

The Honorable John C. Coughenour

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UNITED STATES DISTRICT COURT  
WESTERN DISTRICT OF WASHINGTON  
AT SEATTLE

	)	
	)	Lead Case No. 2:14-cv-00540-JCC
BAROVIC v. BALLMER, ET AL.,	)	
	)	(Consolidated with
	)	Case No. 2:14-cv-00586-JCC)
This Document Relates To:	)	
	)	INDIVIDUAL DEFENDANTS'
ALL ACTIONS	)	MOTION TO DISMISS
	)	
	)	Noted on Motion Calendar:
	)	October 31, 2014

INDIVIDUAL DEFENDANTS'  
MOTION TO DISMISS (2:14-cv-00540-JCC)

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## I. INTRODUCTION

1  
2 In July 2012, Microsoft learned one of its software engineering teams had made a  
3 technical error, causing a European Windows update to omit a screen that offered users a  
4 choice of internet browsers in addition to Microsoft's Internet Explorer. Because the  
5 inadvertent omission violated a 2009 agreement between Microsoft and the European  
6 Commission, Microsoft promptly acknowledged and corrected the mistake. Nevertheless, the  
7 European Commission imposed a significant fine on Microsoft in 2012.

8 Now, two Microsoft shareholders, Kim Barovic and Stephen DePhilipo ("Plaintiffs"),  
9 bring this purported derivative action alleging various Microsoft officers and directors (the  
10 "Individual Defendants") bear legal responsibility for the error, and must reimburse the  
11 Company for the fine it paid to the European Commission, because the browser choice  
12 omission happened "on their watch." (The Individual Defendants include Microsoft directors  
13 Steven A. Ballmer, Dina D. Dublon, William H. Gates III, Maria M. Klawe, David F.  
14 Marquardt, Charles H. Noski, Helmut Panke, and John W. Thompson, former director Stephen  
15 J. Luczo, current Microsoft officers B. Kevin Turner and Brad Smith, and former officer Peter  
16 S. Klein.) Plaintiffs contend the Individual Defendants breached a fiduciary duty by failing to  
17 correct unspecified "obvious and pervasive problems" in Microsoft's internal controls.

18 The Microsoft Board of Directors, after a full investigation, declined Plaintiffs'  
19 demands to pursue the claims. As the Company explains in its contemporaneous motion to  
20 dismiss, the business judgment rule protects the Board's decision, which cannot be disturbed.  
21 Accordingly, the Court should dismiss the lawsuit on Microsoft's motion and need not reach  
22 this motion by the Individual Defendants.

23 But even if the Court denies the Company's motion, it should nevertheless dismiss  
24 Plaintiffs' claims against the Individual Defendants for the following reasons:

25 *First*, Plaintiffs' claims for breach of fiduciary duty (Counts II, III, V, and VI) do not  
26 come close to pleading viable derivative claims for inadequate oversight. To state an oversight  
27 claim, Plaintiffs must allege particular facts showing the Individual Defendants engaged in

1 *intentional* misconduct, *knowingly caused or consciously permitted* the Company to violate  
 2 the law, or *utterly failed to establish a reporting system* to monitor the Company's legal  
 3 compliance. Although the case law emphasizes the difficulty of pleading and proving claims of  
 4 this nature, Plaintiffs allege only conclusory oversight theories. Rather than allege facts from  
 5 which a breach of fiduciary duty might be inferred, Plaintiffs rest on broad assertions that a  
 6 costly mistake was made and the Individual Defendants must bear the blame. Because  
 7 Plaintiffs offer *no facts* to suggest the Individual Defendants knew anything about the technical  
 8 error before Microsoft released the European update, engaged in intentional misconduct,  
 9 knowingly caused or permitted a legal violation, or failed to establish a reporting system, the  
 10 Court should dismiss their claims for breach of fiduciary duty.

11 **Second**, the Court should dismiss Plaintiffs' claim that the Individual Defendants  
 12 disseminated inaccurate information (Count I) because the Complaint identifies no inaccuracy  
 13 in the targeted statement (i.e., an excerpt from Microsoft's 2011 Form 10-K) and no facts  
 14 showing the Individual Defendants intentionally made any misstatement.

15 **Third**, the Court should dismiss Plaintiffs' unjust enrichment claim (Count IV) for  
 16 failure to allege the technical error enriched the Individual Defendants in any way. Further, the  
 17 unjust enrichment claim relies entirely upon, and therefore cannot survive dismissal of,  
 18 Plaintiffs' fatally flawed fiduciary duty claims.

## 19 II. FACTS

### 20 A. The December 16, 2009, Settlement.

21 On December 16, 2009, Microsoft entered into Commitments with the European  
 22 Commission (which Plaintiffs call the "Settlement") through which Microsoft agreed to give  
 23 Windows users in Europe a choice among eleven Internet browsers.<sup>1</sup> ¶¶ 3, 47.<sup>2</sup> During the

24 <sup>1</sup> Under the Commitments, Microsoft agreed to provide a "browser choice screen" to remind European users who  
 25 had Microsoft's Internet Explorer as their default browser that they could select other browsers for use with  
 26 Windows. Plaintiffs make no allegation that the affected Windows users were ever restricted from downloading  
 27 and using other browsers.

