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13 **IN THE UNITED STATES DISTRICT COURT**
14 **FOR THE NORTHERN DISTRICT OF CALIFORNIA**
15 **OAKLAND DIVISION**

16 IN RE NATIONAL COLLEGIATE
ATHLETIC ASSOCIATION ATHLETIC
17 GRANT-IN-AID CAP ANTITRUST
LITIGATION
18

MDL Docket No. 14-md-02541-CW

19 This Document Relates to:
20 ALL ACTIONS

21 MARTIN JENKINS, et al.,
22 Plaintiffs,
23
24 v.
25 NATIONAL COLLEGIATE ATHLETIC
ASSOCIATION, et al.,
26 Defendants.

Case No. 14-cv-02758-CW

**DEFENDANTS' SUR-REPLY
MEMORANDUM OF POINTS AND
AUTHORITIES IN OPPOSITION TO
PLAINTIFFS' AMENDED JOINT MOTION
FOR CLASS CERTIFICATION**

Date: October 1, 2015
Time: 2:00 p.m.
Courtroom: Courtroom 2, 4th Floor
Before: Hon. Claudia Wilken

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Preliminary Statement

1
2 In their moving papers, plaintiffs gave short shrift to their burden of proving that there are
3 no conflicts of interest between plaintiffs and absent class members that would disqualify plaintiffs
4 from fairly and adequately protecting the interests of all absent putative class members, as required
5 by Fed. R. Civ. P. 23(a)(4). Although plaintiffs clearly bear the burden of proof on this issue, they
6 offered no factual evidence or economic analysis whatsoever to establish that they could fairly and
7 adequately protect the interests of absent class members who have benefited from the challenged
8 NCAA rules that were designed to increase the number of student-athletes who receive athletics-
9 based financial aid, and who would be harmed if those rules were enjoined.

10 In opposition, defendants submitted the expert analysis of Dr. Janusz A. Ordovery. Apply-
11 ing several independent economic principles—including the substitution effect, the economics of
12 superstars, several marginal revenue product (“MRP”) studies on student-athletes, and the unre-
13 markable principle that an increase in the cost of an activity causes a decline in the extent to which
14 firms engage in that activity—Dr. Ordovery demonstrated that many absent class members would
15 likely lose some or all of their current athletic scholarships if the injunction plaintiffs seek were
16 granted. (*See* Ordovery Rep. ¶ 18.) The interests of those absent class members who greatly benefit
17 from the longstanding amateur athletics model (and would be injured by its demise) undeniably
18 conflict with the interests of plaintiffs who seek to impose an unconstrained professional model on
19 intercollegiate athletics. Accordingly, defendants showed that plaintiffs cannot fairly and ade-
20 quately protect the interests of all absent class members, and their motion for class certification
21 should be denied.

22 In reply, plaintiffs still make no attempt to meet their burden of proving that all putative
23 class members share a common interest in eliminating the challenged NCAA rules that annually
24 provide athletic scholarships to many thousands of student-athletes. Rather, plaintiffs erroneously
25 argue that conflicts among class members do not matter on a motion for class certification. (Reply
26 Br. at 1, 7-10.) They falsely profess that they do not seek a free and open market for student-
27 athletes. (*Id.* at 4-7.) And they attack Dr. Ordovery’s opinion that, in such an unconstrained market,
28 some class members will lose some or all of their current athletic scholarships. (*Id.* at 11-13.)

1 Pursuant to this Court’s orders dated May 29, 2015 (Dkt. No. 228) and July 21, 2015 (Dkt.
2 No. 236), defendants NCAA and eleven Division I conferences now submit this sur-reply. As
3 demonstrated below, plaintiffs misstate the law as determined by the Supreme Court and the Ninth
4 Circuit: conflicts of interest between plaintiffs and absent class members do matter and preclude
5 class certification under Rule 23(b)(2). Plaintiffs also misstate the nature of the relief they seek:
6 plaintiffs unequivocally seek the elimination of any and all rules that restrict the competitive free-
7 dom of student-athletes and Division I schools to negotiate student-athlete compensation based on
8 each student-athlete’s individual value. Applying the correct law to the relief plaintiffs actually
9 seek, it is clear that plaintiffs have not met their burden of proof on this motion: plaintiffs have not
10 proven the absence of fundamental conflicts of interest between them and absent class members
11 who would lose some or all of their athletic scholarships in a free market model of professional
12 sports in which student-athletes compete for compensation on the basis of their value to their
13 teams. Finally, the consolidated amended complaint (“CAC”) plaintiffs’ motion should be dis-
14 missed as duplicative and for lack of standing to pursue a claim for injunctive relief.

