

file:///C:/Documents%20and%20Settings/vhenderson/Desktop/242081467.htm

From: KC Suh
Sent: Thursday, May 16, 2002 2:37 PM
To: ??? ; jeonggyun.nam@hynix.com; ilho.seok@hynix.com
Cc: ds.kim@hynix.com; JHPark. HY (E-mail); ? ??; ??????; Sonseok Lee BJ;
myoungsoo@eu.hynix.com; syelee@eu.hynix.com; DK. Yoon (E-mail); HyunJun Kim
Subject: RE: ?? ?????
SS in US keep saying that co-work is still valid and there's no specific direction from HQ to change it yet.
But apparently they looks in big dilemma on further progress moving toward to month end and sensing increased burdens with heavier production volume specially with DDR.
They are waiting for new HQ direction early of next week.

K. C. Suh
Memory Operation Group
Hynix Semiconductor America
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UNITED STATES DISTRICT COURT
NORTHERN DISTRICT OF CALIFORNIA
Case #: CR-06-0692 PJH
PLNTF EXHIBIT NO. 253
Date Admitted: _____
By: _____
Deputy Clerk

-----Original Message-----

From: cychoi@eu.hynix.com [mailto:cychoi@eu.hynix.com]
Sent: Thursday, May 16, 2002 9:29 AM
To: jeonggyun.nam@hynix.com; ilho.seok@hynix.com
Cc: ds.kim@hynix.com; JHPark. HY (E-mail); ? ??; ??????; kcsuh; Sonseok Lee BJ;
myoungsoo@eu.hynix.com; syelee@eu.hynix.com; DK. Yoon (E-mail)
Subject: ?? ?????

- 전반현황

가계 약보합 반전으로 SDRAM위추 Inquiry 감소세

- 경쟁사 동향

삼성 : 현 추진중인 공조가 사실상 무너진것으로 보고, 일단 시장 상황에 맞게 대응 하는쪽으로
본사차원의 방침 변경이 있는것으로 예기하고 있음.
특히, Dell에서 Micron이 \$29.00 / 당사 \$24.00 및 각 Major에서 Infineon역시 유동
적으로 움직이고 있어, 대략 \$27.00 - 28.00선 정도에서 움직여야되지 않겠냐는 의견임.

Infi : 주요 Contact들 연락이 거의 두절된 상태.

기타 : Micron은 정품 \$2.00전후 , Spectek DDR 32Mx64 \$38.00 - 40.00 Nanya
\$36.00 - 40.00 전후
지속 Active

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- 가격 현황 : 128Mbit SDRAM \$2.10 - 23.0, DDR \$2.40전후

감사 합니다.

Choon - Yub, Choi/General Manager
Marketing&Sales Support
Hynix Semiconductor Europe
Tel) 49)6142 - 921 - 229
Fax) 49)6142 - 921 - 214
E - mail) cychoi@eu.hynix.com

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Certified Court Interpreter & Translator

Korean/English

California State Judicial Council Certification 300702

Chol W. (Charlie) Kim
4211 Russell Avenue
Los Angeles, California 90027



CERTIFICATE OF TRANSLATION

I, the undersigned, say: I am a Certified Court Interpreter and Translator certified by the Judicial Council of the State of California and accredited by the United States District Court, Central District of California; I am fluent in the English and Korean languages; I have personally translated the attached 2 page Korean Document, a series of e-mails distinguished by Bates Numbers HSA 449925 through HSA 449926 at lower right side of the pages into 2 page English document; and the foregoing is true and correct translation of said document.

I certify (or declare) under penalty of perjury under the laws of the State of California and the laws of the United States of America that I personally performed the translation and that it is accurate and complete to the best of my ability.

Executed on September 17, 2007 at Los Angeles, California.

Chol W. Kim, Certified Court Interpreter/Translator

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- Overall State

Due to reversing back to the weak flat trend, Inquiries centering around SDRAM are in declining trend.

- Competitors' Trend of Movements

Samsung: Judging the present mutual cooperation as having collapsed, they are expecting to see a policy change at the Main Office level, for the time being towards the direction of responding to the market situation by adapting to it. Especially, as Micron at Dell [is at] \$29.00 / our Company 24.00, and each major as well as Infineon are moving in fluid manners, the opinion is that probably they will have to move at roughly \$27.00 - 28.00 line.

Inf: Main contacts are mostly in a state of suspension of communication.

Others: Micron authentic product at \$2.00 more or less; Spectek DDR 32Mx64 \$38.00 - 40.00; Nanya \$36.00 - 40.00 more or less continuously active.

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- Present State of Prices: 128Mbit SDRAM \$2.10 – 23.0, DDR \$2.40 more or less

Thank you

Choon-Yub, Choi / General Manager
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