6 420 U.S. 770 (1975) ..... 9

7 *In re Baby Food Antitrust*

8 166 F.3d 112 (3d Cir. 1999) ..... 8

9 *In re Citric Acid Litigation*

10 191 F.3d 1090 (9th Cir. 1999) ..... 8, 10

11 *In re Japanese Electronic Products*

12 723 F.2d 238 (3rd Cir. 1983), *rev'd on other grds*, 475 US 574 (1986) ..... 5

13 *Mohammadkhani v. Anthony*

14 -- F.Supp.2d --, 2007 WL 232516 (D. Nev. 2007) ..... 11

15 *U.S. v. Hernandez*

16 779 F.2d 456 (8th Cir. 1985) ..... 13

17 *United States v. Arbelaez*

18 719 F.2d 1453 (9th Cir. 1983) ..... 13

19 *United States v. Cox*

20 923 F.2d 519 (7th Cir. 1991) ..... 3, 12

21 *United States v. DiCesare*

22 765 F.2d 890 (9th Cir. 1985) ..... 4

23 *United States v. Gee*

24 695 F.2d 1165 (9th Cir. 1983) ..... 4

25 *United States v. Larson*

26 460 F.3d 1200 (9th Cir. 2006) ..... 3, 4, 5, 6, 8, 9, 11, 12, 13

27 *United States v. Miller*

28 981 F.2d 439 (9th Cir. 1992) ..... 7

*United States v. Richardson*

130 F.3d 765 (7th Cir. 1997), *jud. vac'd on other grds*, 526 US 813 (1999) ..... 7

*United States v. Russo*

302 F.3d 37 (2d Cir. 2002), *cert. denied*, 537 U.S. 1112 (2003) ..... 9

*United States v. Segura-Gallegos*

41 F.3d 1266 (9th Cir. 1994) ..... 4

*United States v. Smith*

893 F. 2d 1573 (9th Cir. 1990) ..... 7

*United States v. U.S. Gypsum Corp.*

438 U.S. 422 (1978) ..... 8

**BARTKOZANKEL**  
Bartko-Zankel-Horowitz-Heller, Lomfi & Haimov, P.C. of Counsel

900 Front Street, Suite 300

San Francisco, CA 94111

Phone (415) 956-1900 • Fax (415) 956-1152

1  
2  
3  
4  
5  
6  
7  
8  
9  
10  
11  
12  
13  
14  
15  
16  
17  
18  
19  
20  
21  
22  
23  
24  
25  
26  
27  
28

**STATUTES**

Federal Rules of Evidence

Rule 104(a) ..... 7, 12

Rule 403..... 11

Rule 801(d)(2)(E) ..... 4, 5, 6, 11, 13

**OTHER AUTHORITIES**

5 Weinstein’s Federal Evidence (2007) ..... 11

Mueller and Kirkpatrick, 4 Federal Evidence (3d. ed.)..... 3

**BARTKOZANKEL**  
 Bartko-Zankel-Tarrant-Miller | Lovitt & Honan, Inc. of Counsel  
 900 Front Street, Suite 300  
 San Francisco, CA 94111  
 Phone (415) 956-1900 • Fax (415) 956-1152

1 I. INTRODUCTION

2 On October 24, 2007, the government submitted just 17 email exhibits with the  
3 Declaration of Niall Lynch, Dkt. 200 Exhs. 23-39, and sought an order for pretrial admission of  
4 coconspirator statements. After hearings November 7 and 28, 2007, the Court adopted "a middle  
5 road approach," requiring the government to "preview" its coconspirator statement evidence, after  
6 which the Court "will determine which statements the government will be permitted to introduce."  
7 Order, Nov. 30, 2007, Dkt. 250, at 1, emphasis supplied. This approach was earlier described by  
8 the Court as

9 requir[ing] the government to make a *preliminary showing or*  
10 *summary of its evidence establishing the predicate facts*, while  
11 deferring the final decision until conclusion of the presentation of the  
12 evidence.

13 Order, Nov. 16, 2007, Dkt. 248, at 5:7-10, emphasis supplied.

14 On November 28, the government stated its objectives: "[W]e're not asking for a  
15 pretrial ruling on admissibility. What we are trying to do. . .

16 is to afford the Court *sufficient information* that a conspiracy existed,  
17 identifying the time period and the participants, at least the relevant  
18 participants for purposes of this trial, and that the defendant had  
19 knowledge of and participated in the conspiracy."

20 November 28 Tr. at 17:17-24, emphasis supplied. The government, on November 28, estimated  
21 that the number of emails to be previewed would be 50 to 60. *Id.* at 32:3-4.

