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11	UNITED STATES DISTRICT COURT		
12	NORTHERN DISTRICT OF CALIFORNIA		
13			
14	SHAWNE ALSTON, on behalf of himself and all others similarly situated,	No.	
15		COMPLAINT	
16	Plaintiff,	<u>CLASS ACTION</u>	
17	V.		
18	NATIONAL COLLEGIATE ATHLETIC ASSOCIATION; PACIFIC 12 CONFERENCE; THE BIG TEN CONFERENCE, INC.; THE	DEMAND FOR JURY TRIAL	
19 20	BIG TWELVE CONFERENCE, INC.; SOUTHEASTERN CONFERENCE; and ATLANTIC COAST CONFERENCE,		
21	Defendant.		
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Plaintiff Shawne Alston on behalf of himself and all others similarly situated, hereby brings class action claims against Defendant National Collegiate Athletic Association ("NCAA"), and five of the most powerful members of the NCAA, the so-called "Power Conferences," *i.e.*, Defendants Pacific 12 Conference, The Big Ten Conference, Inc., The Big Twelve Conference, Inc., Southeastern Conference, and Atlantic Coast Conference (the Power Conferences are also collectively referred to herein as the "Power Conference Defendants"). Plaintiff, by and through his attorneys, alleges as follows:

### I. INTRODUCTION

- 1. College football is a big business for the universities and conferences that are members of Division I, the NCAA's top-tier. In particular, Division I football, played in the Power Conferences within Division I's Football Bowl Subdivision, generates billions of dollars a year in revenue. Not a single dollar of that revenue, however, would exist if it were not for the efforts of the Football Bowl Subdivision football players themselves.
- 2. Players are essentially working full-time football jobs and going to school. The NCAA and Power Conference Defendants have studied and acknowledged that a so-called "full ride" scholarship does not cover the full cost of attending school. Athletes are often a few thousand dollars short for the typical expenses of a student. These costs include money for gas, food, and other necessities. While players scrimp, coaches and universities most certainly do not. The average salary for major college football coaches is over \$2 million, with some coaches earning over seven million. The top football schools earn enormous amounts from football. For example, team annual revenue for some of the top five programs in 2011-12 was as follows:

Texas: \$109,000,000

Michigan: \$ 85,229,247

Alabama: \$ 81,993,762

Auburn: \$ 77,170,242

Georgia: \$ 74,989,418

3. Revenue is not the only large number, profits are also high. Alabama's football program made \$47 million in 2012 and Texas made \$81 million. Other schools are as follows:

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Top 10 schools for 2012 profit		
<b>School</b>	<u>Profit</u>	
Texas	\$81.7	
Alabama	\$47.1	
Michigan	\$58.4	
Notre Dame	\$46.0	
Georgia	\$51.3	
Auburn	\$38.8	
Florida	\$49.1	
LSU	\$48.5	
Oklahoma	\$45.1	
Arkansas	\$31.6 <sup>1</sup>	

4. How is it that players cannot even make ends meet while the schools make tens of millions? The NCAA and the Power Conferences have agreed that Football Bowl Subdivision football players may only receive payments that the NCAA approves and the Power Conference schools agree to. The primary form of payment is an athletic scholarship, formally known as a "grant-in-aid." The NCAA and Power Conferences have agreed to unlawfully cap the value of a grant-in-aid at an amount substantially below what a Football Bowl Subdivision football player would receive for his services in a competitive market, and at an amount below what it costs to attend school. This agreement violates the Sherman Act.

5. The value of a grant-in-aid is often several thousand dollars below the actual cost of attending a school (the "Cost of Attendance," an amount published by each school). In the highly competitive marketplace of Power Conference football, every Football Bowl Subdivision football player unquestionably would receive a grant-in-aid that actually covers the Cost of Attendance. Indeed, as shown in great detail below, each of the five Power Conference Defendants stated that if they were not bound by the collusive agreement among themselves and their co-conspirators that comprise Division I, they would implement such an increase. Moreover, if collusion among

<sup>&</sup>lt;sup>1</sup> Read more here: http://www.star-telegram.com/2013/12/17/5427172/expenses-rise-in-business-of-college.html#storylink=cpy.

conferences were eliminated, every Football Bowl Subdivision football player likely would receive further *additional* compensation above the Cost of Attendance.

- 6. Plaintiff, on behalf of Football Bowl Subdivision football players who played on teams in the Power Conferences and who received grants-in-aid in the last four years, seeks two specific remedies via this Complaint. <u>First</u>, an injunction that enjoins the NCAA and the Power Conference Defendants from maintaining and abiding by the present NCAA Bylaw that limits financial aid to the presently-defined GIA; and <u>Second</u>, an award of damages for the difference between the grants-in-aid awarded and the Cost of Attendance. Plaintiff believes that the requested injunction will result in a less restricted and more competitive marketplace for the services of Football Bowl Subdivision football players. In that marketplace, most, if not all, Football Bowl Subdivision football players will obtain future compensation in an amount no less than the Cost of Attendance.
- 7. Numerous reasonable and less restrictive alternatives are available to Defendants' current anti-competitive practices. For example, one less restrictive alternative may be to allow the Power Conference Defendants to compete among themselves and against their co-conspirator conferences within Football Bowl Subdivision as to the financial aid terms that conference members will make available to college football players. Such incremental competition would allay the fears (even though unfounded) of those that decry the repercussions of an instantaneous transition to a wide-open free market, with every school making its own independent decisions.
- 8. The NCAA, through its President, Mark Emmert, repeatedly acknowledged that the capped grant-in-aid is insufficient to meet even the basic economic needs of college athletes. He stated in December 2013 that, "we've been working on that for 2½ years. They were talking about that long before I showed up. We don't need a lawsuit to do the right thing. That's important for people to know." In fact, the NCAA created the issue in the first place, by first imposing a collusive cap on grants-in-aid in 1956, and then by removing a Cost of Attendance stipend in 1973. Ever since, the NCAA has periodically been "working" on the issue, with no significant changes to the

 $<sup>^2\</sup> http://www.usatoday.com/story/sports/college/2013/12/11/mark-emmert-ncaa-lawsuit-ed-obannon-ea-sports-collegiate-licensing-co/3987907/.$ 

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capped grant-in-aid limitations. Despite the NCAA's public comments concerning the needs of college athletes, the collusive cap on grants-in-aid remains in place.

- 9. At a typical NCAA member institution, however, the allowable costs covered by an athletics "grant-in-aid" are in fact several thousand dollars short, per year, per athlete, compared to what it actually costs a college athlete to attend school. The NCAA quite accurately calls the larger cost number the "Cost of Attendance," which the NCAA defines in its rules as "an amount calculated by an institutional financial aid office, using federal regulations, that includes the total cost of tuition and fees, room and board, books and supplies, transportation, and other expenses related to attendance at the institution." Through collusive agreement among all Division I members of the NCAA, the artificial cap on athletics financial aid is set below the amount of the full Cost of Attendance that any student would incur to attend the relevant colleges and universities. This agreement is enshrined in the Bylaws of the NCAA which serve, in essence, as the contract (as in the Sherman Act's prohibition on any contract, combination, or conspiracy in restraint of trade) among the conspirators, making the agreement explicit, and authorizing various cartel policing measures against any school that violates the price-fixing agreement. The NCAA thus arbitrarily restricts athletics financial aid to amounts that are less than the athletes would receive in a competitive market and then enforces that agreement through threat of sanctions ranging from loss of the ability to compete (through loss of scholarships) all the way to a full collective boycott of all other members known colloquially as "the death penalty." The NCAA thus arbitrarily restricts athletics financial aid to amounts that are less than the athletes would receive in a competitive market.
- 10. A 2012 study concluded that "[i]n 2011-2012, the range of out-of-pocket expenses for a 'full' scholarship athlete in the Football Bowl Subdivision was \$1000/year to \$6904/year depending on the institution. Meanwhile, the NCAA restricts the value of the full scholarship to a level of compensation that is at or below the poverty level for many athletes at a time when, according to President of IMG College, Ben Sutton, 'college sport is indisputably on fire' in terms of its capacity to generate revenue and television ratings."
- 11. By denying Football Bowl Subdivision football players, both those who play in the Power Conferences and those against whom they compete within the Football Bowl Subdivision COMPLAINT 4

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market, the benefits of economic competition, the grant-in-aid cap has imposed a lower standard of living and significant hardships on many of them. Those athletes have much less time and ability to earn money through part-time jobs than do other students. Those athletes are more likely to come from low-income households than other students. Those athletes are more likely to incur substantial travel costs to attend school than other students. Indeed, the NCAA has exacerbated the effects of the grant-in-aid cap by collusively restricting the ability of Class Members to earn extra money through part-time work.

- 12. The NCAA's conduct violates the federal antitrust laws. The NCAA, the Power Conferences, and their member schools have illegally colluded to artificially depress the value of an athletics grant-in-aid, to the economic detriment of Plaintiff and Class Members. The NCAA and its members have further agreed not to compete with respect to grants-in-aid for athletes. The artificial cap on grants-in-aid is set well below what schools would choose to offer to athletes in the absence of collusion. And it is clear that among members of the Power Conference Defendants, noncollusive scholarship offers would rise to at least cover the full Cost of Attendance, and likely much more. The NCAA thus arbitrarily restricts athletics financial aid to amounts that are less than the athletes would receive in a competitive market.
- 13. There is no reasonable justification or legal defense for the athletics grant-in-aid cap. In particular, the athletics grant-in-aid cap is not necessary to promote any interest in preserving the NCAA's dubious version of "amateurism." Rather, the NCAA's athletics grant-in-aid cap is simply a cost containment mechanism that enables the NCAA and its member institutions to preserve more of the benefits of their lucrative enterprise for themselves.
- 14. After the NCAA's own Board of Governors recently approved a proposal to allow socalled "stipends" to cover the gap between the capped grants-in-aid and the true Cost of Attendance as being fully compatible with the principles of "amateurism" as the NCAA defines them, the NCAA's members overrode that approval and rejected it. The NCAA stated that members rejected the proposal because of a desire to control costs, and not for a pro-competitive objective. However, under the antitrust laws, a defendant's desire to save costs – and thereby increase profits at the

expense of other participants in the market – is not a legitimate justification for the grant-in-aid cap or any other horizontal agreement to restrict price or output.

