

IN THE UNITED STATES DISTRICT COURT  
FOR THE NORTHERN DISTRICT OF CALIFORNIA

IN RE: NATIONAL COLLEGIATE  
ATHLETIC ASSOCIATION ATHLETIC  
GRANT-IN-AID CAP ANTITRUST  
LITIGATION

Case Nos. 14-md-02541-CW  
14-cv-02758-CW

ORDER ON MOTIONS TO EXCLUDE  
PROPOSED EXPERT TESTIMONY

THIS DOCUMENT RELATES TO:  
  
ALL ACTIONS

(Dkt. Nos. 704, 807, 809-52)

United States District Court  
Northern District of California

Now pending are Plaintiffs' motions to exclude the proposed testimony of Dr. James J. Heckman and Dr. Kenneth G. Elzinga, and Defendants' motions to exclude portions of the proposed testimony of Dr. Daniel A. Rascher, Dr. Roger G. Noll and Dr. Edward P. Lazear. For the following reasons, the Court grants Plaintiffs' motion to exclude the opinions of Dr. Elzinga. The Court grants in part and denies in part Plaintiffs' motion to exclude the opinions of Dr. Heckman. The Court denies without prejudice Defendants' motion to exclude portions of the opinions of Drs. Rascher, Noll and Lazear.

BACKGROUND

Plaintiffs are current and former student-athletes in the sports of men's Division I Football Bowl Subdivision (FBS) football and men's and women's Division I basketball. Defendants are the NCAA and eleven conferences that participated, during the relevant period, in FBS football and in men's and women's Division I basketball. Plaintiffs allege that Defendants violated federal antitrust law by conspiring to impose an artificial ceiling on the scholarships and benefits that student-

1 athletes may receive in return for their elite athletic services.  
2 See 15 U.S.C. § 1. All claims for damages having settled, only  
3 claims for injunctive relief remain in this multidistrict  
4 litigation.

5 On March 28, 2018, this Court granted in part and denied in  
6 part the parties' cross-motions for summary judgment, in an order  
7 that provided additional background. In re: NCAA Athletic Grant-  
8 in-Aid Cap Antitrust Litig., Nos. 14-md-02541-CW, 14-cv-02758-CW,  
9 2018 WL 1524005 (N.D. Cal. Mar. 28, 2018). The Court held that  
10 Plaintiffs had met their initial burden under a rule of reason  
11 analysis to show that Defendants' challenged restraints are  
12 agreements that produce significant anticompetitive effects  
13 affecting interstate commerce, within the same relevant market  
14 defined by this Court in O'Bannon v. NCAA, 7 F. Supp. 3d 955,  
15 962-63 (N.D. Cal. 2014), and affirmed by the Ninth Circuit in  
16 O'Bannon v. NCAA, 802 F.3d 1049, 1079 (9th Cir. 2015).

17 The Court denied the parties' summary judgment motions as to  
18 whether Defendants had met their burden to prove that the  
19 challenged restraints serve the asserted procompetitive purposes  
20 of integrating academics with athletics and preserving the  
21 popularity of the NCAA's product by promoting its current  
22 understanding of amateurism, as they did in O'Bannon. 802 F.3d  
23 at 1073 (quoting 7 F. Supp. 3d at 1005). The Court granted  
24 Plaintiffs' motion for summary judgment on Defendants' other  
25 proffered procompetitive justifications. The Court denied  
26 Defendants' motion for summary judgment on whether two proposed  
27 less restrictive alternatives advanced by Plaintiffs would  
28 achieve any of Defendants' legitimate objectives in a

1 substantially less restrictive manner. The Court scheduled a  
2 bench trial on the questions of procompetitive justifications and  
3 less restrictive alternatives.

4 LEGAL STANDARD

5 Under the Federal Rules of Evidence, "the trial judge must  
6 ensure that any and all scientific testimony or evidence admitted  
7 is not only relevant, but reliable." Daubert v. Merrell Dow  
8 Pharm., Inc., 509 U.S. 579, 589 (1993).

9 Rule 702 permits an expert to offer opinion testimony on a  
10 subject if:

11 (a) the expert's scientific, technical, or other  
12 specialized knowledge will help the trier of fact to  
13 understand the evidence or to determine a fact in  
14 issue;

15 (b) the testimony is based on sufficient facts or data;

16 (c) the testimony is the product of reliable principles  
17 and methods; and

18 (d) the expert has reliably applied the principles and  
19 methods to the facts of the case.

