## MERGER ANTITRUST LAW

LAWJ/G-1469-05 Georgetown University Law Center Fall 2023 Tuesdays and Thursdays, 11:10 am – 1:10 pm Dale Collins <u>wdc30@georgetown.edu</u> <u>www.appliedantitrust.com</u>

## CLASS 20 WRITTEN ASSIGNMENT

## Instructions

Submit by email by 11:10 am on Tuesday, November 7—You have one week for this assignment Send to <u>wdc30@georgetown.edu</u> Subject line: Merger Antitrust Law: Assignment for Classes 19-20

## Assignment: Calls for an outline

Submit an outline of the elements of prosecuting and defending a horizontal merger in litigation. For each element, include any legal or economic tests used to determine whether the element is satisfied. If there are various implications of the test—as, for example, there are for the hypothetical monopolist test—include all of the variations. Include as much or as little detail as you like, but be sure to at least name the tests.

To help you get started, here is my basic 3-level outline. You need to fill in the next level(s) as appropriate.

- 0. Governing statutes and case law
  - a. Clayton Act § 7
  - b. Standards for preliminary injunction relief
    - i. Modified *Winter* standard (DOJ under Clayton Act § 15)
    - ii. FTC Act § 13(b) (FTC)
  - c. Standard for permanent injunction relief
  - d. Baker-Hughes three-step burden-shifting
- 1. Proof of the prima facie case (gross upward pricing pressure)
  - a. Market definition
    - i. Relevant product market
    - ii. Relevant geographic market
  - b. Market participants, market shares, and market concentration
  - c. Application of the *PNB* presumption
  - d. Additional evidence of anticompetitive effect to strengthen the prima facie case
    - a. Unilateral effects
    - b. Coordinated effects
    - c. Elimination of a maverick
- 2. Defendants' rebuttal (gross downward pricing pressure)
  - a. Entry/expansion/repositioning
  - b. Efficiencies
  - c. Countervailing buyer power
  - d. Failing company/division

- e. Other defenses (e.g., investment exception)
- 3. Conclusion on legality (balancing)
- 4. Weighing of the equities (if appropriate)
- 6. Relief

Any exam question will call into play many of these topics, which you might consider when preparing your boilerplate "cheat" sheet.

There will not be an instructor's answer for this assignment.

If you have any questions, send me an email. See you in class.