- 15. Defendants have been very successful at suppressing the basic economic rights of Football Bowl Subdivision football players under their direct control. The NCAA does so, in part, by cloaking its actions in governmental terminology, such as "Constitution" and "legislation" and "infraction" to relentlessly reinforce the notion that its powers are coterminous with that of a governmental regulatory body. But the NCAA is not a governmental entity. It simply is a business, no different than any other in this country, and should be treated as such.
- 16. The leadership of the NCAA has, for several years, made copious public statements directly supporting, in part, the structural relief that Plaintiff seeks here the lifting of the artificial cap on the value of athletics grants-in-aid. The NCAA Board of Directors, rather than arguing that a cap below the Cost of Attendance is necessary to produce college football, voted for the exact opposite demonstrating that such an increase in the cap would have no adverse affects on the sport. Moreover, the leadership of every major NCAA member conference (including all five of the Power Conference Defendants) has made similar public statements of support. Additionally, numerous high-profile school administrators and coaches have also made similar public statements of support. And yet, year after year, no actual change is made.
- 17. Defendants insist on acting collectively and collusively with each other, or not acting at all. But they also admit that it is their collusion with other NCAA members that prevents them from acting. Why? Because they all have agreed to be bound by outmoded and anti-competitive NCAA Bylaws. Defendants thus repeatedly claim powerlessness, year after year, to change their lucrative status quo, because smaller NCAA members will not agree to the change. Were the Power Conference Defendants to act independently, each would raise the grant-in-aid cap above the current levels. Defendants have proven to be unable to, in the words of NCAA President Emmert, "self-regulate." Plaintiff requests this Court's assistance to require Defendants to comply with the law.

### II. THE PARTIES

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### A. Plaintiff

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- 18. Plaintiff Shawne Alston, an individual, is a resident of Newport News, Virginia and the former starting running back for the West Virginia University football team.
- 19. Plaintiff Shawne Alston was a heavily recruited three star athlete from Hampton, Virginia. In high school, Alston ran for over 2400 yards and 38 touchdowns and was named a first team all-state running back after leading Phoebus High School to a Virginia state championship during his senior year.
- 20. The football star received scholarship offers from West Virginia, East Carolina, Illinois, Maryland, and Penn State. Each school offered an athletic scholarship covering the Cost of Attendance as calculated by the school.
- 21. West Virginia University's head football Coach, Bill Stewart, for example, offered Alston a "full Football Grant-in-Aid" to attend WVU on or about June 18, 2008. The letter stated: The Grant-in-Aid, beginning Fall 2009, consists of:
  - a. Tuition and Registration Fees
  - b. Required Course-Related Fees
  - c. Room
  - d. Meals; and
  - e. Required Textbooks.
- 22. In addition, WVU offered to allow Alston to begin classes in the summer of 2009, under the same terms and conditions outlined in the June 18, 2008 letter. Alston accepted the grantin-aid and committed to play football and attend school at WVU on or about February 2009 and enrolled at WVU in the summer of 2009.
- 23. Alston's recruiting class was ranked 19th nationally by Rivals.com, and first in the Big East Conference.
- 24. Alston played his first football game at WVU in fall 2009, as a true freshman. During the 2009-2010 school year, Alston was a full-time, non-resident student living on-campus. Alston

fulfilled all WVU academic and athletic requirements during the 2009-2010 school year, and was a student in good standing at all times.

- 25. Given his academic and athletic obligations, it was not feasible for Alston to work during the academic year.
- 26. According to the University of West Virginia, the Cost of Attendance for a non-resident, on-campus student for the 2009-2010 academic year was approximately \$38,920.00. This figure includes estimated tuition and fees, books and supplies, loan fees, "maintenance," and room and board. Notably, this figure also includes \$11,776.00 in summer tuition for 2010.
- 27. For the 2009-2010 academic year, the grant-in-aid money Alston received from WVU was substantially less than the full Cost of Attendance.
- 28. During his freshman year, WVU offered to renew Alston's athletic scholarship for his sophomore year under the same terms and conditions. Alston accepted the offer.
- 29. As a sophomore (2010-2011), Alston fulfilled all athletic and academic requirements to maintain his scholarship, and was a student in good standing at all times.
- 30. Alston was a full-time, non-resident student living off-campus during his sophomore year. And like his freshman year, it was not feasible for Alston to work during the academic year given his academic and athletic obligations.
- 31. According to the University of West Virginia, the Cost of Attendance for a non-resident, off-campus student for the 2010-2011 academic year was approximately \$40,007.00. This figure includes tuition, books and supplies, lab fees, loan fees, "personal and transportation," and room and board. Notably, this figure also includes \$12,171.00 in summer tuition.
- 32. For the 2010-2011 academic year, the grant-in-aid money Alston received from WVU was substantially less than the full Cost of Attendance.
- 33. During his sophomore year, WVU offered to renew Alston's athletic scholarship for his junior year under the same terms and conditions. Alston accepted the offer.
- 34. As a junior (2011-2012), Alston fulfilled all athletic and academic requirements to maintain his scholarship, and was a student in good standing at all times.

- 35. Alston was a full-time, non-resident student living off-campus during his junior year. And like all prior years, it was not feasible for Alston to work during the academic year given his academic and athletic obligations.
- 36. During his junior year, Alston led his team in touchdowns and yards per carry. The WVU Mountaineers were ranked in the top 25 for most of the season and played Clemson in the Bowl Championship Series Orange Bowl. The WVU Mountaineers were underdogs against the 14th ranked Clemson Tigers. Alston and his fellow Mountaineers, however, would go on to crush the Tigers 70-33 and set several bowl records for scoring.
- 37. According to the University of West Virginia, the Cost of Attendance for the 2011-2012 academic year for a non-resident, off-campus student, was approximately \$41,638.00. This includes tuition, books and supplies, loan fees, "personal and transportation," and room and board. Notably, this figure also includes \$12,680.00 in summer tuition.
- 38. For the 2011-2012 academic year, the grant-in-aid money Alston received from WVU was substantially less than the full Cost of Attendance.
- 39. Alston graduated on in the summer of 2012, three years after first enrolling at WVU. After graduating, he continued taking classes at WVU.
- 40. Before graduating, WVU offered to renew Alston's athletic scholarship for his senior year under the same terms and conditions. Alston accepted the offer and continued to take undergraduate courses.
- 41. As a senior (2012-2013), Alston fulfilled all athletic and academic requirements to maintain his scholarship, and was a student in good standing at all times.
- 42. Throughout his senior year, Alston was a full-time, non-resident student living off-campus. And like all prior years, it was not feasible for Alston to work during the academic year given his academic and athletic obligations.
- 43. During his senior year, Alston scored seven touchdowns and again led his team in yards per carry. The team was ranked as high as eighth in the nation during the year, and went on to play in the Pinstripe Bowl against Syracuse University.

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- 44 According to the University of West Virginia, the Cost of Attendance for Alston's senior year, for a full-time non-resident, off-campus student was approximately \$34,561.00. This included tuition, books and supplies, loan fees, "personal and transportation," and room and board.
- For the 2012-2013 academic year, the grant-in-aid money Alston received from WVU 45. was substantially less than the full Cost of Attendance. To help bridge this gap, Alston took out \$5,500.00 in Federal Direct Subsidized Loans.
- 46. In 2013, after completing his college career and graduating from WVU, Alston signed as a free agent contract with the New Orleans Saints. Alston was released in June 2013 and retired from organized football shortly thereafter.
  - 47. Alston is now in graduate school pursuing a Masters of Business Administration.

#### В. **Defendants**

- 48 Defendant the National Collegiate Athletic Association (the "NCAA") describes itself as an "unincorporated not-for-profit educational organization founded in 1906," and maintains its principal place of business in Indianapolis, Indiana. The NCAA further states that it "is the organization through which the colleges and universities of the nation speak and act on athletic matters at the national level." It is composed of more than 1,200 colleges, universities, and athletic conferences, including the Power Conference Defendants, located throughout the United States.
- 49. Through the NCAA Constitution and Bylaws, the NCAA and its members have adopted regulations governing all aspects of college sports. The NCAA Constitution and Bylaws were adopted by votes of the member institutions and may be amended by votes of the member institutions. Thus, the rules set forth in the NCAA Constitution and Bylaws constitute horizontal agreements between the NCAA and its members and between members of the NCAA. With respect to the Division I "grant-in-aid" they constitute a series of annually renewed, horizontal price-fixing agreements.
- 50. The NCAA includes 1,102 active member schools, and these schools are organized into three Divisions. Division I includes 351 schools, including 242 with extensive football programs. Divisions II and III include schools with much less extensive or no football programs. As a practical matter, any academic institution that wishes to participate in any meaningful way in the COMPLAINT - 10

highest and most popular levels of college football must maintain membership in the NCAA and abide by the Division I rules and regulations promulgated by the NCAA and its members. There is no practical alternative to Division I NCAA membership for any academic institution that wishes to participate at the highest levels of college football.

- 51. Because the NCAA and NCAA member institutions control the highest and most popular levels of college football, any individual who wishes to provide athletic services in exchange for the payment of full tuition for an undergraduate academic and athletic education must, by necessity, attend an NCAA Division I member institution. There are zero practical alternatives that can provide the unique combination of attributes offered by Division I NCAA football schools: (i) the ability to exchange athletics services for the payment of educational costs plus room and board; (ii) high quality academic educational services; (iii) top-of-the-line training facilities; (iv) high quality coaches that will best be able to launch players to professional careers; (v) national publicity through nationwide scheduling of games and nationwide broadcasting contracts; and (vi) competition at the highest level of college football by competing for the same institution where one is also a student.
- 52. There is no major college football program in the United States that is not an NCAA Division I member, abiding by the NCAA rules. Division I NCAA member institutions are by far the largest purchasers of student football labor in the United States, and the NCAA and its Division I member institutions have monopsony power over the market for student football players.
- 53. The NCAA maintains a staff of over 300 individuals at its headquarters, and has an \$800 million dollar annual budget.<sup>3</sup>
- 54. Defendant NCAA during the Class Period participated in the collusive restraint of trade and other violations of law alleged in this Complaint, has thereby damaged Class Members, and will continue to damage Class Members unless enjoined.
- 55. Defendant **Pacific-12 Conference** ("**Pac 12**") is an unincorporated association, with its principal place of business located in this District at 1350 Treat Boulevard, Suite 500, Walnut

<sup>&</sup>lt;sup>3</sup> http://www.bloomberg.com/consumer-spending/2012-03-21/the-real-cost-of-march-madness.html#slide5.

