# IN THE UNITED STATES DISTRICT COURT FOR THE DISTRICT OF DELAWARE

UNITED STATES OF AMERICA,	)	
Plaintiff,	)	
V.	)	Civil Action No. 16-cv-01056-GMS
ENERGY <i>SOLUTIONS</i> , INC., ROCKWELL HOLDCO, INC., ANDREWS COUNTY HOLDINGS, INC., AND WASTE CONTROL	)	
SPECIALISTS LLC,	)	
Defendants.	)	

# ANSWER AND AFFIRMATIVE DEFENSES OF DEFENDANTS ENERGYSOLUTIONS, INC. AND ROCKWELL HOLDCO, INC.

Defendants Energy Solutions, Inc. and Rockwell Holdco, Inc. ("ES") by their undersigned attorneys, answer as follows the allegations of the Complaint filed November 16, 2016, by the United States Department of Justice (the "Complaint"). Except for those allegations expressly admitted herein, ES denies each and every allegation in the Complaint. ES denies that the headings and footnotes contained in the Complaint constitute allegations of fact, and denies them to the extent that they are considered as such.

#### SPECIFIC RESPONSES TO PLAINTIFF'S ALLEGATIONS

#### I. INTRODUCTION

## Paragraph No. 1:

ES's proposed acquisition of WCS would combine the only two licensed commercial low-level radioactive waste ("LLRW") disposal facilities for 36 states (including Delaware), Puerto Rico, and the District of Columbia (the "Relevant States"). By eliminating the most

The "Relevant States" are the following 36 states plus the District of Columbia and Puerto Rico, which are considered "states" under the applicable regulatory scheme (*see* 42 U.S.C. § 2021b(14)): Alabama, Arizona, Arkansas, California, Delaware, Florida, Georgia, Illinois, Indiana, Iowa, Kansas, Kentucky, Louisiana, Maine, Maryland, Massachusetts, Michigan,

significant disposal competitor ES has faced since it began operations, the proposed acquisition would lead to higher prices, lower quality service, and less innovation in the commercial LLRW disposal industry.

# Response to Paragraph No. 1:

ES denies the allegations in Paragraph 1 of the Complaint.

#### Paragraph No. 2:

Eliminating competition between ES and WCS would have wide-ranging effects throughout the United States. Nuclear power plants produce 20% of the electricity generated in the United States, and are a key component in policy efforts to achieve air quality and carbon emissions goals. Moreover, the proposed transaction would create a near-monopoly for the disposal of commercially generated LLRW in the Relevant States at a time when utilities are preparing to bid out nuclear reactor decommissioning projects worth billions of dollars. As the map below illustrates, the majority of operating nuclear reactors and near-term decommissioning projects are located in the Relevant States.



## Response to Paragraph No. 2:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in the second and fourth sentences of Paragraph 2 of the Complaint, and therefore denies these allegations. ES denies the remaining allegations in Paragraph 2 of the Complaint.

Minnesota, Mississippi, Missouri, Nebraska, New Hampshire, New York, North Carolina, North Dakota, Ohio, Oklahoma, Pennsylvania, Rhode Island, South Dakota, Tennessee, Texas, Vermont, Virginia, West Virginia, and Wisconsin.

# Paragraph No. 3:

When utilities incur higher operating costs, such as higher LLRW disposal rates, those costs are passed on to businesses and consumers in the form of higher utility bills. Higher LLRW disposal rates also threaten the use of nuclear technologies for medical, pharmaceutical, and research purposes.

## Response to Paragraph No. 3:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 3 of the Complaint, and therefore denies these allegations.

# Paragraph No. 4:

For a number of years, ES was the only LLRW disposal facility available to commercial LLRW generators in the Relevant States. Then, in 2012, after investing several hundred million dollars and 19 years to build and obtain the necessary licenses for a state-of-the-art LLRW disposal facility, WCS began to compete with ES to dispose of LLRW generated by nuclear power plants, hospitals, and research facilities in the Relevant States.

## Response to Paragraph No. 4:

ES denies the allegations in the first sentence of Paragraph 4 of the Complaint except that ES admits that ES or its predecessors have operated a Class A waste disposal facility in Clive, Utah, since 1988. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies those allegations in the second sentence of Paragraph 4 of the Complaint.

#### Paragraph No. 5:

ES has repeatedly tried to neutralize the most significant source of competition it has ever faced. For example, in February 2014, ES executives considered whether to "[k]eep margins as high as possible competing with WCS (winning some losing some)" or "just go to war" with WCS by undercutting it on price and taking market share for the disposal of certain types of LLRW. ES hoped that "~12 months of take the gloves off war" would force WCS "to sit down and listen, or weaken them to the point we can acquire them."

## Response to Paragraph No. 5:

ES denies the allegations in Paragraph 5 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES

personnel in the second sentence of Paragraph 5 of the Complaint, offered without context, is misleading as framed in Paragraph 5 of the Complaint, and refers to the document described therein for its complete and accurate terms.

# Paragraph No. 6:

In the face of aggressive competition from WCS, ES decided to eliminate the threat by seeking to acquire it. During March 2014 acquisition discussions, one of ES's investors urged ES to make WCS an all-cash offer, writing: "These guys are scary – just give them the \$275 [million]."

## Response to Paragraph No. 6:

ES denies the allegations in Paragraph 6 of the Complaint except that it admits that it engaged in discussions with WCS and its parent companies regarding a potential acquisition. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from Energy Capital Partners personnel in the second sentence of Paragraph 6 of the Complaint, offered without context, is misleading as framed in Paragraph 6 of the Complaint, and refers to the document described therein for its complete and accurate terms.

## Paragraph No. 7:

After WCS rebuffed ES's overtures in January 2015, ES tried a different approach. In a February 10, 2015 letter, ES threatened to sue WCS for alleged antitrust violations, asserting that WCS was violating the antitrust laws by trying to eliminate ES as a competitor for the disposal of certain LLRW. This threat led to litigation between the two companies (the "Prior Litigation").

## Response to Paragraph No. 7:

ES admits that it sent a letter to WCS dated February 10, 2015, and was party to a litigation with WCS that arose out of a contractual dispute between ES and WCS. ES denies the remaining allegations in Paragraph 7 of the Complaint.

# Paragraph No. 8:

Like ES, WCS recognized that the two rivals were at "war." According to a WCS internal report in March 2015: "ES is attacking on every front, Texas legislation, Commission, South Carolina, and market place. . . . It is believed that ES is rolling the prices back to 2008 levels."

# Response to Paragraph No. 8:

ES denies the allegations in Paragraph 8 of the Complaint as they relate to ES and lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies the allegations in Paragraph 8 of the Complaint.

## Paragraph No. 9:

As 2015 progressed, competitive pressure from WCS increased. In May 2015, ES reduced its prices for the dispositioning of certain LLRW "to combat the recent road tour by WCS a few weeks ago when they lowered the price." An ES internal report warned that "WCS continues to devalue the market." In a June 2015 document, an ES executive fretted that "[w]e needed to change pricing approach in order to compete with WCS continued price spiral downward." An ES senior executive aptly captured this pricing war when he testified: "WCS gave the customer the lowest possible price and we followed suit and gave the customers the lowest possible price."

## Response to Paragraph No. 9:

ES denies the allegations in Paragraph 9 of the Complaint and ES states that Plaintiff's selective quotation of the document, offered without context, is misleading as framed in Paragraph 9 of the Complaint, and refers to the document described therein for its complete and accurate terms.

## Paragraph No. 10:

Unable to shake off its competitor, and following the unsuccessful August 2015 mediation of the Prior Litigation, ES again sought to acquire its rival by approaching WCS's parent company about a possible merger. Those negotiations ultimately led to the announcement of this transaction in November, 2015. This transaction would, as the parties' internal documents acknowledge, allow ES to acquire its primary competitor.