<sup>2</sup> Unless otherwise stated, all paragraph and exhibit citations refer to the Verified Consolidated Shareholder  
 Derivative Complaint ("Complaint") [Dkt. 18].

1 five-year term of the Settlement, Microsoft agreed to send browser choice screens to new  
 2 Windows purchasers and via software updates to 100 million European Windows users who  
 3 had set Internet Explorer as their main browser. ¶ 47.

4 **B. In July 2012, Microsoft Was Notified the Browser Choice Screen Was Not**  
 5 **Fully Deployed.**

6 Plaintiffs allege that in July 2012 the European Union antitrust chief, Joaquín Almunia,  
 7 advised Microsoft that on some occasions its software was not providing Windows users full  
 8 access to competing browsers, because it failed to include the required browser choice screen.  
 9 ¶¶ 5, 53, 56. Media reports stated the problem had begun over a year earlier. ¶¶ 56-57.

10 **C. The Browser Choice Screen Was Eliminated Due to a Technical Error.**

11 Plaintiffs repeatedly cite reports that a technical error caused the omission of the  
 12 browser choice screen. ¶¶ 5-6, 53, 56-58. Specifically, “the browser ballot was left out of  
 13 Windows 7 [Service Pack 1] when an engineering team forgot to update code that distributed  
 14 the choice screen.” ¶ 57 (quoting a *Computerworld.com* article dated March 6, 2013).

15 Plaintiffs allege no other reason why the browser choice screen was omitted.  
 16 Nevertheless, Plaintiffs assert the Individual Defendants “caused” Microsoft to eliminate the  
 17 ballot screen to further an “illicit scheme.” ¶¶ 4-5, 49, 52, 97. But Plaintiffs allege *no facts*  
 18 suggesting the Individual Defendants even knew, before July 2012, that the Windows update  
 19 had omitted the ballot screen. Nor do Plaintiffs allege facts suggesting the Individual  
 20 Defendants caused the omission of the browser choice screen. Instead, unable to allege facts  
 21 linking the Individual Defendants to the technical error, Plaintiffs resort to the logically flawed  
 22 insinuation that the Individual Defendants bear responsibility merely because the problem  
 23 happened “on their watch”—i.e., when the Individual Defendants happened to be serving as  
 24 Microsoft directors and/or officers. ¶¶ 4, 49.

25 **D. Microsoft Promptly Corrected the Error.**

26 Plaintiffs concede Microsoft promptly corrected the technical error when it was  
 27 identified in July 2012. ¶ 57 (the browser choice screen was omitted only “until July 2012”).



1 They observe Microsoft promptly accepted responsibility for the omission, provided the  
 2 European Commission “a complete and candid assessment,” and took steps “to strengthen [its]  
 3 software development and other processes” to help avoid similar mistakes in the future. ¶¶ 56,  
 4 58. In addition, Plaintiffs acknowledge the €561 million fine imposed on Microsoft, though  
 5 large, was mitigated by the Company’s swift, cooperative response. ¶ 57 (“Microsoft’s quick  
 6 admission of the omission, multiple apologies, and cooperation with EU authorities, were  
 7 factors Almunia took into consideration when deciding on a fine . . .”).<sup>3</sup> In its Form 10-K  
 8 report to the Securities Exchange Commission, dated July 26, 2012, Microsoft summarized the  
 9 European Commission’s notification of the Company’s omission of the browser choice screen  
 10 and the Company’s explanation. Rummage Decl., Ex. A at 8-9.<sup>4</sup>

11 **E. Plaintiffs Identify No Flaws in Microsoft’s Internal Controls.**

12 Plaintiffs do not allege Microsoft lacked internal controls. Instead, they merely refer to  
 13 the roles of the board of directors (and its Audit Committee) and the Chief Compliance Officer,  
 14 as well as Microsoft’s internal controls and “related Company compliance policies and  
 15 programs.” ¶ 44. Plaintiffs also point to the interdisciplinary nature of the internal controls,  
 16 policies, and programs, by observing the Demand Review Committee interviewed members of  
 17 the Board’s Antitrust Compliance Committee, as well as dozens of employees in multiple  
 18 departments. ¶¶ 13, 67. Further, Plaintiffs cite the Board’s resolution declining the derivative  
 19 demands, which confirms the Demand Review Committee and the full Board of Directors  
 20 “[a]nalyzed the Company’s internal controls and reporting structure relating to antitrust  
 21 compliance, both before and after July 2012.” ¶¶ 64, 72 and Exs. B & E.

22 Rather than claim Microsoft failed to establish internal controls, Plaintiffs assert:  
 23 “Defendants willfully ignored the obvious and pervasive problems with Microsoft’s internal  
 24

25 <sup>3</sup> Further, as noted in the Board’s resolution declining Plaintiffs’ derivative demands (Exs. B & E), Microsoft  
 26 commissioned Dechert LLP to investigate and prepare a September 4, 2012, Report on Microsoft’s Failure to  
 27 Deliver the Browser Choice Screen to Windows 7 Service Pack 1 Personal Computers in Europe.

<sup>4</sup> The Court may take judicial notice of Microsoft’s 2012 Form 10-K, as an official record filed publicly with the  
 SEC. *In re Coinstar Inc. S’holder Deriv. Litig.*, 2011 WL 5553778, at \*2 (W.D. Wash. Nov. 14, 2011).

