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24 UNITED STATES DISTRICT COURT
25 CENTRAL DISTRICT OF CALIFORNIA
26 SOUTHERN DIVISION

27 FEDERAL TRADE COMMISSION,

28 Plaintiff,

v.

LABORATORY CORPORATION
OF AMERICA, et al.,

Defendants.

Case No. SACV 10-1873 AG (MLGx)

**MEMORANDUM OF POINTS
AND AUTHORITIES IN SUPPORT
OF DEFENDANTS' MOTION FOR
SANCTIONS PURSUANT TO
FEDERAL RULE OF CIVIL
PROCEDURE 16(f)**

Date:

Time:

Ctrm:

Judge: Hon. Andrew J. Guilford

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PRELIMINARY STATEMENT

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2 On Friday, February 11, 2011, the Federal Trade Commission (“FTC”) filed
3 Proposed Findings of Fact on its Motion for a Preliminary Injunction. Apparently
4 realizing that the evidence in the record is insufficient to satisfy its burden, the FTC
5 decided to *willfully ignore* this Court’s December 29, 2010, Scheduling Order (and
6 common evidentiary practice) by citing over 220 times to 29 declarations that were
7 explicitly *excluded by that Order*. The FTC also cited 20 times to parts of seven
8 investigational hearing transcripts *not in evidence* before this court. We
9 respectfully do not believe the Court should countenance the FTC’s violation of this
10 Court’s Order, Federal Rule of Civil Procedure 16(f), and common rules of
11 practice.

12 On December 29, 2010, this Court issued a Scheduling Order that clearly set
13 out the parameters of several different aspects of the discovery that was to occur
14 before the February 3, 2011, hearing. In that Order, the Court concisely stated that
15 “Plaintiff and Defendants shall each identify up to 15 third-party declarants on
16 whom they will rely” and then permitted depositions of those individuals (if they
17 had not previously been deposed, interviewed pursuant to subpoena power, or
18 served with a subpoena). The Court’s Order created a reasonable and feasible
19 discovery schedule that took into account both the limited time available before the
20 then-pending hearing and fairness in the form of allowing Defendants Laboratory
21 Corporation of America and Laboratory Corporation of America Holdings
22 (collectively, “LabCorp”) to test the third-party statements on which the FTC
23 almost solely relied. In so ruling, this Court rejected the FTC’s argument that
24 Defendants be limited to only 10 depositions and that the FTC be entitled to rely
25 not just on those depositions but also on additional untested declarations from third-
26 parties.

27 The parties then briefed the preliminary injunction motion relying on no
28 more than 15 third-party declarants each. Following the February 3 hearing, the

1 Court ordered the parties to submit by February 10, 2011, Proposed Findings of
2 Fact and Conclusions of Law. On February 10, 2011, Defendants, in turn,
3 presented the Court with proposed findings of fact that included extensive evidence
4 from the record properly before this Court demonstrating that the FTC is not likely
5 to succeed in the underlying action and that the balance of equities tilts heavily in
6 LabCorp's favor. The FTC, however, decided to take a different tack. In an
7 apparent concession to the fact that the record evidence did not establish its case,
8 the FTC filed on February 11, 2011, Proposed Findings that cited hundreds of times
9 to untested declarations that were explicitly excluded by the Scheduling Order.¹
10 The FTC also inappropriately cited to transcripts of investigational hearing
11 testimony not in evidence before this court.

12 The FTC's flagrant disobedience of the direct orders of this Court is highly
13 prejudicial to LabCorp, and the FTC's reliance on untested declarations and
14 documents and testimony not in the record reflect a deliberate attempt to mislead
15 the Court. Pursuant to Federal Rule of Civil Procedure 16(f)(1), LabCorp
16 respectfully requests that the Court sanction the FTC by striking the FTC's
17 Proposed Findings of Fact in their entirety, or, in the alternative, striking each
18 paragraph in those Proposed Findings in which the FTC relies upon unauthorized
19 declarations and/or citations to transcripts not in evidence. LabCorp also
20 respectfully requests the fees and costs incurred by counsel in preparing this motion
21 pursuant to Federal Rule of Civil Procedure 16(f)(2).