22 The government in its December 19, 2007 coconspirator statement submission now  
23 attaches 93 exhibits of emails and email threads -- totaling hundreds of emails -- over what is  
24 described as a single conspiracy spanning *4.5 years back to December 1997*, despite the fact that  
25 no individual or company has ever pled guilty to such historical conduct. The government asserts  
26 for the first time that there are *94 alleged members of the conspiracy* -- virtually all of the  
27 worldwide DRAM sales and marketing executives -- including many from companies not  
28 mentioned in the Indictment or earlier Summary and Amended Summary of the Government's  
Case Against Gary Swanson, which will become a bill of particulars. Of the 14 summaries from  
persons who will introduce the statements, *9 are unindicted and have never admitted being a*

BARTKOZANKEL  
Bartko-Zankel-Herrmann-Keller, I. GmbH & Partners, LLC of Counsel  
900 Front Street, Suite 800  
San Francisco, CA 94111  
Phone (415) 956-1900 • Fax (415) 956-1152

1 *coconspirator*. Comparing the December 19, 2007 Gov't Summary at Attachment 1 (94 alleged  
2 conspirators at 9 companies), with the October 10, 2007 Amended Summary (a 5 company  
3 conspiracy as to which 15 individuals have been charged or pled guilty), Villarreal Decl. Exhs. 8  
4 and 9, it is obvious that the government is expanding the scope and time period of the conspiracy  
5 simply to shoehorn more evidence into the coconspirator exception. That can't be appropriate at  
6 this late date.<sup>1</sup>

7           The introductory burden on the government is daunting as to much of this evidence.  
8 It must show "sufficient" predicate facts that the statements were from knowing and participating  
9 "members" of a vast, largely uncharged and unproven conspiracy, that Mr. Swanson was  
10 contemporaneously a member too, and that each statement furthered the conspiracy. That burden is  
11 not satisfied by conclusory characterizations in the Witness Summaries that are not evidence,  
12 while the actual "evidence" previewed shows many of the elements are insufficiently established.  
13 This brief argues that as a consequence certain "categories" of the emails do not satisfy the  
14 "introduction" standard of the Court's middle road approach.

15           Detailed objections are set forth in the attached Table of Defendant's Objections,  
16 while the following legal arguments support the restrictions on use and introduction summarized in  
17 the Conclusion to this brief at § V below. A pretrial ruling that limits introduction of certain kinds  
18 of statements, until and unless a greater showing is made, can be easily applied to any particular  
19 exhibit and should not require document by document rulings at the pretrial conference.

20  
21  
22  
23  
24  
25 <sup>1</sup> Two of four companies not previously identified in the October 10, 2007 Amended  
26 Summary, NEC and Hitachi, formed Elpida in December 1999, and Elpida's plea agreement terms  
27 included NEC and Hitachi sales separately but only back to April of 1999. Similarly, Hyundai in  
28 July 1999 acquired 60% of LG, before Hyundai spun off Hynix. But in the latest Gov't Summary  
dated December 19, 2007, NEC, Hitachi, Toshiba, LG and their employees are alleged for the first  
time to be *separate* co-conspirators dating back to January 1998.

**BARTKOZANKEL**  
Bartko-Zankel-Horowitz-Keller, Lorrill & Hennessy, Inc. of Counsel

900 Front Street, Suite 800  
San Francisco, CA 94111  
Phone (415) 956-1900 • Fax (415) 956-1152

1 II. THE GOVERNMENT’S SUMMARY AND EXHIBITS ARE CONTRARY  
2 TO THE COURT’S PROCEDURES AND FINAL PRETRIAL ORDER

3 A. Procedure for Introduction of Coconspirator Statements and the  
4 Middle Road Approach Applied to the Government’s Summary.

5 Pursuant to the Court’s November 30 Order, Dkt. 250, at 2:16-17, the government  
6 was “to file and serve a summary of each witnesses’ testimony and the coconspirator statements to  
7 be offered by each witness.” Second, “[t]he government must attach to the witnesses’ summary all  
8 emails to be introduced via that witness, and must highlight the coconspirator statements contained  
9 in the emails.” *Id.*, at 2:18-19.