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Creek, CA 94597. The Pac 12 is a multi-sport collegiate athletic conference, and a formal "conference member" of Defendant NCAA's Division I. In its 2011 IRS Form 990, the most recent one available for public inspection, the Pac 12 identified itself as a tax-exempt organization pursuant to section 501(c)(3) of the U.S. Internal Revenue Code, and stated that, for its fiscal year ending June 30, 2012, it obtained gross revenues of \$175,898,248. The Pac 12's "2013-14 Handbook" states that the Pac 12 was organized for purposes including: "[t]o provide its members with a jointly governed body for sponsoring, supervising and regulating intercollegiate athletics as a conference member of the National Collegiate Athletics Association ('NCAA') in accordance with the principles, policies, constitution and bylaws of the NCAA" and "[t]o assist its members in funding and promoting their intercollegiate athletics programs."

- 56. For the purpose of collegiate football, the Pac 12's current members are the following twelve (12) institutions: University of Arizona, Arizona State University, University of California, Berkeley, University of Colorado, University of Oregon, Oregon State University, Stanford University, University of California, Los Angeles, University of Southern California, University of Utah, University of Washington, and Washington State University. All of the Pac 12's football members are also members of the NCAA's Division I, Football Bowl Subdivision.
- 57. The Pac 12 is one of ten (10) NCAA member conferences that managed, until this January, the highly lucrative Bowl Championship Series, which identified itself as "a five-game college football showcase. The Bowl Championship Series, which has recently been retired in favor of a College Football Playoff, was designed to ensure that the top two teams in the country meet in the national championship game and to create exciting and competitive matchups among eight other highly regarded teams in four other [postseason] bowl games." The Pac 12 was one of six "automatic qualifying" conferences for Bowl Championship Series purposes. This meant that the Pac 12 received an automatic berth into one of the five Bowl Championship Series postseason bowl games. Further details regarding the Pac 12 are provided herein.
- 58. Defendant Pac 12 during the Class Period participated in the collusive restraint of trade and other violations of law alleged in this Complaint, has thereby damaged Class Members, and will continue to damage Class Members unless enjoined.

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- 59. Defendant **The Big Ten Conference, Inc.** (the "Big Ten") is a nonprofit corporation, organized under the laws of Delaware, with its principal place of business located at 5440 Park Place, Rosemont, Illinois 60018. The Big 10 is a multi-sport collegiate athletic conference, and a formal "conference member" of Defendant NCAA's Division I. In its 2011 IRS Form 990, the most recent one available for public inspection, the Big Ten identified itself as a tax-exempt organization pursuant to section 501(c)(3) of the U.S. Internal Revenue Code, and stated that, for its fiscal year ending June 30, 2012, it obtained gross revenue of \$315,479,314. In its 2010 IRS Form 990, the Big Ten identified its mission as "to promote and regulate inter-collegiate athletic programs, encourage sound academic principles, and foster collegiality among our eleven member institutions, all of which are prestigious, non-profit educational institutions."
- 60. For the purpose of collegiate football, the Big Ten's members are the following twelve (12) institutions: University of Illinois at Urbana-Champaign, Indiana University, University of Iowa, University of Michigan, Michigan State University, University of Minnesota, University of Nebraska-Lincoln, Northwestern University, Ohio State University, Pennsylvania State University, Purdue University, and University of Wisconsin-Madison. On July 1, 2014, the University of Maryland and Rutgers University will become members of the Big Ten Conference, bringing total membership to fourteen (14). All of the Big Ten's football members are also members of the NCAA's Division I, Football Bowl Subdivision. The Big Ten was an automatic qualifying conference for Bowl Championship Series purposes and is an acknowledged Power Conference. Further details regarding the Big Ten are provided herein.
- 61. Defendant Big Ten during the Class Period participated in the collusive restraint of trade and other violations of law alleged in this Complaint, has thereby damaged Class Members, and will continue to damage Class Members unless enjoined.
- 62. Defendant **The Big Twelve Conference, Inc.** ("**Big 12**") is a nonprofit corporation organized under the laws of Delaware, with its principal place of business located at 400 East John Carpenter Freeway, Irving, Texas 75062. The Big 12 is a multi-sport collegiate athletic conference, and a formal "conference member" of Defendant NCAA's Division I. In its 2011 IRS Form 990, the most recent one available for public inspection, the Big 12 stated that it was formed in 1996, is a tax-COMPLAINT 13

exempt organization pursuant to section 501(c)(3) of the U.S. Internal Revenue Code, and that, for its fiscal year ending June 20, 2012, it obtained gross revenue of \$159,510,4398. The Big 12 further stated in its IRS filing that its mission is to "organize, promote and administer intercollegiate athletics among its member institutions" and to "optimize revenues and provide supporting service sompatible [sic] with both academic and competitive excellence."

- 63. For the purpose of collegiate football, the Big 12's current members are the following ten (10) institutions: Baylor University, Iowa State University, University of Kansas, Kansas State University, University of Oklahoma, Oklahoma State University, University of Texas at Austin, Texas Christian University, Texas Tech University, and West Virginia University. All of the Big 12's football members are also members of the NCAA's Division I, Football Bowl Subdivision. The Big 12 was an automatic qualifying conference for Bowl Championship Series purposes and is an acknowledged Power Conference. Further details regarding the Big 12 are provided herein.
- 64. Defendant Big 12 during the Class Period participated in the collusive restraint of trade and other violations of law alleged in this Complaint, has thereby damaged Class Members, and will continue to damage Class Members unless enjoined.
- 65. Defendant **Southeastern Conference** is an unincorporated association, with its principal place of business located at 2201 Richard Arrington Boulevard North, Birmingham, AL 35203-1103. The Southeastern Conference is a multi-sport collegiate athletic conference, and a formal "conference member" of Defendant NCAA's Division I. In its 2011 IRS Form 990, the most recent one available for public inspection, the Southeastern Conference identified itself as a tax-exempt organization pursuant to section 501(c)(3) of the U.S. Internal Revenue Code, and stated that, for its fiscal year ending August 31, 2012, it obtained revenues of \$273,063,526. It further identified its mission is to "promote and administer intercollegiate athletic competition among its 14 member institutions located in the Southeastern United States."
- 66. For the purpose of collegiate football, the Southeastern Conference's current members are the following fourteen (14) institutions: University of Florida, University of Georgia, University of Kentucky, University of Missouri, University of South Carolina, University of Tennessee, Vanderbilt University, University of Alabama, University of Arkansas, Auburn University, COMPLAINT 14

Louisiana State University, University of Mississippi, Mississippi State University, and Texas A&M University. All of the Southeastern Conference's football members are also members of the NCAA's Division I, Football Bowl Subdivision. The Southeastern Conference was an automatic qualifying conference for Bowl Championship Series purposes and is an acknowledged Power Conference. Further details regarding the Southeastern Conference are provided herein.

- 67. Defendant Southeastern Conference during the Class Period participated in the collusive restraint of trade and other violations of law alleged in this Complaint, has thereby damaged Class Members, and will continue to damage Class Members unless enjoined.
- 68. Defendant **Atlantic Coast Conference** is an unincorporated association with its principal place of business located at 4512 Weybridge Lane, Greensboro, North Carolina 27407. The Atlantic Coast Conference is a multi-sport collegiate athletic conference and a formal "conference member" of Defendant NCAA's Division I. In its 2011 U.S. Internal Revenue Service ("IRS") Form 990, the most recent one available for public inspection, the Atlantic Coast Conference stated that it was formed in 1953, is a tax-exempt organization pursuant to section 501(c)(3) of the U.S. Internal Revenue Code, and that, for its fiscal year ending June 30, 2012, it obtained gross revenue of \$224,076,000. The Atlantic Coast Conference further stated in its IRS filing that it "exists to promote and regulate inter-collegiate athletic programs for and among twelve member institutions, all of which are non-profit educational institutions." It also identified itself as a corporation in that IRS filing, although elsewhere it has identified itself as an unincorporated non-profit association.
- 69. For the purpose of collegiate football, the Atlantic Coast Conference's current members are the following fourteen (14) institutions: Boston College, Clemson University, Duke University, Florida State University, Georgia Institute of Technology ("Georgia Tech"), University of Maryland, College Park ("Maryland"), University of Miami, University of North Carolina at Chapel Hill, North Carolina State University, University of Pittsburgh, Syracuse University, University of Virginia, Virginia Polytechnic Institute and State University ("Virginia Tech"), and Wake Forest University. On July 1, 2014, the University of Louisville will become an Atlantic Coast Conference member, and Maryland will depart the Atlantic Coast Conference to join the Big COMPLAINT 15

Ten Conference. Also, as the Atlantic Coast Conference stated in its 2012-13 annual report, the University of Notre Dame "officially joined the ACC on July 1, 2013 ... Notre Dame will compete as a full member in all conference sponsored sports with the exception of football, which will play five games annually against league programs." The Atlantic Coast Conference was an automatic qualifying conference for Bowl Championship Series purposes and is an acknowledged Power Conference. Further details regarding the Atlantic Coast Conference are provided herein.

- 70. Defendants Pac 12, Big Ten, Big 12, Southeastern Conference, and Atlantic Coast Conference are collectively referred to herein as the "Power Conference Defendants."
- 71. Whenever in this Complaint Plaintiff makes reference to any act, deed, or transaction of a Defendant, the allegation means that the Defendant engaged in the act, deed, or transaction by or through its officers, directors, agents, employees, or representatives while they were actively engaged in the management, direction, control or transaction of the Defendant's business or affairs.