22 **BACKGROUND**

23 On December 16, 2010, this Court entered an order granting LabCorp
24 "reasonable discovery" and a hearing on an "expedited basis" in order to attempt to

25 ¹ When counsel for LabCorp conferred with counsel for the FTC regarding their improper
26 use of the additional declarations, counsel for the FTC said they would consider striking their
27 references to these additional declarations if LabCorp agreed to strike its reference to the
28 declarations provided by its own employees even though the FTC had already deposed/conducted
investigational hearings of most of them and had been given an opportunity to depose at least one
other. Roush Decl. ¶ 2. Counsel for the FTC did not provide any justification for its
noncompliance with the scheduling order. Roush Decl. ¶ 2.

1 rebut the “evidence” collected by the FTC during its six month investigation and
2 submitted in support of its Motion for a Preliminary Injunction. Dkt. No. 55. The
3 Order did not grant the FTC any additional discovery beyond that which it had
4 obtained during the six months of administrative investigation in which the agency
5 not only collected almost 27 million pages of documents from LabCorp and
6 hundreds of thousands of pages from third-parties, but also conducted a total of 13
7 investigational hearings (administrative depositions). After the Court issued the
8 December 16 Order, the FTC asked LabCorp to limit the discovery rights granted to
9 LabCorp by the December 16 Order. While LabCorp refused the FTC’s extensive
10 proposed limitations, LabCorp did offer a compromise that would allow both
11 parties to conduct limited discovery. The FTC rejected that compromise, and on
12 December 21, 2010, the FTC moved for a scheduling order, submitting a proposed
13 order to the Court that sought to limit LabCorp to only 10 depositions of third-
14 parties without imposing any limit on the number of third-parties on whom the FTC
15 could rely. LabCorp opposed that scheduling order on December 23, 2010, on the
16 basis that “limiting LabCorp to ten depositions without a corresponding limitation
17 on the number of declarations on which the FTC may rely would drastically
18 undermine LabCorp’s ability to rebut the FTC’s evidence.” Dkt. No. 71.

19 The Court denied the FTC’s motion on December 29, 2010, and instead
20 entered a Scheduling Order that directed both the FTC and LabCorp to “each
21 identify up to 15 third-party declarants on whom they will rely” for purposes of the
22 preliminary injunction motion. Dkt. No. 78. The December 29 Scheduling Order
23 permitted the parties to depose each of the other side’s 15 declarants.² The FTC
24 subsequently identified 15 third-party declarants on which it intended to rely, and
25 LabCorp identified ten. With the understanding that the FTC would comply with

26
27 ² The Court’s December 29 Scheduling Order also limited depositions to declarants who
28 “have not already been served with a subpoena, interviewed / required to testify at an
investigational hearing pursuant to subpoena power, or deposed by the party seeking to take the
deposition.” Dkt. No. 78.

1 the Court's Scheduling Order and rely on only those 15 third parties, LabCorp
2 deposed 13 of the FTC's 15 chosen third-party declarants and obtained a
3 supplemental declaration from one of the 15. The FTC chose to depose one of
4 LabCorp's third-party declarants and obtained supplemental declarations from four.
5 The FTC also requested that it be allowed to depose two party witnesses to which
6 LabCorp consented (with some limitation). The FTC ultimately decided to only
7 depose one of those individuals.

8 In the briefing on the Preliminary Injunction motion, neither the FTC nor
9 LabCorp relied on more than the thirty total third parties (fifteen from each side) in
10 their respective briefs submitted to the Court on January 28. Likewise, in
11 LabCorp's proposed findings of fact, LabCorp continued to limit its citations to no
12 more than the permitted thirty third-parties.³ However, notwithstanding the Court's
13 Order explicitly prohibiting the parties from relying on more than fifteen third-party
14 declarants and LabCorp's reliance on that Order, the FTC submitted Proposed
15 Findings of Fact on February 11 that rely over 220 times on 29 other declarations
16 that were *not* among the permitted thirty.⁴ See Exhibit A. Furthermore, although
17 the Scheduling Order required the parties to submit all additional evidence by
18 January 28, 2011, the FTC relied 20 times upon parts of seven investigational
19 hearing transcripts that *were never entered into evidence*.⁵ See Exhibit B.

