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15 UNITED STATES DISTRICT COURT  
16 NORTHERN DISTRICT OF CALIFORNIA  
17 SAN FRANCISCO DIVISION  
18

19 \_\_\_\_\_ )  
20 STEVEN EDSTROM, BARRY GINSBURG, )  
MARTIN GINSBURG, EDWARD LAWRENCE, )  
21 SHARON MARTIN, MARK M. NAEGER, JOHN )  
NYPL, DANIEL SAYLE, WILLIAM STAGE, )  
22 *Plaintiffs,* )  
23 v. )  
24 ANHEUSER-BUSCH INBEV SA/NV, )  
GRUPO MODELO S.A.B. de C.V., and )  
25 CONSTELLATION BRANDS, INC. )  
26 *Defendants.* )  
27 \_\_\_\_\_ )

CASE NO. C-13-1309-MMC  
**DEFENDANTS ABI'S AND MODELO'S  
OPPOSITION TO PLAINTIFFS'  
MOTION FOR INJUNCTION SEEKING  
"HOLD SEPARATE" ORDER**  
Date: August 2, 2013  
Time: 9:00 a.m.  
The Honorable Maxine M. Chesney

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**STATEMENT OF THE ISSUES TO BE DECIDED**

1. Whether the Court should deny as moot Plaintiffs’ request for a hold separate order.
2. Whether the Court should deny Plaintiffs’ request for a hold separate order because Plaintiffs fail to meet one or more of the requirements necessary to obtain such relief.
3. The amount of security Plaintiffs should be required to post if they are entitled to a hold separate order.

**PRELIMINARY STATEMENT**

Defendants Anheuser-Busch InBev SA/NV (“ABI”) and Grupo Modelo S.A.B. de C.V. (“Modelo”) submit this memorandum in opposition to Plaintiffs’ Motion for Injunction Seeking “Hold Separate” Order (the “Motion”).

Having lost a last-minute motion for a temporary restraining order to prohibit ABI from acquiring Modelo, Plaintiffs now seek to copy an order from the case filed by the Department of Justice (“DOJ”) requiring ABI, Modelo and Constellation Brands, Inc. (“Constellation”) to “hold their assets separate and apart during the pendency of these proceedings as provided by the ‘Hold Separate and Preservation Obligations’ . . . of the Stipulation and Order” entered by the United States District Court for the District of Columbia nearly three months ago, purportedly in order to “maintain the *status quo* while the Court considers and finally rules upon the merits of this matter.” (Motion at 3.) Plaintiffs’ Motion defies all logic because: (1) the Hold Separate and Preservation Obligations that Plaintiffs seek to enforce *expired by their own terms more than one month ago* when ABI completed its sale of Modelo’s U.S. business to Constellation; and (2) the assets covered by Plaintiffs’ request now are wholly owned by Constellation and, therefore, already are held separate (i.e., completely “unscrambled”) from ABI and Modelo. Accordingly, Plaintiffs’ request for relief should be summarily rejected as moot.

But even if Plaintiffs’ Motion was not moot, Plaintiffs have not offered any basis to revisit the Court’s conclusion at the June 4 TRO hearing that they are not entitled to provisional relief. Most significantly, Plaintiffs cannot demonstrate a likelihood of success on the merits. As the Court recognized, ABI’s acquisition of Modelo is a “legitimate transaction that does not result in ABI acquiring the U.S. distribution of competing beer.” (TRO Hr’g Tr. at 56:18-20.) Rather, as

1 the DOJ concluded, the transactions result in Constellation becoming “an independent and  
2 economically viable competitor that will stand in the shoes of Modelo.” (Golden Decl., Ex. 3,  
3 Competitive Impact Statement (“CIS”), at 10.) As such, the transactions do not increase  
4 concentration in the alleged “U.S. beer market” and cannot violate Section 7 of the Clayton Act, 15  
5 U.S.C. § 18.

6 Plaintiffs also still have not provided any evidence to establish that the transactions are  
7 likely to cause them immediate, irreparable harm, that any purported harm would outweigh the  
8 harm suffered by Defendants were a hold separate of some sort to issue, or that a hold separate  
9 would be in the public interest. Plaintiffs’ repeated delays cut against any argument that they face  
10 immediate harm. Further, the only “evidence” of harm to themselves that Plaintiffs offer are six  
11 identical, non-expert declarations claiming that “if proposed merger between [ABI] and [Modelo]  
12 is consummated, the result will be price increases and less innovation . . . and a reduced quality of  
13 beers in the market.” (*See, e.g.*, Stage Decl. ¶¶ 3-4.) But the declarants do not even assert that they  
14 *personally* would suffer harm, or, given that the transactions have closed, have suffered harm,  
15 absent the requested relief. Moreover, Plaintiffs’ speculative, unsupported concerns regarding  
16 higher beer prices cannot establish *irreparable* injury. And there is no basis for their claim that  
17 innovation and quality will be irreparably reduced during the pendency of this proceeding because  
18 Constellation—not ABI—now controls the recipes and formulas for Modelo beer for sale in the  
19 United States. Thus, Plaintiffs’ allegations that the quality of ABI beer has decreased since InBev  
20 purchased Anheuser-Busch are irrelevant to the current dispute. In addition, because ABI has  
21 taken significant steps to integrate Modelo’s non-U.S. business into its own, if any relief impeding  
22 that process were granted, the harm to ABI and Modelo would outweigh any possible harm to  
23 Plaintiffs. A hold separate also would not be in the public interest because the sale of Modelo’s  
24 U.S. assets to Constellation results in a decrease in concentration in the sale of beer in the United  
25 States.

26 Finally, a hold separate may not be granted without a very substantial bond, which  
27 Plaintiffs have neither offered nor possibly could afford.

28



**BACKGROUND****I. HISTORY OF THE DEFENDANTS' TRANSACTIONS LEADING TO THEIR APPROVAL BY THE DOJ****A. The Defendants' Original Transactions and the DOJ's Challenge**

In June 2012, ABI agreed to purchase the remaining 49.7% interest in Modelo that it did not already own, while also entering into a simultaneous transaction through which Constellation would purchase the remaining 50% interest in Crown Imports LLC ("Crown"), which was a 50/50 joint venture between Modelo and Constellation, that it did not already own and become the exclusive importer, marketer and seller of Modelo brands in the United States for at least ten years. (Second Amended and Supplemental Complaint, ECF 63, ¶ 48 ("SAC".) On January 31, 2013, the DOJ filed suit against ABI and Modelo, alleging those original transactions would violate Section 7 of the Clayton Act. (Golden Decl., Ex. 1, DOJ Compl. ¶¶ 2, 8, 43.)

**B. The Defendants' Revised Transactions**

On February 14, 2013, ABI, Modelo and Constellation announced a revised set of transactions that superseded the original transactions they entered into in June 2012. (SAC ¶ 28.) As before, ABI still would purchase the remaining interest in Modelo that it did not already own and would sell Modelo's 50% interest in Crown to Constellation. (*Id.* ¶ 29.) But instead of entering into a ten-year license and supply arrangement, ABI agreed to grant Constellation a fully paid-up, perpetual, exclusive license to Modelo brands in the United States. (*Id.*) In addition, ABI agreed to sell to Constellation Modelo's Piedras Negras brewery in Mexico, which currently supplies approximately 60% of the annual demand for Modelo brands shipped to the United States. (*Id.* ¶¶ 29, 96.)