## **C.** Co-Conspirators

- 72. Various other persons, firms, corporations, and entities have participated as unnamed co-conspirators with Defendants in the violations and conspiracy alleged herein, including the NCAA's Division I member schools and non-Defendant Division I conferences. In order to engage in the offenses charged and violations alleged herein, these co-conspirators have performed acts and made statements in furtherance of the antitrust violations and other violations alleged herein.
- 73. At all relevant times, each co-conspirator was an agent of Defendants and each of the remaining co-conspirators, and in doing the acts alleged herein, was acting within the course and scope of such agency. Defendants and each co-conspirator ratified and/or authorized the wrongful acts of Defendants and each of the other co-conspirators. Defendants and the co-conspirators, and each of them, are participants as aiders and abettors in the improper acts and transactions that are the subject of this action.

### III. JURISDICTION AND VENUE

74. This Court has subject matter jurisdiction pursuant to 28 U.S.C. § 1331 (federal question) and 28 U.S.C. § 1337 (commerce and antitrust regulation), as this action arises under Section 1 of the Sherman Act, 15 U.S.C. § 1, and Sections 4 and 16 of the Clayton Act, 15 U.S.C. COMPLAINT - 16

§§ 15(a) and 26. This Court also has subject matter jurisdiction pursuant to 28 U.S.C. § 1332(d), because this is a class action in which the matter in controversy exceeds the sum or value of \$5,000,000, exclusive of interest and costs, and in which some members of the proposed Class are citizens of a state different from any Defendant. This Court also has supplemental subject matter jurisdiction with respect to the pendant state law claims pursuant to 28 U.S.C. § 1367.

- 75. Venue is proper in this District because Defendants reside, are found, and have agents, in this District as provided in 28 U.S.C. § 1391(b) and (c) and in Section 4 of the Clayton Act, 15 U.S.C. § 15. A substantial part of the events or omissions giving rise to Plaintiff's claims occurred in this District. The athletics grant-in-aid cap applies to college athletes who have competed, or presently do compete, for NCAA member institutions in this District, the NCAA sanctions Division I athletics events that regularly take place in this District, including regular season football games played by local schools and post-season events such as football bowl games, and Plaintiff and numerous members of the proposed Class reside in this District.
- 76. This Court has personal jurisdiction over Defendants because, *inter alia*, they:

  (a) transact business throughout the United States, including in this District; (b) participate in organizing intercollegiate athletic contests as well as licensing and selling merchandise and products, including television events such as football bowl games, throughout the United States, including in this District; (c) have substantial contacts within the United States, including in this District; and (d) are engaged in an illegal anti-competitive scheme that was directed at, and had the intended effect of causing injury to, persons residing in, located in, and/or doing business throughout the United States, including in this District.
- 77. Additionally, NCAA Division I member schools are found within this District, such as the University of California, Berkeley and Stanford University, both members of Defendant Pac 12. Additionally located in this District are several schools that are members of co-conspirator NCAA conferences, specifically, USF, St. Mary's, Santa Clara, and San Jose State. Moreover, NCAA Power Conference and Defendant Pac 12 are headquartered within this District in Walnut Creek, California.

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78. In July 2011, rivals.com evaluated "the top 10 states that produced Bowl Championship Series signees over the past 10 years." It ranked California third in the nation, and stated that "California's large population is a key to its high number of Bowl Championship Series signees. California, Stanford, UCLA and USC don't have to go very far to find high-quality players. The other schools in what was the Pac-10 (now Pac 12) have also feasted on California talent, as have programs such as Colorado and Notre Dame. This state has produced tons of top-level talent." As alluded to, California's population is the largest in the nation by a very wide-margin, and the recruiting patterns of the Power Conference Defendants' members reflect that, as they continuously and systematically travel and communicate into California to recruit California football players.

- 79. Moreover, the NCAA conducted its Annual Convention in California this year. The NCAA, the Power Conference Defendants, and other NCAA members expressly debated and discussed the subject matter detailed in this Complaint, and reinforced and ratified their agreements to not presently allow NCAA members to exceed the grant-in-aid cap up to the Cost of Attendance, and to not allow NCAA members to exceed the Cost of Attendance.
- 80. **Intradistrict Assignment:** This action arises in Alameda County or San Francisco County because that is where a substantial part of the events that give rise to the claims occurred. Within Alameda County is found the University of California Berkeley ("Cal") campus. Cal, for example, fields at least 27 intercollegiate sports teams, including a Football Bowl Subdivision men's football team, both of which compete in the Pac 12. Current and former college football players on this team have been subjected to the violations described herein, and current college football players on this team are subject to the continuing violations described herein. Pursuant to Civil Local Rule 3-2(d), this action should be assigned to the San Francisco Division or to the Oakland Division.

### IV. THE RELEVANT MARKET

81. The relevant market is the nationwide market for the labor of NCAA Division I college football players. In this labor market, current and prospective college students compete for roster spots on Division I football teams. NCAA Division I member institutions compete to obtain and retain the best Division I football players by paying in-kind benefits, namely, Division I football scholarships, access to academic programs, access to training facilities, and instruction from premier COMPLAINT - 18

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coaches. In some cases, the capped compensation includes pay in cash, through the provision of a housing and food allowance, but in all cases the amount of in-kind and cash compensation is strictly capped by means of the conspiracy alleged herein.

- 82. NCAA Division I football is further divided into two subdivisions, Football Bowl Subdivision and Football Championship Subdivision. These subdivisions constitute distinct submarkets within the broader labor market for Division I football college players. Plaintiff only seeks damages and injunctive relief with respect to the Football Bowl Subdivision submarket, in which all of Power Conference Defendants' member teams compete. The Football Bowl Subdivision Labor Market is referred to herein as the "Football Bowl Subdivision Labor Market." The level of football played by those schools that acquire their athletes through the Football Bowl Subdivision Labor Market is referred to herein as "Major College Football."
- 83. NCAA rules currently permit the award of 85 full scholarships for Football Bowl Subdivision teams, and 63 full scholarships for Football Championship Subdivision teams (in the later case, those scholarships may be spread over 85 athletes). Division I football programs compete at the highest level of college football. They generate millions of dollars in revenue from revenue streams including game attendance ticket revenue, TV contracts, corporate sponsorships, merchandise sales and licensing, and alumni contributions.
- 84. The superior revenues generated by Division I football programs enable them to provide superior coaching, playing and training facilities, and travel opportunities to football players.

### A. The Football Bowl Subdivision Labor Market is Distinct

American Athletic Conference), and the colleges and universities that compete in Football Bowl Subdivision conferences sanction and sponsor college football games. Those athletic contests involve teams comprised of players who are also receiving the higher education services of the colleges and universities for which they provide their athletic services. The football players that compete in the Power Conferences, and thus within the Football Bowl Subdivision Labor Market, are elite athletes, the very best football players in the world in their age group. Those elite players have no other options, other than in the Power Conferences, where they can compete against similarly COMPLAINT—19

elite competition. Most such players are not eligible to compete as professionals in the National

- 86. This association of the products of Power Conference football with college students competing as elite athletes is a unique feature that makes those products successful and distinguishes those products from other sporting events and other entertainment alternatives. Because of the distinct commercial appeal of the football played in the Football Bowl Subdivision Labor Market, the NCAA and the colleges and universities in the relevant market generate substantial revenues by selling tickets to sporting events, selling broadcast rights to television and radio outlets, and related licensing and concession activities.
- 87. The television broadcast revenues attributable to Football Bowl Subdivision teams dwarf those attributable to Football Championship Subdivision teams, demonstrating the marketplace's recognition of the Football Bowl Subdivision Labor Market as a distinct submarket where Football Bowl Subdivision schools participate in Major College Football
- 88. The Football Bowl Subdivision Labor Market includes all of the colleges and universities in the Football Bowl Subdivision, which the NCAA itself defines as the highest level of competition in college football. This includes all colleges and universities that are members of the Power Conference Defendants, as well as those schools they collude with through NCAA agreements to fix the maximum price paid for the labor services of Football Bowl Subdivision athletes. To compete in the Football Bowl Subdivision Labor Market, a college football program must be a member of the NCAA's Football Bowl Subdivision, and thus must meet game attendance levels specified by the NCAA and must play nearly all of its games against other teams that compete

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in that market. It also must agree to abide by the Football Bowl Subdivision's specific and Division I's general rules mandating price fixing in the relevant market and its two submarkets.

- 89. From the standpoint of a prospective college football player, there is no reasonably interchangeable substitute for the Football Bowl Subdivision Labor Market. Participating in Major College Football provides prospective student-athletes the opportunity to compete at the highest level of college football while earning a college degree, and also offers prospective college football players a far greater prospect for advancement to a professional football career than is available anywhere else. Because of the unique combination of athletic and academic benefits associated with competing in the Major College Football offerings of the schools and conferences competing in the Football Bowl Subdivision Labor Market, prospective college football players who have the opportunity to participate in Football Bowl Subdivision programs very rarely choose to pursue any alternatives to Football Bowl Subdivision.
- Consistent with the status of the Football Bowl Subdivision Labor Market as a distinct 90 product market, each of the Power Conference Defendants markets its brand of football as a distinct product. Thus, for example, Defendant Southeastern Conference creates a product called Southeastern Conference Football that includes a full-season of Southeastern Conference football competition (including a pre-season against other conferences) that culminates in the Southeastern Conference Championship Game in Atlanta, Georgia. Southeastern Conference members then also compete against other conference's members in post-season bowl games, and starting in 2014-15, in a newly formed post-season playoff. Similarly, each of the other four Defendant conferences (as well as the five non-Defendant co-conspirator Football Bowl Subdivision conferences) produce a conference season of Major College Football. Defendant NCAA's expert in other litigation has also testified to this effect:

It would be more accurate to say the NCAA is sponsoring sports leagues. It's not the league itself.... The NCAA is a collaboration of universities and conferences, and it sponsors and coordinates sports leagues, so the league itself would be, you know, say one of the collegiate leagues, like the Big Ten.