15 **Argument**

16 **I. CONFLICTS OF INTEREST AMONG PUTATIVE CLASS MEMBERS
17 PRECLUDE CLASS CERTIFICATION UNDER RULE 23(b)(2).**

18 Plaintiffs’ assertion that conflicts of interest between the named plaintiffs and absent class
19 members do not preclude certification of a class under Rule 23(b)(2) is wholly inconsistent with
20 the well-established law of the Supreme Court, the Ninth Circuit, and this district. As defendants
21 previously explained (Opp. Br. at 8-9), Rule 23(a)(4), which applies to certification motions under
22 Rule 23(b)(2), requires plaintiffs to prove that the named plaintiffs will fairly and adequately pro-
23 tect the interests of all absent class members. The rule is intended “to uncover conflicts of interests
24 between named parties and the class they seek to represent.” *Amchem Prods., Inc. v. Windsor*, 521
25 U.S. 591, 625 (1997); *see also Mateo v. V.F. Corp.*, No. C 08-05313 CW, 2009 WL 3561539, at *5
26 (N.D. Cal. Oct. 27, 2009) (Wilken, J.) (courts must determine whether “the named plaintiffs . . .
27 have any conflicts of interests with other class members” (citation omitted)).

28 Intra-class conflicts precluding certification under Rule 23(a)(4) arise where the class repre-

1 sentatives’ interests are “antagonistic to those of the class.” *Social Servs. Union, Local 535 v. San-*
2 *ta Clara Cnty.*, 609 F.2d 944, 947 (9th Cir. 1979); *see also Brown v. Ticor Title Ins. Co.*, 982 F.2d
3 386, 390 (9th Cir. 1992) (“Adequate representation . . . ‘depends on . . . an absence of antago-
4 nism.’” (citation omitted)). In *Mayfield v. Dalton*, 109 F.3d 1423 (9th Cir. 1997), for instance, the
5 named plaintiffs opposed a program requiring armed services members to provide a specimen of
6 their DNA for future analysis. The court held that they “could not properly represent a class com-
7 prised of all service members who were compelled to participate in the program because there were
8 undoubtedly people among the broad class proposed by [plaintiffs] who did not oppose the [pro-
9 gram], and who, in fact, approved of it and wished the policies fully enforced.” *Id.* at 1427. Af-
10 firming the lower court’s denial of class certification, the Ninth Circuit held that “[b]ecause [plain-
11 tiffs’] interests would thus have been antithetical to the interests of such class members, [plaintiffs]
12 could not have adequately represented such class members.” *Id.*

13 Here, the challenged NCAA rules are designed both (i) to preserve the amateur student-
14 athlete collegiate model and (ii) to encourage colleges and universities to spread their athletics-
15 based financial aid among a large number of student-athletes, rather than concentrate their spend-
16 ing on the recruitment of a handful of superstar players. These rules ensure that more student-
17 athletes are able to afford a college education and to participate in Football Bowl Subdivision
18 (“FBS”) football, Division I men’s and women’s basketball, and a broad array of non-revenue
19 sports programs. To prevail in their challenge, plaintiffs must demonstrate that any anticompetitive
20 effects of those rules outweigh the procompetitive justifications for them. The proposed repre-
21 sentative plaintiffs (and other superstar members of the putative class) share an interest in eliminat-
22 ing those rules so that colleges and universities may concentrate their scholarship spending on the
23 recruitment of superstar players. But other putative class members share a contrary, conflicting
24 interest in maintaining the rules to promote the procompetitive effects of ensuring that more stu-
25 dent-athletes receive athletic scholarships covering most or all of their educational expenses.

26 Plaintiffs’ facile assertion that this Court should ignore the interests of those student-
27 athletes who “benefit from a defendant’s illegal conduct” (Reply Br. at 10) assumes away the very
28 issue in dispute: whether, under a rule of reason analysis, the challenged NCAA rules are actually

1 illegal. Plaintiffs, of course, hope to establish that the rules' anticompetitive effects outweigh their
2 procompetitive justifications, but other putative class members have an equally strong interest in
3 demonstrating that the procompetitive effects of the rules outweigh any anticompetitive effects.
4 The interests of the proposed representative plaintiffs in trying to establish that the challenged
5 NCAA rules are unlawful are wholly antithetical to the interests of those absent class members
6 whose scholarships are being placed at risk and who therefore share an interest in establishing that
7 the challenged NCAA rules are lawful. Plaintiffs and their counsel argue that the NCAA rules are
8 unreasonable, anticompetitive, and illegal; as a matter of law, they cannot advocate for or protect
9 the interests of putative class members whose scholarships are jeopardized by this lawsuit and who
10 would contend that the rules are reasonable, procompetitive and legal. It would raise serious due
11 process implications to permit class representatives to advocate for relief that, if granted, would
12 cause economic harm to some class members.