To ensure a smooth transition of brewery operations, ABI and Constellation entered into three-year agreements for transition services and incremental beer supply. (*Id.* ¶ 30.) Under the Transition Services Agreement ("TSA"), ABI provides Constellation with consulting services related to operating and expanding the brewery in Mexico and supplies Constellation with input products for that Mexican brewery, including bottles, cans, crowns, lids, corn starch, hops and malt, at contractually-set prices. (Golden Decl., Ex. 2, at TSA §§ 2.01, 3.02.) The Interim Supply

1 Agreement (“ISA”) requires ABI to fulfill Constellation’s incremental beer supply needs at  
2 contractually-set prices. (Golden Decl., Ex. 2, at ISA §§ 2.2, 3.1-3.2.) But Constellation is not  
3 *obligated* to obtain supply from ABI and is free to contract with third-party suppliers. (*Id.* §§ 2.1-  
4 2.2.)

5 Both the TSA and ISA establish firewalls to prevent ABI and Constellation from sharing  
6 competitively sensitive information. (Golden Decl., Ex. 2, at TSA § 2.12(d); Golden Decl., Ex. 2,  
7 at ISA § 5.4.) In addition, Constellation has acquired Servicios Modelo de Coahuila, S.A. de C.V.,  
8 the company that employs the personnel who operate the Piedras Negras brewery, thereby retaining  
9 all the necessary employees and assuming control of their compensation. (CIS at 13-14; Golden  
10 Decl., Ex. 2, at TSA § 3.01 (ABI only pays personnel that provide services to Constellation under  
11 the TSA).)

12 **C. The DOJ’s Approval of the Transactions and Litigation Settlement**

13 On April 19, 2013, after the DOJ reviewed and approved Defendants’ revised transactions,  
14 the DOJ and Defendants reached an agreement to settle their litigation and allow the parties to  
15 move forward with their transactions. The proposed Final Judgment, which resolves all of the  
16 DOJ’s claims, incorporates the key deal agreements between ABI and Constellation—including the  
17 divestitures to Constellation of the brand license, Piedras Negras brewery and Crown, and the  
18 creation of the TSA and ISA—and requires the parties to comply with their contractual obligations.  
19 (*See* CIS at 13; Alioto Decl., Ex. B, proposed Final Judgment § IV(G)-(I) (“proposed Final  
20 Judgment”).) In addition, the proposed Final Judgment prohibits any agreement that would  
21 provide ABI with the ability to unreasonably raise Constellation’s costs or lower its efficiency.  
22 (Proposed Final Judgment § IV(J)(2).) Finally, the proposed Final Judgment requires Constellation  
23 to expand Piedras Negras to meet U.S. demand for Modelo beers and requires ABI to erect a  
24 firewall to prevent it from obtaining or using competitively sensitive Constellation information.  
25 (Proposed Final Judgment §§ V(A), XIII; CIS at 3, 18.) In summarizing the settlement, the DOJ  
26 concluded that Defendants’ transactions will “*preserve[] the current structure of the beer market in*  
27 *the United States*” because they will make Constellation “*an independent and economically viable*  
28 *competitor that will stand in the shoes of Modelo.*” (CIS at 10 (emphasis added).)

1 The DOJ and Defendants also negotiated a hold separate agreement that governed the  
 2 operation of the assets to be divested to Constellation (i.e., the brand license, Piedras Negras  
 3 brewery and Crown). The hold separate agreement is part of the Stipulation and Order entered by  
 4 Judge Roberts of the United States District Court for the District of Columbia on April 22, 2013.  
 5 (Alioto Decl., Ex. A, Stipulation and Order at VI-X (“Stipulation and Order”).) The Stipulation  
 6 and Order required the Defendants to hold separate the divestiture assets and abide by certain  
 7 obligations “[u]ntil the divestitures required by the proposed Final Judgment have been  
 8 accomplished.” (Stipulation and Order at VI.) Specifically, the Stipulation and Order required that:

9 (i) Modelo, without influence from ABI, shall continue to manage and operate the  
 10 Brewery Assets and Divested IP Assets in accordance with past practice and shall  
 11 do nothing that would impair, delay, or prevent their sale, or the build-out and  
 12 capacity expansion of the Piedras Negras Brewery by Constellation . . . and (ii)  
 13 Modelo and Constellation, each without influence by ABI, shall continue to  
 14 manage Crown in accordance with past practice, and shall do nothing that would  
 15 impair, delay, or prevent the sale of Crown in accordance with the proposed Final  
 16 Judgment.

17 (*Id.*)<sup>1</sup>

18 **II. THE CLOSING OF THE TRANSACTIONS AND THIS COURT’S DENIAL OF**  
 19 **PLAINTIFFS’ TRO MOTION**

20 On June 3, 2013, the evening before ABI’s acquisition of Modelo was scheduled to close,  
 21 Plaintiffs moved for a temporary restraining order seeking to enjoin that transaction. (Notice of  
 22 Motion and Motion for Temporary Restraining Order and Order to Show Cause Why a Preliminary  
 23 Injunction Should Not Issue to Prohibit the Acquisition of Grupo Modelo by Anheuser-Busch  
 24 InBev as a Violation of Section 7 of the Clayton Act, 15 U.S.C. § 18, Memorandum of Points and  
 25 Authorities, ECF No. 42 (“TRO Motion”).) As scheduled, the transaction closed the following day,

26 \_\_\_\_\_  
 27 <sup>1</sup> “Brewery Assets,” defined as “the assets, rights and interests to be transferred by the Stock  
 28 Purchase Agreement,” means the Piedras Negras brewery and its operating and service companies,  
 Compañía Cervecería de Coahuila, S.A. de C.V. and Servicios Modelo de Coahuila, S.A. de C.V.  
 (Stipulation and Order at I(E); Golden Decl., Ex. 2, at Stock Purchase Agreement 1.) “Divested IP  
 Assets,” defined as “the assets, rights, and interests to be transferred by the Amended and Restated  
 Sub-License Agreement Sub-License Agreement between Marcas Modelo, S.A. de C.V. and  
 Constellation,” means the U.S. brand rights to Modelo beers. (Stipulation and Order at I(K);  
 Golden Decl., Ex. 2, at Amended and Restated Sub-License Agreement § 2.1.)

1 June 4, 2013. (Motion at 1.) Hours later, this Court held a hearing and denied Plaintiffs' TRO  
2 Motion. (TRO Hr'g Tr. at 59:1-4.)

3 The Court held that Plaintiffs did not establish a likelihood of success on the merits because  
4 they failed to show that the ABI-Constellation transaction "is a sham, that it is intended to cover up  
5 what would be then control of the [Modelo] sales here in the U.S. by ABI." (*Id.* at 56:22-57:1.)  
6 The Court observed that Plaintiffs have "a rather difficult hurdle [to] overcome" because "on its  
7 face" the transaction is "legitimate" and "does not result in ABI acquiring the U.S. distribution of  
8 [Modelo] beer." (*Id.* at 56:18-21.) In addition, the Court remarked that, even assuming Plaintiffs  
9 could prove harm to themselves, "[w]hether that harm is irreparable . . . is another question because  
10 the type of loss they would suffer would be primarily economic." (*Id.* at 57:25-58:2.) Further, the  
11 Court concluded that the balance of equities "tip[ped] in favor of the defendants and not the  
12 plaintiff because of the fact that [the transaction] is not something that just affects the company's  
13 officers and directors, but also the shareholding and buying public. It would be awkward and  
14 difficult at this time to start setting aside the transaction." (*Id.* at 58:7-12.) Finally, the Court  
15 stated that Plaintiffs had "knowledge that this merger was in the offing for quite some time and  
16 even some time since the filing of the complaint in this matter," and that Plaintiffs' delay left the  
17 Court and the Defendants dealing with a "last-minute situation . . . that might have been avoided."  
18 (*Id.* at 58:20-24.)