91. While these ten conferences serve as closer and more distance substitutes for each other (with the Power Conferences having substantially more overlap among each other and also COMPLAINT - 21 Case No.: 010271-11 676068 V1

<sup>4</sup> See O'Bannon SJM Hearing Tr. at page 84.

higher market share among broadcasters and consumers), members of the live and television audiences for Major College Football do not view other football games, other sporting events, other entertainment options or any other product or category of products as an acceptable substitute for the Major College Football produced by participants in the Football Bowl Subdivision Labor Market.

### **B.** Grants-in-Aid are Commercial Transactions

- 92. Despite the nonprofit status of NCAA member schools, the transactions those schools make with premier Division I football athletes full "grants-in-aid" in exchange for athletic services cannot be termed "noncommercial," since schools make millions of dollars annually as a result of these transactions. In recent oral argument in the Northern District of California, the NCAA cited case precedent it acknowledged defines its activities as commercial.<sup>4</sup> Thus, the transactions between NCAA schools and student-athletes are commercial in nature, and therefore take place in a relevant market with respect to the Sherman Act.
- 93. To field teams that can compete effectively on the field of play and generate increased revenues for their athletic programs, the colleges and universities that acquire talent in the Football Bowl Subdivision Labor Market compete in marketing their services to the talented college athletes whose participation is necessary for the products to exist. As in all economic transactions, each party provides goods and services of benefit to the other party, on a number of dimensions. The dimensions in which this competition to recruit and retain student-athletes takes place includes the quality of the educational experiences provided to student-athletes, the quality of coaching services, the quality of training amenities, the quality of athletic and non-athletic opportunities following graduation, and the quality of the athletic competition on the field of play.
- 94. Of particular relevance to this case, the participants in the Football Bowl Subdivision Labor Market also compete in offering student-athletes admission to their institutions and financial incentives to accept their offers of admission that take the form of grants-in-aid. A grant-in-aid can be provided purely in-kind (through tuition grants, room and board, and books), or in many cases in a mix of in-kind compensation and direct cash payments. These cash payments occur most commonly

when students choose to live off campus and so in place of room and board, schools simply give each player a monthly check.

95. In exchange, athletes agree to compete for the school's football team, and their access to both in-kind and cash compensation is conditional on participation – an athlete who voluntarily leaves the team is not kicked out of school, but he is denied continued payment of a grant-in-aid for the remaining years of his college attendance.

# C. The Football Bowl Subdivision Labor Market Constitutes a Separate Market from NCAA Division II, NCAA Division III, NAIA, and Community / Junior Colleges

- 96. NCAA Division II football programs are not in the same market as Division I football programs, especially those who compete for talent in the Football Bowl Subdivision Labor Market. The total number of Division II scholarships is limited to 36. A typical NCAA college football squad totals approximately 100 players. So, almost no Division II football athletes are awarded a full scholarship. Division II football programs have smaller budgets, play close to home, and do not generate excess revenue for the school as a whole. They provide lower quality facilities and coaching, and limited (if any) opportunities to showcase an athlete's talent on national television. There are few, if any, recorded instances of an athlete being offered the maximum allowed grant-in-aid to play at a Division I school (whether Football Championship Subdivision or Football Bowl Subdivision) choosing instead to accept a Division II scholarship.
- 97. NCAA Division III football programs are prohibited from awarding athletic scholarships so they are not in the relevant market.
- 98. The NAIA is the largest of only a few other associations sponsoring four-year college football. It is made up of smaller schools, and NAIA rules permit only 24 scholarships. So, almost no player receives a full scholarship to play football. NAIA football programs are also not in the relevant market. Nor are other college football sanctioning associations such as the National Christian Collegiate Athletic Association ("NCCAA") or the United States Collegiate Athletic Association ("USCAA").

 $^{5}\ http://en.wikipedia.org/wiki/2012\_NAIA\_Football\_National\_Championship.$ 

99. Two-year junior colleges cannot award college degrees. Superior high school football players do not choose to play at a junior college unless they are unable to meet NCAA academic eligibility standards.

100. The differences between the NCAA divisions, and between the NCCAA and the NAIA (and other minor associations), are demonstrated by a variety of additional factors. Total football revenue is probably the most critical factor in differentiating the market. Total football revenue for the 242 Division I schools in 2011 was well over \$3 billion, with the majority coming from the 120 Football Bowl Subdivision schools (\$2,956,499,371). Total football revenue for the 122 Football Championship Subdivision schools was \$375,774,921 in 2011.

101. In contrast, total football revenue for the 157 Division II football schools was less than half of the Football Championship Subdivision revenue (\$181,929,450). Football revenue for all NAIA schools was \$83.6 million. For 2011, average football team revenue for Football Bowl Subdivision schools was \$24.6 million. Average team revenue for Football Championship Subdivision schools was \$3.1 million. Average football team revenue for Division II schools was \$1.2 million. Average football revenue for NAIA schools was even less, approximately \$1 million.

Division II schools are driven in part by the differences in total attendance. In 2012, Football Bowl Subdivision schools had a total attendance of 37,170,235 fans; Football Championship Subdivision schools had an attendance of 5,967,272 fans, and all 157 Division II football teams drew 3,006,297 fans. Total 2011 attendance figures for the 81 NAIA football schools were not available but the number is insignificant when compared to NCAA Division I attendance figures, especially those for Football Bowl Subdivision. As one such example, it has been reported that attendance at the NAIA championship game in 2012 was 5,263. In contrast, the most recent Football Bowl Subdivision championship game drew over 94,000 attendees.<sup>5</sup>

103. Average attendance figures also differentiate the relevant market. In 2012, Football Bowl Subdivision schools averaged 45,440 per game. Football Championship Subdivision schools

averaged 9,041 per game. Division II football averaged 3,520 per game. NAIA schools play in much smaller stadiums. Marion University, a NAIA school, has a stadium with a maximum capacity of 3,000. Several Division I football schools compete in stadiums with a capacity in excess of 100,000.

104. The differences between college football divisions in the quality of competition and the level of institutional support cause superior high school football players to choose Division I Football Bowl Subdivision schools and scholarships over other Division I, Division II, or NAIA scholarships. For these players Division I, Division II and NAIA football is not a substitute for Division I Football Bowl schools.

105. The intense recruitment of talented high school football players has led to the growth of companies which scout and rate thousands of players. The most prominent company, rivals.com, rates high school players on a 0 to 5 star scale. Of the 21,198 athletes tracked by rivals.com between 2007-2011 who received a Division I scholarship offer, 90% accepted. The vast majority of the other 10% opted out of college football rather than accept a scholarship at a Division II or NAIA school. Again, this indicates that Division II and/or NAIA football is not an adequate substitute. The very fact that most NAIA and Division II athletes do not even rate a zero-star rating from Rivals is evidence that they are of a far different caliber of quality than those in the Rivals database.

# D. There is Robust Competition Among NCAA Members in the Football Bowl Subdivision Labor Market to Recruit and Retain College Football Players

106. There is acutely intense competition among Division I schools to recruit and retain the athletic services of college football players. This competition is most intense among the Power Conference Defendants that compete in the Football Bowl Subdivision Labor Market, but also exists at the Football Championship Subdivision level. The colleges and universities in the relevant market compete against one another to recruit and retain college athletes to participate in their athletic programs through agreements under which the athletes commit to attend a particular college or university in exchange for a GIA. The only reason that NCAA Division I schools do not engage in price competition to recruit and retain those athletes is due to the fact the NCAA Bylaws at issue prevent them from doing so.

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107. NCAA members robustly compete for Class Members, though the price they pay involves primarily in-kind benefits. For instance, colleges may compete to hire the coach that will be best able to potentially launch players from the NCAA to the National Football League, an attractive component for a prospective college football player. Colleges also engage in veritable arms races to provide top-of-the-line training facilities which, in turn, are explicitly designed to attract and retain collegiate football players. Many future collegiate football players also look to the strength of a college's academic programs in deciding where to attend. These are all part of the competitive market to attract college football players whose athletic labor can result in many benefits for a college, including economic gain.

108. The NCAA prohibits its member institutions from simply paying student-athletes salaries or even offering deferred trust-funds or other forms of payment. Instead, competition among schools results in students with the desired athletic ability often receiving the maximum allowed (per the restraint in suit) Division I football grants-in-aid. In effect, the student-athlete uses his or her athletic abilities on behalf of the NCAA member institution in exchange for the cost of an athletic and academic education, room, and board. NCAA member institutions pay for these goods and services for student-athletes because student-athletes bring substantial collateral benefits to the school in the form of: (a) enhanced publicity and recruiting, which increases overall tuition revenue; (b) increased alumni donations; and (c) millions of dollars in gate receipts and licensing revenue and if they were to offer less than the maximum allowed per the restraint, a rival school would make the maximum offer and gain the benefits of that athlete's services instead.

# E. NCAA Members' Competition is Constrained by the Unlawful Grant-in-Aid Cap

Market engage in virtually unfettered competition for athletes in numerous respects. However, because all of the NCAA members competing in the Football Bowl Subdivision Labor Market have agreed to abide by the NCAA's grant-in-aid cap, the schools do not compete against one another with respect to the amount of financial aid and other forms of direct compensation they provide to college athletes. The NCAA and the colleges and universities in the relevant markets are able to enforce that agreement because, from the standpoint of prospective student-athletes, there are no

acceptable substitutes for the Major College Football offered by Power Conference Defendants and their co-conspirators in the Football Bowl Subdivision Labor Market. Absent the agreement not to compete on this dimension, Defendants' member schools and those of their co-conspirator conferences would compete vigorously to attract talent using increased financial aid and other direct forms of compensation, but having secured an agreement of 100% of the schools and conferences in the Football Bowl Subdivision Labor Market, the NCAA and the conferences in the relevant market thus collectively wield market and monopoly power in the relevant market and are able to dictate the terms upon which the student-athletes who participate in Major College Football receive grants-in-

aid

110. The demand for college athletes is such that, absent the unlawful grant-in-aid cap, the colleges and universities in the Football Bowl Subdivision Labor Market would have competed against one another by offering higher amounts of athletics-based financial aid to college athletes, up to and likely past the true Cost of Attendance. grants-in-aid are therefore "capped" by the artificial rules imposed by the NCAA at amounts lower than the amounts that would prevail in a truly competitive market. All or nearly all of the college athletes in the proposed Class receive the maximum grant-in-aid amount that the colleges and universities are permitted to give under the NCAA's rules and regulations. As detailed herein, the Commissioners of the five Power Conference Defendants have all publicly stated that, absent the NCAA restraint which they and their coconspirators have collectively imposed upon the market, each Power Conference Defendant would allow and provide compensation in excess of the current cap.