13 The cases on which plaintiffs rely do not hold that a court may ignore conflicts among puta-
14 tive class members when deciding a motion for injunctive class certification. Gender- or race-
15 based discrimination decisions, like *Simmons v. City of Kansas City, Kansas*, 129 F.R.D. 178 (D.
16 Kan. 1989), *Meiresonne v. Marriott Corp.*, 124 F.R.D. 619 (N.D. Ill. 1989), and *Kuenz v. Good-*
17 *year Tire & Rubber Co.*, 104 F.R.D. 474 (E.D. Mo. 1985), contain no suggestion whatsoever that
18 any putative class members might be harmed by the end of the challenged discrimination or that
19 any conflict existed among putative class members. Other decisions, like *Yarger v. ING Bank*, 285
20 F.R.D. 308 (D. Del. 2012), hold only that there is no requirement that every putative class member
21 be injured by the challenged conduct. Still others, like *Kamakahi v. American Society for Repro-*
22 *ductive Medicine*, 305 F.R.D. 164 (N.D. Cal. 2015), and *Robertson v. NBA*, 389 F. Supp. 867
23 (S.D.N.Y. 1975), hold not that conflicts among class members are irrelevant, but simply that the
24 claimed conflict in those cases was too speculative. And some cases, like *In re High-Tech Em-*
25 *ployee Antitrust Litigation*, 985 F. Supp. 2d 1167 (N.D. Cal. 2013), *Merenda v. VHS of Michigan,*
26 *Inc.*, 296 F.R.D. 528 (E.D. Mich. 2013), and *In re Potash Antitrust Litigation*, 159 F.R.D. 682 (D.
27 Minn. 1995), involve Rule 23(b)(3) damages classes where, unlike here, absent class members with
28 contrary views of the lawsuit and relief sought could opt out of the class.

1 Plaintiffs' reliance on *White v. NFL*, 822 F. Supp. 1389 (D. Minn. 1993), *aff'd*, 41 F.3d 402
2 (8th Cir. 1994), *Brown v. Pro Football, Inc.*, 518 U.S. 231 (1996), and *Powell v. NFL*, No. 4-87-
3 917 (D. Minn. June 20, 1988), for the proposition that "numerous injunctive classes of athletes
4 have been certified in antitrust actions like this one without regard to the possibility that competi-
5 tion might not benefit all class members equally" (Reply Br. at 7-8), is misplaced. None of those
6 cases dealt with the class certification issues before this Court, and none concerned conflicts of in-
7 terest among proposed class representatives and class members in a contested class. *White* was a
8 settlement class case involving a labor union, in which the district court and the Eighth Circuit er-
9 roneously held that certification of a settlement class reduced the requirement for determining the
10 adequacy of class representation. That rationale in *White* was expressly rejected by the Supreme
11 Court in *Amchem*, 521 U.S. at 618, 627. *Brown* and *Powell* were both litigated as labor union cas-
12 es, and concerned the application of the non-statutory labor exemption to the antitrust laws and the
13 Norris-LaGuardia Act. Neither case considered the kinds of conflicts of interests between putative
14 class members at issue here.

15 Even *Laumann v. NHL*, No. 12-CV-1817 (SAS), 2015 WL 2330107 (S.D.N.Y. May 14,
16 2015), the case that comes closest to supporting plaintiffs' position, is distinguishable. In *Lau-*
17 *mann*, the district court's express basis for declining to follow the numerous "antitrust cases where
18 courts have embraced a winners and losers argument against class certification" was the court's
19 conclusion that all of the proposed class members in *Laumann* had suffered the same antitrust inju-
20 ry. *Id.* at *10-11 ("What all of [the contrary cases] have in common—and what sets them apart
21 from this case—is the presence of class members who, in the actual world, suffered no injury. In
22 every case cited by defendants, the upshot of the court's analysis is that as a result of the disputed
23 conduct, some class members either (1) saw no effect or (2) received a benefit without any down-
24 side. Thus, some class members—because they were not injured—did not belong in the case. . . .
25 The same is not true in this case."). Moreover, to the extent any other portion of *Laumann* can be
26 read to suggest that intra-class conflicts are not a basis for denying certification under Rule
27 23(b)(2), it is contrary to the controlling Supreme Court and Ninth Circuit law cited above.

28 Plaintiffs' argument that the substitution effect—one of the economic principles that Dr.

1 Ordover used to demonstrate the conflicts of interests between putative class members—has not
2 been recognized as a basis for finding conflicts of interest sufficient to deny injunctive class certifi-
3 cation (Reply Br. at 7-9) is equally unavailing. That the courts did not discuss the substitution ef-
4 fect in the cases on which plaintiffs rely does not, of course, render it an impermissible basis on
5 which to ascertain the presence of conflicts between plaintiffs and absent putative class members in
6 this case. And as plaintiffs acknowledge, in *In re NCAA Student-Athlete Name & Likeness Licens-*
7 *ing Litigation*, No. C 09-1967 CW, 2013 WL 5979327 (N.D. Cal. Nov. 8, 2013) (“*O’Bannon*”),
8 this Court recognized that the substitution effect would cause conflicts among student-athletes who
9 would be forced to compete with one another for compensation if the rules were modified to permit
10 institutions to compete to pay group licensing fees to student-athletes. *Id.* at *8-9. Indeed, the
11 Court in *O’Bannon* declined to certify a Rule 23(b)(3) damages class because the substitution ef-
12 fect created conflicts of interest among putative damages class members; while the Court certified
13 a Rule 23(b)(2) injunctive class, it did so only after concluding that intra-class conflicts did not ex-
14 ist for the unique reason (not present here) that the group license sought in *O’Bannon* would not
15 cause class members to compete against one another for compensation. *Id.* at *5 (“Plaintiffs’ mod-
16 el propose[d] that damages be allocated equally among the members of every football and basket-
17 ball team” according to a “group licensing” scheme, notwithstanding that, in a free market, “some
18 putative class members—such as star athletes—would command a higher price for their name, im-
19 age, and likeness rights than others.”).