10 The Court’s “middle road” preview approach, drawn from *United States v. Cox*,  
11 923 F.2d 519 (7th Cir. 1991), requires “sufficient” evidence of the predicate facts to support  
12 ultimate admissibility per this circuit’s standards in *United States v. Larson*, 460 F.3d 1200,  
13 1211-1212 (9th Cir. 2006).<sup>2</sup> The purpose of the Court’s preview is to permit the parties and the  
14 Court to make an assessment “concerning the sufficiency of the Government’s evidence on the  
15 foundational requirements *before the statements are heard by the jury . . .*” *Cox, supra*, 923 F.2d  
16 at 527 (emphasis added). “Trial courts may . . . take a kind of middle course by requiring at the  
17 outset some showing or summary of *evidence establishing the predicate facts*, while deferring the  
18 final decision.” Mueller and Kirkpatrick, 4 Federal Evidence § 8:62, p. 5 (3d. ed.), emphasis  
19 supplied.

20 The government’s evidence here is insufficient to support introduction of many of  
21 the statements, especially those email bits (1) concerning an uncharged conspiracy before April  
22 1999, or (2) by a declarant who is uncharged and has neither admitted or been shown under any  
23 standard to have been a “member” of an illegal conspiracy. The “predicate facts” for such  
24 statements have just not been sufficiently presented, and the Court should rule now that certain  
25 categories of statements do not yet (if ever) qualify under *Larson*, as more particularly explained in

26 <sup>2</sup> Admission into evidence of a proffered coconspirator statement under Rule 801(d)(2)(E),  
27 Fed. R. Evid., requires the prosecutor to show under Rule 104(a) “by preponderance of the  
28 evidence that (1) the conspiracy existed when the statement was made; (2) the defendant had  
*knowledge of*, and *participated in*, the conspiracy; and (3) the statement was made ‘in furtherance  
of the conspiracy.” *Larson, supra*, 460 F.3d at 1211, emphasis supplied and citations omitted.

BARTKOZANKEL  
Bonter-Zankel-Torres-Miller Lornit & Hannon, Inc. of Counsel  
900 Front Street, Suite 300  
San Francisco, CA 94111  
Phone (415) 956-1900 • Fax (415) 956-1152



1 the Table of Defendant's Objections filed herewith. At all events, the email statements certainly  
2 should not be published to the jury in opening statements.

3 In a slight of hand that ignores the Court's November 30, 2007 Order, Dkt. 250, at  
4 2:17, that "the coconspirator statements to be offered by each witness" be identified, the Witness  
5 Summaries are mostly general narratives punctuated by a few quotes. The government should be  
6 precluded from offering any non-email testimony under Rule 801(d)(2)(E) that is not quoted in the  
7 14 Witness Summaries, as this would violate the Court's Order and prejudice the defendant.

8 B. The Asserted 4-1/2 Year Single Conspiracy Back to December 1997  
9 is No Basis On Which to Admit Historical Emails.

10 According to the government's new submission, "the conspiracy" for purposes of  
11 Rule 801 now (1) goes back years before the indictment's start date, to "at least January 1998"  
12 (and Gov't Ex. 25 dates to December, 30 1997) to sweep in a period for which Mr. Swanson was  
13 not charged and (2) lobs in for the first time as alleged "coconspirators" *four* new corporate entities  
14 and some *dozens* of new individuals, who neither pled nor were ever charged. Gov't Summary at  
15 3:1, and Attachment 1.

16 As a threshold matter, the Court should use this "preview" stage to winnow out  
17 proffered coconspirator statements which, on their face, flunk the first *Larson* element, "that the  
18 conspiracy existed when the statement was made." Order, Nov. 30, 2007, Dkt. 250, 2:7.

19 Statements of alleged coconspirators made before the time it can be  
20 shown by independent evidence that [the defendant] had joined the  
21 conspiracy are not admissible to show *his participation*.

22 *United States v. Gee*, 695 F.2d 1165, 1169 (9th Cir. 1983), emphasis supplied; *accord*, *United*  
23 *States v. Segura-Gallegos*, 41 F.3d 1266, 1272 (9th Cir. 1994). Once a defendant is ultimately  
24 proved to have joined -- knowledgeably participated in -- an ongoing conspiracy, he is responsible  
25 for acts of others done prior to his joining it, *United States v. DiCesare*, 765 F.2d 890, 900 (9th  
26 Cir. 1985), but *DiCesare* is *not* a decision whose rule is "for the purpose of applying the  
27 coconspirator exception." Gov't Summary at 3:9-10. The rule in *DiCesare* instead reflects the  
28 scope of ultimate culpability *after* the defendant has been proven on the merits to have been a  
knowledgeable participant in the conspiracy. The *Gee* rule governs the admissibility and hence the



1 introduction predicate here, where pre-indictment time frame statements are proffered under Rule  
2 801(d)(2)(E).