19 On June 7, 2013, three days after the hearing on Plaintiffs' TRO Motion, ABI completed  
20 the sale to Constellation of Modelo's U.S. assets. (Golden Decl. ¶ 10.) With ABI's sale to  
21 Constellation, the obligations to hold the Modelo assets separate terminated. (Stipulation and  
22 Order at VI.) Accordingly, Defendants' transactions have been fully consummated.

### 23 **III. PLAINTIFFS' ALLEGATIONS AND HOLD SEPARATE MOTION**

24 Plaintiffs challenge transactions that the DOJ has extensively investigated and fully  
25 approved. They allege that "ABI has concocted a fraudulent scheme to attempt to make its  
26 takeover and control of the beer industry in the United States to appear to be benign and non-  
27 threatening." (SAC ¶ 26.) Plaintiffs claim that the agreement between ABI and Constellation,  
28

1 which also allegedly is “fraudulent” (*id.* ¶¶ 30, 50, 101), is part of this scheme and is intended “to  
2 create a mirage of competition.” (Motion at 8.)

3 Plaintiffs allege that the transactions presumptively violate Section 7 of the Clayton Act  
4 because ABI, which supposedly has a 49% share of beer sales in the United States, effectively will  
5 acquire Modelo’s 5% share (based on sales made by Crown). (SAC ¶¶ 73, 76, 78, 81-82.)  
6 Although Constellation is now the sole owner of Crown post-transactions, Constellation allegedly  
7 “will not be and cannot be operating independently of ABI” (Motion at 8) for a number of  
8 purported reasons, including that: (1) ABI will control the supply, and be able to increase prices,  
9 of beer provided to Constellation during the three-year transition supply period; (2) Constellation  
10 historically has urged Modelo to follow ABI’s price increases and will be able to do so itself post-  
11 transactions; (3) Constellation is not a beer brewer and has no experience running a significant  
12 brewery; (4) Constellation could not afford to purchase a 50% stake in Crown or a brewery, neither  
13 of which it sought to purchase until it was prompted by ABI; and (5) post-transactions, ABI (and  
14 not Constellation) will pay the employees working at Piedras Negras. (Motion at 8, 13; SAC ¶¶ 30,  
15 101-09.)

16 Plaintiffs further allege that “under the terms of the three-year Transitions Services  
17 Agreement and the Interim Supply Agreement . . . Constellation will not be an immediate  
18 independent brewer of Modelo-branded beer.” (Motion at 13.) Instead, Constellation “will be  
19 ABI’s puppet during at least the three-year ‘transition’ period.” (*Id.* at 8 (citing SAC ¶ 33).)  
20 Plaintiffs assert that “ABI can and will impose on Constellation the same cost-cutting, quality  
21 deteriorating measures instituted when [InBev] acquired Anheuser-Busch in 2008, including  
22 cheaper, low-quality ingredients and watered down beer.” (*Id.* at 13-14.) They allege “ABI will  
23 ‘teach’ Constellation how to do what it does best—increase beer prices and diminish beer quality”  
24 (*id.* at 8) and that “Modelo-branded beer will be reduced in quality and innovation.” (*Id.* at 16.)

25 As a result, Plaintiffs claim that they are “threatened with loss or damage in the form of  
26 higher beer prices, diminished quality (including cheaper hops and watered-down beer), reduced  
27 product innovation, and other diminished competitive options.” (*Id.* at 9.) Plaintiffs now request  
28 that Defendants be required “to hold their assets separately to maintain the *status quo* as provided

1 by the ‘Hold Separate and Preservation Obligations’ outlined on pages 10-18, sections VI-X, of the  
 2 Stipulation and Order and the ‘Firewall’ provision outlined in the Proposed Final Judgment, filed  
 3 in the United States District Court, District of Columbia . . . until a final adjudication on the  
 4 merits.” (*Id.* at 3-4.)

### 5 ARGUMENT

#### 6 **I. PLAINTIFFS’ MOTION IS MOOT BECAUSE THE RELIEF THEY SEEK** 7 **ALREADY HAS BEEN ACCOMPLISHED**

8 Plaintiffs’ Motion should be denied as moot because the relief Plaintiffs request already has  
 9 been fully achieved. *See, e.g., Carter v. Veterans Admin.*, 780 F.2d 1479, 1481 (9th Cir. 1986)  
 10 (claim for injunctive relief moot when the requested relief, production of rules and regulations  
 11 under FOIA, already had occurred); *O’Dowd v. UNUM Life Ins. Co. of Am.*, No. 05–722 TUC  
 12 GEE, 2006 WL 2872425, at \*3 (D. Ariz. Oct. 6, 2006) (plaintiff’s claim for damages was moot  
 13 after plaintiff received the damages requested).

14 First, Defendants already have fully complied with the provisions of the Stipulation and  
 15 Order that Plaintiffs ask this Court to adopt. (*See* Motion at 3.) Those provisions required  
 16 Defendants to abide by hold separate obligations *only* “[u]ntil the divestitures required by the  
 17 proposed Final Judgment have been accomplished,” or, for certain provisions, “prior to the  
 18 completion of the [ABI-Modelo] Transaction.” (Stipulation and Order at VI-X.) Pursuant to the  
 19 very same Stipulation and Order (*id.* at IV (allowing consummation after “the Court has signed this  
 20 Stipulation and Order”)), ABI and Modelo closed their transaction on June 4, and ABI completed  
 21 the divestitures to Constellation on June 7. (*See supra* p. 6.) Thus, the hold separate provisions  
 22 Plaintiffs now request expired by their own terms on June 7, rendering Plaintiffs’ Motion moot.

23 Further, the hold separate Plaintiffs seek plainly has been achieved with regard to ABI and  
 24 Modelo because they do not own any of the assets covered by Plaintiffs’ request. Rather, the hold  
 25 separate provisions of the Stipulation and Order that Plaintiffs cite apply exclusively to assets now  
 26 owned by Constellation, including the Piedras Negras brewery, brand rights to Modelo products in  
 27 the United States and Crown. (*See supra* p. 5.) As a result, there is nothing for ABI and Modelo to  
 28 hold separate under Plaintiffs’ request.