20 LEGAL STANDARD

21 Pursuant to Federal Rule of Civil Procedure 16(f)(1), a Court may sanction a

22 ³ To that end, LabCorp cited testimony from the FTC's 15 identified third parties and the
23 following 11 individuals representing 10 companies: Curtis Lane, William Chin, James Mason,
24 Mary Dempsey, Helene Beilman-Werner, Gary Bohamed, John Rossi, Robert O'Keefe, Jill
25 Martin, Mark Marten, and Nancy Stephenson. Two of those individuals – Helene Beilman-
26 Werner and Nancy Stephenson – provided testimony related to the same company Primary
Provider Management Company, Inc., ("PPMC") for which Ms. Beilman-Werner previously
worked and Ms. Stephenson currently works. Both provided declarations to the FTC after
interviews that were in lieu of/pursuant to the FTC's subpoena power.

27 ⁴ The FTC also improperly relied upon three of those other declarants at the hearing before
the Court on February 3, 2011. FTC Presentation p. 27 (unnumbered).

28 ⁵ The FTC entered into evidence only excerpts of the investigational hearing transcripts, yet
cited to portions of these transcripts that are not in evidence and which this court does not have in
its possession.

1 party or an attorney for “fail[ing] to obey a scheduling or other pretrial order.”
2 Such sanctions may include, among other things, “striking pleadings in whole or in
3 part” and/or “dismissing the action or proceeding in whole or in part.” *Id.*; Fed. R.
4 Civ. P. 37(b)(2)(A). Furthermore, “the court *must* order the party, its attorney, or
5 both to pay the reasonable expenses – including attorney’s fees – incurred because
6 of any noncompliance with this rule, unless the noncompliance was substantially
7 justified or other circumstances make an award of expenses unjust.” Fed. R. Civ. P.
8 16(f)(2) (emphasis added).

9 “[T]he scope of the district court's authority over pretrial proceedings is
10 broad,” and Federal Rule of Civil Procedure 16 “recognizes the inherent power of
11 the district court to enforce its pretrial orders through sanctions.” *In re Arizona*,
12 528 F.3d 652, 657 (9th Cir. 2008) (per curiam), *cert. denied*, 129 S. Ct. 2852
13 (2009); *see also Martin Family Trust v. Heco/Nostalgia Enters.*, 186 F.R.D. 601
14 (E.D. Cal. 1999) (“Under Rule 16(f) courts have ‘very broad discretion to use
15 sanctions where necessary[.]’”) (citation omitted). “An award of sanctions under
16 Fed. R. Civ. P. 16(f) is within the discretion of the district court.” *Ayers v. City of*
17 *Richmond*, 895 F.2d 1267, 1269 (9th Cir. 1990).

18 Courts consider five factors in deciding which sanction to impose: “(1) the
19 public's interest in expeditious resolution of litigation; (2) the court's need to
20 manage its docket; (3) the risk of prejudice to the defendants; (4) the public policy
21 favoring disposition of cases on their merits[;] and (5) the availability of less drastic
22 sanctions.” *Thompson v. Housing Auth. of City of L.A.*, 782 F.2d 829, 831 (9th Cir.
23 1986) (citation omitted); *see also Churchill v. United States*, No. 1:09-cv-
24 01846LJO JLT, 2011 WL 444849, at *9 (E.D. Cal. Feb. 8, 2011) (considering five
25 factors and striking Plaintiff’s expert witnesses pursuant to Fed. R. Civ. P. 16(f) for
26 failure to timely disclose such witnesses pursuant to court’s scheduling order).
27 Imposition of sanctions under Federal Rule of Civil Procedure 16(f) does not
28 require a showing of recklessness or bad faith; negligent failure to comply with

1 Rule 16 justifies imposition of appropriate sanctions. *See, e.g., Lucas Auto. Eng'g,*
2 *Inc. v. Bridgestone / Firestone, Inc.*, 275 F.3d 762, 769 (9th Cir. 2001) (finding that
3 imposition of 16(f) sanctions was proper even where “failure to appear was not
4 intentional”).