## Response to Paragraph No. 10:

ES denies the allegations in the first and second sentences of Paragraph 10 of the Complaint, except that ES admits that it engaged in mediation with WCS in August 2015, and entered into an agreement to acquire WCS in November 2015. ES denies the allegations in the third sentence of Paragraph 10 of the Complaint as they relate to ES and lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies the allegations in Paragraph 10 of the Complaint. Further, ES states that Plaintiff's characterization of unidentified written material or communications from ES personnel in Paragraph 10 is misleading as framed in the Complaint, and refers to the documents described therein for their complete and accurate terms.

# Paragraph No. 11:

This Court should enjoin ES's proposed acquisition of WCS because it will likely lead to a substantial lessening of competition in the LLRW industry in the Relevant States in violation of Section 7 of the Clayton Act, 15 U.S.C. § 18. The elimination of this competition – which has delivered significant benefits to customers in the Relevant States – would come at a critical time in the LLRW industry, given that decommissioning projects worth billions of dollars will be awarded in the coming years.

#### Response to Paragraph No. 11:

Paragraph 11 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES admits that Plaintiff purports to bring an antitrust action alleging violation of Section 7 of the Clayton Act, 15 U.S.C. § 18, and seeks to enjoin ES's proposed acquisition of WCS and other relief. ES denies the remaining allegations in Paragraph 11 of the Complaint and states that Plaintiff is not entitled to the relief requested.

#### II. DEFENDANTS AND THEIR UNLAWFUL PROPOSED TRANSACTION

## Paragraph No. 12:

Defendant ES is a Delaware corporation headquartered in Salt Lake City, Utah, with over \$1 billion in annual revenues. ES is a vertically integrated international nuclear services company that offers generators of nuclear waste a wide range of services, including the decommissioning and remediation of nuclear sites and facilities, management of spent nuclear fuel, transportation of nuclear material, and LLRW disposal and processing. ES's customers include commercial, industrial, and government LLRW generators throughout the world. ES earns roughly \$112 million annually from LLRW disposal in the United States. ES is wholly owned by Rockwell, a Delaware corporation.

## Response to Paragraph No. 12:

ES admits that it is a Delaware corporation headquartered in Salt Lake City, Utah and is wholly owned by Rockwell, a Delaware corporation. ES admits the allegations in the second and third sentences of Paragraph 12 of the Complaint. ES denies the remaining allegations in Paragraph 12 of the Complaint.

## Paragraph No. 13:

Defendant WCS is a Delaware limited liability company headquartered in Dallas, Texas. WCS provides LLRW disposal services to commercial, industrial, and government LLRW generators throughout the United States. In 2015, WCS earned revenues of approximately \$45 million. WCS is wholly owned by Andrews County Holdings, a Delaware corporation.

## Response to Paragraph No. 13:

ES admits the allegations in the first and fourth sentences of Paragraph 13 of the Complaint. ES lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in Paragraph 13 of the Complaint relating to WCS, and therefore denies these allegations.

## Paragraph No. 14:

On November 18, 2015, Rockwell and Andrews County Holdings entered into a Purchase Agreement under which ES would acquire WCS and its assets in a transaction valued at \$367 million.

# Response to Paragraph No. 14:

ES admits the allegations in Paragraph 14 of the Complaint.

#### III. INDUSTRY OVERVIEW

## **Regulatory Framework**

## Paragraph No. 15:

LLRW is a catchall category comprising all nuclear waste that is not spent nuclear fuel, high-level waste, transuranic waste, or uranium mill tailings. LLRW is an inevitable byproduct of nuclear power generation, essential scientific and medical research, and life-saving medical treatments. LLRW includes such items as personal protective clothing, tools, water purification filters and resins, hardware from nuclear power plants, soil, construction debris, and equipment from medical and research institutions.

#### Response to Paragraph No. 15:

ES admits that LLRW encompasses many categories of nuclear waste that are not spent nuclear fuel, high-level waste, transuranic waste, or uranium milling tailings and can include such items as personal protective clothing, tools, water purification filters and resins, hardware from nuclear power plants, soil, construction debris, and equipment from medical research institutions. ES denies the remaining allegations in Paragraph 15 of the Complaint.

## Paragraph No. 16:

The Atomic Energy Act of 1954 ("AEA"), Pub. L. No. 83-703, requires LLRW produced by commercial generators – such as nuclear power plants and medical and research institutions – to be disposed of in a facility licensed by either the Nuclear Regulatory Commission ("NRC") or by a state that has entered into an agreement with the NRC ("Agreement State"). Each Agreement State has the authority to regulate the disposal of commercial LLRW generated within that state and, if allowed under its regulations, received from out-of-state generators. Agreement State regulations must be compatible with NRC regulations.

# Response to Paragraph No. 16:

Paragraph 16 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES admits that each Agreement State has the authority to regulate the disposal of commercial LLRW generated

within that state and, if allowed under its regulations, received from out-of-state generators, that Agreement State regulations must be compatible with NRC regulations, and denies the remaining allegations in Paragraph 16 of the Complaint.

# Paragraph No. 17:

NRC regulations prohibit the disposal of LLRW without a license from the NRC or an Agreement State. Licensing requirements for a commercial LLRW disposal facility are rigorous, as set forth in 10 C.F.R. Part 61. The NRC's LLRW disposal regulations are designed to protect the general population and workers from releases of radioactivity. Toward that end, the regulations impose more rigorous disposal requirements on waste containing higher concentrations of radionuclides than on waste containing lower concentrations of radionuclides. NRC regulations create three general waste classifications that attach to a package of LLRW at disposal. "Class A" LLRW is the least radioactive category of LLRW. "Class B" and "Class C" LLRW have higher levels of radioactivity and are subject to more robust disposal requirements.<sup>2</sup>

## Response to Paragraph No. 17:

Paragraph 17 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 17 of the Complaint, except admits that NRC regulations create general waste classifications that attach to a package of LLRW at disposal after rigorous testing, processing and sorting, and that Class B and Class C LLRW generally have higher levels of radioactivity than Class A waste.

## Paragraph No. 18:

Nuclear power plants operated by utilities generate most of the commercial LLRW in the United States. The most voluminous types of LLRW are soil, construction debris, dry active waste such as protective clothing, large components such as steam generators, resins, and filters. Different LLRW types often require different disposal protocols. For example, resins – which are used to filter the water used in nuclear reactors – may not be directly dumped into a landfill but instead must be disposed in containers. In contrast, soil is the easiest and least expensive waste type to dispose, because it compacts easily and can be placed directly into a disposal facility. Dry active waste, soil, and construction debris tend to be less radioactive than other types. Resins and

For purposes of this Complaint, LLRW does not include waste commonly referred to as "Greater than Class C (GTCC)," which is waste containing radionuclides in such concentrations that the waste cannot be disposed of as Class C waste. There are currently no commercial disposal facilities licensed to dispose of GTCC waste.

filters, on the other hand, which are used to remove radioactive contaminants from water, tend to accumulate higher levels of radioactivity and therefore are typically subject to more demanding disposal requirements.

# Response to Paragraph No. 18:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 18 of the Complaint, and therefore denies these allegations.

# Paragraph No. 19:

Waste is not classified as Class A, B, or C until it is packaged for disposal. Most waste, however, is processed before being packaged for disposal. Certain processing techniques, including but not limited to downblending, are used to alter the radioactivity of the waste, and therefore affect the ultimate disposal category of the waste. For example, resins with radioactivity levels that would receive a Class B or C classification if immediately prepared for disposal can instead be "downblended" with resins of lower radioactivity until the resulting mixture meets the waste acceptance criteria for a Class A LLRW disposal facility. The resulting mixture is officially classified as Class A LLRW when packaged for disposal. Other methods for manipulating LLRW up and down the waste classification scale include concentration averaging, encapsulation, sorting and segregating, packaging, shredding, and segmentation.