1 Finally, Plaintiffs' request that the Court impose the same firewall requirements contained  
 2 in the proposed Final Judgment is moot because Defendants already are bound to follow those  
 3 requirements under their settlement with the DOJ. The firewall provision of the proposed Final  
 4 Judgment, which is monitored by a DOJ appointee and overseen by Judge Roberts, extends through  
 5 the terms of the TSA and the ISA, which is at least three years and will last well beyond the  
 6 duration of this litigation. (Proposed Final Judgment at XIII.) Plaintiffs fail to offer any basis for  
 7 their entitlement to, or need for, an order imposing firewalls, let alone any justification for this  
 8 Court to issue such an order when the requested relief already exists and is being monitored for at  
 9 least three years by the DOJ, which can seek recourse from Judge Roberts in the event Defendants  
 10 do not comply with the firewall provision. (*See id.*)

11 For all of these reasons, Plaintiffs' Motion should be denied as moot.

12 **II. PLAINTIFFS HAVE NOT ESTABLISHED ANY OF THE ELEMENTS**  
 13 **NECESSARY TO OBTAIN PRELIMINARY INJUNCTIVE RELIEF IN THE**  
 14 **FORM OF A HOLD SEPARATE ORDER**

15 A hold separate order is a form of preliminary injunctive relief that a plaintiff can obtain  
 16 only by establishing the usual requirements for such relief. *See California v. Am. Stores Co.*, 872  
 17 F.2d 837, 845 (9th Cir. 1989) (a hold separate order is an “injunction [that] requires indirect  
 18 divestiture”), *rev'd on other grounds*, 495 U.S. 271 (1990). Preliminary injunctive relief in any  
 19 form “is an extraordinary and drastic remedy, [and] one that should not be granted unless the  
 20 movant, by a clear showing, carries the burden of persuasion.” *Mazurek v. Armstrong*, 520 U.S.  
 21 968, 972 (1997) (citation omitted); *see also Munaf v. Geren*, 553 U.S. 674, 689-90 (2008) (“A  
 22 preliminary injunction is an ‘extraordinary and drastic remedy’ . . . [that] is never awarded as of  
 23 right . . . .” (citation omitted)).

24 To meet their heavy burden, Plaintiffs must provide “substantial evidence” that makes a  
 25 “clear showing” that: (1) they are likely to succeed on the merits; (2) they are likely to suffer  
 26 irreparable harm in the absence of preliminary relief; (3) the balance of equities tips in their favor;  
 27 and (4) an injunction is in the public interest. *See Winter v. Natural Res. Def. Council, Inc.*, 555  
 28 U.S. 7, 20 (2008); *see also EIG Global Energy Partners, LLC v. TCW Asset Mgmt. Co.*, No. CV  
 12-7173, 2012 U.S. Dist. LEXIS 171412, at \*39 (C.D. Cal. Nov. 30, 2012) (finding hold separate

1 “form of injunction should issue” after determining all four *Winter* factors were satisfied).<sup>2</sup> “In  
 2 each case, courts ‘must balance the competing claims of injury and must consider the effect on  
 3 each party of the granting or withholding of the requested relief.’” *Id.* at 24 (quoting *Amoco Prod.*  
 4 *Co. v. Vill. of Gambell, Alaska*, 480 U.S. 531, 542 (1987)). Failure to establish any one of these  
 5 elements is fatal to Plaintiffs’ motion. *See Dish Network Corp. v. FCC*, 653 F.3d 771, 776 (9th Cir.  
 6 2011) (Plaintiff “must demonstrate that it meets all four of the elements” of the *Winter* test), *cert*  
 7 *denied*, 132 S. Ct. 1162 (2012).<sup>3</sup>

8 Because Plaintiffs cannot establish any of the four requirements for preliminary injunctive  
 9 relief, their Motion should be denied.

10 **A. Plaintiffs Have Not Established a Likelihood of Success on the Merits Because**  
 11 **They Cannot Possibly Succeed on Their Section 7 Claim**

12 As described in ABI’s and Modelo’s motion to dismiss, Plaintiffs have no hope of  
 13 succeeding on their claim for injunctive relief.<sup>4</sup> Plaintiffs’ claim under Section 7 of the Clayton  
 14

15 <sup>2</sup> Plaintiffs concede that a hold separate order is “a form of preliminary relief,” but contend that  
 16 they need not satisfy the four elements necessary to obtain a preliminary injunction. (Motion at 9-  
 17 12.) Plaintiffs cite no authority that supports their position. First, the decisions Plaintiffs cite pre-  
 18 date the Supreme Court’s decision in *Winter*, which held that a federal court may not award interim  
 19 injunctive relief to a private plaintiff unless that plaintiff establishes that all four elements have  
 20 been satisfied. *See Winter*, 555 U.S. at 20. Second, the cited decisions each involved suits brought  
 21 by the federal government, which faces a lesser burden than a private plaintiff to obtain injunctive  
 relief because it need not establish irreparable harm. *See, e.g., FTC v. Warner Commc’ns Inc.*, 742  
 F.2d 1156, 1159 (9th Cir. 1984); *New York v. Kraft Gen. Foods, Inc.*, 862 F. Supp. 1035, 1037  
 (S.D.N.Y. 1994). Third, none of the decisions Plaintiffs cite imposed a hold separate following the  
 consummation of a transaction, let alone in circumstances like the present case where the  
 Defendants have been engaged in post-closing integration for more than one month. (*See infra* pp.  
 19-20.)

22 <sup>3</sup> Under the Ninth Circuit’s “serious questions” formulation of the preliminary injunction standard,  
 23 a preliminary injunction may issue when there are “‘serious questions going to the merits’ and a  
 24 balance of hardships that tips sharply towards the plaintiff . . . so long as the plaintiff also shows  
 25 that there is a likelihood of irreparable injury and that the injunction is in the public interest.”  
*Alliance for the Wild Rockies v. Cottrell*, 632 F.3d 1127, 1135 (9th Cir. 2011). While this test  
 allows a court to apply a limited “sliding scale” approach, it does not absolve a plaintiff of the  
 burden to make an adequate showing regarding *each* element of the *Winter* test. *See id.* at 1134-35;  
*Dish Network*, 653 F.3d at 776.

26 <sup>4</sup> *See* Notice of Motion and Motion, and Memorandum of Points and Authorities in Support of  
 27 Defendants ABI’s and Modelo’s Motion to Dismiss Plaintiffs’ Second Amended and Supplemental  
 Complaint, ECF No. 66, at 12-24 (“MTD Brief”).  
 28



1 Act must fail for the simple reason that ABI *is not acquiring Modelo's U.S. business*.<sup>5</sup> In fact, the  
 2 transactions decrease concentration in the alleged U.S. beer market and, therefore, if anything, are  
 3 procompetitive. In a futile attempt to circumvent this reality, Plaintiffs contend that Constellation's  
 4 acquisition of Modelo's U.S. business is "fraudulent" because ABI will control both Constellation  
 5 and that business. But as the Court previously recognized in denying Plaintiffs' TRO Motion,  
 6 Plaintiffs have no evidence to sustain this untenable allegation.

7 1. Legal Standard Under Section 7 of the Clayton Act

8 "Section 7 of the Clayton Act prohibits a person 'engaged in commerce or in any activity  
 9 affecting commerce' from acquiring 'the whole or any part' of a business' stock or assets if the  
 10 effect of the acquisition 'may be substantially to lessen competition, or to tend to create a  
 11 monopoly.'" *United States v. Oracle Corp.*, 331 F. Supp. 2d 1098, 1109 (N.D. Cal. 2004) (quoting  
 12 15 U.S.C. § 18). "To establish a section 7 violation, plaintiffs must show that a pending acquisition  
 13 is reasonably likely to cause anticompetitive effects." *Id.* And where, as here, the alleged violation  
 14 relates to a purported horizontal merger between competitors, establishing a prima facie Section 7  
 15 violation requires "show[ing] that the merger would produce a firm controlling an undue  
 16 percentage share of the relevant market, and [would] result [ ] in a significant increase in the  
 17 concentration of firms in that market." *Id.* at 1110 (alterations in original) (citations omitted)  
 18 (internal quotation marks omitted).