20 *O’Bannon’s* group-licensing construct distinguishes it from the instant case, and that dis-
21 tinction is “important because it renders irrelevant any differences in the value of each class mem-
22 ber’s individual publicity rights.” *Id.* at *6. The injunction that plaintiffs seek in this case is mark-
23 edly different from the injunction sought in *O’Bannon*. (See Opp. Br. at 6-7.) As Dr. Ordover has
24 established, the requested injunction here will cause student-athletes to compete against one anoth-
25 er for compensation and, depending on the differences in the value of each class member’s individ-
26 ual talent and skill, some putative class members will be harmed by the elimination of the chal-
27 lenged rules. (Ordover Rep. ¶¶ 18, 50, 60-62, 71-73.)

28 Finally, plaintiffs’ contention that denying class certification where there are conflicts be-

1 tween the named plaintiffs and absent members of the putative class would impair the efficacy of
2 class action lawsuits (Reply Br. at 1) is irrelevant. To be sure, Rule 23 is a useful procedural tool
3 in the private enforcement of the antitrust laws. But it is nevertheless “an exception to the usual
4 rule that litigation is conducted by and on behalf of the individual named parties only,” *Wal-Mart*
5 *Stores, Inc. v. Dukes*, 131 S. Ct. 2541, 2550 (2011) (citation omitted), and cannot be used to bind
6 absent parties whose interests conflict with the named parties seeking to certify the class. Especial-
7 ly on motions to certify injunctive class actions under Rule 23(b)(2), where absent class members
8 are not afforded notice or an opportunity to opt out of the class, a court must be scrupulous in de-
9 termining that there are no conflicts of interests between the named plaintiffs and absent putative
10 class members.

11 **II. PLAINTIFFS UNEQUIVOCALLY SEEK TO ENJOIN ALL**
12 **LIMITS ON PAYMENTS TO STUDENT-ATHLETES.**

13 Although they try to obscure the nature of the injunctive relief they seek, plaintiffs and their
14 experts do not dispute that plaintiffs seek an injunction prohibiting any rules that would set an up-
15 per limit, or cap, on the level of compensation that may be paid to student-athletes in FBS football,
16 Division I men’s basketball, and Division I women’s basketball. (*See, e.g., Jenkins* Second Am.
17 Compl. ¶ 38; CAC ¶¶ 1, 297; Noll Dep. at 30; Rascher Dep. at 34; Lazear Dep. at 74-75, 84-85.)
18 Plaintiffs plainly seek to replace the present amateur, financial aid-based college model with a pro-
19 fessional model in which individual student-athletes would be compensated based on the value of
20 their contributions to their teams.

21 The replacement of the scholarship-based model of amateur college sports with a free mar-
22 ket-based model of professional sports would naturally pit student-athletes against one another as
23 they compete to be compensated based on their free market value. Plaintiffs attempt to avoid the
24 inevitably resulting conflicts of interest among putative class members by asserting that defendants
25 could choose to retain or adopt—or this Court could impose—other rules in the post-injunction
26 world that would establish an artificial floor on the level of student-athlete compensation. Plain-
27 tiffs argue, for example, that current NCAA or conference rules designed to promote the scholar-
28 ship-based model of amateur college sports—rules, for instance, that set minimum scholarship

1 amounts, establish minimum numbers of scholarship recipients, or prohibit individual schools from
2 unilaterally reducing or revoking existing scholarships—could be retained in a free market-based
3 world of professional college sports. (Reply Br. at 4-5.) Plaintiffs’ experts also suggest that de-
4 fendants or the Court could relax the limit on the number of full GIA scholarships each school is
5 permitted to award (Rascher Dep. at 125-29), or require that all student-athletes be paid the same
6 amount (*id.* at 112, 144-51), or mandate that all student-athletes receive scholarships equal to cost
7 of attendance before any student-athlete receives compensation above that level (*id.* at 137-44).
8 But plaintiffs have not sought an injunction compelling such rules (*id.* at 35-36), and they proffer
9 no factual evidence or economic theory even to suggest that such rules would exist in a free mar-
10 ket-based model of professional sports or why, in such a free market model, defendants would vol-
11 untarily restrain their ability independently to determine the minimum number of paid student-
12 athletes they will recruit or the minimum compensation they will pay those student-athletes.