1 controls and practices and procedures and failed to make a good faith effort to correct these  
2 problems or prevent their recurrence.” ¶ 84. Despite calling these alleged problems “obvious  
3 and pervasive,” Plaintiffs make no effort to identify the allegedly problematic internal controls,  
4 describe their purported shortcomings, or explain how they might have been corrected. Nor do  
5 they allege facts suggesting the Individual Defendants knew about problems with Microsoft’s  
6 internal controls, much less problems connected in some way to development of software code  
7 for Windows updates in Europe. In short, Plaintiffs allege *nothing* to show the browser choice  
8 screen was omitted for any reason other than the sole cause cited repeatedly in their Complaint:  
9 a technical mistake by a software engineering team.

10 Plaintiffs repeat their broad allegations about internal controls (Count II) in overlapping  
11 fashion under several labels. In Count III, Plaintiffs allege the Individual Defendants breached  
12 fiduciary duties by “failing to properly manage the company” to ensure compliance with  
13 contract obligations and “correct the misconduct.” ¶ 88. In Count V, they allege the Individual  
14 Defendants committed an “abuse of . . . control” by “causing or allowing Microsoft to violate  
15 the Settlement.” ¶ 97. In Count VI, Plaintiffs accuse the Individual Defendants of “gross  
16 mismanagement,” saying they “abandoned and abdicated” their responsibilities. ¶ 103. In each  
17 instance, Plaintiffs allege *no facts* about alleged defects in the Company’s internal controls,  
18 Individual Defendants’ supposed knowledge of or responsibility for those defects, or any  
19 connection between the alleged defects and the elimination of the browser choice screen.

20 Plaintiffs’ failure to assert any facts showing alleged deficiencies in Microsoft’s internal  
21 controls is telling, given the European Commission Decision on March 6, 2013, detailing the  
22 findings of its investigation and the reasoning behind the fine imposed on Microsoft. In fact,  
23 Plaintiffs could not rely on the Commission Decision to support their theory: the Commission  
24 Decision concluded the failure to deliver the browser choice screen to certain affected users  
25 was entirely “due to inadvertent technical and human errors.” Dunne Decl. in Supp. of  
26 Nominal Def. Microsoft’s Mot. to Dismiss [Dkt. 20] Ex. A ¶ 52. Although the Board’s  
27 resolution declining Plaintiffs’ derivative demand (*see* Exs. B & E) cited the European

1 Commission Decision, Plaintiffs’ Complaint makes *no* reference to the most obvious source of  
2 information concerning the conduct underlying the European Commission’s fine.

3 **F. Microsoft’s Articles of Incorporation Exculpate Directors and Indemnify**  
4 **Both Directors and Officers Against Liability for Unintentional Conduct.**

5 Microsoft’s Articles of Incorporation exculpate the Company’s directors against all  
6 monetary liability other than for intentional misconduct and certain other conduct.

7 (RCW 23B.08.320 and RCW 24.03.025(4)(c) authorize exculpatory clauses of this nature.)

8 Article X states in relevant part: “A director of the Corporation shall not be personally liable to  
9 the Corporation or its shareholders for monetary damages for conduct as a director, except for:

10 (a) Acts or omissions involving intentional misconduct by the director or a knowing violation  
11 of law by the director; (b) Conduct violating Section 23B.08.310 . . . (which involves  
12 distributions by the Corporation); or (c) Any transaction from which the director will

13 personally receive a benefit in money, property, or services to which the director is not legally  
14 entitled.” Rummage Decl., Ex. B, art. X.<sup>5</sup> Although Article X exculpates only directors,

15 Article 12.2 of the Articles of Incorporation provides broad indemnity to Microsoft directors  
16 *and* officers (again, as authorized by Washington’s Business Corporation Act, RCW

17 23B.08.500-.570), except for the same types of conduct excluded from exculpation under  
18 Article X. *See id.*, art. XII at 12.2.

19 **III. ARGUMENT**

20 **A. The Court Should Dismiss Plaintiffs’ Claims for Inadequate Oversight.**

21 **1. Plaintiffs Must Meet a Heightened Pleading Standard to State a**  
22 **Claim Based on Inadequate Corporate Oversight.**

23 The Court should grant a Rule 12(b)(6) motion in any case where a plaintiff fails to  
24 allege facts stating a plausible claim for relief. *Ashcroft v. Iqbal*, 556 U.S. 662, 678 (2009).

25 Plaintiffs must plead facts “that allow[] the court to draw the reasonable inference that the  
26 defendant is liable for the misconduct alleged.” *Id.* The Court need not assume the truth of

27 <sup>5</sup> The Court may take judicial notice of Microsoft’s Articles of Incorporation on a motion to dismiss. *In re Coinstar*, 2011 WL 5553778, at \*2.