19  
 20  
 21  
 22  
 23 <sup>5</sup> Plaintiffs' SAC also alleges that ABI and Constellation have entered, or will enter into, a price-  
 24 fixing conspiracy in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1. (SAC ¶¶ 10, 22, 32,  
 25 35, 50, 98, 108, 119.) While it does not appear that Plaintiffs rely on their Section 1 claim for  
 26 purposes of this Motion, they plainly cannot obtain their requested relief on the basis of this  
 27 meritless claim. Plaintiffs have failed to meet their burden to *plead* any evidentiary facts—let  
 28 alone provide *actual evidence*—supporting the existence of the alleged price-fixing conspiracy,  
 including the time when, or place where, the parties entered into this agreement. Accordingly,  
 Plaintiffs' Section 1 claim cannot survive a motion to dismiss. (*See* MTD Brief at 17-18.)  
 Similarly, Plaintiffs' allegations that Defendants have violated the Tunney Act—under which there  
 is no private cause of action—and certain unnamed "State statutes allowing suit by both direct and  
 indirect purchasers" cannot provide a basis for any relief. (*See id.* at 19, 25.)

2. ABI Has Not Acquired Modelo's U.S. Business, and the Transactions Decrease Concentration in the Alleged U.S. Beer Market

Plaintiffs' Section 7 claim necessarily fails because ABI has not acquired "the whole or any part" of Modelo's U.S. business. Instead, post-transactions, Constellation controls Modelo's brands and the supply of Modelo beer in the United States. As the DOJ explained, the ABI-Constellation transaction "preserves the current structure of the beer market in the United States" because Constellation will be "an independent and economically viable competitor that will stand in the shoes of Modelo." (CIS at 10.) Given that the transactions do not even combine competitors in the sale of beer in the United States, there is no basis for Plaintiffs' claim that the transactions increase market concentration (SAC ¶¶ 73, 76, 78, 81-82)—let alone that they can establish a presumptive Section 7 violation.<sup>6</sup>

Indeed, the transactions *decrease concentration* in the U.S. beer industry. ABI—through its ownership interest in Modelo—historically held an indirect financial interest in Crown and an overall 34% interest in the profits received from the sale of Modelo beers in the United States. (Rubinfeld Decl. ¶ 9 n.3.) Post-transactions, ABI no longer has any financial interest in Crown, nor does it have any board representation, voting rights or other governance involvement in Crown. Instead, Crown (under the sole ownership of Constellation) is completely independent from ABI. As the DOJ recognized, the transactions "eliminate the existing entanglements between ABI and Modelo vis-à-vis the beer market in the United States." (CIS at 2.) Basic economic analysis confirms that the transactions are competitively neutral or procompetitive. For example, the transactions have *lowered* the U.S. beer industry HHI<sup>7</sup> by nearly 90 points. (Rubinfeld Decl. ¶ 16.)

<sup>6</sup> Plaintiffs' argument that the Supreme Court's decision in *United States v. Pabst Brewing Co.*, 384 U.S. 546 (1966), established "[t]he law governing this case" (Motion at 14) plainly is wrong because in that case—unlike here—the transaction combined "two very large brewers" and resulted in an increase in market concentration. *Pabst*, 384 U.S. at 551.

<sup>7</sup> The Herfindahl-Hirschman Index, or HHI, is a measure of market concentration calculated by summing the squares of individual competitors' market shares within a market. Measuring concentration in this manner gives proportionally greater weight to competitors with larger shares. A post-transaction increase in HHI indicates that a transaction will increase a market's concentration, while a decrease in HHI indicates a decrease in concentration. (Rubinfeld Decl. ¶ 14.)

1 Thus, by eliminating ABI's interest in Crown and creating a significant, independent competitor in  
 2 Constellation, the transactions, if anything, *increase competition* in the sale of beer in the United  
 3 States.

4 3. Plaintiffs' Allegations That ABI Will Control Constellation Are Baseless

5 In an effort to overcome the insurmountable defects in their Section 7 claim, Plaintiffs  
 6 allege that ABI effectively will acquire Modelo's U.S. business because Constellation's acquisition  
 7 of these assets is "fraudulent." (SAC ¶¶ 30, 50, 101.) They claim that Constellation "will be ABI's  
 8 puppet during at least the three-year 'transition' period" and that ABI will force Constellation to  
 9 increase beer prices and diminish beer quality.<sup>8</sup> (Motion at 8, 13.)

10 Plaintiffs' Motion provides no explanation—let alone evidence—explaining how ABI will  
 11 control Constellation, or compel it to raise prices or reduce quality of Modelo-branded beers. Nor  
 12 do Plaintiffs even purport to offer any new arguments in support of this theory that they did not  
 13 present at the TRO hearing, where this Court held that they failed to establish that the sale of  
 14 Modelo's U.S. business to Constellation was a sham transaction. (TRO Hr'g Tr. at 56:22-57:1.)

15 Plaintiffs repeatedly cite the TSA and the ISA as alleged support for their claim that ABI  
 16 will control Constellation. (Motion at 8, 13, 14, 16.)<sup>9</sup> But these are the very same agreements that  
 17 the DOJ concluded would allow Constellation and Crown to operate *independently* in the near term.  
 18 (CIS at 13 ("The proposed Final Judgment provides for or incorporates agreements protecting  
 19 Constellation's ability to operate and expand the Piedras Negras Brewery while actively competing  
 20 in the United States.")) There is no mechanism in these agreements that would enable ABI to  
 21 control Constellation's beer prices or quality. In fact, the agreements require ABI, at  
 22 Constellation's option, to supply Constellation with beer and input products at pre-determined  
 23 prices during the transition supply period. (*See supra* pp. 3-4.) Further, the proposed Final

24 \_\_\_\_\_  
 25 <sup>8</sup> Constellation, the alleged "puppet," is a major, worldwide beer and alcohol producer that has  
 26 considerable industry experience and financial resources. (Hetterich Decl. in Support of  
 Constellation's Opposition to Plaintiffs' TRO Motion, ECF 47-3, ¶¶ 10-14.)

27 <sup>9</sup> Plaintiffs also relied heavily on the existence of these agreements in support of their unsuccessful  
 28 TRO Motion and they were discussed at length at the TRO hearing. (TRO Hr'g Tr. at 19:24-21:7;  
 22:9-13; 23:16-20; 27:3-15; 43:23-44:18; 51:11-51:25.)

1 Judgment prohibits any contractual terms that would allow ABI to limit supply or unreasonably  
 2 raise Constellation’s costs. (*See supra* p. 4.)<sup>10</sup> Plaintiffs simply do not (and cannot) offer any  
 3 evidence to support their claim that ABI will control Constellation, or cause it to raise prices or  
 4 reduce quality of Modelo-branded beers.

5 Plaintiffs’ Motion makes clear that, at bottom, they simply would have preferred if  
 6 Constellation had not acquired full ownership of Crown and that Modelo had retained its 50%  
 7 interest. (Motion at 13, 16-17; *see also* SAC ¶¶ 19-20, 30, 92-94, 99-100, 102-03.) But Section 7  
 8 cannot be invoked where, as here, the alleged harm flows from a mere change in ownership, rather  
 9 than the merging of horizontal competitors.<sup>11</sup> “In a challenge to a horizontal merger, a private  
 10 plaintiff must show that it was injured because the acquiring and the acquired firms are competitors  
 11 in a field of commerce.” *Alberta Gas Chems. Ltd. v. E.I. du Pont de Nemours & Co.*, 826 F.2d  
 12 1235, 1242 (3d Cir. 1987); *see also* MTD Brief at 16-17. Here, Constellation’s acquisition of  
 13 Modelo’s 50% interest in Crown cannot violate Section 7 because Constellation and Modelo were  
 14 not competitors.<sup>12</sup>

15 \_\_\_\_\_  
 16 <sup>10</sup> In this motion, Plaintiffs do not contend—as they do in the SAC—or purport to offer evidence  
 17 that ABI will pay the employees of Piedras Negras. In any event, under the terms of the proposed  
 18 Final Judgment, Constellation—not ABI—will control operations and employee compensation at  
 the Piedras Negras brewery. (*See supra* p. 4.)