# Response to Paragraph No. 19:

ES admits that waste is not classified until it is packaged for disposal. ES further admits that some waste may be processed in a manner that may ultimately reduce the LLRW classification for a portion of the waste. ES denies the remaining allegations in Paragraph 19 of the Complaint.

## Paragraph No. 20:

"Higher Activity LLRW" is LLRW that contains radionuclides of such types and in such concentrations that, if directly disposed of, would be classified as Class B LLRW or Class C LLRW. (Alternatively, such LLRW is often processed for disposal as Class A LLRW.) "Lower Activity LLRW" is all LLRW that is not Higher Activity LLRW.

## Response to Paragraph No. 20:

Paragraph 20 of the Complaint contains Plaintiff's own characterization and definition of terms to which no response is required. To the extent a response is deemed

required, ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 20 of the Complaint and therefore denies these allegations.

## The Compact System for Commercial LLRW Disposal

# Paragraph No. 21:

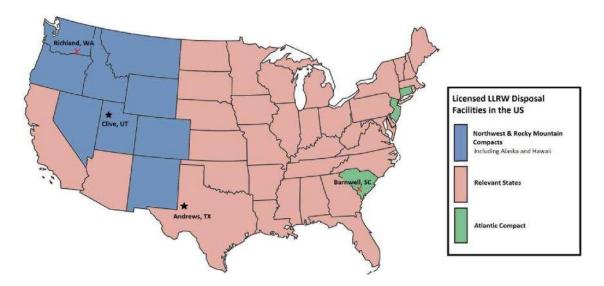
Congress enacted the LLRW Policy Act of 1980, Pub. L. No. 96-573, and its replacement, the LLRW Policy Amendments Act of 1985, Pub. L. No. 99-240, 42 U.S.C. §§ 2021b–2021j (the "Act"), to encourage states to develop more disposal sites for LLRW. For decades, however, efforts to increase LLRW disposal capacity have been stymied by a host of barriers, including political opposition to the development of new disposal facilities, geological limitations, and the considerable investment of time and money required to develop a LLRW disposal facility and obtain the necessary licenses to operate it. Thus, as one federal circuit court of appeals has observed, the Act "has been less than entirely effective in reaching its goals of encouraging new LLRW disposal sites." *Energy Solutions, LLC v. Utah*, 625 F.3d 1261, 1268 (10th Cir. 2010).

# Response to Paragraph No. 21:

Paragraph 21 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES lacks knowledge or information sufficient to form a belief as to the truth of the allegation in the first sentence of Paragraph 21 of the Complaint, and therefore denies this allegation and the allegations in the second sentence of Paragraph 21 of the Complaint. To the extent that the allegations in the third sentence of Paragraph 21 of the Complaint purport to characterize or describe publicly available documents, ES denies those allegations and refers to the documents cited therein for their complete and accurate terms.

## Paragraph No. 22:

Under the Act, each state is responsible for providing, either on its own or in cooperation with other states, for the disposal of commercial LLRW generated within its boundaries. The Act authorizes the states to form interstate compacts, which in turn have the legal authority to restrict access to their regional disposal facilities. Thus, a commercial generator's access to LLRW disposal depends on where the generator is located.



## Response to Paragraph No. 22:

Paragraph 22 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 22 of the Complaint.

# Paragraph No. 23:

There are four licensed LLRW disposal facilities in the United States. The facilities located in Richland, Washington and Barnwell, South Carolina only accept waste from commercial generators located in Northwest Compact and Rocky Mountain Compact states (Richland) or Atlantic Compact states (Barnwell). Commercial generators located in all other states (*i.e.*, the Relevant States) have access only to the other two licensed LLRW disposal facilities: ES's Clive facility in Utah ("Clive") and WCS's Andrews facility in Texas ("Andrews").

## Response to Paragraph No. 23:

ES denies the allegations of Paragraph 23 of the Complaint.

## Paragraph No. 24:

LLRW.

Clive is licensed to dispose of Class A LLRW.

## Response to Paragraph No. 24:

ES admits that its Clive Disposal Facility is licensed to dispose of Class A

## Paragraph No. 25:

Andrews is licensed to dispose of Class A, B, and C LLRW.

# Response to Paragraph No. 25:

ES admits that WCS is licensed to dispose of Class A, B and C waste from states in the Texas Compact (*i.e.*, Texas and Vermont), and to dispose of Class A, B and C waste from states outside the Texas Compact subject to strict oversight and limitations, including an import tax for out-of-compact generators shipping waste into the state.

#### IV. COMPETITION BETWEEN ES AND WCS

## Paragraph No. 26:

As the only two licensed LLRW disposal facilities available to commercial generators in the Relevant States, ES and WCS each have competed to serve broader ranges of commercial generators' LLRW disposal needs by innovating and diversifying into the other's area of relative strength. ES, long dominant in the disposal of Lower Activity LLRW, has expanded – through innovative methods such as concentration averaging and downblending – its ability to compete for Higher Activity LLRW traditionally disposed of at facilities licensed to accept Class B and C waste. WCS, a start-up whose Andrews facility is the most robust commercial LLRW disposal facility ever built, expanded its capabilities in 2014 to dispose of Lower Activity LLRW more cost effectively. Over the past three years, customers have used the intense competition between ES and WCS to secure lower prices and better service.

## Response to Paragraph No. 26:

ES denies the allegations in Paragraph 26 of the Complaint as they relate to ES. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies the allegations in Paragraph 26 of the Complaint.

## Paragraph No. 27:

Before WCS opened Andrews, ES negotiated long-term contracts, often called "life-of-plant" or LOP agreements, with the utilities that operate most of the commercial nuclear reactors in the United States. ES derives approximately \$50 million per year in LLRW disposal revenues from these LOP agreements. Today, at least 72 of the 90 operating commercial nuclear reactors in the Relevant States have such agreements with ES. The LOP agreements typically have an initial term of 10 years, with "off-ramps" that permit ES and the utility to renegotiate price and other terms every 5 or 10 years. ES interprets its LOP agreements to require customers to use ES

exclusively for the processing and disposal of all LLRW that can be processed to meet the waste acceptance criteria for disposal at ES's Clive facility.

# Response to Paragraph No. 27:

ES denies the allegations in Paragraph 27 of the Complaint, except admits that in 2005 it began to negotiate long-term disposal agreements with nuclear utilities.

# Competition for the Disposal of Lower Activity LLRW Has Substantially Benefited Commercial Generators in the Relevant States

## Paragraph No. 28:

Because Texas is an Agreement State under the AEA, the Texas Commission on Environmental Quality ("TCEQ") has regulatory authority over WCS's Andrews facility. TCEQ regulations require WCS to charge commercial generators from states other than Texas and Vermont (the Texas Compact states) a higher rate to dispose of their waste at Andrews. During the first two years of WCS's operation, the TCEQ's pricing regulations hampered WCS's ability to compete effectively with ES for the disposal of Lower Activity LLRW generated within the Relevant States but outside the Texas Compact.

## Response to Paragraph No. 28:

The first two sentences of Paragraph 28 of the Complaint contain legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES admits the allegations in the first sentence of Paragraph 28. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS in Paragraph 28 of the Complaint, and therefore denies the remaining allegations in Paragraph 28 of the Complaint.

## Paragraph No. 29:

In early 2014, WCS sought to overcome this competitive disadvantage by offering an innovative service for a substantial subset of Lower Activity LLRW. Specifically, WCS obtained a license from the TCEQ to dispose of Lower Activity LLRW in its Resource Conservation and Recovery Act ("RCRA") landfill, also known as its "Exempt Cell," adjacent to its Andrews facility. Under the license, LLRW that meets the waste acceptance criteria for WCS's Exempt Cell is exempted from the requirement that it be buried in a licensed LLRW disposal facility. Because the TCEQ does not regulate the pricing of WCS's Exempt Cell, this innovation improved WCS's ability to compete with ES for the disposal of Lower Activity LLRW from the Relevant States.