20 Fed. R. Evid. 702.

21 In evaluating whether an expert's opinion testimony will  
22 help the trier of fact to understand the evidence or determine a  
23 fact in issue, the Court considers whether the testimony fits the  
24 facts of the case and is "relevant to the task at hand." See  
25 Daubert, 509 U.S. at 591, 597. In assessing the relevance or  
26 "fit" of expert testimony, "scientific validity for one purpose  
27 is not necessarily scientific validity for other, unrelated  
28 purposes." Id. at 591.

To evaluate the reliability of expert opinion testimony, a  
court must consider the factors set out in Daubert, which include

1 "whether the theory or technique in question can be (and has  
2 been) tested, whether it has been subjected to peer review and  
3 publication, its known or potential error rate and the existence  
4 and maintenance of standards controlling its operation, and  
5 whether it has attracted widespread acceptance within a relevant  
6 scientific community." 509 U.S. at 593-94. "One very  
7 significant fact to be considered is whether the experts are  
8 proposing to testify about matters growing naturally and directly  
9 out of research they have conducted independent of the  
10 litigation, or whether they have developed their opinions  
11 expressly for purposes of testifying." Daubert v. Merrell Dow  
12 Pharm., Inc., 43 F.3d 1311, 1317 (9th Cir. 1995) (on remand).  
13 The "test of reliability is 'flexible,' and Daubert's list of  
14 specific factors neither necessarily nor exclusively applies to  
15 all experts or in every case." Kumho Tire Co., Ltd. v.  
16 Carmichael, 526 U.S. 137, 141 (1999). The focus "must be solely  
17 on principles and methodology, not on the conclusions that they  
18 generate." Daubert, 509 U.S. at 595.

## DISCUSSION

20 I. Dr. Elzinga

21 Plaintiffs move to exclude the opinions of Dr. Elzinga  
22 regarding the definition of the relevant antitrust market in this  
23 matter and Defendants' power within that market. Following this  
24 Court's March 28, 2018 summary judgment ruling, the only  
25 remaining questions for trial are: (1) whether Defendants have  
26 come forward with evidence supporting the two claimed  
27 procompetitive effects of the challenged restraints, and  
28 (2) whether Plaintiffs can show that any legitimate objectives

1 could be achieved in a substantially less restrictive manner.  
2 Defendants do not contend that Dr. Elzinga's testimony is  
3 relevant to the availability of less restrictive alternatives.

4 Dr. Elzinga was asked by defense counsel "to assess whether  
5 the economic evidence is consistent with Plaintiffs' monopsony-  
6 cartel hypothesis or whether the economic evidence is consistent  
7 with an efficient market explanation." Mar. 21, 2017 Elzinga  
8 Rpt. at 5. He concluded that the "relevant market in this case  
9 is a multi-sided market for college education in the United  
10 States" in which colleges operate as multi-sided platforms that  
11 balance their pricing to different constituents in the same way  
12 that a magazine must balance its pricing to subscribers and  
13 advertisers. Id. at 26. However, in the summary judgment order,  
14 the Court adopted the single-sided market definition from  
15 O'Bannon, the market for a college education combined with  
16 athletics or alternatively the market for the student-athletes'  
17 athletic services. Dr. Elzinga's reports and opinions,  
18 therefore, address an issue that is not part of this case.  
19 Defendants have conceded that both sides' Daubert motions would  
20 be moot to the extent that the Court granted summary judgment on  
21 any given issue.

22 Defendants argue that in addition to opining on the  
23 definition of the relevant market, Dr. Elzinga reached a  
24 "distinct conclusion that the NCAA's amateurism rules are  
25 procompetitive," which "does not turn on the adoption of his  
26 multi-sided market." Defs. Opp. at 44 n.25 (citing Mar. 21, 2017  
27 Elzinga Rpt. at 7-8); see also Jan. 16, 2018 Hearing Tr. at 74-  
28 77. Plaintiffs respond that any proposed testimony by Dr.

1 Elzinga on the issue of procompetitive justifications is  
2 dependent on his foreclosed opinions on market definition. The  
3 Court agrees. Any testimony Dr. Elzinga gives regarding  
4 procompetitive benefits in his hypothetical multi-sided market is  
5 not relevant to procompetitive effects in the relevant market.  
6 Daubert, 509 U.S. at 591.