13 **III. PLAINTIFFS HAVE NOT MET THEIR BURDEN OF PROVING THE ABSENCE**
14 **OF CONFLICTS NECESSARY FOR PLAINTIFFS TO FAIRLY AND**
15 **ADEQUATELY REPRESENT THE INTERESTS OF ABSENT CLASS MEMBERS.**

16 The law is clear that plaintiffs—not defendants—bear the burden of proving that they will
17 fairly and adequately protect the interests of absent class members who have benefited from the
18 challenged rules and whose scholarships would be put at risk if those rules were enjoined. *See*
19 *Wal-Mart Stores*, 131 S. Ct. at 2551; *see also Berger v. Compaq Computer Corp.*, 257 F.3d 475,
20 481 (5th Cir. 2001) (“Adequacy [of representation under Rule 23(a)] is for the plaintiffs to demon-
21 strate; it is not up to defendants to disprove.”). And plaintiffs cannot satisfy that burden with con-
22 clusory assertions; they must proffer affirmative evidence showing that all putative class members
23 share the same interest in striking down the challenged NCAA rules. The Supreme Court has re-
24 peatedly held that the district court must “probe behind the pleadings before coming to rest on the
25 certification question” and must determine, “after a rigorous analysis, that the prerequisites of Rule
26 23(a) have been satisfied.” *Wal-Mart Stores*, 131 S. Ct. at 2551 (quoting *General Tel. Co. v. Fal-*
con, 457 U.S. 147, 160-61 (1982)).

27 Plaintiffs have failed to meet that burden of proof. They have proffered no evidence what-
28 soever to support an affirmative showing that they can fairly and adequately protect the interests of

1 absent class members whose scholarships plaintiffs jeopardize by the injunction they seek. In light
2 of that failure and Dr. Ordovery's demonstration that the putative classes are fraught with conflicts
3 between the superstar players and less accomplished players, this Court cannot grant plaintiffs' mo-
4 tion for class certification.

5 Plaintiffs' experts conceded in their depositions that they have made no attempt to deter-
6 mine what would likely happen to absent class members if the injunction that plaintiffs seek were
7 granted. (*See, e.g.*, Noll Dep. at 28; Rascher Dep. at 31, 35, 45; Lazear Dep. at 95-96, 125-26.)
8 Professor Noll testified, for example, that he "was not asked to opine about what the—the world
9 would look like if the injunction were granted." (Noll Dep. at 28.) Professor Rascher testified that
10 "an economist seeking to model and then rigorously analyze the impact of [a requested] injunction
11 and any purported class conflict must consider potential alternative rules related to compensation
12 that end the alleged anticompetitive restraints," but admitted that he has not been asked to conduct
13 such an analysis, and has not done so. (Rascher Dep. at 44-45.) And Professor Lazear explained
14 that, "in order to give a reliable prediction of what would happen in a but-for world, you have to
15 spell out specifically what that but-for world looks like," but he has not done so, and has "no opin-
16 ion on the post-injunction world and how that might play out." (Lazear Dep. at 95-96, 126.) Con-
17 sequently, plaintiffs' experts admitted that they have done no analysis to determine whether there
18 are conflicts among putative class members. (Rascher Dep. at 16-17; Lazear Dep. at 99-100.)

19 In short, plaintiffs have failed to conduct any analysis whatsoever, let alone the kind of rig-
20 orous analysis necessary to ensure that the representative plaintiffs will fairly and adequately pro-
21 tect the interests of absent class members. Rather, plaintiffs and their experts muse about several
22 possible additional rules that might be adopted to prevent student-athletes from losing some or all
23 of their current athletics-based financial aid in the post-injunction world where the amount of one's
24 compensation depends on one's free market value to the team. Mischaracterizing these rules as
25 "less restrictive alternatives," plaintiffs and their experts speculate that schools might collectively
26 retain or adopt rules that require conferences (rather than individual schools) to pay student-
27 athletes, set minimum scholarship amounts, establish minimum numbers of scholarship recipients,
28 prohibit individual schools from reducing or revoking existing scholarships, require all student ath-

1 letes to be paid the same amount, require all student-athletes to receive athletics-based financial aid
2 in an amount equal to their cost of attendance before any student-athlete could be paid more than
3 the cost of attendance, or establish a team (rather than a student-athlete) compensation cap. (*See*,
4 *e.g.*, Rascher Rep. ¶ 32; Rascher Dep. at 106-75.)

5 But plaintiffs’ experts readily admit that they have not analyzed whether these or any other
6 collectively enacted rules would likely exist in the professional free market that plaintiffs’ request-
7 ed injunction seeks to impose, or whether, if those rules did exist, they would themselves create
8 conflicts among putative class members. Professor Lazear could offer no opinion about what rules
9 would likely exist if plaintiffs prevail in this case: “that’s beyond my pay grade,” he explained,
10 “That’s not something that I feel I’m in a position to answer.” (Lazear Dep. at 96.) When asked
11 what rules would likely emerge in a post-injunction world, Professor Rascher candidly conceded,
12 “I just don’t know” (Rascher Dep. at 168; *see also id.* at 47, 84, 96, 108-10), admitting that he has
13 done no analysis of the effects of the alternative rules about which he theorizes. (*Id.* at 77; *see also*
14 *id.* at 51, 98-103, 115-16, 125-26, 137, 142-43.) And Professor Noll testified that he has not ana-
15 lyzed any alternatives to the scholarship rules that plaintiffs challenge. (Noll Dep. at 29-30.)