1 allegations that “simply recite the elements of a cause of action,” and must identify and  
2 disregard allegations that are merely legal conclusions. *Eclectic Props. E., LLC v. Marcus &*  
3 *Millichap Co.*, 751 F.3d 990, 996 (9th Cir. 2014) (citation omitted). “Where a complaint  
4 pleads facts that are merely consistent with a defendant’s liability, it stops short of the line  
5 between possibility and plausibility of entitlement to relief,” warranting dismissal. *Iqbal*, 556  
6 U.S. at 678 (internal quotations and citations omitted). “[A] plaintiff’s obligation to provide  
7 the grounds of his entitle[ment] to relief requires more than labels and conclusions, and a  
8 formulaic recitation of the elements of a cause of action will not do. Factual allegations must  
9 be enough to raise a right to relief above the speculative level.” *Bell Atl. Corp. v. Twombly*,  
10 550 U.S. 544, 555 (2007) (internal quotations and citations omitted). In addition, courts are  
11 “not required to accept as true conclusory allegations which are contradicted by documents  
12 referred to in the complaint.” *Steckman v. Hart Brewing, Inc.*, 143 F.3d 1293, 1295-96 (9th  
13 Cir. 1998). And allegations based upon “information and belief” must set forth specific  
14 plausible facts to support the belief. *See Vivendi S.A. v T-Mobile USA, Inc.*, 586 F.3d 689, 694  
15 (9th Cir. 2009).

16 Here, Plaintiffs must *also* meet the more demanding requirements of a corporate  
17 oversight claim. Their Complaint rests on the core theory that the Individual Defendants  
18 caused or allowed the European Settlement to be violated by ignoring unspecified “obvious and  
19 pervasive problems with Microsoft’s internal controls and practices and procedures.” ¶ 84.  
20 Although Plaintiffs make this allegation in many ways, in essence they claim inadequate  
21 oversight, “possibly the most difficult theory in corporation law upon which a plaintiff might  
22 hope to win a judgment.” *In re Caremark Int’l Inc. Deriv. Litig.*, 698 A.2d 959, 967 (Del. Ch.  
23 1996).<sup>6</sup> For “good policy reasons,” it is “difficult to charge directors with responsibility for

24 <sup>6</sup> Because Microsoft is a Washington corporation, its internal governance is subject to Washington law. *Kamen v.*  
25 *Kemper Fin. Servs., Inc.*, 500 U.S. 90, 108-09 (1991). State and federal courts in Washington may look to the  
26 well-developed law of Delaware as persuasive with regard to corporate governance matters. *See, e.g., In re F5*  
27 *Networks, Inc.*, 166 Wn.2d 229, 239-40, 207 P.3d 433, 438-39 (2009); *Schwartzman v. McGavick*, 2007 WL  
1174697, at \*4 (W.D. Wash. Apr. 19, 2007); *In re Cray Inc. Deriv. Litig.*, 431 F. Supp. 2d 1114, 1119 (W.D.  
Wash. 2006).

1 corporate losses for an alleged breach of care, where there is no conflict of interest or no facts  
2 suggesting suspect motivation.” *Id.* (citing *Gagliardi v. TriFoods Int’l, Inc.*, 683 A.2d 1049  
3 (Del. Ch. 1996)). If officers and directors could be personally liable for unintentional mistakes  
4 within the corporation—including even mistakes by rank-and-file employees, such as a  
5 software engineering team—few would ever be willing to serve in those roles.

6 For this reason, a plaintiff seeking to state a claim for inadequate oversight “must plead  
7 facts sufficient to establish board involvement in *conscious wrongdoing*.” *South v. Baker*, 62  
8 A.3d 1, 6 (Del. Ch. 2012) (emphasis added). Plaintiffs must make plausible, non-conclusory  
9 factual allegations showing the Individual Defendants are liable for “knowingly causing or  
10 consciously permitting the corporation to violate positive law, or failing utterly to attempt to  
11 establish a reporting system or other oversight mechanism to monitor the corporation’s legal  
12 compliance.” *Id.* “[O]nly a sustained or systematic failure of the board to exercise oversight—  
13 such as an utter failure to attempt to assure a reasonable information and reporting system  
14 exists—will establish the lack of good faith that is a necessary condition to liability.” *In re*  
15 *Caremark*, 698 A.2d at 971. In the alternative, Plaintiffs must allege facts giving rise to a  
16 reasonable inference that the Individual Defendants, “having implemented such a system or  
17 controls, consciously failed to monitor or oversee its operations thus disabling themselves from  
18 being informed of the risks or problems requiring their attention.” *Stone ex rel. AmSouth*  
19 *Bancorporation v. Ritter*, 911 A.2d 362, 370 (Del. 2006). “In either case, imposition of  
20 liability requires a showing that the directors knew they were not discharging their fiduciary  
21 obligations.” *Id.* “[T]here is a vast difference between an inadequate or flawed effort to carry  
22 out fiduciary duties and a conscious disregard for those duties.” *Lyondell Chem. Co. v. Ryan*,  
23 970 A.2d 235, 243 (Del. 2009). Plaintiffs must allege facts showing “the directors *knew* they  
24 were violating their fiduciary obligations, *intended* to cause harm or that they acted with a  
25 *conscious disregard* for their responsibilities.” *In re Bank of Am. Corp. Sec., Deriv. & Emp.*  
26 *Ret. Income Sec. Act Litig.*, 2013 WL 1777766, at \*13 (S.D.N.Y. Apr. 25, 2013) (emphases  
27 added) (citing *Lyondell*, 970 A.2d at 240).