3 Attachment 1 to the Gov't Summary lists "conspirators" from companies such as  
4 Toshiba, LG, and NEC *not* mentioned in the Indictment or the government's Summaries of the  
5 Case Against Gary Swanson that served as a temporary proxy for a bill of particulars for the  
6 defense. (Villarreal Decl. Exhs. 7, 8.) The government's pre-1999 email exhibits identify new  
7 participants in an uncharged conspiracy, greatly expanding the case and requiring far more proof  
8 before such statements are published to the jury under Rule 801(d)(2)(E).<sup>3</sup>

9 The declarants who have pled guilty, including Chung, Kim, Suh and Kang, all  
10 pleaded to conduct beginning in 2001-2002 only, and the corporate pleas limit the conspiratorial  
11 conduct to April 1, 1999 to June 2002, and not earlier. (Villarreal Decl. Exh. 9, chart.) There is no  
12 sufficient (let alone independent) evidence of the conspiracy in 1998 among nearly 100 members.  
13 The government's zeal to use a few emails from that period must be tempered by a rational  
14 ordering of proof, fairness and due process. Introducing the historical emails without more requires  
15 a leap of predicate facts never tested or proven in this Court, and would greatly increase the chance  
16 of mistrial when the government fails to link up an extended conspiracy during the case.<sup>4</sup>

17 C. The Government's December 19 Summary Violates the Conditions  
18 of the Court's Final Pretrial Order Regarding the Use of Pre-  
Conspiracy Evidence

19 The Court in its Final Pretrial Order November 16, 2007, Dkt. 247, determined that  
20 evidence outside the time period charged in the indictment is relevant and excepted from Rule  
21

22 <sup>3</sup> For example, Gov't Ex. 40 dated Sept. 25, 1998, to be sponsored by witness Byrd includes  
23 price lists for "competitors Toshiba, NEC, Micron, and Siemens" (Byrd-2). Mr. Heller is  
24 supposed to testify about pricing discussions 1998-2002 with "Bill Hood of Hitachi, Donna Friery  
25 and Jerry Barbaro of NEC" (Heller-2), yet these persons and their companies are uncharged and  
26 unidentified in the Indictment and functional bills of particulars heretofore. Gov't Ex. 45, dated  
27 Nov. 20, 1998, to be sponsored by witness Palonsky, concerns pricing discussions with "Hynix  
28 Japanese DRAM competitors Toshiba and Mitsubishi" (Palonsky-5), yet these again are  
companies not identified in the Indictment or earlier summaries.

<sup>4</sup> While the co-conspirator exception can perhaps be based upon a conspiracy other than the  
one charged, *see In re Japanese Electronic Products*, 723 F.2d 238, 263 (3rd Cir. 1983), *rev'd on  
other grds*, 475 US 574 (1986), the different conspiracy must independently be shown to exist, and  
to meet all the other *Larson* requirements as applied to nominee coconspirator statements.

BARTKOZANKEL  
Berio-Zandell-Horn-Heller, Larrif & Hornum, Inc./of Counsel

900 Front Street, Suite 800  
San Francisco, CA 94111  
Phone (415) 956-1900 • Fax (415) 956-1152

1 404(b) as “background” – in order for the prosecution “to present a coherent and comprehensible  
 2 story regarding the alleged pricefixing conspiracy,” Order at 14:26-27, and that alternatively it  
 3 “may be admissible” under Rule 404(b), “depending on the particular piece of evidence and the  
 4 purpose for which it may be proffered.” *Id.* at 15:3-5.

5 In part because the government “assured Swanson and the court that it is not  
 6 seeking to alter the time period(s) of the indictment,” the Court concluded the “amended summary  
 7 [filed October 10, 2007] does not constructively amend the indictment.” That ruling concerned the  
 8 ‘subject matter’ of pre-April 1999 conduct as background, not the admission of emails for the truth  
 9 of an expanded conspiracy. Now, faced with a weak case in the period charged, the government  
 10 wants to use disembodied emails beginning in 1997 to incite the jury,<sup>5</sup> and realizes that under Rule  
 11 801(d)(2)(E) it must put them forward *not* for background or context or “explanation” -- as  
 12 underpinned the Court’s Final Pretrial Order -- but rather as coconspirator statements that will of  
 13 course be used “to determine whether or not Swanson committed the charged offense” – a purpose  
 14 expressly rejected by the Court at 15:7-8 of the Final Pretrial Order.