# Response to Paragraph No. 29:

ES admits that WCS operates a RCRA landfill known as its "Exempt Cell" and that LLRW that meets the waste acceptance criteria for burial in the Exempt Cell is treated as exempted from the requirement that it be buried in a licensed LLRW disposal facility. ES denies the remaining allegations in Paragraph 29 of the Complaint.

#### Paragraph No. 30:

According to WCS's internal documents, up to 95% of Lower Activity LLRW generated by operating commercial nuclear reactors and 85% of Lower Activity LLRW resulting from the decommissioning of commercial nuclear reactors qualifies for disposal in WCS's Exempt Cell.

#### Response to Paragraph No. 30:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS in Paragraph 30 of the Complaint, and therefore denies the allegations in Paragraph 30 of the Complaint.

## Paragraph No. 31:

The ability to offer lower prices for disposal of certain LLRW in its Exempt Cell enhances WCS's competitiveness for the full spectrum of LLRW through bundled pricing. As WCS's president and CEO told the TCEQ, "[w]e believe that customers who previously had not shipped higher activity waste to WCS, because of cost, will ship both exempt waste and higher activity waste to WCS for a combined lower cost."

#### Response to Paragraph No. 31:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS in Paragraph 31 of the Complaint, and therefore denies the allegations in Paragraph 31 of the Complaint.

## Paragraph No. 32:

ES immediately viewed WCS's Exempt Cell as the most significant threat to its dominance to emerge in years. An ES internal report in March 2014 observed that the "[f]riendly regulatory environment in Texas has allowed WCS to dispose of much higher levels of radioactive wastes as exempt in their RCRA site." The report warned that the new WCS Exempt Cell "[c]an affect  $\sim$ 90% by volume of Clive bulk waste disposal up to \$50M/yr."

## Response to Paragraph No. 32:

ES denies the allegations in Paragraph 32 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES personnel in Paragraph 32 of the Complaint, offered without context, is misleading as framed in Paragraph 32 of the Complaint, and refers to the document described therein for its complete and accurate terms.

## Paragraph No. 33:

ES's concerns intensified as the LOP contracts it had negotiated before WCS's entry began to come up for renewal. In an April 2014 internal document, ES warned that: "WCS disposal availability will likely cause customers to reevaluate their long-term exclusive LOP contracts with market price checks." A month later, ES forecasted "lower pricing due to WCS exempt cell" and "[i]ncreased pressure from competition" in a competitive landscape that was "new for Energy Solutions." Another May 2014 ES document stated that: "We have developed a pricing strategy for LOP that competes with the WCS Exempt Cell. Approximately 80% of our utility business is at risk."

## Response to Paragraph No. 33:

ES denies the allegations in Paragraph 33 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES personnel in Paragraph 33 of the Complaint, offered without context, is misleading as framed in Paragraph 33 of the Complaint, and refers to the documents described therein for their complete and accurate terms.

## Paragraph No. 34:

In response to competition from WCS's Exempt Cell, ES agreed in the first quarter of 2015 to discount a utility's LOP contract prices by 9% over the next 5 years, for an annual savings of approximately \$1 million per year. ES's senior executives supported the price reduction because "the alternative is WCS."

## Response to Paragraph No. 34:

ES denies the allegations in Paragraph 34 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES

personnel in Paragraph 34 of the Complaint, offered without context, is misleading as framed in Paragraph 34 of the Complaint, and refers to the document described therein for its complete and accurate terms.

# Paragraph No. 35:

In May 2016, another customer was able to extract from ES, in LOP contract renegotiations, an 8% discount for sorting, segregating, and disposing of a segment of Lower Activity LLRW for which WCS was competing heavily.

## Response to Paragraph No. 35:

ES denies the allegations in Paragraph 35 of the Complaint as they relate to ES. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies the remaining allegations in Paragraph 35 of the Complaint.

# Paragraph No. 36:

In addition to making concessions to customers in LOP renegotiations, ES has responded to competition from WCS by offering project-specific discounts on Lower Activity LLRW disposal opportunities "to avoid competitive bidding." For example, fearing that competition from WCS's Exempt Cell would jeopardize the renewal of one utility's LOP contract, ES "agreed that for high volume, low activity waste that would result in a price greater than \$100,000 [the customer] could competitively bid out the waste, as long as [ES] had the final opportunity to match or better [the customer's] best quoted price."

## Response to Paragraph No. 36:

ES denies the allegations in Paragraph 36 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES personnel in Paragraph 36 of the Complaint, offered without context, is misleading as framed in Paragraph 36 of the Complaint, and refers to the documents described therein for their complete and accurate terms.

# <u>Competition for the Dispositioning of Higher Activity LLRW</u> Has Substantially Benefited Commercial Generators in the Relevant States

## Paragraph No. 37:

In July 2008, the Barnwell disposal facility in South Carolina closed to generators from all states except those in the Atlantic Compact. As a result, commercial LLRW generators in the Relevant States were left with Clive as their sole option for the disposal of Lower Activity LLRW, and no option for the direct disposal of Higher Activity LLRW until WCS opened in 2012.

## Response to Paragraph No. 37:

ES admits that the Barnwell disposal facility in South Carolina closed to generators from all states except those in the Atlantic Compact in July 2008. ES denies the remaining allegations in Paragraph 37 of the Complaint.

## Paragraph No. 38:

To provide generators in the Relevant States an option for managing Higher Activity LLRW after Barnwell's closure, ES in 2011 entered into a joint venture called SempraSafe with the firm Studsvik. ES and its joint venture partner refined the downblending process by which Higher Activity LLRW (typically resins) are mixed with Lower Activity LLRW until the resulting mixture qualifies for disposal as Lower Activity LLRW at ES's Clive facility. The residual portion of the waste that could not be downblended was sent to WCS – initially for storage, and later for disposal – after Andrews became operational in 2012.

## Response to Paragraph No. 38:

ES admits that in December 2010, ES entered into a joint venture called SempraSafe with Studsvik, and that the joint venture engaged in the process of blending LLRW with radioactivity levels that would receive a Class B or Class C classification if such LLRW had immediately been prepared and transported for disposal with feedstock LLRW of lower radioactivity, resulting in a homogenous mixture LLRW that generally would qualify for disposal at ES's Clive Disposal Facility. ES denies the remaining allegations in Paragraph 38 of the Complaint.

## Paragraph No. 39:

In early 2014, ES acquired Studsvik and renamed the SempraSafe operation Erwin ResinSolutions ("Erwin"). Over time, ES has become more effective at downblending materials with higher levels of radioactivity.

# Response to Paragraph No. 39:

ES admits that in March 2014, it acquired Studsvik and renamed the SempraSafe operation Erwin ResinSolutions. ES denies the remaining allegations in Paragraph 39 of the Complaint.

## Paragraph No. 40:

After WCS began operations, commercial LLRW generators in the Relevant States had two options for the dispositioning of certain Higher Activity LLRW: (i) processing by ES at Erwin plus disposal at ES's Clive facility or (ii) direct disposal at WCS's Andrews facility. The introduction of competition had a significant impact on prices for the dispositioning of Higher Activity LLRW. As one of ES's senior executives wrote in a December 2014 email, "[w]e saw resins prices drop by what 50%?"

## Response to Paragraph No. 40:

ES denies the allegations in Paragraph 40 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES personnel in the third sentence of Paragraph 40 of the Complaint, offered without context, is misleading as framed in Paragraph 40 of the Complaint, and refers to the document described therein for its complete and accurate terms.

# Paragraph No. 41:

To combat the "WCS intrusion," ES offered its customers discounts and "blue light specials." In the spring of 2015, ES lowered its Higher Activity resin dispositioning prices for a number of key customers "to combat the recent road tour by WCS a few weeks ago when they lowered the price." After ES gave another customer "quite a big discount" on Higher Activity resin dispositioning, one of ES's executives noted that "[w]e had to meet the WCS rates so this was a no brainer."