INDIVIDUAL DEFENDANTS’  
MOTION TO DISMISS (2:14-cv-00540-JCC) - 8

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1           Moreover, as noted above, Microsoft’s Articles of Incorporation limit the directors’  
 2 personal liability. Rummage Decl., Ex. B, art. X. As a result, Plaintiffs’ claims against the  
 3 director defendants must make plausible, non-conclusory allegations that *non-exculpated*  
 4 conduct occurred, i.e., intentional misconduct, a knowing violation of law, or a transaction  
 5 from which the directors personally benefited. *Grassmueck v. Barnett*, 281 F. Supp. 2d 1227,  
 6 1233 (W.D. Wash. 2003) (quoting RCW 23B.08.320); *see also In re Coinstar*, 2011 WL  
 7 5553778, at \*3 (due to an exculpation clause, directors could be liable only if they breached the  
 8 duty of loyalty or acted in bad faith); *In re Lear Corp. S’holder Litig.*, 967 A.2d 640, 648 (Del.  
 9 2008) (where directors are exculpated, plaintiff must plead more than gross liability; “what is  
 10 critical is that they plead facts suggesting that the Lear directors breached their duty of loyalty  
 11 by somehow acting in bad faith for reasons inimical to the best interests of Lear stockholders”);  
 12 *Wood v. Baum*, 953 A.2d 136, 141 (Del. 2008) (plaintiffs must plead claims against exculpated  
 13 directors with “particularized facts” demonstrating the directors “acted with scienter, i.e., that  
 14 they had ‘actual or constructive knowledge’ that their conduct was legally improper”).

15                           **2. Plaintiffs Fail to State a Claim for Breach of Fiduciary Duty Based**  
 16                           **on Allegedly Inadequate Corporate Oversight.**

17           The Court should dismiss Plaintiffs’ oversight claims (Counts II, III, V, and VI) because  
 18 they allege no facts from which one could reasonably infer the Individual Defendants  
 19 knowingly caused or consciously permitted Microsoft to violate the law, engaged in any  
 20 intentional misconduct, personally benefited in any way, or utterly failed to establish a  
 21 reporting system to monitor legal compliance.

22                           **a. Plaintiffs allege no facts showing the Individual Defendants**  
 23                           **“caused” the browser choice screen to be eliminated.**

24           Plaintiffs repeatedly allege the Individual Defendants “caused Microsoft to eliminate  
 25 the choice screen” and violate the Settlement terms. ¶¶ 4, 49, 52, 97. But they allege no facts  
 26 to substantiate the conclusory (and counterintuitive) allegation of causation. Indeed, they assert  
 27 no facts suggesting the Individual Defendants even *knew* an engineering team omitted the  
 browser choice screen, much less that the Individual Defendants intentionally or consciously

1 did something causing the omission or benefiting them. To the contrary, Plaintiffs repeatedly  
 2 cite reports that an engineering team’s technical error caused omission of the browser choice  
 3 screen: “the browser ballot was left out of Windows 7 [Service Pack 1] when an engineering  
 4 team forgot to update code that distributed the choice screen.” ¶ 57 (quoting a  
 5 *Computerworld.com* article dated March 6, 2013); *see also* ¶¶ 56, 58. And Plaintiffs allege no  
 6 alternate reason why the European Windows update dropped the browser choice screen.  
 7 Plaintiffs make no allegation the Individual Defendants participated in engineering decisions  
 8 that led to the mistake, gave directions to the engineering team, or had any inkling the  
 9 European Windows update contained defective software code. In fact, Plaintiffs do not even  
 10 allege the engineering team *itself* was aware of its mistake until the European Commission  
 11 notified Microsoft about the problem.

12 The bare assertion that the Individual Defendants “caused” the omission of the browser  
 13 choice screen is not a particularized fact allegation. *See, e.g., In re China Auto. Sys., Inc.*  
 14 *Deriv. Litig.*, 2013 WL 4672059, at \*8 (Del. Ch. Aug. 30, 2013) (“A mere statement that the  
 15 Defendants ‘caused’ the filing of the allegedly misleading financial statements with the SEC is  
 16 not, without more, a particularized allegation of fact.”). The Court should dismiss the oversight  
 17 claims to the extent they rest on the unsupported notion the Individual Defendants “caused” the  
 18 omission of the browser choice screen in violation of the Settlement.

19 **b. Plaintiffs fail to allege facts showing pervasive internal**  
 20 **controls problems, much less that Individual Defendants**  
 21 **ignored pervasive problems.**

22 Plaintiffs may state a *Caremark* claim by alleging a complete failure to attempt to  
 23 establish a reporting system or other oversight mechanism to monitor the corporation’s legal  
 24 compliance or alleging the Individual Defendants, having established a reporting system,  
 25 abdicated their duties by *consciously* failing to monitor or oversee operations. *South*, 62 A.3d  
 26 at 6; *Stone*, 911 A.2d at 370. But “Delaware courts routinely reject the conclusory allegation  
 27 that because illegal behavior occurred, internal controls must have been deficient, and the board  
 must have known so.” *Desimone v. Barrows*, 924 A.2d 908, 940 (Del. Ch. 2007).