19 <sup>11</sup> In any event, Plaintiffs do not even purport to offer evidence supporting their allegations that  
 20 Constellation lacks the financial wherewithal or experience to be a successful brewer. (Motion at 8,  
 21 13.) Similarly, Plaintiffs have no evidentiary support for their claim that Constellation will follow  
 22 price increases by ABI; instead, Plaintiffs only point to their own allegations in the SAC and the  
 23 DOJ’s complaint challenging Defendants’ *original, superseded transactions*. (*Id.* at 16.) To the  
 extent Plaintiffs seek to rely on pre-transactions documents cited in the DOJ complaint (*id.* at 7),  
 they fail to account for the obvious change in incentives Constellation has experienced as a result  
 of its acquisition of a long-term interest in the Modelo brands and a beer brewery. (CIS at 10 (DOJ  
 concluded that, post-transactions, Constellation will have the “incentive to resist following ABI’s  
 price leadership in order to expand share.”).)

24 <sup>12</sup> Plaintiffs’ suggestion—relying on *United States v. Falstaff Brewing Corp.*, 410 U.S. 526  
 25 (1973)—that the transactions will eliminate Constellation as a potential competitor in the U.S. beer  
 26 market (Motion at 14-15) appears nowhere in the SAC, is unsupported by any evidence and is  
 27 contrary to Plaintiffs’ allegations that “Constellation is not a beer brewer,” “has no experience  
 28 running a significant brewery” and “lacks the financial wherewithal” to purchase the assets it  
 acquired through its transaction with ABI. (SAC ¶¶ 30, 102-03.) Accordingly, this theory cannot  
 provide a basis for Plaintiffs’ requested relief. *See Ginsburg v. InBev NV/SA*, 649 F. Supp. 2d 943,  
 950-51 (E.D. Mo. 2009) (dismissing potential competition claim, and distinguishing *Falstaff*,

(cont’d)

1           **B. Plaintiffs Cannot Establish Any Likelihood of Immediate, Irreparable Harm**

2           In order to obtain preliminary injunctive relief, including a hold separate, “a plaintiff must  
3 *demonstrate* immediate threatened injury as a prerequisite.” *Caribbean Marine Servs., Co. v.*  
4 *Baldrige*, 844 F.2d 668, 674 (9th Cir. 1988). Plaintiffs cannot make this showing for at least three  
5 independent reasons. First, Plaintiffs have not provided any evidence of specific harm to the nine  
6 individual plaintiffs. Second, Plaintiffs fail to provide evidence of any harm that would not be  
7 compensable in monetary damages. Third, Plaintiffs’ substantial delay in moving for their  
8 requested relief weighs heavily against any finding of immediate, irreparable harm.

9           1.       Plaintiffs Have No Evidence of Specific Irreparable Harm to Themselves

10           Plaintiffs cannot meet their burden to demonstrate irreparable harm because they have  
11 failed to present any evidence of injury specific to the nine individual plaintiffs. In order to obtain  
12 injunctive relief, it is well-established that plaintiffs must prove a likelihood of harm to *themselves*.  
13 *See Colo. River Indian Tribes v. Town of Parker*, 776 F.2d 846, 850 (9th Cir. 1985) (“To the extent  
14 that irreparable injury is required for the issuance of a preliminary injunction, that injury must be  
15 suffered by a party seeking relief.”); *Malaney v. UAL Corp.*, No. 3:10-CV-02858-RS, 2010 WL  
16 3790296, at \*13 (N.D. Cal. Sept. 27, 2010) (“In evaluating plaintiffs’ purported irreparable  
17 harm . . . , the Court must only consider those injuries plaintiffs advance that are personal to them  
18 were defendants to merge, and cannot consider any injuries that plaintiffs allege would be suffered  
19 by the general . . . public as a whole.”), *aff’d*, 434 F. App’x 620 (9th Cir. 2011).

20           The decision in *Malaney* is instructive. In that case, forty-nine individual plaintiffs sought  
21 to enjoin an airline merger. *See Malaney*, 2010 WL 3790296, at \*1. The plaintiffs submitted  
22 identical affidavits stating that they had purchased air travel in the past and anticipated doing so in  
23 the future, and that they further anticipated that the proposed merger would result in, *inter alia*,  
24 higher prices and reduced consumer choice and quality of service. *See id.* at \*2. The court held

25

26

(cont’d from previous page)

27 where plaintiffs failed to allege any facts regarding brewer’s likelihood of entry into the U.S. beer  
28 market), *aff’d*, 623 F.3d 1229 (8th Cir. 2010).

1 that plaintiffs’ evidence was insufficient to meet their burden to demonstrate irreparable harm. *See*  
 2 *id.* at \*13-14. As the court explained:

3 While each plaintiff provided an affidavit stating an unformed hope of future air  
 4 travel, this speculative and *de minimis* injury . . . is insufficient to establish  
 5 irreparable harm or tip the scale in plaintiffs’ favor. Although plaintiffs  
 6 allege . . . that this merger will adversely affect consumer choice and purchasing  
 7 power by resulting in increased airfares, decreased capacity, poorer service, and a  
 8 constraint on the ability of other network carriers to compete . . . , they still must  
 establish that these alleged effects will be personal to them. They have not done so.  
 Simply put, plaintiffs have not demonstrated in any way that they themselves will  
 suffer any specific harm were preliminary relief denied.

9 *Id.* at \*14 (citations omitted).

10 Similarly here, Plaintiffs have not met their burden to provide evidence that the nine  
 11 individual plaintiffs will suffer harm absent the requested relief. Plaintiffs claim that they face  
 12 irreparable harm because of (1) “the difficulty in unscrambling an anticompetitive merger” and (2)  
 13 that the Defendants’ transactions “will result in a lessening of competition.” (Motion at 15-16.)  
 14 But these wholly conclusory allegations do not provide evidence of any specific harm to the  
 15 individual plaintiffs themselves.<sup>13</sup>

16 In their only apparent attempt to present evidence of harm to themselves, Plaintiffs have  
 17 submitted identical declarations signed by six of the nine plaintiffs. (*Id.* at 15.) Each declaration  
 18 states—in a purely conclusory manner—that the declarant “anticipates” (1) purchasing ABI and  
 19 Modelo brands in the future and (2) that the ABI-Modelo transaction will result in price increases,  
 20 less innovation and reduced beer quality. (Decl. of William Stage ¶¶ 3-4; Decl. of Sharon Martin  
 21 ¶¶ 3-4; Decl. of Martin Ginsburg ¶¶ 3-4; Decl. of Barry Ginsburg ¶¶ 3-4; Decl. of Mark  
 22 Naeger ¶¶ 3-4; Decl. of Dan Sayle ¶¶ 3-4.) But the declarants do not even assert that they expect to

23  
 24 <sup>13</sup> Citing Justice O’Connor’s opinion in *California v. Am. Stores Co.*, 492 U.S. 1301, 1305 (1989),  
 25 Plaintiffs wrongly contend that “an adequate showing of . . . lessening of competition” would be  
 26 sufficient to meet their burden to establish irreparable harm. (Motion at 16.) That decision did not  
 27 jettison the well-recognized requirement that plaintiffs seeking injunctive relief must demonstrate  
 28 threatened harm to themselves. Indeed, Justice O’Connor expressly relied on the State of  
 California’s evidence “that permitting the merger would cost the State’s consumers \$400 million a  
 year.” *Am. Stores*, 492 U.S. at 1307; *see also California v. Am. Stores Co.*, 495 U.S. 271, 296  
 (1990) (recognizing that a private litigant “must prove ‘threatened loss or damage’ to his own  
 interests in order to obtain relief” under Section 16 of the Clayton Act).