111. As one such example, Defendant Big Ten Commissioner Jim Delaney, has argued in favor of providing Big Ten athletes with "a yearly stipend that would provide a set amount of extra money to cover the difference between the actual cost of attending a school versus what a full ride scholarship provides. He identified a fixed cost of anywhere from \$2000 to \$5000 per athlete." Paragraphs 174-193 herein identify many more such statements from the Power Conference Defendants indicating their desire to use payments above the current grant-in-aid cap as a part of the

 $<sup>^6\</sup> http://www.cornnation.com/2013/7/25/4556982/jim-delany-and-the-ncaa-the-times-they-are-a-changin.$ 

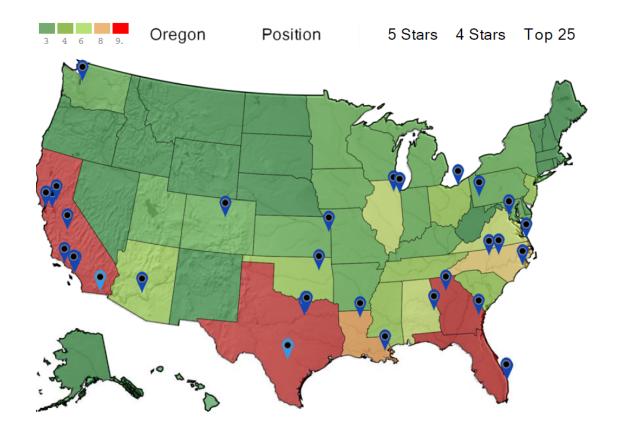
competition for recruits. Defendants' own public statements make clear that for the members of the Class, increased competition on the terms of athletics-based financial aid upon the elimination of the grant-in-aid cap would result in additional compensation, primarily in the form of increased athletics-based financial aid for all members of the proposed Class.

### F. The Relevant Geographic Market

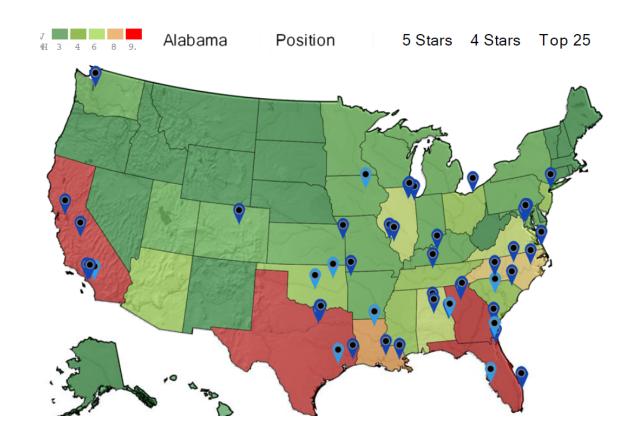
112. The relevant geographic market is the United States. All Division I football teams are located in the U.S. As a uniquely American sport, 99.9% of all Division I football players are from the United States. Schools that participate in the Football Bowl Subdivision Labor Market recruit athletes throughout the nation, as is demonstrated in the recruiting maps published by the sports website "The Bleacher Report." These maps, *available at* http://bleacherreport.com/articles/1659569-top-200-college-football-recruits-for-2014-interactive-map, show that schools from states as distant as Alabama and Oregon clearly compete for talent on a nationwide basis, with both programs focusing on the talent-rich state of California as well as throughout the Southeast.

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# Oregon:



### Alabama:



### V. FACTUAL ALLEGATIONS

### A. An Overview of the NCAA

## 1. The NCAA's history.

113. Former NCAA Executive Director Walter Byers, in his 1995 book, *Unsportsmanlike Conduct: Exploiting College Athletes*, wrote: "[t]he first intercollegiate competition in the United States was conceived and organized by students in the mid-1840s. By the turn of the century, eastern colleges were competing in some 19 sports. This all came about through student initiative and effort. The students set in place the underlying structure for college sports. Today, professional coaches, professional managers and money-minded presidents have total control. It is time to give back to the students who play sports the freedoms they deserve. At a minimum, they are entitled to freedoms enjoyed by their fellow students."

114. The NCAA details its view of history on its website. It states that it "was founded in 1906 to protect young people from the dangerous and exploitive athletics practices of the time." The NCAA continues that "[t]he rugged nature of early-day football, typified by mass formations and gang tackling, resulted in numerous injuries and deaths and prompted many college [sic] and universities to discontinue the sport. In many places, college football was run by student groups that often hired players and allowed them to compete as non-students. Common sentiment among the public was that college football should be reformed or abolished." The NCAA continues that, "President Theodore Roosevelt summoned college athletics leaders to two White House conferences to encourage reforms. In early December 1905, Chancellor Henry M. MacCracken of New York University convened a meeting of 13 colleges and universities to initiate changes in football playing rules. At a subsequent meeting Dec. 28 in New York City, 62 higher-education institutions became charter members of the Intercollegiate Athletic Association of the United States (IAAUS). The IAAUS officially was constituted March 31, 1906, and took its present name, the NCAA, in 1910."

115. The NCAA states on its website that "[f]or several years, the NCAA was a discussion group and rules-making body, but in 1921 the first NCAA national championship was conducted: the National Collegiate Track and Field Championships. Gradually, more rules committees were formed and more championships were created, including a basketball championship in 1939."

<sup>&</sup>lt;sup>7</sup> Notably, *The Washington Times* reported on December 24, 2013, that the NCAA stated in a court filing early that month, in response to a wrongful death lawsuit filed by a college football player's family, that "[t]he NCAA denies that it has a legal duty to protect student-athletes."

<sup>8</sup> The NCAA annually awards a Theodore Roosevelt Award to an individual "for whom competitive athletics in college and attention to physical well-being thereafter have been important factors in a distinguished career of national significance and achievement." There is considerable irony in the NCAA's references to former President Theodore Roosevelt being instrumental in the formation of the NCAA, given his own abhorrence of trusts that violate the Sherman Act and the NCAA's evolution into its present-day form including its status as an adjudged antitrust law violator and recidivist. *See*, *e.g.*, http://www.whitehouse.gov/about/presidents/theodoreroosevelt ("Roosevelt emerged spectacularly as a 'trust buster' by forcing the dissolution of a great railroad combination in the Northwest. Other antitrust suits under the Sherman Act followed."). *See also* http://www.theodorerooseveltcenter.org/Learn-About-TR/Themes/Capitalism-and-Labor/The-Northern-Securities-Case.aspx ("The Northern Securities Case (1904), which established President Theodore Roosevelt's reputation as a 'trust buster,' reached the Supreme Court in 1904. It was the first example of Roosevelt's use of anti-trust legislation to dismantle a monopoly, in this case a holding company controlling the principal railroad lines from Chicago to the Pacific Northwest.").

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116. The NCAA continues that "[a]s college athletics grew, the scope of the nation's athletics programs diverged, forcing the NCAA to create a structure that recognized varying levels of emphasis. In 1973, the Association's membership was divided into three legislative and competitive divisions – I, II and III. Five years later, Division I members voted to create subdivisions I-A and I-AA (renamed the Football Bowl Subdivision and the Football Championship Subdivision in 2007) in football." The NCAA continues that it "began administering women's athletics programs in 1980 when Divisions II and III established 10 championships for 1981-82. A year later, the historic 75th Convention adopted an extensive governance plan to include women's athletics programs, services and representation. The delegates expanded the women's championships program with the addition of 19 events, many of them Division I and National Collegiate (all division) championships."

#### 2. The NCAA's basic structure.

- The NCAA's publicly-available documents confirm that it operates by way of horizontal agreements among its members. The NCAA, in its "Consolidated Financial Statements as of and for the Years Ended August 31, 2012 and 2011" (the "Financial Statements"), describes itself as an "unincorporated not-for-profit educational organization." It further states that it "is the organization through which the colleges and universities of the nation speak and act on athletic matters at the national level." The NCAA additionally states that it "is a voluntary association of more than 1,200 institutions, conferences, and organizations devoted to the sound administration of intercollegiate athletics in all its phases." The NCAA further states that "[t]hrough the NCAA, its members consider any athletics issue that crosses regional or conference lines and is national in character." The NCAA additionally states that it "serves as the colleges' national athletics governing agency."
- 118 The NCAA further states in its 2011 Internal Revenue Service Form 990 ("IRS Tax Return") that its "active member institutions and voting conferences are the ultimate voice in all Association decisions."
- 119. The NCAA states on its website that it "oversees 89 championships in 23 sports. There are more than 400,000 student-athletes competing in three divisions at over 1,000 colleges and universities within the NCAA." The NCAA further states:

Each member school is able to choose a level of competition that best fits its mission. Competition is offered in Division I (the largest programs that provide the most athletically related financial aid for student-athletes), Division II (limited financial aid) and Division III (no athletically related financial aid).

There are 1,066 active member schools in the NCAA membership – 340 in Division I, 290 in Division II and 436 in Division III. The NCAA also contains 95 member conferences in all three divisions. Overall membership – counting schools, conferences and related associations – is 1.273.

Division I is subdivided based on football affiliation. A total of 120 schools are members of the Football Bowl Subdivision (FBS). That subdivision is characterized by postseason play outside the NCAA structure and also by higher financial aid allocations. The second Division I subdivision is the Football Championship Subdivision, which contains 122 schools that participate in the NCAA's Division I Football Championship. The remaining 98 Division I schools do not sponsor football.