1 Here, Plaintiffs *concede* the Individual Defendants established oversight mechanisms.  
2 Plaintiffs identify the roles of the Board of Directors (and its Audit Committee) and the Chief  
3 Compliance Officer, as well as Microsoft’s internal controls and “related Company compliance  
4 policies and programs.” ¶ 44. Further, they cite the Board’s resolution declining the Plaintiffs’  
5 derivative demands, which confirms the Demand Review Committee and the Board of  
6 Directors “[a]nalyzed the Company’s internal controls and reporting structure relating to  
7 antitrust compliance, both before and after July 2012.” ¶¶ 64, 72, Exs. B & E. By citing the  
8 Company’s “internal controls and practice and procedures,” ¶ 84, Plaintiffs concede internal  
9 controls existed and the Individual Defendants did not “utterly fail” to establish them.

10 Having acknowledged Microsoft adopted internal controls, Plaintiffs resort to alleging  
11 “Defendants willfully ignored the obvious and pervasive problems with Microsoft’s internal  
12 controls and practices and procedures and failed to make a good faith effort to correct these  
13 problems or prevent their recurrence.” *Id.* But that conclusory burst of rhetoric comes  
14 unaccompanied by *any* supporting facts. Plaintiffs allege no facts identifying the internal  
15 controls at issue or the purported problems with them, explaining how those alleged problems  
16 contributed to omission of the browser choice screen, or saying how the Individual Defendants  
17 learned about the supposed problems. And Plaintiffs cite no facts suggesting any reason for the  
18 omission of the browser choice screen other than the single cause cited repeatedly in their  
19 Complaint: a technical mistake by a software engineering team.

20 Plaintiffs’ failure to allege facts showing the Individual Defendants “consciously  
21 disregarded” their oversight responsibilities requires dismissal. For example, in *In re Bank of*  
22 *America*, 2013 WL 1777766, at \*13, the court dismissed derivative claims alleging a failure to  
23 monitor subprime mortgage holdings because plaintiffs did *not* allege where a breakdown in  
24 oversight mechanisms occurred or what controls should have been implemented. Similarly, in  
25 *China Automotive Systems*, 2013 WL 4672059, at \*8, the court dismissed derivative oversight  
26 claims where plaintiffs alleged defendants “caused” the company to issue misleading financial  
27 statements but failed to identify any internal control deficiencies or set forth particularized facts



1 showing defendants consciously disregarded their duties. Other courts reach the same  
2 conclusion on similar allegations. *See, e.g., South*, 62 A.3d at 17-18 (plaintiffs failed to state a  
3 *Caremark* claim based on a series of safety incidents at the company’s mines, as they failed to  
4 allege facts showing a sustained or systematic failure to assure reasonable reporting of safety  
5 information); *In re Dow Chem. Co. Deriv. Litig.*, 2010 WL 66769, at \*12-13 (Del. Ch. Jan. 11,  
6 2010) (plaintiffs failed to allege facts showing the defendants knew or had reason to suspect  
7 company employees had bribed a foreign government and therefore could not show defendants  
8 consciously disregarded their oversight responsibility); *Desimone*, 924 A.2d at 940 (plaintiff  
9 failed to plead a *Caremark* claim because he alleged no facts suggesting the company’s internal  
10 controls were deficient or showing the defendants had reason to suspect options backdating);  
11 *Guttman v. Huang*, 823 A.2d 492, 507 (Del. Ch. 2003) (derivative complaint was “empty of the  
12 kind of fact pleading that is critical to a *Caremark* claim,” such as that the company “lacked an  
13 audit committee,” or that the committee “devoted patently inadequate time to its work,” or that  
14 it “had clear notice of serious accounting irregularities and simply chose to ignore them”).

15 Plaintiffs imply the size of the penalty alone gives rise to a reasonable inference the  
16 Individual Defendants must have breached their duties. ¶¶ 6, 55, 58 (referring to penalty as  
17 “extraordinary,” “disastrous,” and “unprecedented”). But courts have repeatedly held that  
18 significant liability incurred by a corporation does not establish a viable claim, absent  
19 allegations of *particular facts* showing a sustained failure to exercise oversight. *See, e.g.,*  
20 *Stone*, 911 A.2d at 364, 373 (affirming dismissal of *Caremark* claim seeking to hold directors  
21 liable for large fine resulting from employees’ failure to comply with anti-money laundering  
22 regulations); *In re Caremark*, 698 A.2d at 972 (the company’s “huge” monetary liability for  
23 criminal violations of a kick-back statute did not establish directors’ breach of fiduciary duty,  
24 absent facts showing they lacked good faith in exercising their monitoring responsibilities or  
25 consciously permitted violations); *David B. Shaev Profit Sharing Account v. Armstrong*, 2006  
26 WL 391931, at \*5-6 (Del. Ch. Feb. 13, 2006) (conclusory assertion that, due to alleged  
27

1 fiduciary breaches, directors of Citigroup were ignorant of fraudulent dealings with WorldCom  
2 and Enron was insufficient to state a *Caremark* claim, even though liability was “huge”).