# Response to Paragraph No. 41:

ES denies the allegations in Paragraph 41 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES personnel in Paragraph 41 of the Complaint, offered without context, is misleading as framed in Paragraph 41 of the Complaint, and refers to the documents described therein for their complete and accurate terms.

## Paragraph No. 42:

By June 2015, ES had overhauled its pricing structure for Higher Activity resin dispositioning "in order to compete with WCS continued price spiral downward." As one of ES's senior executives testified, "WCS gave the customer the lowest possible price and we followed suit and gave the customers the lowest possible price."

# Response to Paragraph No. 42:

ES denies the allegations in Paragraph 42 of the Complaint, and further states that Plaintiff's selective quotation of testimony and unidentified written material or communications from ES personnel in Paragraph 42 of the Complaint, offered without context, is misleading as framed in Paragraph 42 of the Complaint, and refers to the testimony and documents described therein for their complete and accurate terms.

## Paragraph No. 43:

Between early 2013 and May of 2015, competition between ES and WCS caused prices for the dispositioning of Higher Activity resins to fall from approximately \$5,000 per cubic foot to approximately \$2,000 per cubic foot.

## Response to Paragraph No. 43:

ES denies the allegations in Paragraph 43 of the Complaint.

# Absent the Merger, Competition between ES and WCS Will Likely Intensify as the Number of Commercial Nuclear Reactor Decommissionings Increases

## Paragraph No. 44:

When a utility retires a nuclear reactor, the facility must be decommissioned by safely removing it from service and reducing the site's residual radioactivity to a level that permits the release of the property for other uses, in accordance with NRC regulations.

# Response to Paragraph No. 44:

ES admits that decommissionings of nuclear reactors in the United States must be conducted in accordance and compliance with NRC regulations. ES denies the remaining allegations in Paragraph 44 of the Complaint.

#### Paragraph No. 45:

The average age of the currently operating commercial nuclear reactors in the United States is approximately 30 years. Utilities have begun to retire some of these aging nuclear reactors, and this trend – along with the accompanying surge in demand for commercial LLRW disposal services – is expected to accelerate within the next five to ten years.

## Response to Paragraph No. 45:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 45 of the Complaint, and therefore denies these allegations.

## Paragraph No. 46:

Over the next five years, the decommissioning of commercial nuclear reactors in the United States is expected to generate \$10 to \$12 billion in revenue, 20% to 25% of which will consist of the packaging, transportation, and disposal of Lower Activity and Higher Activity LLRW.

## Response to Paragraph No. 46:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 46 of the Complaint, and therefore denies these allegations.

## Paragraph No. 47:

As of November 15, 2016, the NRC's website identified 15 commercial nuclear sites in varying stages of the decommissioning process. Fourteen of those sites are in the Relevant States.

# Response to Paragraph No. 47:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 47 of the Complaint, and therefore denies these allegations.

## Paragraph No. 48:

As commercial nuclear reactor decommissionings accelerate, the benefits of having two meaningful competitors for the commercial disposal of LLRW in the Relevant States will only increase.

## Response to Paragraph No. 48:

ES denies the allegations in Paragraph 48 of the Complaint.

## Paragraph No. 49:

Given the unique nature of decommissioning waste, of which soil and construction debris comprise the largest portion, WCS's Exempt Cell makes it particularly competitive for decommissioning projects. As WCS explained to the NRC and the TCEQ in January 2016, the Exempt Cell is "[i]deal for disposal of nuclear power plant decommissioning waste – Expect that 80%+ of the D&D [decontamination and decommissioning] waste will qualify."

## Response to Paragraph No. 49:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 49 of the Complaint relating to WCS, and therefore denies the allegations in Paragraph 49 of the Complaint relating to WCS. ES denies the remaining allegations in Paragraph 49 of the Complaint.

#### Paragraph No. 50:

In a December 2015 internal document outlining its decommissioning disposal bid for a three-plant project, WCS estimated that approximately 8.8 million of the 9 million cubic feet of LLRW to be disposed would qualify for its Exempt Cell.

## Response to Paragraph No. 50:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies the allegations in Paragraph 50 of the Complaint.

## Paragraph No. 51:

In a February 2016 presentation to one of its customers, WCS projected that 80% of commercial decommissioning waste would qualify for disposal in its Exempt Cell. A WCS senior executive affirmed this projection in deposition testimony. Industry participants concur that 80% to 90% of Lower Activity LLRW associated with decommissionings of commercial nuclear reactors would likely qualify for disposal in WCS's Exempt Cell.

## Response to Paragraph No. 51:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 51 of the Complaint and therefore denies these allegations.

## Paragraph No. 52:

WCS and ES are actively bidding on both Lower Activity and Higher Activity LLRW associated with upcoming commercial decommissioning projects. In fact, WCS – as part of a bidding team – was recently awarded the Lower Activity and Higher Activity LLRW disposal component of a large commercial nuclear reactor decommissioning project in Vermont. ES was the only other competitor for this project. Participants in the commercial nuclear reactor decommissioning industry view WCS as the only meaningful alternative to ES for the disposal of LLRW associated with near-term commercial decommissioning projects.

## Response to Paragraph No. 52:

ES admits that ES is actively bidding on LLRW associated with commercial decommissioning projects. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies the allegations in Paragraph 52 of the Complaint relating to WCS. ES denies the remaining allegations in Paragraph 52 of the Complaint.

## V. THE RELEVANT MARKETS

## **Relevant Product Markets**

# Paragraph No. 53:

Commercial disposal of Lower Activity Operational LLRW. Commercial disposal of Lower Activity Operational LLRW is a relevant product and a line of commerce under Section 7 of the Clayton Act. This line of commerce includes the disposal of Lower Activity LLRW generated by operational commercial nuclear reactors, hospitals, and research facilities. No reasonable substitutes exist for the commercial disposal of Lower Activity Operational LLRW. Commercial disposal of Lower Activity Operational LLRW satisfies the "hypothetical monopolist" test set forth in the U.S. Department of Justice and Federal Trade Commission Horizontal Merger Guidelines (2010). A hypothetical monopolist of commercial disposal of Lower Activity Operational LLRW would likely be able to profitably impose at least a small but significant and non-transitory increase in price. Neither self-storage of Lower Activity Operational LLRW without disposal is a reasonable alternative to disposal to a sufficient degree that such a price increase would be unprofitable to the hypothetical monopolist.

## Response to Paragraph No. 53:

The allegation that commercial disposal of Lower Activity Operational LLRW can constitute a relevant antitrust market is a legal conclusion not subject to admission or denial.

To the extent that a response is deemed required, ES denies the allegations in Paragraph 53 of the Complaint.

## Paragraph No. 54:

Commercial disposal of Lower Activity Decommissioning LLRW. Commercial disposal of Lower Activity Decommissioning LLRW is a relevant product and a line of commerce under Section 7 of the Clayton Act. This line of commerce includes the disposal of Lower Activity LLRW associated with the decommissioning of commercial nuclear reactors. No reasonable substitutes exist for the commercial disposal of Lower Activity Decommissioning LLRW. Commercial disposal of Lower Activity Decommissioning LLRW satisfies the hypothetical monopolist test set forth in the Horizontal Merger Guidelines. A hypothetical monopolist of commercial disposal of Lower Activity Decommissioning LLRW would likely be able to profitably impose at least a small but significant and non-transitory increase in price. Neither self-storage of Lower Activity Decommissioning LLRW by generators nor processing of Lower Activity Decommissioning LLRW without disposal is a reasonable alternative to disposal to a sufficient degree that such a price increase would be unprofitable to the hypothetical monopolist.

# Response to Paragraph No. 54:

The allegation that commercial disposal of Lower Activity Decommissioning LLRW can constitute a relevant antitrust market is a legal conclusion not subject to admission or denial. To the extent that a response is deemed required, ES denies the allegations in Paragraph 54 of the Complaint.