15 Any assessment of the *Larson* requirements for admission of the pre-April 1999  
 16 statements shows that they are being admitted to inculcate the defendant (see fn. 2 above), and the  
 17 government now clearly alleges an earlier conspiracy extending from “at least” January 1998 to  
 18 June 15, 2002 (Gov’t Summary at 3:1), which is *not* the one charged. Thus, if the government  
 19 continues to insist on admitting pre-April 1999 emails as coconspirator statements, then Swanson  
 20 reasserts and the Court should revisit the earlier determination about constructive amendment. At  
 21 a minimum, the court should reject these out-of-the-charged-period statements as being  
 22 inadmissible under Rule 801(d)(2)(E), and prohibit their use in any manner before the jury.

23  
 24  
 25  
 26  
 27 <sup>5</sup> The government’s coconspirator exhibits contain 12 from pre-1999: Exs. 25, 26, 32, 33,  
 28 35, 36, 38, 39, 40, 41, 43 and 45.

1 III. **THE GOVERNMENT'S SUMMARY DOES NOT MEET RULE 801(d)(2)(E)**  
 2 **REQUIREMENTS FOR PRELIMINARY INTRODUCTION.**

3 A. All or Most of the Salesmen Emails do not Show Knowledge or  
 4 Participation by the Declarant.

5 There "must be independent proof [i.e. independent of the statement itself] of *the*  
 6 *defendant's and the declarant's status as members of the same conspiracy,*" *United States v.*  
 7 *Smith*, 893 F. 2d 1573, 1574 (9th Cir. 1990), emphasis supplied. In general, *Bourjaily v. United*  
 8 *States*, 483 U.S. 171, 175 (1987) allows district courts discretion to consider nonadmissible  
 9 material to arrive at these foundational determinations under Rule 104(a) (*id.* at 179 n.2), and to  
 10 consider the nominee coconspirator statements themselves in doing so, but the government must  
 11 also present independent material: "some evidence aside from the proffered coconspirator's  
 12 statement," *United States v. Miller*, 981 F.2d 439, 442 (9th Cir. 1992).

13 This means that the government's independent proof of Mr. Swanson's  
 14 participation -- and thus of declarant participation as well -- must be of participation in the  
 15 *agreement*, not in the group, which is here a drastically expanded group comprising almost 100  
 16 sales and marketing executives in the DRAM industry 1997-2002.

17 The scope of the conspiracy is determined by the scope of the  
 18 agreement between the defendants. The government must show that  
 19 a defendant joined the agreement, not the group.

20 *United States v. Richardson*, 130 F.3d 765, 772-73 (7th Cir. 1997), *jud. vac'd on other grds*, 526  
 21 US 813 (1999). The government's burden is compounded since many of the proffered email  
 22 statements are by third parties who are not on the government's witness list and who have not  
 23 pleaded guilty.<sup>6</sup> Are the Court and the defense simply to assume without testimony and proof that  
 24 all these uncharged and nontestifying persons joined an illegal agreement, justifying introduction  
 25 of out of court statements that are otherwise hearsay? Surely the Court's authority to regulate the

26 <sup>6</sup> See, e.g. Gov't Exs. 25 (declarants Cole, Morrisey), 109 (Harriman), 200 (Soucheiron), 222  
 27 (Soucheiron), 66 (McCarthy), 360 (McCarthy), 106 (H.J. Kim), 148 (Addie), 120 (Jay Choi), 99  
 28 (H.J. Kim), 103 (Clint Miller), 165 (H.J. Kim), 177 (Radford), 41 (S.J. Woo), 65, 69 (Lauer), and  
 73 (Grant, Lauer)

1 order of proof before such statements are published to the jury will prevent this wholesale  
2 trampling of the *Larson* requirements.

3 Of course, exchanges of price information without more is not illegal. *United States*  
4 *v. U.S. Gypsum Corp.*, 438 U.S. 422, 441 n.16 (1978); *In re Citric Acid Litigation*, 191 F.3d 1090,  
5 1103 (9th Cir. 1999); *In re Baby Food Antitrust*, 166 F.3d 112, 126 (3d Cir. 1999); *Order Granting*  
6 *Summary Judgment In Part and Denying Summary Judgment in Part (In re Dynamic Random*  
7 *Access Memory (DRAM) Antitrust Litigation*, February 20, 2007), p. 23:16-24. Large swathes of  
8 the proffered emails to be sponsored by the US salespersons look mostly like competitors talking  
9 about price with the permissible goal of independently setting a price that meets the market and  
10 does not lose market share. *See, e.g.*, Gov't Exs. 162, 121, 134, 96, 222, 360, 82, 85, 181, 183,  
11 120, 161, 110, 177, 65.