3 **c. Plaintiffs’ allegations belie the contention that the Individual**  
4 **Defendants failed to act quickly to remedy the technical**  
5 **error.**

6 In their final effort to plead conscious wrongdoing, Plaintiffs allege “defendants did  
7 nothing to halt the illicit scheme” when it was called to their attention in “the summer of 2012.”  
8 ¶¶ 5, 53. But the Court should reject that conclusory allegation because Plaintiffs themselves  
9 allege with particularity that Microsoft *promptly* corrected the mistake, accepted responsibility,  
10 and gave the European Commission a complete assessment of the situation.

11 Plaintiffs admit the browser choice screen was omitted from Windows 7 Service Pack 1  
12 “from May 2011 until *July 2012*,” the same month in which the mistake was brought to  
13 Microsoft’s attention. ¶¶ 56 at 19:7-9, 57 at 20:16-18 (emphasis added). They make no  
14 allegation the problem persisted after July 2012. Moreover, according to the Complaint, the  
15 EU’s antitrust chief, Joaquín Almunia, credited “Microsoft’s *quick admission of the omission*,  
16 multiple apologies, and cooperation with the EU authorities” as factors the European  
17 Commission considered in determining the fine. ¶ 57 at 21:7-9 (emphasis added). Thus, by  
18 Plaintiffs’ own account, Microsoft did not simply do “nothing”; to the contrary, it fixed the  
19 mistake promptly after it was identified, quickly took responsibility, and gave the EU a full,  
20 candid assessment. *Id.* & ¶ 58.

21 Despite this, Plaintiffs repeatedly imply the Company’s acceptance of responsibility for  
22 the mistake shows the Individual Defendants breached their duties as officers and directors.  
23 ¶ 11 (calling it “astounding” that the Demand Review Committee concluded otherwise); *see*  
24 *also* ¶¶ 6, 18, 58, 65, 73. But the fact that a mistake occurred and that Microsoft accepted  
25 responsibility does not give rise to a reasonable inference that any breach of duty occurred. To  
26 the contrary, as the Complaint, ¶ 57, makes clear, the acceptance of responsibility amounted to  
27 responsible corporate stewardship that mitigated the misstep in European regulators’ eyes.

1           **B.     The Individual Defendants Breached No Fiduciary Duties by Filing and**  
 2           **Signing Microsoft’s 2011 10-K.**

3           In Count I, Plaintiffs claim the Individual Defendants breached fiduciary duties by  
 4           allegedly “causing or allowing the Company to disseminate to Microsoft shareholders  
 5           materially misleading and inaccurate information” about the omission of the browser choice  
 6           screen. ¶ 80. Washington has not recognized a cause of action for alleged corporate  
 7           misstatements unrelated to requests for shareholder action. But even assuming such a claim  
 8           exists under Washington law, the Court should dismiss it for three independent reasons.

9           **First**, the Complaint fails to identify an inaccurate statement. The only statement  
 10          Plaintiffs characterize as “misleading” is a portion of Microsoft’s annual report to the Securities  
 11          Exchange Commission on Form 10-K, dated July 28, 2011. ¶¶ 50-52. They quote the Form  
 12          10-K excerpt and summarily state it was “false and misleading,” *id.*, but do not identify *any*  
 13          aspect of it that was incorrect. The quoted portion refers to the 2009 Settlement Agreement  
 14          with the European Commission and its potential impact on Microsoft’s ability to innovate.  
 15          ¶ 51. Plaintiffs allege nothing to suggest that statement was misleading or inaccurate.

16          The quoted portion of the 2011 Form 10-K also includes certifications about  
 17          Microsoft’s “internal control over financial reporting.” ¶ 50. But to the extent Plaintiffs assert  
 18          the certification was false or misleading because Microsoft supposedly failed to maintain  
 19          adequate internal controls, their claim fails for the reasons cited above (*supra* § III.A.2(b)):  
 20          Plaintiffs allege no facts identifying the internal controls at issue, the purported problems, or  
 21          the relationship between those alleged problems and omission of the browser choice screen.

22          **Second**, even if Plaintiffs were to identify an inaccuracy in the quoted excerpt from  
 23          Microsoft’s 2011 Form 10-K, to state a viable claim they must allege facts showing the  
 24          Individual Defendants “deliberately misinform[ed] shareholders about the business of the  
 25          corporation, either directly or by a public statement.” *Malone v. Brincat*, 722 A.2d 5, 14 (Del.  
 26          1998) (stating standard for breach of fiduciary duty when directors and officers make a  
 27

1 disclosure and no shareholder action is required).<sup>7</sup> This means “a plaintiff [must] prove that the  
 2 directors ‘knowingly disseminate[d] false information.’” *Metro Commc’n Corp. v. Advanced*  
 3 *Mobilecomm Techs. Inc.*, 854 A.2d 121, 157-58 (Del. Ch. 2004) (quoting *Malone*, 722 A.2d at  
 4 9). “This level of proof is similar to, but **even more stringent than**, the level of scienter  
 5 required for common law fraud.” *Id.* at 158 (emphasis added). Delaware courts have  
 6 “logically read *Malone* as also contemplating a requirement of reasonable reliance in the non-  
 7 vote and non-tender context.” *Id.* (citing *A.R. DeMarco Enters., Inc. v. Ocean Spray*  
 8 *Cranberries, Inc.*, 2002 WL 31820970, at \*4 n.10 (Del. Ch. Nov. 26, 2002) (“When  
 9 shareholder action is absent, plaintiff must show reliance, causation, and damages [to state a  
 10 claim under *Malone*].”) (alteration in original)).