1 suffer injury as a result of the merger, or explain how the alleged effects of the transaction would  
 2 impact them personally. Further, the declarants have no expertise to opine on the competitive  
 3 effects of the transaction, and their testimony on this subject—which also has no factual basis—  
 4 carries no weight. Thus, Plaintiffs’ declarations cannot satisfy their burden to demonstrate specific  
 5 threatened harm to themselves that would result if their requested relief were denied.<sup>14</sup>

6 2. Plaintiffs Provide No Evidence of Any Alleged Harm That Would Not Be  
 7 Compensable in Monetary Damages

8 Plaintiffs also cannot establish irreparable harm because they present no evidence of any  
 9 injury that would not be compensable in monetary damages. Plaintiffs repeatedly allege that the  
 10 transactions will result in higher beer prices. (*See, e.g.*, Motion at 8 (alleging that “ABI will ‘teach’  
 11 Constellation how to . . . increase beer prices”); *id.* at 9 (alleging that Plaintiffs “are significantly  
 12 threatened with loss or damage in the form of higher beer prices”).) Such injury—which Plaintiffs  
 13 do not have any evidence to establish—plainly would be compensable in monetary damages and,  
 14 therefore, not irreparable. *See Golden Gate Pharmacy Servs., Inc. v. Pfizer, Inc.*, No. C-09-3854  
 15 MMC, 2009 WL 3415680, at \*1 (N.D. Cal. Oct. 22, 2009) (“[I]njuries resulting from higher prices  
 16 would appear to be injuries fully compensable by an award of monetary damages.”).

17 Plaintiffs’ Motion also alleges that “[u]nder the direction of ABI . . . , Modelo-branded beer  
 18 will be reduced in quality and innovation.” (Motion at 16.) To support this allegation, Plaintiffs  
 19 offer purported evidence relating to claims that the quality of ABI’s products has diminished in  
 20 recent years. (*Id.*) But Plaintiffs’ “evidence” is irrelevant because Constellation—not ABI—  
 21 controls the brewing and distribution of Modelo-branded beer sold in the United States, and  
 22 Plaintiffs have no evidence to support their allegation that ABI will control Constellation.<sup>15</sup> (*See*

23 \_\_\_\_\_  
 24 <sup>14</sup> In any event, the declarants’ speculation regarding the effects of the *ABI-Modelo merger* cannot  
 25 justify the hold separate order Plaintiffs seek, as that requested relief would not affect the already-  
 consummated ABI-Modelo transaction.

26 <sup>15</sup> Plaintiffs’ “evidence” of diminished quality principally consists of *allegations* in ongoing  
 27 litigation accusing ABI of “water[ing] down its products.” (Motion at 5.) Plaintiffs falsely assert  
 28 that ABI does not dispute these claims (*id.*), citing an ABI court filing that merely explained that,  
 consistent with federal law, the alcohol content of ABI’s products may vary within certain limits.  
 (*See Alioto Decl., Ex. G, Anheuser-Busch Companies LLC’s Opposition to Plaintiffs’ Motion for*

(*cont’d*)

1 *supra* pp. 13-14.) Accordingly, the purported harms to beer quality and innovation are too  
 2 speculative to satisfy Plaintiffs' burden to establish irreparable injury.<sup>16</sup> *See, e.g., Caribbean*  
 3 *Marine Servs.*, 844 F.2d at 674 ("Speculative injury does not constitute irreparable injury sufficient  
 4 to warrant granting a preliminary injunction."); *Bell Atl. Bus. Sys., Inc. v. Storage Tech. Corp.*, No.  
 5 C-94-0235 MHP, 1994 WL 125173, at \*3 (N.D. Cal. Mar. 31, 1994) ("[A] showing of irreparable  
 6 harm to competition requires the production of probative evidence.").

7 3. Plaintiffs' Delay in Seeking Their Requested Relief Weighs Heavily Against  
 8 a Finding of Immediate, Irreparable Harm

9 Finally, the Ninth Circuit has recognized that a "long delay before seeking a preliminary  
 10 injunction implies a lack of urgency and irreparable harm." *Oakland Tribune, Inc. v. Chronicle*  
 11 *Publ'g Co.*, 762 F.2d 1374, 1377 (9th Cir. 1985) (citing *Lydo Enters. v. City of Las Vegas*, 745  
 12 F.2d 1211, 1213-14 (9th Cir. 1984) ("A preliminary injunction is sought upon the theory that there  
 13 is an urgent need for speedy action to protect the plaintiff's rights. By sleeping on its rights a  
 14 plaintiff demonstrates the lack of need for speedy action." (citation omitted)). District courts in  
 15 this Circuit routinely deny requests for injunctive relief when the plaintiff has delayed filing suit or  
 16 seeking provisional relief. *See, e.g., Aniel v. GMAC Mortg., LLC*, No. C 12-04201 SBA, 2012 U.S.  
 17 Dist. LEXIS 138555, at \*22-23 (N.D. Cal. Sep. 26, 2012) (plaintiffs' delay of over three months in  
 18 filing TRO weighed against granting relief); *Baker v. Ark. Blue Cross*, No. CV 08-3974 SBA,  
 19 2009 WL 764885, at \*2 (N.D. Cal. Mar. 19, 2009) (same).

20  
 21 \_\_\_\_\_  
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22 Transfer Pursuant to 28 U.S.C. § 1407, at 8 ("A-B acknowledges that many of the products  
 23 identified by Plaintiffs do not have the precise ABV stated on the label to the last decimal point.  
 24 Some have more; most have less. But all are within the legally allowed variance of 0.3% over or  
 under the ABV stated on the label.")).

25 <sup>16</sup> Plaintiffs' reliance on *American Tobacco Co. v. United States*, 328 U.S. 781 (1946), to argue that  
 26 the transaction will harm "national advertising" is inapposite. (Motion at 14.) That decision  
 27 involved conspiracy and monopolization claims brought under Sections 1 and 2 of the Sherman  
 Act and is irrelevant to Plaintiffs' claim under Section 7 of the Clayton Act. *See Am. Tobacco*, 328  
 U.S. at 783. In any event, Plaintiffs do not even purport to provide evidence of threatened harm to  
 28 competition in national advertising; nor do they explain how such harm would impact the nine  
 individual plaintiffs.