- 120. The NCAA, in Article 3.01 of its Constitution, states that "Division I offers three classes of membership: active, conference and affiliated."
  - 121. NCAA Constitution Article 3.02.3, titled "Membership Categories," states:
    - **3.02.3.1 Active Member.** An active member is a four-year college or university that is accredited by the appropriate regional accrediting agency and duly elected to active membership under the provisions of this article (see Constitution 3.2.3). Active members have the right to compete in NCAA championships, to vote on legislation and other issues before the Association, and to enjoy other privileges of membership designated in the constitution and bylaws of the Association.
    - **3.02.3.2 Member Conference.** A member conference is a group of colleges and/or universities that conducts competition among its members and determines a conference champion in one or more sports (in which the NCAA conducts championships or for which it is responsible for providing playing rules for intercollegiate competition), duly elected to conference membership under the provisions of this article (see Constitution 3.3.3). A member conference is entitled to all of the privileges of active members except the right to compete in NCAA championships (see Constitution 3.3.2). Only those conferences that meet specific criteria as competitive and legislative bodies (see Constitution 3.02.1 and 3.02.2) and minimum standards related to size and division status are permitted to vote on legislation or other issues before the Association.
- 122. The NCAA states on its website that "[e]ach division creates its own rules governing personnel, amateurism, recruiting, eligibility, benefits, financial aid, and playing and practice

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seasons – consistent with the overall governing principles of the Association. Every program must affiliate its core program with one of the three divisions."

#### 123. The NCAA further states this on its website:

Division I is subdivided based on a school's football sponsorship. Schools that have football teams that participate in bowl games belong to the Football Bowl Subdivision. Those that participate in the NCAArun football championship belong to the Football Championship Subdivision. Other schools don't sponsor football at all.

Schools that belong to the Football Bowl Subdivision have different requirements from other schools. For example, they must sponsor a minimum of 16 varsity sports, including football. Other Division I schools must sponsor 14 sports. Additionally, Football Bowl Subdivision schools must meet stricter requirements for financial aid distribution and home football attendance than schools who classify in the FCS or Division I without football.

The subdivisions are based on football sponsorship only. All other sports are considered simply Division I

#### 3. The NCAA's purpose.

- 124. The NCAA in its Financial Statement states that, "[a] basic purpose of the NCAA is to maintain intercollegiate athletics as an integral part of the educational program and the athlete as an integral part of the student body."
- 125. In its 2011 IRS Tax Return, the NCAA states that "[t]he mission of the NCAA national offices is to conduct efficiently the business of the association as directed by the membership ...." The NCAA therein further states that, "[t]he NCAA's purpose is to govern competition in a fair, safe, equitable and sportsmanlike manner and to integrate intercollegiate athletics into higher education so that the educational experience of the student-athlete is paramount."
- 126 Article 1 of the NCAA's Constitution states that the NCAA's purposes include "(c) To encourage its members to adopt eligibility rules to comply with satisfactory standards of scholarship, sportsmanship and amateurism;" "(f) To supervise the conduct of, and to establish eligibility standards for, regional and national athletics events under the auspices of this Association;" "(h) To legislate, through bylaws or by resolutions of a Convention, upon any subject of general concern to the members related to the administration of intercollegiate athletics;" and COMPLAINT - 34

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(i) To study in general all phases of competitive intercollegiate athletics and establish standards whereby the colleges and universities of the United States can maintain their athletics programs on a high level."

## 4. The NCAA's detailed governance structure.

- 127. The NCAA states in its Financial Statement that it "operates through a governance structure, which empowers each division to guide and enhance their ongoing division-specific activities." It continues that, "[i]n Division I, the legislative system is based on conference representation and an eighteen member Board of Directors that approves legislation." The NCAA continues that, "[t]he governance structure also includes an Executive Committee composed of sixteen chief executive officers (member institution chief executive officers) that oversee association-wide issues, which is charged with ensuring that each division operates consistently with the basic purposes, fundamental policies, and general principles of the NCAA."
- 128. The NCAA further states that its "Executive Committee serves as the senior governing body of the NCAA."
- 129. The NCAA further states this on its website: "**Division I Board of Directors** Eighteen members comprised of chief executive officers (CEOs). All 11 Football Bowl Subdivision conferences have a permanent seat. Seven Football Championship Subdivision and Division I conferences rotate seats."

#### 5. The NCAA Manual.

130. The NCAA and its members govern themselves through the NCAA's "Manuals," promulgated yearly, with additional quarterly updates. The Manuals include, among other things, the NCAA's "Constitution" and "Operating Bylaws." Through the NCAA Constitution and Bylaws, the NCAA and its members have adopted regulations governing all aspects of both men's and women's college sports. The NCAA Constitution and Bylaws were adopted by votes of the member institutions and may be amended by votes of the member institutions. Thus, the rules set forth in the

<sup>&</sup>lt;sup>9</sup> Football Bowl Subdivision has since consolidated its 11 conferences into 10, with schools that played football in the WAC conference moving to other conferences or becoming independents.

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NCAA Constitution and Bylaws constitute express, horizontal agreements among the NCAA and its members.

legislation to be included in the operating bylaws of the Association, which provide rules and regulations not inconsistent with the provisions of the constitution and which shall include, but not be limited to, the following particulars: (a) The administration of intercollegiate athletics by members of the Association; (b) The establishment and control of NCAA championships (games, matches, meets and tournaments) and other athletics events sponsored or sanctioned by the Association; (c) The procedures for administering and enforcing the provisions of the constitution and bylaws; and (d) The adoption of rules of play and competition in the various sports, and the delegation of authority in connection with such subjects to individuals, officers or committees."

#### 6. The NCAA's enforcement structure.

- 132. Typically, antitrust cases involving allegations of a price-fixing cartel require extensive discovery to demonstrate the presence of each element of an effective cartel. In the case of the NCAA, the agreement, the punishment mechanisms, and the policing mechanisms are each laid out in clear, publicly-available language.
- 133. The NCAA's Constitution and Bylaws contain extensive provisions, constituting express horizontal agreements among competitors, requiring NCAA members to abide by all provisions of the Constitution and Bylaws, including the athletics grant-in-aid limitation at issue in this Complaint. The Constitution and Bylaws further contain extensive provisions provided for discipline of members that do not abide by the rules. The Constitution and Bylaws further provide detailed monitoring provisions.
- Institutions," states that "[l]egislation governing the conduct of intercollegiate athletics programs of member institutions shall apply to basic athletics issues such as admissions, financial aid, eligibility and recruiting. Member institutions shall be obligated to apply and enforce this legislation ..."

  Article 2.8.1, titled "Responsibility of Institution," found within Article 2.8, titled "The Principle of Rules Compliance," reiterates that "Each institution shall comply with all applicable rules and COMPLAINT 36

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regulations of the Association in the conduct of its intercollegiate athletics programs," and that "[m]embers of an institution's staff, student-athletes, and other individuals and groups representing the institution's athletics interests shall comply with the applicable Association rules, and the member institution shall be responsible for such compliance." Article 3.1, titled "Eligibility for Membership," reinforces that "institutions or organizations must accept and observe the principles set forth in the constitution and bylaws of the Association." Constitution Article 3.2.1.2, titled "Compliance with Association Rules," states that "[t]he institution shall administer its athletics programs in accordance with the constitution, bylaws and other legislation of the Association."

- Article 3.2.4, titled "Conditions and Obligations of Membership," states that "[t]he active members of this Association agree to administer their athletics programs in accordance with the constitution, bylaws and other legislation of the Association." Pursuant to Bylaw 18.4.2.1, each year, by September 15th, each NCAA member must "[c]ertify, though its president or chancellor on a form approved by the Legislative Council, the institution's compliance with NCAA legislation."
- 136. The NCAA's Constitution and Bylaws contain numerous disciplinary provisions detailing the dire consequences for any member that breaks the rules. The penalties can include expulsion from the NCAA. NCAA Constitution Article 1.3.2 states that "the enforcement procedures of the Association shall be applied to an institution when it fails to fulfill this obligation" to apply and enforce NCAA legislation. Article 2.8.3, titled "Penalty for Noncompliance," states that "[a]n institution found to have violated the Association's rules shall be subject to such disciplinary and corrective actions as may be determined by the Association." Article 3.2.5.1, titled "Termination of Suspension," states that "[t]he membership of any active member ... failing to meet the conditions and obligations of membership may be suspended, terminated or otherwise disciplined ...." Article 3.01.4 states that "[a]ll rights and privileges of a member shall cease immediately upon termination or suspension of its membership." Article 3.2.5.1.1, titled "Cessation" of Rights and Privileges," states that "[a]ll rights and privileges of the member shall cease upon any termination or suspension of active membership."
- 137. The NCAA, in addition to regulating its members, directly regulates college athletes themselves. For example, the NCAA Bylaw 14.1.3, for example, states that each year, a college COMPLAINT - 37

1 athlete "shall sign a statement in a form prescribed by the Legislative Council ... related to ... 2 eligibility ... financial aid, amateur status ... [f]ailure to complete and sign the statement shall result 3 in the student-athlete's ineligibility for participation in all intercollegiate competition." Bylaw 4 14.01.3 states that, to be eligible, "a student-athlete shall be in compliance with all applicable 5 provisions of the constitution and bylaws of the Association ...." Bylaw 14.1.1 states that, "[t]o be 6 eligible for regular-season competition, NCAA championships, and for postseason football games, 7 the student-athlete shall meet all general eligibility requirements." Constitution Article 3.2.4.3 states 8 that, "[t]he institution shall be obligated immediately to apply all applicable rules and withhold 9 ineligible student-athletes from all intercollegiate competition." In other words, the NCAA 10 mandates a collective boycott by all members of any athlete found to have deviated from the price-11 fixing activity alleged in this Complaint. 12 138 To reinforce its rules, the NCAA goes even further. For example, Constitution Article 13 3.2.4.11, titled "Discipline of Members," states that, "active members shall refrain from athletics 14 competition with designated institutions as required under the provisions of the Association's 15 enforcement procedures." In other words, the NCAA mandates a collective boycott by all members 16 of any school found to have deviated from the price-fixing activity alleged in this Complaint. 17 NCAA member conferences further enforce NCAA rules. For example, NCAA 18 member the Pac 12 Conference, headquartered in this District, in Walnut Creek, CA, in its "2013-14" 19 Handbook," states in its "Statement of Purpose" that "[t]he Conference is formed for the following 20 purposes: a. To provide its members with a jointly governed body for sponsoring, supervising and 21 22

regulating intercollegiate athletics as a conference member of the National Collegiate Athletics

Association ("NCAA") in accordance with the principles, policies, constitution and bylaws of the

NCAA ..." The Pac 12 continues that "[t]he members of the Conference value: ... Compliance with

Conference and NCAA rules." The Pac 12 continues that "[t]he Conference may place a member on

probation or suspension, or terminate its membership, by vote of at least three-fourths of all the

members of the CEO Group eligible to vote on the matter, for one or more of the following

reasons: ... Violating rules and regulations of the NCAA, or becoming ineligible for active

membership in Division I of the NCAA, by a written determination of the NCAA; ... Such

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disciplinary action may also include the assessment of financial penalties." The Pac 12 continues that "[t]he Conference is a member of the NCAA, therefore, all member institutions are bound by NCAA rules and regulations unless the Conference rules are more demanding." The Pac 12 continues that "[t]he rules of the National Collegiate Athletic Association shall govern all matters concerning financial aid to student-athletes except to the extent that such rules are modified by the CEO Group." The Pac 12 continues that "The rules of the National Collegiate Athletic Association shall govern all matters of student-athlete eligibility except to the extent that such rules are modified for practice and competition in Conference sports by regulations adopted by the CEO Group."