5 The rationale for sanctions under Federal Rule of Civil Procedure 16(f) is
6 clear: “district courts cannot function efficiently unless they can effectively require
7 compliance with reasonable rules.” *Chism v. Nat’l Heritage Life Ins. Co.*, 637 F.2d
8 1328, 1332 (9th Cir. 1981), *overruled on other grounds sub nom. Bryant v. Ford*
9 *Motor Co.*, 832 F.2d 1080 (9th Cir. 1987); *see also Martin Family Trust*, 186
10 F.R.D. at 603 (“[V]iolations of Rule 16 are neither technical nor trivial, but involve
11 a ‘matter most critical to the court itself: management of its docket’ and the
12 avoidance of unnecessary delays in the administration of its cases.”) (citation
13 omitted). Indeed, “[i]t is well established that ‘[a]n attorney who believes a court
14 order is erroneous is not relieved of the duty to obey it.’” *Malone v. U.S. Postal*
15 *Serv.*, 833 F.2d 128, 133 (9th Cir. 1987) (citation omitted).

16 Imposing sanctions for failure to comply with scheduling and discovery
17 orders is particularly important. “A scheduling order ‘is not a frivolous piece of
18 paper, idly entered, which can be cavalierly disregarded by counsel without peril.’
19 The district court's decision to honor the terms of its binding scheduling order does
20 not simply exalt procedural technicalities over the merits of [a] case. Disregard of
21 the order would undermine the court's ability to control its docket, disrupt the
22 agreed-upon course of the litigation, and reward the indolent and the cavalier.”
23 *Johnson v. Mammoth Recreations, Inc.*, 975 F.2d 604, 610 (9th Cir. 1992) (citations
24 omitted).

25 Dismissal of an entire action may be warranted for willful violations of
26 scheduling or discovery orders. *See, e.g., Tower Ventures, Inc. v. City of Westfield*,
27 296 F.3d 43, 45 (1st Cir. 2002) (dismissing case with prejudice for failure to
28 comply with scheduling order pursuant to Fed. R. Civ. P. 16(f)); *Valley Eng's Inc.*,

1 *v. Elec. Eng'g Co.*, 158 F.3d 1051, 1056-58 (9th Cir. 1998) (finding dismissal
2 appropriate where the discovery order violation “threaten[ed] to interfere with the
3 rightful decision of the case”) (citation omitted). Courts also frequently strike
4 pleadings, or portions of pleadings, as sanctions under Federal Rule of Civil
5 Procedure 16(f) for violation of court orders. *See, e.g., Softwareworks Group, Inc.*
6 *v. Ihosting, Inc.*, No. C06-04301 HRL, 2007 WL 1279495, at *2 (N.D. Cal. Apr.
7 30, 2007) (striking answer pursuant to 16(f)); *Feezor v. H.I. Mgmt. of Rancho*
8 *Cordova*, No. CIV S-06-1638 WBS DAD, 2007 WL 117917 (E.D. Cal. Jan. 10,
9 2007) (striking amended complaint pursuant to 16(f)); *Crocker Nat'l Bank v. M.F.*
10 *Sec. (Bahamas), Ltd.*, 104 F.R.D. 123, 127 (C.D. Cal. 1985) (striking answer
11 pursuant to 16(f)).

12 Courts have also regularly held that relying on materials not before the court
13 is prohibited unless it is public information about which a court can take judicial
14 notice. To that end, reliance on deposition testimony that is not in the record has
15 been found to be improper. *See, e.g., Cambridge Elecs. Corp. v. MGA Elecs., Inc.*,
16 227 F.R.D. 313, 327 (C.D. Cal. 2004) (finding that reliance on a deposition
17 transcript not in the record “is improper”) (citing *McCormick v. City of Fort*
18 *Lauderdale*, 333 F.3d 1234, 1240 n.7 (11th Cir. 2003) (“Because the deposition of
19 [Plaintiff] is no part of the evidentiary record of the case, we give [Plaintiff’s]
20 passing references to the deposition no consideration.”)).