12 The Court, on December 17, 2007, noted that a U.S. salesperson such as Mr.  
13 Swanson may have a different perspective on the existence of a conspiracy than his superiors in  
14 Korea who have pled guilty to making illegal agreements with competitors.<sup>7</sup> The government's  
15 "conclusory" statements in the Witness Summaries of uncharged U.S. sales representatives: that  
16 Mr. Swanson was "aware" of a conspiracy (Heller-5), or that in exchanging pricing information  
17 competitors "reached an understanding" on price (Peterson-3) or did so to "coordinate a pricing  
18 among competitors" (McBroom-4) are not "evidence". *The emails say no such thing.* And the  
19 "independent" evidence required to reach the predicate fact of 'knowing participation' to support  
20 publication to the jury under *Larson*, here comes from government interviews that contain *no* such  
21 admissions. (Villarreal Decl. Exhs. 1-5, government interviews of Hynix US salesmen Byrd,  
22 Heller, McBroom, Palonsky and Peterson.)<sup>8</sup>

23 \_\_\_\_\_  
24 <sup>7</sup> "...[P]articularly here we have a US American based defendant with a foreign based  
25 company, I don't know what all of the issues and defense that going to be raised are, but I would  
26 imagine there's going to be a disconnect between the company and the corporate employer and the  
27 defendant." December 17, 2007 RT at 117:13-18.

28 <sup>8</sup> The government also knows better, as Mr. McBroom and other US salespeople have denied  
under oath in the civil cases knowledge of any agreement being made with a competitor to fix  
prices. (*E.g.*, Villarreal Decl. Exh. 6, McBroom deposition p. 206.) This fortifies the defense  
position that such statements must not be introduced absent a sufficient showing by the  
government in connection with the witness sponsor at trial.

1            *Larson* and other cases require that both declarant and defendant be shown to be  
 2 knowledgeable participants in the same conspiracy, and declarant intent is the key to  
 3 demonstrating declarant membership.<sup>9</sup> The Court should use this preview to jettison proffered  
 4 coconspirator statements from individuals who have neither pled nor been charged with any  
 5 offense, conspiracy or otherwise, and as to whom the government has not offered colorable  
 6 evidence that they were knowing participants in the conspiracy.

7            B.     Most if Not All of the Salesmen Emails Do Not Meet the In  
 8                    Furtherance Requirement for Preliminary Introduction.

9            To be considered “in furtherance” of the conspiracy, the statements cannot be mere  
 10 narrative or descriptive comment, nor may they be simply “in furtherance” of some *other*  
 11 agreement or venture – including, of course, the normal operation of legitimate DRAM industry  
 12 business. A declarant’s statement that does not meet the “in furtherance” test , “. . . is not  
 13 admissible against the defendant under the coconspirator exception unless the declarant was  
 14 associated with the defendant in a conspiracy or joint venture *having that criminal act as its*  
 15 *objective.*

16            An association of the defendant and the declarant *in some other venture* will not  
 17 suffice. *United States v. Russo*, 302 F.3d 37, 44 (2d Cir. 2002), *cert. denied*, 537 U.S. 1112  
 18 (2003)(emphasis added). *See generally, Iannelli v. U.S.*, 420 U.S. 770, 777 (1975). Many of the  
 19 proffered emails read like narrative discussions, chit-chat or other long chains of questions and  
 20 responses furthering the sale and pricing of DRAM products in a competitive market, not  
 21 statements more likely than not to be in furtherance of a conspiracy. *See, e.g.*, Gov’t Exs. 200, 66,  
 22 148, 199, 188, 197, 73, 107, and 175.

23            A review of the alleged coconspirator statements from Mr. Byrd of Hynix  
 24 demonstrates, by way of example, that many of the emails simply allowed independent pricing  
 25 decisions based on greater market intelligence: Gov’t Ex. 50 (Byrd-3): “I recommend holding at

26            <sup>9</sup>     The government knows that such a showing is mandatory: “The Court: and it would be  
 27 obvious that the competitor is a member of the conspiracy. I mean, the declarant also has to be a  
 28 member of the conspiracy in order for the exception to apply? Mr. Lynch: Correct.”  
 November 28 Tr. at 13:11-15.



1 the current price based on the inputs recvd from the compet.”; Gov’t Ex. 121 (Byrd-5): “Byrd will  
 2 testify that information gathered from competitors was useful in understanding market conditions  
 3 and preventing Hynix from offering a price lower than competitors.”; and Gov’t Ex. 134 (Byrd-5):  
 4 “Byrd will testify that there was a directive from Hynix management to gather competitive  
 5 information in order to resist unnecessary price decreases.”