#### Paragraph No. 55:

Commercial dispositioning of Higher Activity Operational LLRW. Commercial dispositioning of Higher Activity Operational LLRW is a relevant product and a line of commerce under Section 7 of the Clayton Act. This line of commerce includes the dispositioning of Higher Activity LLRW generated by operating commercial nuclear reactors, hospitals, and research facilities. No reasonable substitutes exist for the commercial dispositioning of Higher Activity Operational LLRW. Commercial dispositioning of Higher Activity Operational LLRW satisfies the hypothetical monopolist test set forth in the Horizontal Merger Guidelines. A hypothetical monopolist of commercial dispositioning of Higher Activity Operational LLRW would likely be able to profitably impose at least a small but significant and non-transitory increase in price. Neither self-storage of Higher Activity Operational LLRW by generators nor processing of Higher Activity Operational LLRW without disposal is a reasonable alternative to disposal to a sufficient degree that such a price increase would be unprofitable to the hypothetical monopolist.

#### Response to Paragraph No. 55:

The allegation that commercial dispositioning of Higher Activity Operational LLRW can constitute a relevant antitrust market is a legal conclusion not subject to admission or denial. To the extent that a response is deemed required, ES denies the allegations in Paragraph 55 of the Complaint.

## Paragraph No. 56:

Commercial dispositioning of Higher Activity Decommissioning LLRW. Commercial dispositioning of Higher Activity Decommissioning LLRW is a relevant product and a line of commerce under Section 7 of the Clayton Act. This line of commerce includes the dispositioning of Higher Activity LLRW associated with the decommissioning of commercial nuclear reactors. No reasonable substitutes exist for the commercial dispositioning of Higher Activity Decommissioning LLRW. Commercial dispositioning of Higher Activity Decommissioning LLRW satisfies the hypothetical monopolist test set forth in the Horizontal Merger Guidelines. A hypothetical monopolist of commercial dispositioning of Higher Activity Decommissioning LLRW would likely be able to profitably impose at least a small but significant and non-

transitory increase in price. Neither self-storage of Higher Activity Decommissioning LLRW by generators nor processing of Higher Activity Decommissioning LLRW without disposal is a reasonable alternative to disposal to a sufficient degree that such a price increase would be unprofitable to the hypothetical monopolist.

## Response to Paragraph No. 56:

The allegation that commercial dispositioning of Higher Activity

Decommissioning LLRW can constitute a relevant antitrust market is a legal conclusion not subject to admission or denial. To the extent that a response is deemed required, ES denies the allegations in Paragraph 56 of the Complaint.

## Paragraph No. 57:

The disposal of LLRW generated by federal entities is excluded from each of the relevant markets. Federal government generators are subject to a different regulatory scheme than commercial generators, and federal generators have access to LLRW disposal facilities that commercial generators do not. Both ES and WCS dispose of some waste from federal generators, but distinguish them from commercial generators in their ordinary course of business.

## Response to Paragraph No. 57:

The first sentence of Paragraph 57 of the Complaint contains legal conclusions or arguments not subject to admission or denial. ES admits that federal government generators are subject to a different regulatory scheme than commercial generators, and that federal generators have access to LLRW government disposal facilities. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS in Paragraph 57 of the Complaint, and therefore denies the allegations in the third sentence of Paragraph 57 of the Complaint. ES denies the remaining allegations in Paragraph 57 of the Complaint.

## Paragraph No. 58:

Disposal of non-radioactive waste and naturally occurring radioactive material is excluded from each of the relevant product markets. Generators of non-radioactive waste and naturally occurring radioactive material have disposal options that are not available for their LLRW.

# Response to Paragraph No. 58:

The first sentence of Paragraph 58 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES admits that generators of non-radioactive waste and naturally occurring radioactive material have disposal options that are not available for the disposal of LLRW.

#### **Relevant Geographic Market**

## Paragraph No. 59:

The relevant geographic market is the Relevant States. Due to the restrictions of the LLRW compact system, commercial LLRW generators in the Relevant States have access to only two licensed commercial LLRW disposal facilities – ES's Clive facility and WCS's Andrews facility. Indeed, ES alleged that the Relevant States are a relevant geographic market in the Prior Litigation.

#### Response to Paragraph No. 59:

Paragraph 59 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 59 of the Complaint.

## Paragraph No. 60:

A hypothetical monopolist of each relevant product market would likely be able to profitably impose at least a small but significant and non-transitory increase in price on commercial generators located in the Relevant States. Thus, the Relevant States are a relevant geographic market under Section 7 of the Clayton Act for each of the four relevant product markets.

## Response to Paragraph No. 60:

Paragraph 60 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 60 of the Complaint.

# VI. THE MERGER WOULD ELIMINATE COMPETITION AND HAVE HARMFUL EFFECTS

## The Merger is Presumptively Illegal

## Paragraph No. 61:

ES's proposed acquisition of WCS is presumptively illegal because it would substantially increase market concentration in each of the four relevant markets. Each of the relevant markets is already highly concentrated. Moreover, for two of the relevant markets – the commercial dispositioning of Higher Activity Operational LLRW and Higher Activity Decommissioning LLRW – ES and WCS are the only two competitors.

## Response to Paragraph No. 61:

Paragraph 61 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 61 of the Complaint.

#### Paragraph No. 62:

Although limited, there are two additional participants in the market for disposal of the least radioactive Lower Activity LLRW. First, commercial generators of Lower Activity Operational and Decommissioning LLRW in the Relevant States may send the least radioactive Lower Activity LLRW to four Tennessee municipal landfills through the Bulk Survey for Free Release ("BSFR") program. ES receives over 50% of the revenues associated with the BSFR program, as its processing facilities handle the majority of waste accepted through the program. A senior executive from ES testified that the BSFR program can be used to dispose of only a limited portion of Lower Activity LLRW, that Tennessee is the only state with a BSFR program, and that none of the municipal landfills participating in that program are capable of accepting the full range of Lower Activity LLRW that ES can accept at its Clive facility. Likewise, the radiological limits set forth in the waste acceptance criteria for WCS's Exempt Cell are many times higher than the limits imposed on waste that can be accepted under the BSFR program.

## Response to Paragraph No. 62:

ES admits that commercial generators of LLRW may send LLRW to be disposed of through the Bulk Survey for Free Release ("BSFR") program. ES also admits that Tennessee currently is the only state with a BSFR program, and that none of the municipal landfills participating in the BSFR program are capable of accepting the full range of LLRW that ES can accept at its Clive facility. ES lacks knowledge or information sufficient to form a belief as to

the truth of the allegation in the third sentence of Paragraph 62 of the Complaint, and therefore denies this allegation. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS, and therefore denies the allegations in the fifth sentence of Paragraph 62 of the Complaint. ES denies the remaining allegations in Paragraph 62 of the Complaint.

#### Paragraph No. 63:

Second, commercial generators in the Relevant States may in limited circumstances send lower-level Lower Activity Decommissioning LLRW to be disposed in the RCRA hazardous waste landfill operated by U.S. Ecology in Grand View, Idaho ("U.S. Ecology Idaho"). In order to do this, generators must apply to the NRC under 10 C.F.R. § 20.2002 for a project-specific exemption from the requirement that LLRW be disposed in a licensed LLRW disposal facility. After obtaining a "20.2002 exemption," which typically requires six to nine months, waste specifically deemed "exempt" by the NRC may be disposed at U.S. Ecology Idaho. Because of transaction costs, time, and other factors associated with obtaining a 20.2002 exemption, U.S. Ecology Idaho does not compete for the disposal of LLRW generated by operating commercial nuclear reactors, hospitals, and research facilities.