21 Courts also recognize that a party is “entitled to reasonable attorney fees”
22 under Federal Rule of Civil Procedure 16(f)(2) unless the offending party submits
23 “evidence that the noncompliance was substantially justified or other circumstances
24 make an award of expenses unjust.” *Miller v. Sears Holding Corp.*, No. 10-cv-882
25 GSA LJO, 2010 WL 4236864, at *3 (E.D. Cal. Oct. 21, 2010); *see also Official*
26 *Airline Guides, Inc. v. Goss*, 6 F.3d 1385 (9th Cir. 1993); *Ayres v. City of*
27 *Richmond*, 895 F.2d 1267 (9th Cir. 1990); *Flores v. Merced Irrigation Dist.*, No.
28 1:09cv1529 LJO DLB, 2010 WL 5168991 (E.D. Cal. Dec. 13, 2010) (awarding

1 attorneys fees under 16(f)(2) for failure to comply with scheduling order). Further,
2 monetary sanctions are imposed regardless of whether the government is a party to
3 the litigation because “[w]hen the United States comes into court as a party in a
4 civil suit, it is subject to the Federal Rules of Civil Procedure as any other litigant.”
5 *Mattingly v. United States*, 939 F.2d 816, 818 (9th Cir. 1991) (citation omitted); *see*
6 *also United States v. Sumitomo Marine & Fire Ins. Co., Ltd.*, 617 F.2d 1365, 1370-
7 71(9th Cir. 1980) (holding that monetary sanctions may be assessed against
8 government counsel personally).

9 ARGUMENT

10 **I. The FTC Improperly Relies on Declarations in Violation of This Court’s** 11 **December 29, 2010, Scheduling Order.**

12 The FTC’s reliance on these additional declarations is highly prejudicial to
13 LabCorp. Both LabCorp and the FTC had a fair and equal opportunity throughout
14 the month of January to select their best, most representative third-party declarants,
15 and then to test the declarations selected by the other side through depositions.
16 This is particularly important here because instead of relying upon data or actual
17 economic analysis, the FTC and its expert tied almost their entire case to
18 declarations obtained by the FTC from third-parties. Indeed, the FTC and its expert
19 claimed that those declarations supported every element on which the FTC had to
20 demonstrate a likelihood of success, including product market, geographic market,
21 lack of entry, and competitive effects.

22 However, once depositions began to occur, LabCorp and the FTC found that
23 the declarations were misleading and incomplete such that the deposition testimony
24 severely undermined the declarations. For example, the depositions revealed that
25 the FTC’s product market does not make sense because the deponents generally
26 view clinical lab services reimbursed under a fee-for-service or capitated contract as
27 interchangeable and readily acknowledge that competition for discretionary fee-for-
28 service business affects the price of capitated or fee-for-service contracts with

1 physician groups. Defendants’ Proposed Findings of Fact and Conclusions of Law
2 (“Defs.’ FOF/COL”) ¶¶ 82-88, 91-93, 95-98, 100, 106, 108-109, 112, 114.

3 Similarly, the depositions showed that the FTC’s geographic market does not
4 make sense because the deponents prefer labs with a *local* PSC network that covers
5 the geographic area of the physician group’s membership, not a network that spans
6 all of Southern California. Defs.’ FOF/COL ¶ 118. Moreover, the fact that entry is
7 likely has been proven by the FTC’s *own declarants*, along with another national
8 laboratory on which the FTC has not relied, actually entering and expanding.
9 Defs.’ FOF/COL ¶¶ 139, 150-153. The depositions also demonstrated that
10 unilateral competitive effects are practically impossible because none of the
11 declarants ever actually saw head-to-head competition between LabCorp and
12 Westcliff. Defs.’ FOF/COL ¶¶ 183-198. Finally, the depositions uncovered the
13 fact that the vast majority of the deponents do not oppose the transaction. Defs.’
14 FOF/COL ¶¶ 238-239. In short, the limited discovery authorized by this Court
15 revealed what LabCorp already knew: the story portrayed in the FTC’s
16 declarations is inaccurate and incomplete.⁶