7 Defendants contend that Dr. Elzinga also opines that "the  
8 NCAA's financial aid rules provide a mechanism for avoiding an  
9 inefficient market failure, born of the incentive to free ride on  
10 the benefits of amateurism." Mar. 21, 2017 Elzinga Rpt. at 100.  
11 Therefore, he states, "The rules limiting play to schools that  
12 only allow eligible players on their teams is [sic] merely  
13 implementing the efficient solution, in which case the rules are  
14 not anticompetitive, they are procompetitive." Id. Dr. Elzinga  
15 assumes that there is a procompetitive benefit to compensation  
16 restrictions and opines that the NCAA rules are necessary to  
17 prevent some schools from obtaining those purported benefits  
18 without themselves implementing the necessary restrictions. This  
19 opinion does not provide any support for Defendants' argument  
20 that the NCAA's current rules restricting student-athlete  
21 compensation preserve the popularity of the NCAA's product by  
22 promoting its current understanding of amateurism. Defendants do  
23 not contend that it supports their argument regarding the  
24 integration of academics and athletics.

25 Instead, this argument relates to an issue separate from the  
26 procompetitive justifications to be tried, namely, that college  
27 athletics requires that certain uniform rules be followed if its  
28 product is to be available. NCAA v. Board of Regents of

1 University of Oklahoma, 468 U.S. 85, 101 (1984). This is why a  
2 rule of reason analysis is applied rather than a per se rule of  
3 illegality. O'Bannon, 802 F.3d at 1062. The questions for  
4 trial, however, are not addressed by Dr. Elzinga: whether the  
5 current, challenged rules have the two procompetitive benefits  
6 remaining at issue in this case, and whether less restrictive  
7 alternatives to those rules exist.

8 Dr. Elzinga's opinions are not relevant to any of the issues  
9 remaining for trial and will not assist the Court. The Court  
10 grants the motion to exclude his proposed testimony.

11 II. Dr. Heckman

12 Plaintiffs move to exclude the testimony of Dr. Heckman, who  
13 was asked to evaluate human capital and economic outcomes for  
14 student-athletes as compared to comparable individuals who did  
15 not engage in collegiate athletics. He concluded that there are  
16 substantial benefits to athletics participation. Mar. 21, 2017  
17 Heckman Rpt. at 4-7. Defendants seek to offer Dr. Heckman's  
18 testimony on the topic of the procompetitive effects of the  
19 challenged restraints. Jan. 16, 2018 Hearing Tr. at 76-77.

20 Plaintiffs move to exclude Dr. Heckman's testimony for three  
21 reasons. First, they argue that, like his testimony in O'Bannon,  
22 it does not suggest that student-athletes benefit specifically  
23 from the challenged restrictions, and therefore it is not  
24 relevant to this case. 7 F. Supp. 3d at 980. Defendants respond  
25 that the disputed issue is not whether college has benefits, but  
26 whether student-athletes in particular share in those benefits or  
27 whether, instead, Defendants subordinate student-athletes'  
28 academic well-being to Defendants' financial gain. This issue is

1 relevant, and the weight of Dr. Heckman's testimony on it is a  
2 factual question for trial.

3 Second, Plaintiffs contend that Dr. Heckman's econometric  
4 analysis is not reliable because he does not control for  
5 scholarship amounts, he is unable to ascertain which members of  
6 the data sets are Division I basketball or FBS football players  
7 and he uses data sets that are so old that no class member  
8 appears in them. Dr. Heckman's data was drawn from surveys  
9 conducted by the United States Department of Education in 1988  
10 and 2002. Plaintiffs have not identified any better data sets on  
11 which Dr. Heckman could have relied. Their criticisms of Dr.  
12 Heckman's data and methodology relate to the weight of the  
13 evidence, not its admissibility.

14 Finally, Plaintiffs move to exclude two categories of  
15 opinions in Dr. Heckman's June 21, 2017 reply report that they  
16 contend were not adequately disclosed in his opening report and  
17 are unreliable speculation.<sup>1</sup> Dr. Heckman's reply report responds  
18 to the May 16, 2017 report of Dr. Noll. Dr. Noll's report, in  
19 turn, was submitted in rebuttal to the March 21, 2017 reports of  
20 Drs. Elzinga and Heckman.

21 Plaintiffs' first objection is to Dr. Heckman's conclusion  
22 that Dr. Noll does not establish a college labor market monopsony  
23 or monopsony effects in such a market. Like Dr. Elzinga's  
24 proposed testimony, this conclusion is no longer relevant due to  
25 this Court's summary adjudication of the issues of market

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27 <sup>1</sup> Dr. Heckman's June 21, 2017 reply report is titled  
28 "Rebuttal Report of Professor James J. Heckman." To avoid  
confusion with the rebuttal reports submitted on May 16, 2017,  
however, the Court refers to it as a reply report.



1 definition and the anticompetitive effects in the relevant  
2 market. Accordingly, the Court grants Plaintiffs' motion to  
3 exclude Dr. Heckman's testimony on this topic.