16 Importantly, the rules about which plaintiffs and their experts speculate are no less restric-
17 tive of competition than the rules that plaintiffs do challenge. Like the challenged rules setting a
18 scholarship cap, collectively adopted rules that set scholarship floors, prohibit individual schools
19 from reducing or revoking existing scholarships, or require schools to award all students the same
20 scholarship amount, restrain the competitive freedom of each individual school unilaterally to de-
21 termine the amount of athletics-based financial aid it will offer to any particular student-athlete.
22 (Ordover Reply Rep. ¶ 14.) Plaintiffs offer no reason in fact or economic theory why, in a free
23 market-driven professional model of college sports, NCAA member schools would voluntarily
24 agree to constrain their competitive independence to determine the lower limits of their scholarship
25 awards. As Dr. Ordover observes, particularly where the elimination of the scholarship cap would
26 likely increase both the amount of funds paid to student-athletes and the financial pressure on Divi-
27 sion I athletics departments, where college football rosters include many more players than profes-
28 sional rosters do, and where many student-athletes are willing and able to play college football or

1 basketball as walk-ons, individual schools are unlikely voluntarily to agree to forego the ability to
2 award partial scholarships and to reduce or eliminate existing scholarships. (*Id.* ¶ 15.)

3 In addition to rules setting minimum scholarship levels, plaintiffs suggest that a less restric-
4 tive alternative to the challenged rules would permit each conference to set scholarship caps for the
5 schools within that conference. (*See, e.g.*, Rascher Dep. at 48-55.) Such a suggestion is not a less
6 restrictive alternative to the challenged NCAA scholarship cap rules because it does not promote
7 and further the same procompetitive objectives of the challenged rules, including the production of
8 athletic competitions between conferences culminating in a national championship. *See County of*
9 *Tuolumne v. Sonora Cmty. Hosp.*, 236 F.3d 1148, 1159 (9th Cir. 2001) (to qualify as a less restric-
10 tive alternative, an alternative rule must promote and further the same procompetitive objective as
11 the challenged rule).

12 Professor Rascher opined that competition among schools within each conference would be
13 enhanced if all schools within the conference were required to adhere to “a common wage
14 scheme.” (Rascher Dep. at 54-56.) Requiring all schools within a conference to comply with a
15 common wage scheme, Professor Rascher explained, would “help with competitive balance within
16 the conference” and allow schools to compete more effectively in recruitment. (*Id.* at 55.) But
17 equally importantly, Professor Rascher readily acknowledged the importance of competition
18 among schools from different conferences leading to a national championship. (*Id.* at 58.) “[A]
19 demand-enhancing aspect of college sports is that many teams play each other, even outside of
20 their conference.” (*Id.* at 59.) A national championship in college football or basketball has value,
21 according to Professor Rascher, because “[p]eople like a playoff system that really determines a
22 champion. It’s just how we like to—to consume sports It’s that simple.” (*Id.* at 86.) “[I]f all
23 of a sudden just the conferences played amongst themselves and that was it[,] I think that would be
24 not demand enhancing.” (*Id.* at 62.)

25 Professor Rascher’s testimony demonstrates precisely the procompetitive rationale for the
26 challenged rules setting common national limits on athletic-based financial aid within Division I.
27 The challenged rules that establish a common scholarship cap for all schools within Division I
28 serve the procompetitive goal of producing an inter-conference competition culminating in a na-

1 tional champion, which Professor Rascher testified is “demand enhancing.” (*Id.*) By contrast,
2 plaintiffs’ proposed intra-conference rules do not promote and further the production of an inter-
3 conference competition leading to a national champion. In fact, they hinder that goal by balkaniz-
4 ing the scholarship rules among the conferences and thus are not less restrictive alternatives to the
5 challenged NCAA scholarship rules. And as Professor Rascher readily conceded, to the extent that
6 plaintiffs’ suggested alternative rules might lessen the demand for the NCAA’s product of national
7 college athletic competitions, those alternative rules would harm members of the putative class.
8 (*Id.* at 63-65.)