## Response to Paragraph No. 63:

ES admits that commercial generators may send LLRW to be disposed of in RCRA hazardous waste landfills. ES also admits that generators may apply to the NRC for exemptions from the requirement that LLRW be disposed in a licensed LLRW disposal facility, and that such waste may be disposed of at U.S. Ecology Idaho, among other RCRA hazardous waste landfill locations. ES denies the remaining allegations in Paragraph 63 of the Complaint.

## Paragraph No. 64:

Given the limitations of U.S. Ecology Idaho and the Tennessee BSFR program – particularly in comparison to the newly opened WCS Exempt Cell – industry participants do not view them as close competitors of ES and WCS for the disposal of Lower Activity Decommissioning LLRW or Lower Activity Operational LLRW. WCS internal documents show, and a WCS senior executive testified, that WCS can accept for disposal a higher percentage of Lower Activity Decommissioning LLRW in its Exempt Cell than could be accepted by U.S. Ecology Idaho or municipal landfills through the Tennessee BSFR program.

# Response to Paragraph No. 64:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 64 of the Complaint, and therefore denies these allegations.

## Paragraph No. 65:

ES and WCS are engaged in vigorous head-to-head competition in each of the relevant markets, and that competition is only expected to increase in the coming years.

## Response to Paragraph No. 65:

ES denies the allegations in Paragraph 65 of the Complaint.

# Loss of Competition Between ES and WCS Would Likely Increase Prices and Reduce Quality and Innovation in Each of the Relevant Markets

#### Paragraph No. 66:

In contrast to the years in which ES was the only option for commercial LLRW disposal in the Relevant States, the competition between ES and WCS has enabled utilities operating nuclear power plants to extract lower pricing and better terms from ES in LOP contract renegotiations, to obtain lower pricing from ES in accordance with right-of-first-refusal provisions in those contracts, and to obtain lower pricing or better service for individually bid disposal projects. The proposed merger would eliminate this substantial competition in each of the relevant markets.

## Response to Paragraph No. 66:

ES denies the allegations in Paragraph 66 of the Complaint.

#### Paragraph No. 67:

According to ES internal documents, 15 utilities have LOP contracts – worth a total of approximately \$20 to \$30 million annually – up for renewal in the next three years. The elimination of WCS as a competitor would leave the utilities only one meaningful option for commercial LLRW disposal in the Relevant States, severely undermining their bargaining power to negotiate price, service, and other terms.

#### Response to Paragraph No. 67:

ES admits that 13 utilities have life of plant contracts up for renewal prior to 2020. ES denies the remaining allegations in Paragraph 67 of the Complaint.

## Paragraph No. 68:

Internal ES documents show that prices for the dispositioning of Higher Activity resins fell after WCS entered the commercial LLRW disposal market in 2012, and continued to decline thereafter. As an ES senior vice president testified, prices declined from \$5,000 per cubic foot in early 2013 to approximately \$2,000 per cubic foot by May of 2015. This decline resulted from competitive pressure from WCS, which would be eliminated if the merger is allowed to proceed.

#### Response to Paragraph No. 68:

ES denies the allegations in Paragraph 68 of the Complaint. Further, ES states that Plaintiff's selective recounting of testimony from ES personnel in the second sentence of Paragraph 68 of the Complaint, offered without context, is misleading as framed in Paragraph 68 of the Complaint, and refers to the testimony described therein for its complete and accurate terms.

#### Paragraph No. 69:

WCS has offered customers unique non-price benefits such as the immediate transfer of title to the waste from the customer to the state of Texas upon disposal. According to an ES internal report, "[c]ustomers are telling ES that they like [Texas] taking title to waste [disposed of at WCS] better than ES taking title." As a result of this competition, ES has offered non-price concessions to commercial generators in the Relevant States, such as agreeing to take title to a customer's waste upon acceptance at ES's Erwin processing facility, free cask usage, and special transportation pricing.

## Response to Paragraph No. 69:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS in Paragraph 69, and therefore denies the allegations relating to WCS in Paragraph 69 of the Complaint. ES denies the remaining allegations in Paragraph 69 of the Complaint. Further, ES states that Plaintiff's selective quotation of unidentified written material or communications from ES personnel in the second sentence of Paragraph 69 of the Complaint, offered without context, is misleading as framed in Paragraph 69 of the Complaint, and refers to the document described therein for its complete and accurate terms.

## Paragraph No. 70:

The savings and improved service that commercial generators have received in recent years would likely disappear after the proposed merger. An analysis ES prepared in February 2014 when it was contemplating a merger with WCS assumed that the combined firm would implement significant price increases and capture those price increases as earnings before interest, taxes, depreciation, and amortization.

# Response to Paragraph No. 70:

ES denies the allegations in Paragraph 70 of the Complaint.

## Paragraph No. 71:

Like ES, customers know that the elimination of WCS as a competitor will provide ES with significant power to raise prices. As one commercial LLRW disposal customer bluntly described the effect of ES's proposed acquisition of WCS: "Now EnergySolutions has a monopoly on burial sites. And we were thinking that we would be able to get away from those guys." After the merger was announced, another industry participant told WCS: "Looks like ES is going to have a monopoly on disposal."

## Response to Paragraph No. 71:

ES denies the allegation that the transaction would provide ES with significant power to raise prices. ES lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegations in Paragraph 71 of the Complaint, and therefore denies these allegations.

## Paragraph No. 72:

Like the utilities that operate nuclear power plants, other commercial generators of LLRW in the Relevant States, including biomedical researchers and hospitals, would be significantly harmed by the loss of competition between ES and WCS.

## Response to Paragraph No. 72:

ES denies the allegations in Paragraph 72 of the Complaint.

## Paragraph No. 73:

If the merger were allowed to proceed, owners of commercial nuclear reactors and decommissioning general contractors would be left with only one meaningful option for the disposal of decommissioning LLRW, and the prices for such disposal would likely increase.

## Response to Paragraph No. 73:

ES denies the allegations in Paragraph 73 of the Complaint.

## Paragraph No. 74:

The burden of higher prices for LLRW disposal associated with the decommissionings of nuclear power plants ultimately would be borne by utility ratepayers, including consumers and businesses.

## Response to Paragraph No. 74:

ES denies the allegations in Paragraph 74 of the Complaint that the transaction would result in higher prices for LLRW disposal associated with the decommissioning of nuclear power plants. ES lacks knowledge or information sufficient to form a belief as to the truth of the remaining allegation in Paragraph 74 of the Complaint, and therefore denies these allegations.

# Paragraph No. 75:

As a result, the proposed acquisition would likely lead to a substantial lessening of competition in each of the relevant product markets, and harm to consumers.

## Response to Paragraph No. 75:

Paragraph 75 contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 75 of the Complaint.

#### VII. ABSENCE OF COUNTERVAILING FACTORS

# Paragraph No. 76:

New entry or expansion in the relevant product markets in the Relevant States is highly unlikely to occur in a timely manner or on a scale sufficient to counteract the competitive harm that the merger would produce. No other entity can offer the range of commercial LLRW disposal services currently offered by ES and WCS to commercial generators in the Relevant States. In its federal court filings in the Prior Litigation, ES claimed that "[r]egulatory barriers to entry limit competition in the markets for disposal of Class A, B, and C waste" and that "[i]t is extremely expensive and time-consuming to enter the LLRW disposal market." This was seconded by WCS's CEO when he told The *New York Times* that "[t]here's an incredibly high barrier to entry" in the LLRW disposal industry. Barriers to entry and expansion in each of the relevant product markets include: (a) the rigorous, time-consuming, and costly LLRW disposal

licensing process; (b) the widespread lack of political support for entry and expansion of LLRW disposal facilities; and (c) a decades-long history of prior failed entry attempts.

## Response to Paragraph No. 76:

ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS in the fourth sentence of Paragraph 76, and therefore denies the allegations relating to WCS in Paragraph 76 of the Complaint. ES denies the remaining allegations in Paragraph 76 of the Complaint. Further, ES states that Plaintiff's selective quotation of written material from unidentified court filings in the third sentence of Paragraph 76, offered without context, is misleading as framed in Paragraph 76 of the Complaint, and refers to the documents described therein for their complete and accurate terms.