6 Salesmen’s competitive price exchanges are not presumptively illegal. *In re Citric*  
 7 *Acid Litigation, supra*, 191 F.3d at, 1103. The emails reflecting U.S. salesmen’s price exchanges  
 8 and price comparisons show the market information was used to set prices in a very competitive  
 9 market, not to fix prices by agreement.

10 **IV. NO PART OF THE EMAILS ARE ADMISSIBLE NONHEARSAY.**

11 Finally, and perhaps most temerarious, the government casually argues that  
 12 unhighlighted text within the voluminous emails are not “statements,” but are rather “relevant” to  
 13 show “context” that is “not offered for the truth of the matter asserted.” Gov’t Summary at 5:1-18.  
 14 This catch-all supposedly applies as well “if the court does not find that the foundational  
 15 requirements for a coconspirator statement have been satisfied,” making even the highlighted  
 16 statements admissible in the alternative as “nonhearsay.” *Id.* at 5:7-9. Heads we win, tails we win.  
 17 This offhanded assertion, if credited, renders pointless the entire project on which all have been  
 18 laboring.

19 It is, moreover, nonsense: *all* of the matter heaped upon the Court is out-of-court  
 20 assertive conduct: words, spoken or written, which are hearsay unless within a specified variety of  
 21 nonhearsay. To date, the offered exceptions other than the coconspirator rule have been rejected:

22 The court has already determined that emails standing alone are not  
 23 business records and that they are also not likely to be admitted as  
 embodying present sense impressions.

24 Nov. 16, 2007 Order, Dkt. 248, at 6:13-15: While courts frequently refer to “context” as a  
 25 nonhearsay purpose for admission of certain evidence, the government’s “background” purpose  
 26 here goes to the heart of the “truth” of the supposed competitor relationships and the nature of the  
 27 marketplace. Wielding words like “context” and “background” doesn’t substitute for analysis:  
 28

1 “[M]erely labeling hearsay declarations as ‘not for the truth of the  
2 matter asserted’ or ‘background’ does not automatically convert  
3 them to admissible evidence, or overcome the prejudicial effect . . . .  
4 Particularly, since the original declarants were not shown to be  
5 unavailable and many were expected to testify later in the trial, there  
6 was no need for such second-hand or hearsay evidence.”

7 *Mohammadkhani v. Anthony*, -- F.Supp.2d --, 2007 WL 232516 (D. Nev. 2007).

8 The government intends to use the emails to establish the existence of a conspiracy,  
9 and that the declarant and defendant intended to participate (which must be shown in order to meet  
10 the *Larson* requirement that both were knowledgeable participants in the same agreement).  
11 Declarant perception, narrative and memory are not just material but critical. *See* 5 Weinstein’s  
12 Federal Evidence s 801.11[1], pp. 801-14-801-15 (2007). It will be incumbent on the government  
13 to *particularize* this “not for the truth” pitch and to specify which nominee statements apply, rather  
14 than just saying “some” of the statements fit, leaving it to the Court to puzzle and parse this out for  
15 itself.

16 In any event, the present proceeding is about application of Rule 801(d)(2)(E), not  
17 about “background” or other claimed nonhearsay uses of the evidence. Other bases for  
18 admissibility, with proper consideration of matters such as prejudice under Rule 403, declarant  
19 unavailability, and nonhearsay usage, are for treatment *at trial*, as each comes up. They are for  
20 another day.

21 **V. CONCLUSION: AT A MINIMUM, UNTIL THE GOVERNMENT  
22 ESTABLISHES SUFFICIENT PROOF, EMAILS BEYOND THE  
23 CHARGED PERIOD OR OFFERED BY DECLARANTS WHO HAVE NOT  
24 ADMITTED THEIR PARTICIPATION, SHOULD NOT BE PUBLISHED  
25 TO THE JURY IN ANY MANNER.**

26 **A. Consistent with the 7th Circuit Middle Road Approach, Only  
27 Coconspirator Statements That Meet a Sufficiency Standard Should  
28 be Introduced.**

Defendant believes there has been no showing that would justify introduction of  
any of the coconspirator statements, given the insufficient evidence as to whether Mr. Swanson  
knew of and participated in an illegal agreement to fix prices, and that each proffered email fails as  
a consequence as noted in the Table of Defendant’s Objections, *infra*.