17 In an apparent last-ditch attempt to derail LabCorp’s defense, the FTC has
18 provided the Court with 120 pages of alleged “findings” of fact that rely over 220
19 times on 29 additional declarants that LabCorp has not had the opportunity to
20 depose. *See* Exhibit A. This flagrantly violates both the letter and the spirit of the
21 Court’s Scheduling Order. LabCorp is confident that deposing each of these
22 additional declarants would disprove the FTC’s case in the same way that each of
23 the prior depositions have done. Indeed, as LabCorp made clear to this Court and
24 the FTC, it was prepared to depose as many of the declarants on whom the FTC
25 was going to rely as possible. LabCorp’s announcement that it planned to depose

26 ⁶ The Court should note that at least some of the declarations relied upon by the FTC appear
27 to have been drafted by FTC employees *before* the FTC even interviewed the declarants. Indeed,
28 these declarants have reported that they were told to sign these misleading declarations “on the
spot” and that, if they did not sign the declarations, they would be deposed. *See* Defendants’
Opposition to Plaintiff Federal Trade Commission’s Motion for a Preliminary Injunction at p. 2.

1 all declarants in part sparked the FTC’s motion seeking to limit LabCorp to only ten
2 depositions with no corresponding limitation on the declarants on whom the FTC
3 could rely. Given this Court’s December 29, 2010, Scheduling Order, however,
4 LabCorp did not depose every individual from whom the FTC obtained a
5 declaration. Instead, LabCorp deposed the 15 non-expert third-parties on whom
6 the FTC chose to rely to establish its case – arguably the best 15 witnesses the FTC
7 could identify. Relying on the Court’s Scheduling Order and the good faith
8 expectation that the FTC would comply with that Order, LabCorp limited itself in
9 its brief and its findings of fact to the identified group of declarants and to the
10 evidence before this Court.

11 The fact that the FTC now wishes it could rely on different declarants does
12 not justify its violation of this Court’s Scheduling Order. Permitting the FTC to
13 rely upon these additional declarants would encourage the very gamesmanship and
14 unfairness the Court’s Scheduling Order prevented. Violating the Court’s
15 Scheduling Order denies LabCorp the opportunity to test these declarants’
16 statements. The fact that the FTC chose to sandbag LabCorp with untested
17 “evidence” knowing that LabCorp has not had an opportunity to rebut that evidence
18 suggests a distinct lack of good faith on the part of the FTC.

19 While the FTC claims that “[t]he Federal Trade Commission’s third party
20 witness statements (in the form of declaration and otherwise) are highly credible,”
21 the evidentiary weight of these additional declarations is actually highly suspect
22 given the doubt cast on the FTC’s original fifteen declarants by their depositions.
23 Plaintiff’s Proposed Findings of Fact and Conclusions of Law (“Pls.’ FOF/COL”)
24 at ¶ 23. Indeed, even though there is deposition testimony from the FTC’s fifteen
25 identified third parties, the FTC still cites to those individual’s declarations. In fact,
26 for many proposed findings of fact, the FTC does not even cite to a single
27 deposition. *See, e.g.*, Pls.’ FOF/COL ¶ 28 (citing eighteen declarations – six from
28 individuals who were part of the identified thirty and twelve from individuals who

1 were not of part of those thirty).⁷

2 **II. The FTC Impermissibly Cites to Investigational Hearing Transcripts**
3 **Not Found in the Record**

4 In addition, the FTC's proposed Findings of Fact rely on documents and
5 testimony that are *not even in evidence* in further violation of the Court's
6 Scheduling Order and contrary to law. When the FTC filed its Motion for a
7 Preliminary Injunction, it attached as exhibits excerpts from the various
8 investigational hearings the FTC conducted over the preceding six months. In its
9 Proposed Findings of Fact, the FTC cites 20 times to other portions of seven of
10 those transcripts that were *never submitted to this Court*. See Exhibit B.⁸