# Paragraph No. 77:

The proposed acquisition is unlikely to generate verifiable, merger-specific efficiencies that would offset the planned acquisition's likely anticompetitive effects in each of the relevant product markets in the Relevant States.

#### Response to Paragraph No. 77:

ES denies the allegations in Paragraph 77 of the Complaint.

## JURISDICTION AND VENUE

## Paragraph No. 78:

The United States brings this action, and this Court has subject matter jurisdiction over this action, under Section 15 of the Clayton Act, as amended, 15 U.S.C. § 25, to prevent and restrain Defendants from violating Section 7 of the Clayton Act, as amended, 15 U.S.C. § 18.

## Response to Paragraph No. 78:

Paragraph 78 contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 78 of the Complaint.

## Paragraph No. 79:

Defendants are engaged in, and their activities substantially affect, interstate commerce. ES and WCS accept for disposal, through interstate commerce, LLRW produced by generators throughout the United States. They are engaged in a regular, continuous, and substantial flow of interstate commerce, and their LLRW disposal activities have a substantial effect upon interstate commerce.

#### Response to Paragraph No. 79:

Paragraph 79 contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations in Paragraph 79 of the Complaint and therefore denies these allegations.

#### Paragraph No. 80:

Venue is proper under Section 12 of the Clayton Act, 15 U.S.C. § 22, and under 28 U.S.C. §§ 1391(b) and (c).

## Response to Paragraph No. 80:

Paragraph 80 contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 80 of the Complaint.

## Paragraph No. 81:

This Court has personal jurisdiction over each Defendant. ES, Rockwell, and Andrews County Holdings all are incorporated in the State of Delaware and are inhabitants of this District. WCS is a Delaware limited liability company and an inhabitant of this District. The proposed acquisition would have effects throughout the Relevant States, including in this District.

# Response to Paragraph No. 81:

ES and Rockwell admit that they are incorporated in the State of Delaware and are inhabitants of the District. ES lacks knowledge or information sufficient to form a belief as to the truth of the allegations relating to WCS or Andrews County Holdings, and therefore denies the allegations in Paragraph 81 of the Complaint relating to WCS or Andrews County Holdings.

The remaining allegations in Paragraph 81 of the Complaint contain legal conclusions or arguments not subject to admission or denial; to the extent a response is deemed required, ES denies the remaining allegations in Paragraph 81 of the Complaint.

#### IX. VIOLATION ALLEGED

## Paragraph No. 82:

The United States alleges and incorporates paragraphs 1 through 81 as if set forth fully herein.

## Response to Paragraph No. 82:

The allegations contained in paragraph 82 of the Complaint do not require any response. To the extent that the allegations contained in paragraph 82 of the Complaint require a response, Defendants respond to each of the repeated allegations in the same manner in which the allegations were responded to above.

## Paragraph No. 83:

ES's proposed acquisition of WCS is likely to substantially lessen competition in each of the relevant product markets in the Relevant States, in violation of Section 7 of the Clayton Act, 15 U.S.C. § 18.

## Response to Paragraph No. 83:

Paragraph 83 of the Complaint contains legal conclusions or arguments not subject to admission or denial. To the extent a response is deemed required, ES denies the allegations in Paragraph 83 of the Complaint.

## Paragraph No. 84:

Unless enjoined, the proposed acquisition would likely have the following anticompetitive effects, among others, in each of the relevant product markets in the Relevant States: (a) eliminate present and future competition between ES and WCS; (b) generally lessen competition; (c) cause prices to rise for customers; and (d) cause a reduction in service, quality, and innovation.

## Response to Paragraph No. 84:

ES denies the allegations in Paragraph 84 of the Complaint.

# X. REQUEST FOR RELIEF

## Paragraph No. 85:

The United States requests that:

- (a) The acquisition of WCS by ES be adjudged to violate Section 7 of the Clayton Act, 15 U.S.C. § 18;
- (b) Defendants be permanently enjoined and restrained from carrying out the planned acquisition of WCS by ES or any other transaction that would combine the two companies;
- (c) The United States be awarded its costs of this action; and
- (d) The United States be awarded such other relief as the Court may deem just and proper.

## Response to Paragraph No. 85:

ES states that Plaintiff is not entitled to the relief requested in Paragraph 85 of the Complaint.

#### AFFIRMATIVE AND OTHER DEFENSES

Without assuming the burden of proof that it would otherwise not bear under applicable law, ES asserts the following affirmative defenses. ES reserves the right to assert and rely upon any other defenses that may become available or known to ES throughout the course of this action, and to amend, or seek to amend, its answer or affirmative defenses.

#### FIRST AFFIRMATIVE DEFENSE

The Complaint fails to state a claim upon which relief can be granted.

#### SECOND AFFIRMATIVE DEFENSE

Granting relief is contrary to the public interest.

#### THIRD AFFIRMATIVE DEFENSE

The Complaint fails to adequately allege any relevant antitrust product markets or relevant antitrust geographic markets.

## FOURTH AFFIRMATIVE DEFENSE

The Complaint fails to adequately allege harm to consumers.

## FIFTH AFFIRMATIVE DEFENSE

The Complaint fails to adequately allege harm to competition.

#### SIXTH AFFIRMATIVE DEFENSE

The Complaint fails to adequately allege harm to consumer welfare.

#### SEVENTH AFFIRMATIVE DEFENSE

Consumers have the ability to ensure that they will receive competitive pricing and terms notwithstanding the transaction.

## EIGHTH AFFIRMATIVE DEFENSE

New entry and expansion by competitors is easy and can be timely, likely and sufficient, such that it will ensure that there is no harm to competition, consumers, or consumer welfare.

#### NINTH AFFIRMATIVE DEFENSE

The proposed acquisition is procompetitive and will result in substantial cognizable merger-specific efficiencies, cost-synergies and other procompetitive effects that will greatly benefit consumers. These benefits greatly outweigh any alleged anticompetitive effects.

## TENTH AFFIRMATIVE DEFENSE

The proposed acquisition will not create or enhance market power as WCS is unable to meet its financial obligations as they come due, is unable to successfully confirm a

plan of reorganization under Chapter 11 of the Bankruptcy Act to continue as a going concern, and has made unsuccessful good-faith efforts to elicit reasonable alternative offers that would keep its tangible and intangible assets in the marketplace.

#### OF COUNSEL:

Tara L. Reinhart (pro hac vice)
Steven C. Sunshine (pro hac vice)
Tiffany Rider
Steven Albertson (pro hac vice pending)
SKADDEN, ARPS, SLATE,
MEAGHER & FLOM LLP
1440 New York Avenue, NW
Washington, D.C. 20005

Paul M. Eckles (*pro hac vice*)
Kenneth B. Schwartz
Charles Crandall
Luke T. Taeschler
SKADDEN, ARPS, SLATE,
MEAGHER & FLOM LLP
4 Times Square
New York, New York 10036

Attorneys for Defendants EnergySolutions, Inc. and Rockwell Holdco, Inc.

DATED: January 6, 2017

/s/ Paul J. Lockwood
Paul J. Lockwood (ID No. 3369)
Joseph O. Larkin (ID No. 4883)
Amy C. Huffman (ID No. 5022)
Veronica B. Bartholomew (ID No. 6224)
SKADDEN, ARPS, SLATE,
MEAGHER & FLOM LLP
920 N. King Street
P.O. Box 636
Wilmington, Delaware 19899-0636
(302) 651-3000
paul.lockwood@skadden.com
joseph.larkin@skadden.com
amy.huffman@skadden.com

Attorneys for Defendants EnergySolutions, Inc. and Rockwell Holdco, Inc.

veronica.bartholomew@skadden.com