9 Finally, Professor Lazear testified that, under the current scholarship-based amateur college
10 sports model, schools have demonstrated a “revealed preference” to award full grant-in-aid
11 (“GIA”) scholarships to their student-athletes, and would continue to do so in the professional free
12 market that plaintiffs seek. (Lazear Dep. at 238.) But, as Dr. Ordover explains, the “revealed pref-
13 erence” of schools to award full GIA scholarships in the actual world under NCAA rules designed
14 to limit the amount of financial aid that any single student-athlete may receive and to encourage
15 schools to spread their scholarship awards among many student-athletes, is wholly irrelevant to the
16 schools’ likely behavior in a professional free market world in which schools are encouraged by
17 competition to concentrate their scholarship spending to recruit superstar players. (Ordover Reply
18 Rep. ¶¶ 19-24.) If competition to recruit superstar players with increased compensation became the
19 rule, then the current rosters of eighty-five full GIA FBS football scholarships, thirteen Division I
20 men’s basketball scholarships, and fifteen Division I women’s basketball scholarships are unlikely
21 to continue to reflect the schools’ “revealed preference.” (*Id.*)

22 In sum, plaintiffs have utterly failed to meet their burden of proving on this motion that
23 there are no fundamental conflicts of interest between student-athletes who want the Court to strike
24 down the challenged scholarship rules and student-athletes who have benefited from those rules
25 and who would seek to uphold them as procompetitive and lawful. Rather, as Dr. Ordover has
26 shown, if this Court were to enjoin enforcement of the challenged rules, schools would likely com-
27 pete (possibly “without any economic discipline” (Reply Br. at 6)) to pay superstar players increas-
28 ingly greater compensation and, in the process, reduce or eliminate current athletic scholarships to

1 less talented athletes. (Ordover Rep. ¶¶ 18, 50, 60-62, 71-73, 92.) As Dr. Ordover opined, the
2 move that plaintiffs seek from a scholarship-based model of amateur college sports, in which thou-
3 sands of student-athletes receive a free education while participating in amateur college athletics, to
4 a free market-based model of professional sports, in which student-athletes would be compensated
5 on the basis of their market value to their teams, would likely lead to a but-for world in which su-
6 perstar players would receive substantially more compensation than their current financial aid and
7 less accomplished players would receive less compensation than their current financial aid. (*Id.*)

8 **IV. THE CONSOLIDATED PLAINTIFFS’ MOTION SHOULD BE DENIED**
9 **AS DUPLICATIVE AND FOR LACK OF STANDING.**

10 Despite filing a joint motion for class certification, the CAC and *Jenkins* plaintiffs each
11 seek to certify pursuant to Rule 23(b)(2) their own FBS football and Division I men’s basketball
12 classes, which overlap almost perfectly in scope. Plaintiffs’ attempt to certify—not one, but two—
13 duplicative classes is inherently improper. *See Plack v. Cypress Semiconductor*, 864 F. Supp. 957,
14 959 (N.D. Cal. 1994) (“the filing of a successive, identical class action qualifies as abusive”). It is
15 black letter law that there can be only one final judgment binding all class members, *Cooper v.*
16 *Fed. Reserve Bank of Richmond*, 467 U.S. 867, 874 (1984), and *res judicata* will preclude absent
17 class members “from seeking other or further injunctive relief.” *Brown v. Ticor Title Ins. Co.*, 982
18 F.2d at 392; *see also Hooker v. Simon*, No. 1:06-cv-00389, 2010 WL 3516662, at *3 (E.D. Cal.
19 Sept. 7, 2010). To avoid the inefficiency that would result from two identical class actions racing
20 to final judgment, courts are empowered to dismiss, stay, or enjoin a duplicative action, or to con-
21 solidate both actions. *Moreno v. Castlerock Farming & Transp., Inc.*, No. CIV-F-12-0556 AWI
22 JLT, 2013 WL 1326496, at *1 (E.D. Cal. Mar. 29, 2013). Plaintiffs have offered no authority, and
23 we have found none, which suggests that a putative class action plaintiff has a right to proceed with
24 a separate, but duplicative class on a parallel track to trial.

25 The CAC plaintiffs also lack standing to pursue their injunctive relief claims because all of
26 the named CAC plaintiffs either withdrew as injunctive class representatives or no longer remain
27 eligible to participate in college athletics. (Opp. Br. at 19-20.) Plaintiffs do not suggest that the
28 CAC plaintiffs who withdrew as injunctive class representatives have standing, but rely on the “in-

1 herently transitory” doctrine to assert that Justine Hartman and John Bohannon, neither of whom
2 remains eligible to play college sports, continue to have standing to pursue injunctive relief, despite
3 the fact that they will not benefit from any such injunctive relief. (Reply Br. at 14-15.)

4 There can be no doubt that, having exhausted their eligibility to participate in college athlet-
5 ics, Ms. Hartman and Mr. Bohannon no longer have a personal stake in their claims for injunctive
6 relief, and those individual claims for an injunction are moot. *Mayfield*, 109 F.3d at 1425-26; *see*
7 *also Caselman v. Pier 1 Imports (U.S.), Inc.*, No. 14-CV-02383-LHK, 2015 WL 106063, at *3
8 (N.D. Cal. Jan. 7, 2015). On this ground alone, the individual injunctive relief claims of Ms.
9 Hartman and Mr. Bohannon should be dismissed. *Mayfield*, 109 F.3d at 1427; *Caselman*, 2015
10 WL 106063, at *5. And where the putative class representatives’ claims are dismissed as moot
11 prior to class certification, the entire class action should likewise be dismissed as moot. *See, e.g.*,
12 *Ellis v. Costco Wholesale Corp.*, 657 F.3d 970, 986 (9th Cir. 2011) (holding former Costco em-
13 ployees did not have standing and were not adequate representatives to pursue injunctive relief).