1 Review of the voluminous government submission shows that only witness Suh  
 2 (Suh-1) is “expected” to testify that the defendant “knew” about agreements with competitors.  
 3 The short Witness Summary of the testimony of Michael Sadler, the only competitor witness to  
 4 testify against Mr. Swanson, contains only a conclusion that Swanson and Sadler “reached  
 5 agreements” to stabilize or raise prices (Sadler-2), which is not evidence or a statement under  
 6 *Bourjaily*.<sup>10</sup> Thus, at this time all of the coconspirator statements should be excluded because  
 7 there is insufficient evidence to satisfy the knowing participation predicates of *Larson*, even  
 8 before one gets to the ‘in furtherance’ issue.

9 Even assuming that statements by convicted felons Chung, Kim, Suh, Lee and  
 10 Kang are sufficient to meet the introductory “sufficiency” standard of *Cox*, since their participation  
 11 in some conspiracy is admitted and can be noted by the Court per Rule 104(a), statements by  
 12 others who are *not* charged and have *not* pled guilty are surely not competent coconspirator  
 13 statements because the government has not shown these persons were knowing members of a  
 14 conspiracy charged against the defendant and that they intended to further the goal of the alleged  
 15 conspiracy by their statements. And statements made before April 1, 1999 are not part of the  
 16 conspiracy charged against Mr. Swanson and are inadmissible hearsay. Thus, the defense at a  
 17 minimum asks the Court to rule that:

18 (1) the proffered out of court coconspirator statements made before April 1, 1999  
 19 are inadmissible hearsay;

20  
 21  
 22  
 23  
 24 <sup>10</sup> A few post-April 1, 1999 emails to be sponsored by witnesses Chung and Kim predicate  
 25 that Mr. Swanson was asked to “contact” Sadler at Micron, or “help ourselves,” or “talk with  
 26 Mike” (Gov’t Exs. 94, 166 and 207); that Mr. Swanson should use “diplomacy” at Micron (Gov’t  
 27 Exs. 185, 186); and that Chung noted there was an “unspoken consensus” with Samsung (Gov’t  
 28 Ex. 206). *Nowhere* do the emails ever state that Mr. Swanson was aware of an over-arching illegal  
 agreement, and the summaries’ conclusions that Mr. Chung’s purpose was that he wanted  
 Swanson to “coordinate pricing strategy with Micron” (Chung-6) or that Swanson “knew about  
 Chung’s pricing coordination with competitors” (Chung-3) is not evidence that independently  
 supports Mr. Swanson’s knowledge of Mr. Chung’s purposes.

1 (2) the proffered statements by declarants who are not charged or have not pled  
2 guilty are not competent coconspirator statements publishable to the jury in the absence of more  
3 convincing proof at trial consistent with the court's discretion to regulate the order of proof;<sup>11</sup> and

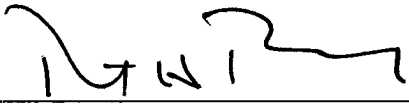
4 (3) no out of court statements shall be offered in the government's case in chief  
5 under Rule 801(d)(2)(E) that are not included in the witness summaries or attached emails.

6 B. Emails Should Not Be Published in Opening Statement.

7 The government's coconspirator email statements lack the foundational facts to  
8 justify their publication to the jury. Their meaning will be misused in opening statement as the  
9 government has demonstrated in the Witness Summaries that it relies mostly on argument and  
10 characterization to support the *Larson* predicates. Given the current state of the record, use of any  
11 of those emails bears a high likelihood of confusing and prejudicing the jury if used in advance of  
12 a testifying witness who can explain and rebut any improper inferences. Use of the emails in  
13 opening needlessly aggravates prospects for mistrial. *See U.S. v. Hernandez*, 779 F.2d 456, 459  
14 (8th Cir. 1985) [coconspirator statements used in opening and risk of mistrial.]

15 DATED: December 28, 2007

16 BARTKO, ZANKEL, TARRANT & MILLER  
17 A Professional Corporation

18 By   
19 Robert H. Bunzel  
20 Attorneys for Defendant  
21 GARY SWANSON

22  
23  
24  
25  
26 <sup>11</sup> “[I]t is clear that it is within this court’s discretion to determine the order of proof or the  
27 showing, if any, that is appropriate prior to the government’s introduction of the coconspirator  
28 statements. *United States v. Arbelaez*, 719 F.2d 1453, 1460 (9th Cir. 1983).” Nov. 16, 2007  
Order, Dkt. 248, at 4:16-18.

BARTKOZANKEL  
Bartko, Zankel, Tarrant, Miller, Loeffel & Hannan, Inc. of Counsel  
900 Front Street, Suite 300  
San Francisco, CA 94111  
Phone (415) 956-1900 • Fax (415) 956-1152