1 Here, Plaintiffs filed this Motion a *full year* after Defendants first publicly announced their  
 2 original transactions, and more than three months after Plaintiffs filed their initial complaint.  
 3 When the Court denied Plaintiffs’ TRO Motion on June 4, it noted that Plaintiffs had “knowledge  
 4 that this merger was in the offing for quite some time” and that the “last-minute situation  
 5 here . . . might have been avoided.” (TRO Hr’g Tr. at 58:20-24.) Yet, once again, Plaintiffs have  
 6 delayed seeking relief. Despite knowledge that Defendants’ transactions would be fully  
 7 consummated by June 7 (*id.* at 7:8-15), Plaintiffs still waited three weeks—during which time  
 8 integration has been ongoing (*see infra* § II.C)—after the transactions closed to file this Motion.  
 9 Plaintiffs offer no justification for their repeated delays, which clearly “impl[y] a lack of urgency  
 10 and irreparable harm.” *See Oakland Tribune*, 762 F.2d at 1377.

11 For each of these reasons, Plaintiffs cannot demonstrate that they will suffer immediate,  
 12 irreparable harm.

13 **C. The Balance of Equities Does Not Tip in Plaintiffs’ Favor**

14 As stated above, Plaintiffs’ Motion does not seek relief that would affect ABI or Modelo  
 15 because the hold separate provisions of the Stipulation and Order have expired, and the assets  
 16 already are “held separate” from ABI and Modelo. (*See supra* pp. 8-9.) Since the transactions  
 17 closed, ABI has taken significant steps to integrate Modelo’s non-U.S. business into its own. For  
 18 example, ABI has announced a new management team to run the acquired Modelo assets and  
 19 renegotiated procurement and supply contracts based on the new requirements of the combined  
 20 company. (*See Golden Decl.* ¶¶ 12-13, 15.) ABI has started to update and conform Modelo’s  
 21 operations to its own and has engaged in marketing and sales initiatives with respect to Modelo  
 22 products outside the United States. (*Id.* ¶¶ 15-20.) As a result, any relief impeding ABI’s  
 23 integration with Modelo would cause significant harm to ABI and Modelo of the types courts  
 24 consider when evaluating whether to issue injunctive relief.<sup>17</sup> *See Ginsburg v. InBev SA/NV*, No.

25 \_\_\_\_\_  
 26 <sup>17</sup> If Plaintiffs later sought such relief, though not requested here, ABI and Modelo reserve all  
 27 rights to respond. Of course, a request for that relief would be contrary to Plaintiffs’ current claim  
 28 that they only seek to “maintain the status quo” and “avoid the well-recognized problem of  
 ‘unscrambling the assets.’” (Motion at 3, 11.) ABI’s acquisition of Modelo closed more than one

(cont’d)

1 4:08CV01375 JCH, 2008 WL 4965859, at \*5 (E.D. Mo. Nov. 18, 2008) (discussing harm to  
 2 shareholders that would result from granting injunctive relief); *Antoine L. Garabet, M.D., Inc. v.*  
 3 *Autonomous Techs. Corp.*, 116 F. Supp. 2d 1159, 1173 (C.D. Cal. 2000) (evidence of \$45 million  
 4 already spent on integration weighed against injunctive relief).

5 In contrast, as discussed above, Plaintiffs have failed to offer any evidence of specific harm  
 6 that they would suffer absent their requested relief. (*See supra* pp. 15-17.) And Plaintiffs'  
 7 allegations regarding harm to other "consumers of beer in the United States" are irrelevant.  
 8 (Motion at 18.)<sup>18</sup> Only harm specific to the nine individual plaintiffs is relevant to the balance of  
 9 the equities. *See Malaney*, 2010 WL 3790296, at \*13. The balance of equities therefore weighs  
 10 decidedly in favor of Defendants.

11 **D. Injunctive Relief Would Not Be in the Public Interest**

12 Any injunctive relief disrupting Defendants' transactions would be counter to the public  
 13 interest. As previously explained, Defendants' transactions, if anything, will *increase* competition  
 14 in the U.S. beer industry. (*See supra* pp. 12-13.) Because, as Plaintiffs themselves note,  
 15 "competition best serves the public" (Motion at 19), any relief that would deprive the public of this  
 16 increased competition should be denied.

17 Moreover, given Plaintiffs' failure to demonstrate any plausible harm to themselves (*see*  
 18 *supra* pp. 15-17), the public interest further militates against granting them relief. *See Ginsburg*,  
 19 2008 WL 4965859, at \*6 (recognizing the Court's "strong interest in preserving free operation of  
 20 the nation's markets and insuring that it does not unduly restrain free enterprise . . . where  
 21 Plaintiffs have failed to demonstrate that there will be any real, palpable harm to Plaintiffs").

22 \_\_\_\_\_  
 (cont'd from previous page)

23 month ago and significant integration already has occurred and is ongoing. ABI's assets have been  
 24 "scrambled" with the acquired Modelo non-U.S. assets.

25 <sup>18</sup> Plaintiffs misleadingly cite Justice O'Connor's opinion in *American Stores* to suggest that  
 26 purported harms to consumers other than the nine individual plaintiffs are relevant to balancing the  
 27 equities in this case. (Motion at 18.) In *American Stores*, Justice O'Connor considered the  
 28 estimated harm of \$400 million a year to California's consumers because the State itself had filed a  
*parens patriae* action on behalf of its citizens. *See Am. Stores*, 492 U.S. at 1302, 1307. Here,  
 Plaintiffs have sued solely on behalf of the nine individual plaintiffs and, therefore, cannot rely on  
 alleged injury to any other consumers.

**E. Plaintiffs Must Post a Bond To Obtain Injunctive Relief**

Finally, Plaintiffs should be required to post a bond to receive any injunctive relief that would impede integration of Modelo's U.S. business into ABI. The "court may issue a preliminary injunction or a temporary restraining order only if the movant gives security in an amount that the court considers proper to pay the costs and damages sustained by any party found to have been wrongfully enjoined." Fed. R. Civ. P. 65(c); *see also Momento, Inc. v. Seccion Amarilla USA*, No. C 09-1223 SBA, 2009 WL 1974798, at \*5 (N.D. Cal. July 8, 2009). In addition, the Clayton Act requires "the execution of proper bond against damages for an injunction improvidently granted" when a private plaintiff is granted injunctive relief in an antitrust suit. 15 U.S.C. § 26. The amount of the bond should be "what the court deems sufficient to cover losses and damages incurred or suffered by the party enjoined if it turns out that the injunction should not have been granted." *AT&T Commc'ns of Cal. v. Pac. Bell*, No. C 96-1691 SBA, 1996 WL 940836, at \*11 (N.D. Cal. July 3, 1996) (citation omitted), *aff'd sub nom. AT&T Commc'ns, Inc. v. Pac. Bell*, 108 F.3d 1384 (9th Cir. 1997).

ABI and Modelo have spent over one year and millions of dollars working toward the closing of their merger and inevitably would incur substantial losses if their global integration were delayed by any form of injunctive relief. (Golden Decl. ¶¶ 21-25.) In light of the significant harm that ABI and Modelo would incur, this Court should require Plaintiffs to post a bond of at least \$250 million if it were to grant relief disrupting ABI's completed acquisition of Modelo.

**CONCLUSION**

For the foregoing reasons, Plaintiffs' Motion should be denied.

DATED: July 12, 2013

SKADDEN, ARPS, SLATE, MEAGHER & FLOM LLP

BY:

/s/ Allen Ruby

Allen Ruby

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**ECF CERTIFICATION**

I hereby certify that a true and correct copy of the foregoing document was filed electronically on this 12th day of July, 2013. As of this date, all counsel of record, except Kenneth R. Schwartz have consented to electronic service and are being served with a copy of this document through the Court's CM/ECF system.

*/s/ Allen Ruby*

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Allen Ruby