4 Plaintiffs also move to exclude Dr. Heckman's testimony that  
5 Dr. Noll ignores the equilibrium effects of Plaintiffs' proposed  
6 rule changes, including adverse effects for some or all class  
7 members. Dr. Heckman opines that Dr. Noll erroneously assumes  
8 that Plaintiffs' proposed rule changes would not result in other,  
9 detrimental changes to aspects of the student-athletes'  
10 relationship with the college, such as a loss of mentoring and  
11 coaching. This testimony remains sufficiently relevant to  
12 Defendants' proffered procompetitive justification that the  
13 NCAA's current rules promote the integration of academics and  
14 athletics to survive the "fit" prong of the Daubert inquiry.  
15 Moreover, it is sufficiently responsive to Dr. Noll's opinions.  
16 The Court denies the motion to exclude this proposed testimony.

17 III. Drs. Rascher, Noll and Lazear

18 Defendants move to exclude the testimony of Plaintiffs'  
19 economics experts Drs. Rascher, Noll and Lazear on three grounds.  
20 First, Defendants argue that the testimony of all three of these  
21 experts does not "fit" the facts of this case because it would,  
22 they say, "contradict the Ninth Circuit's clear holding that the  
23 NCAA's financial aid rules serve the procompetitive purposes of  
24 integrating academics with athletics and promoting amateurism."  
25 Mot. at 54. This argument merely duplicates Defendants' summary  
26 judgment motion, which was denied in relevant part. The Court  
27 therefore denies it for the reasons explained in the March 28,  
28 2018 order.

1 Second, Defendants argue that neither Dr. Lazear nor Dr.  
2 Noll is a qualified expert in college athletics or the laws and  
3 NCAA rules that govern them and that their opinions on those  
4 topics should be excluded. Defendants' focus here is not on any  
5 opinion set forth in the experts' reports, but on two portions of  
6 deposition testimony elicited by Defendants. Dr. Lazear  
7 testified to his understanding that antitrust law reflects an  
8 unambiguous societal judgment that when prices or quantities are  
9 restricted, the social cost outweighs the social benefit. Lazear  
10 Depo. at 176:20-178:24. Dr. Noll testified that that student-  
11 athletes' cost of attendance is calculated using the federal  
12 guidelines, which were not specifically designed as guidelines  
13 for athletic scholarships. Noll Depo. at 90:11-22. Plaintiffs  
14 respond that they will not offer expert testimony on legal  
15 conclusions. They contend, however, that the Court should  
16 withhold any ruling until trial, when specific objections can be  
17 addressed in context. Especially because this will be a non-jury  
18 trial, the Court denies Defendants' motion to exclude this  
19 testimony without prejudice to objection at trial, if necessary.

20 Third, Defendants contend that the opinions of Drs. Rascher  
21 and Lazear are unsupported by econometric or other analysis  
22 reflecting a generally accepted methodology. This includes their  
23 opinions that spending on coaches, administrators and facilities  
24 is currently inflated (supra-competitive) and that, absent the  
25 challenged rules, such spending would be reduced and redirected  
26 to student-athletes as cash compensation. Dr. Rascher compared  
27 colleges' spending on coaching and facilities with that of  
28 professional sports teams. He did not compare increases in

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1 colleges' spending on athletic facilities with their spending on  
2 other facilities. Dr. Lazear admitted that he had not done  
3 empirical analysis that there is an overuse of capital or under-  
4 utilization of labor in the relevant market, but testified that  
5 he had looked at data associated with this market, such as data  
6 on the payment of coaches and the building and use of facilities.  
7 These objections go to the weight of the evidence at trial, not  
8 to its admissibility. The Court denies the motion to exclude the  
9 proposed testimony of Plaintiffs' experts.

10 CONCLUSION

11 For the reasons set forth above, the Court GRANTS  
12 Plaintiffs' motion to exclude the proposed testimony of Dr.  
13 Elzinga (Docket No. 807 in Case No. 14-md-02541 and Docket No.  
14 376 in Case No. 14-cv-02758). The Court GRANTS IN PART AND  
15 DENIES IN PART Plaintiffs' motion to exclude the proposed  
16 testimony of Dr. Heckman (Docket No. 809-52 in Case No. 14-md-  
17 02541 and Docket No. 374-52 in Case No. 14-cv-02758). The Court  
18 DENIES WITHOUT PREJUDICE Defendants' motion to exclude portions  
19 of the proposed testimony of Drs. Rascher, Noll and Lazear  
20 (Docket No. 704 in Case No. 14-md-02541 and Docket No. 327 in  
21 Case No. 14-cv-02758).

22 IT IS SO ORDERED.

23  
24 Dated: April 25, 2018



25 CLAUDIA WILKEN  
26 United States District Judge  
27  
28