11 Plaintiffs cannot come close to meeting this standard. They allege no facts showing the  
 12 Individual Defendants knew, as of July 28, 2011 (when Microsoft filed the Form 10-K), that a  
 13 software engineering team had made a technical error jeopardizing Microsoft’s compliance  
 14 with the Settlement. Plaintiffs allege the browser choice screen was omitted for certain  
 15 European users starting in May 2011 and the error was brought to Microsoft’s attention in “the  
 16 summer of 2012”—a year **after** the 2011 Form 10-K. ¶¶ 53, 56-57. Microsoft disclosed the  
 17 error in its 2012 Form 10-K dated July 26, 2012, and described associated potential risks. *See*  
 18 Rummage Decl., Ex. A at 8-9.<sup>8</sup> Further, the Consolidated Complaint contains no allegations of  
 19 any reliance on the allegedly inaccurate statements, as *Malone* requires.

20 **Third**, even indulging the fiction that the Individual Defendants acted with scienter by  
 21 including allegedly misleading information in the 2011 Form 10-K, Plaintiffs cannot state a  
 22

23 \_\_\_\_\_  
 24 <sup>7</sup> Because Washington courts have not recognized a claim for alleged corporate misstatements unrelated to  
 25 requests for shareholder action, they have had no occasion to consider whether the *Malone* standard applies to  
 26 officers and directors of Washington corporations. But *Malone* has been cited once by this court and once by the  
 27 Washington Court of Appeals to describe the duties of directors of Delaware corporations: due care, loyalty, and  
 good faith. *See Fernandes v. Bianco*, 2006 WL 6862716, at \*4 (W.D. Wash. June 22, 2006); *Rodriguez v.*  
*Loudeye Corp.*, 144 Wn. App. 709, 719 n.13, 189 P.3d 168, 172 n.13 (2008).

<sup>8</sup> The Court may take judicial notice of Microsoft’s 2012 10-K. *See supra* note 3.

1 viable derivative claim *on Microsoft's behalf*. Plaintiffs do not, and logically cannot, allege a  
 2 misstatement in Microsoft's own 2011 Form 10-K misled or damaged *Microsoft*.

3 **C. Plaintiffs Fail to Allege a Viable Unjust Enrichment Claim.**

4 Because Plaintiffs base their unjust enrichment claim (Count IV) on their claims for  
 5 breach of fiduciary duties, and because the Court should dismiss those claims, the Court should  
 6 dismiss the unjust enrichment claim as well. *See In re Bank of Am.*, 2013 WL 1777766, at \*15  
 7 (S.D.N.Y. Apr. 25, 2013) ("Because [plaintiff's] unjust enrichment claim is premised on  
 8 defendants' violation of their fiduciary duties, and the breach of fiduciary duty claim is  
 9 dismissed, [plaintiff's] unjust enrichment claim is dismissed as well."). Moreover, Plaintiffs  
 10 fail to allege *any* of the required elements for unjust enrichment: (1) that the Individual  
 11 Defendants received a benefit, (2) at the expense of Microsoft (as the purported claimant), and  
 12 (3) the circumstances make it unjust for them to retain the benefit. *Young v. Young*, 164 Wn.2d  
 13 477, 484-85, 191 P.3d 1258, 1262 (2008).

14 Plaintiffs fail to identify any benefit received by the Individual Defendants at  
 15 Microsoft's expense "as a result of their wrongful conduct and fiduciary breaches." ¶ 95.  
 16 (Indeed, one cannot envision how omission of the browser choice screen could possibly enrich  
 17 these Individual Defendants.) If the Individual Defendants' compensation is the "enrichment"  
 18 on which Plaintiffs rely, their claim fails because there is no "authority . . . that the mere  
 19 retention of directors' and officers' ordinary compensation can sustain an unjust enrichment  
 20 claim predicated on allegations that these defendants breached their fiduciary duties." *In re*  
 21 *Pfizer Inc. S'holder Deriv. Litig.*, 722 F. Supp. 2d 453, 465-66 (S.D.N.Y. 2010). And even if  
 22 ordinary compensation *could* be the basis for an unjust enrichment claim, Plaintiffs have not  
 23 stated a cognizable claim because, as shown above, they fail to plead any breach of fiduciary  
 24 duty. *Taylor v. Kissner*, 893 F. Supp. 2d 659, 374 (D. Del. 2012) (dismissing derivative claim  
 25 for unjust enrichment claim based on "the salaries and standard fees of officers and directors").  
 26  
 27

IV. CONCLUSION

For the foregoing reasons, the Individual Defendants request that the Court dismiss Plaintiffs' claims with prejudice.

DATED this 11th day of August, 2014.

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I hereby certify that on August 11, 2014, I electronically filed the foregoing with the Clerk of the Court using the CM/ECF system, which will send notification of such filing to those attorneys of record registered on the CM/ECF system. All other parties (if any) shall be served in accordance with the Federal Rules of Civil Procedure.

DATED this 11th day of August, 2014.

s/Stephen M. Rummage  
Stephen M. Rummage