11 Footnote one of the FTC's Proposed Findings of Fact acknowledges that the
12 transcripts were "previously submitted to the court as excerpts to reduce exhibit
13 volume," and states that "[f]ull transcripts can be provided at the Court's request."⁹
14 However, the FTC ignores the fact that these transcripts were never actually
15 submitted to the Court and are, thus, not in evidence. Submitting supposed
16 "findings" of fact to the Court that rest upon evidence the FTC never entered into

17 ⁷ The FTC complains at Paragraph 26 of its Proposed Findings that the declarations that
18 LabCorp submitted on behalf of its employees should not be credited because they "*were not*
19 *tested in deposition*." Pls.' FOF/COL ¶ 26 (emphasis added). Putting aside the irony in the
20 FTC's two positions, it is important to note that many of the LabCorp and LabWest employees
21 who submitted declarations were in fact deposed in investigational hearings when LabCorp
22 provided every individual whom the FTC requested. To the extent that LabCorp submitted
additional declarations, that testimony was always consistent with prior testimony and was
typically in rebuttal to assertions that the FTC had made in its previous submissions. Since no
witnesses were permitted at the hearing, LabCorp had no other way to get that testimony before
the Court.

23 ⁸ The FTC also cited to other documents that were not evidence in the record. For example,
the FTC cited to at least one document that was never entered into evidence. See, e.g., Pl.'s
FOF/COL ¶ 264 (citing PX6045). In addition, the FTC even cites to its *own presentation* given
24 to the Court at the February 3 hearing as "evidence." See, e.g., Pl.'s FOF/COL ¶ 7, 181. This
presentation clearly is not evidence. Counsel for the FTC apparently has forgotten that statements
25 written by counsel are not evidence.

26 ⁹ When counsel for LabCorp and counsel for the FTC conferred after the Proposed Findings
were filed, counsel for the FTC indicated that its failure to provide the Court with complete
transcripts (both then and now) was based on the desire to "save paper." Counsel for the FTC
27 never suggested that they believed the entire transcripts were in evidence. Roush Decl. ¶ 3.
Choosing to "save paper" rather than provide the Court with copies of the evidence relied upon in
28 a pleading is clearly improper and disingenuous especially given that the excerpts themselves
were submitted *electronically*.

1 the record is both highly misleading to the Court and prejudicial to LabCorp.
2 Burying a disclaimer in a footnote that the FTC’s alleged “evidence” can be
3 provided post-filing and post-close of the evidentiary record does not cure the
4 FTC’s improper reliance on these documents.

5 Furthermore, LabCorp would have cited to various passages of those
6 investigational hearing transcripts in support of its Proposed Findings of Fact, but
7 was unable to do so because the entire transcripts were not in the evidentiary
8 record. Roush Decl. ¶ 5. Permitting the FTC to rely upon portions of these
9 transcripts that were never submitted to the Court would be unfair and highly
10 prejudicial.

11 *****

12 Although dismissal of the FTC’s claims against LabCorp and/or denial of the
13 FTC’s motion for a preliminary injunction may be warranted for its flagrant
14 violation of the Court’s scheduling order, striking the FTC’s Proposed Findings of
15 Fact is a “less drastic” sanction that can substantially reduce the risk of prejudice to
16 LabCorp pursuant to Federal Rule of Civil Procedure 16(f)(1). Further, given the
17 FTC’s willfully disregard of this Court’s Order and its provision of no justification
18 (reasonable or otherwise) for doing so, an award of attorneys fees and costs is
19 warranted pursuant to Federal Rule of Civil Procedure 16(f)(2). Roush Decl. ¶ 6.

20 **CONCLUSION**

21 For the reasons set forth herein, Defendants respectfully request that the
22 Court strike the FTC’s Proposed Findings of Fact in their entirety pursuant to
23 Federal Rule of Civil Procedure 16(f)(1), or, in the alternative, strike each
24 paragraph in those Proposed Findings in which the FTC relies upon unauthorized
25 declarations and/or citations to transcripts not in evidence. Defendants also
26 respectfully request the fees and costs incurred by counsel in preparing this motion
27 pursuant to Federal Rule of Civil Procedure 16(f)(2).
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Date: February 14, 2011

HOGAN LOVELLS US LLP

By: _____ /s/ _____

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