14 Plaintiffs’ reliance on the “inherently transitory” doctrine to preserve the CAC class claims
15 is misplaced. An exception to the doctrine of mootness, the “inherently transitory” doctrine in-
16 volves claims that are “so inherently transitory that the trial court will not have . . . enough time to
17 rule on a motion for class certification before the proposed representative’s individual interest ex-
18 pires.” *Haro v. Sebelius*, 747 F.3d 1099, 1110 (9th Cir. 2014) (citation omitted). In *Haro*, the
19 plaintiff sought injunctive relief against the Department of Health and Human Services for a prac-
20 tice of requiring an up-front payment in anticipation of reimbursement from Medicare, and the
21 plaintiff was reimbursed approximately one month after she filed her lawsuit. The Ninth Circuit
22 held that, even though the named plaintiff’s “individual interest in injunctive relief expired” prior
23 to class certification, the putative class claims were not moot because the district court “could not
24 have been expected to rule on a motion for class certification” during the thirty-day period between
25 the filing of the plaintiff’s lawsuit and her reimbursement from Medicare. *Id.*

26 As a general matter, the “inherently transitory” exception has been applied where the prac-
27 tice against which injunctive relief is sought is inherently short-lived and thus necessarily resolved
28 before a motion for class certification can be decided. *See, e.g., Hernandez v. County of Monterey*,

1 70 F. Supp. 3d 963, 974-75 (N.D. Cal. 2014) (prisoners’ claims were inherently transitory where
2 “[t]he average term in the jail ranges from 30-40 days” and “[t]he vast majority of the jail’s popula-
3 tion are pretrial detainees with completely unpredictable, but generally brief, lengths of stay,” cou-
4 pled with “the plodding speed of legal action”); *Lyon v. United States Immigration & Customs En-
5 forcement*, 300 F.R.D. 628, 639 (N.D. Cal. 2014) (class claims inherently transitory where “the
6 length of [pretrial] detention cannot be ascertained at the outset and may be ended before class cer-
7 tification by various circumstances. It is not certain that any given individual, named as a plaintiff,
8 would stay in detention long enough for a district judge to certify the class, and the constant exist-
9 ence of a class of persons suffering the alleged deprivation is certain.”), *order modified on other
10 grounds*, No. C-13-5878 EMC, 2015 WL 4538047 (N.D. Cal. July 27, 2015).

11 It is the inherently short period of a claimed violation, or the uncertainty as to whether the
12 alleged violation will continue long enough for the court to rule on a motion for class certification,
13 that is the touchstone for the “inherently transitory” exception. Where, however, the duration of
14 the alleged violation is not uncertain, and the plaintiff could have filed his complaint with sufficient
15 time for the court to resolve a motion for class certification, the “inherently transitory” exception
16 does not apply. *See, e.g., Banks v. NCAA*, 977 F.2d 1081, 1086 (7th Cir. 1992) (where plaintiff’s
17 claim would be mooted in 120 days and plaintiff waited 112 days before filing his complaint, the
18 “inherently transitory” exception did not apply when, eight days after the filing of the complaint,
19 plaintiff’s claim became moot).

20 Here, plaintiffs in the putative class have as many as five years of college athletics eligibil-
21 ity, and putative representatives with eligibility could easily have filed their complaint with suffi-
22 cient time for a court to rule on a motion for class certification before their eligibility expired and
23 their claims for injunctive relief became moot. The “inherently transitory” exception to the doc-
24 trine of mootness simply does not apply in such circumstances.

25 **Conclusion**

26 For the foregoing reasons, as well as for the reasons set forth in defendants’ opposition
27 brief, plaintiffs’ motion for class certification should be denied.

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FILER'S ATTESTATION

I, Jeffrey A. Mishkin, am the ECF user whose identification and password are being used to file DEFENDANTS' SUR-REPLY MEMORANDUM OF POINTS AND AUTHORITIES IN OPPOSITION TO PLAINTIFFS' AMENDED JOINT MOTION FOR CLASS CERTIFICATION. In compliance with Local Rule 5-1(i)(3), I hereby attest that all signatories hereto concur in this filing.

/s/ Jeffrey A. Mishkin

CERTIFICATE OF SERVICE

I hereby certify that on September 8, 2015, I electronically filed the foregoing document using the CM/ECF system which will send notification of such filing to the e-mail addresses registered in the CM/ECF system, as denoted on the Electronic Mail Notice List.

/s/ Jeffrey A. Mishkin