- 140. As a practical matter, any academic institution that sponsors a men's football program in the Football Bowl Subdivision Labor Market must maintain membership in the NCAA and abide by the rules and regulations promulgated by the NCAA and its members, including the NCAA Constitution, Bylaws, Executive Regulations and Official Interpretations. All colleges and universities that participate in the Football Bowl Subdivision Labor Market are NCAA members; have conferred upon the NCAA the right to sanction and approve games including bowl games; have agreed to restrictions under which they are forbidden from competing on the field against non-NCAA teams; and have agreed to abide by all of the NCAA's rules and regulations. There is no practical alternative to NCAA membership for any academic institution that wishes to sponsor a Major College Football program. There is no Major College Football program in the United States that is not an NCAA member, abiding by the NCAA rules.
- 141. As a result of the NCAA rules embodied in the grant-in-aid cap, no NCAA member school has provided any college athlete with athletics-based financial aid in excess of the grant-in-aid cap, other than a few noted "scandals" in which the NCAA imposed punishments on schools for exceeding the cap through the provision of "under-the-table" benefits.
- 142. The academic institutions in the Football Bowl Subdivision Labor Market aggressively compete against one another on the field of play, in recruiting college athletes, in seeking to recruit and retain talented coaching staffs, in building athletic facilities that will attract athletes and coaches and in soliciting revenues from television, radio and corporate sponsors. Absent

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the unlawful grant-in-aid cap, the same competitive forces would result in more valuable grants-in-aid and other forms of direct compensation.

### B. The NCAA Bylaw Challenged in this Litigation

143. The Plaintiff in this litigation specifically challenges NCAA Bylaw 15.1, titled "Maximum Limit on Financial Aid – Individual," which states in pertinent part the following: "A student-athlete may receive institutional financial aid based on athletics ability (per Bylaw 15.02.4.1) and educational expenses awarded per Bylaw 15.2.6.4 up to the value of a full grant-in-aid …" Bylaw 15.02.5, titled "Full Grant-in-Aid," states that "A full grant-in-aid is financial aid that consists of tuition and fees, room and board, and required course-related books."

144. Other NCAA Bylaws reinforce the prohibition. Bylaw 12.01.1 states that "[o]nly an amateur student-athlete is eligible for intercollegiate athletics participation in a particular sport." Bylaw 12.1.2 states that "[a]n individual loses amateur status and thus shall not be eligible for intercollegiate competition in a particular sport if the individual: Uses his or her athletics skill (directly or indirectly) for pay in any form in that sport ...." Bylaw 12.02.7 states that "[p]ay is the receipt of funds, awards or benefits not permitted by the governing legislation of the Association for participation in athletics." Bylaw 12.01.4, titled "Permissible Grant-in-Aid," states that "[a] grant-inaid administered by an educational institution is not considered to be pay or the promise of pay for athletics skill, provided it does not exceed the financial aid limitations set by the Association's membership." Bylaw 12.1.2.1, tilted "Prohibited Forms of Pay," states that "[p]ay,' as used in Bylaw 12.1.2 above, includes, but is not limited to the following: ... Educational expenses not permitted by the governing legislation of this Association (see Bylaw 15 regarding permissible financial aid to enrolled student-athletes)." Bylaw 15.01.2 states that "[a]ny student-athlete who receives financial aid other than that permitted by the Association shall not be eligible for intercollegiate athletics."

145. Under the grant-in-aid cap, which is set forth in Division I Bylaw 15.02.5, a "Full Grant-In Aid" to a college athlete is defined as "financial aid that consists of tuition and fees, room and board, and required course-related books." The grant-in-aid for each member institution is thus expressly restricted to cover an amount less than the full Cost of Attendance at any member COMPLAINT - 40

institution, because the Cost of Attendance is separately and more broadly defined by NCAA Division I Bylaw 15.02.2 to be "an amount calculated by an institutional financial aid office, using federal regulations, that includes the total cost of tuition and fees, room and board, books and supplies, transportation, and other expenses related to attendance at the institution." It is also expressly restricted below the level that would prevail in a market free of anti-competitive collusion, as is made clear by the statements of the Power Conference Defendants, their member schools, and their co-conspirators and co-conspirator's member schools. As described below, absent collusion regarding GIA's, the Power Conference Defendants would raise the amount they offer to athletes in the Football Bowl Subdivision Labor Market above the current maximum allowed GIA.

"An institution must calculate the Cost of Attendance for student-athletes in accordance with the cost-of-attendance policies and procedures that are used for students in general. Accordingly, if an institution's policy allows for students' direct and indirect costs (*e.g.*, tuition, fees, room and board, books, supplies, transportation, child care, cost related to a disability and miscellaneous personal expenses) to be adjusted on an individual basis from the institution's standard cost figure, it is permissible to make the same adjustment for student-athletes, provided the adjustment is documented and is available on an equitable basis to all students with similar circumstances who request an adjustment." Therefore, for every member of the proposed class, each university has already calculated his Cost of Attendance figure, per NCAA requirements.

147. The NCAA enforces the agreed upon grant-in-aid cap through a further agreement under which any college athlete who receives athletics-based financial aid in excess of the grant-in-aid cap is ineligible to compete in NCAA sports. NCAA members have set up elaborate and sophisticated mechanisms to monitor compliance and penalize violations of the horizontal restraints on trade. Among other things, the NCAA requires members to report each college athlete's financial aid information to the NCAA on or before the first day of outside competition for the sport in which the college athlete participates. This information is compiled onto a form known as a "Squad List" and each Power Conference Defendants' member school maintains control of this document. The NCAA makes available to its members, at no charge, compliance software that applies NCAA

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regulations to college athletes' information, generates reports to the NCAA and warns the member when the jointly imposed limit on a college athlete's financial aid has been exceeded. Violations are adjudicated and penalties imposed by competing member institutions.

- 148. Any Division I member that deviates from the NCAA rules limiting the amount, terms and conditions of financial aid to college athletes is subject to severe sanctions, including expulsion, under NCAA rules. These punishments have included a complete ban on football participation (the "death penalty") as well as a reduction in the number of grants-in-aid a school can offer. The very fact that a reduction in the number of grants-in-aid is seen as a severe punishment is a clear sign as to how valuable even the last scholarship athlete on a team is.
- NCAA members, an expelled member would be unable to continue participating in major college sports. Because sports businesses, like college football teams, require opponents to provide a game for its consumers, and require multiple opponents to form a league season of football that culminates in a league championship, an organized, collective boycott of all other participants in Major College Football constitutes a tremendous barrier to any one team (or even a small handful of teams) succeeding in forming a rival league if boycotted by all NCAA members. Thus, the NCAA's price-fixing regime is designed with strict enforcement built in that prevents a fracturing of the cartel.
- 150. As a result, in practice, Division I schools do not deviate from the rules limiting the amount, terms and conditions of financial aid to college athletes other than the exceptional case of what the NCAA refers to as "cheating" such as providing excessively luxurious accommodations (Reggie Bush) or too many text books (Nebraska).
- 151. For many years, the grant-in-aid cap has restricted the amount of athletics-based financial aid available to college athletes in NCAA Division I, and it continues to do so to this day. As the NCAA itself writes "[a]n "incidental allowance" of \$15 per month was once justified as an educational expense that was tied to Cost of Attendance, but was eliminated from the NCAA grant-in-aid definition in the 1970s." This statement refers to the anti-competitive decision in 1976 to take an already collusive limitation on compensation to athletes and further reduce it through a collusive decision to remove certain elements of the then-permitted GIA. While in 1975-76, the NCAA

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allowed its members to provide direct compensation up to the value of "... commonly accepted educational expenses (i.e., tuition and fees; room and board; required course-related supplies and books, and incidental expenses not in excess of fifteen dollars per month) ...," as of 1976-77, that limit was lowered to include only "... commonly accepted educational expenses (i.e., tuition and fees, room and board and required course-related books) ..." Thus, since 1976-77, through the artificial limitations on financial aid embodied in the grant-in-aid cap, the NCAA and its members have agreed among themselves not to include in financial aid such costs as school supplies, recommended text books, laundry expenses, travel costs and incidental expenses. (In addition, a cap prohibiting the provision of health and disability insurance existed until eliminated via a legal settlement in 2008.)

- Football and compete in the Football Bowl Subdivision Labor Market would provide athletic scholarships in an amount in line with the college athlete's value in a competitive market. The same competitive forces that drive schools to provide coaches with million dollar salaries and build lavish athletic facilities would also compel those schools to provide athletics-based grants-in-aid at a truly competitive level. Indeed, the athletic directors of the University of Texas acknowledged this in a 2013 Declaration in other litigation in this District, when they declared that "[i]ntroduction of that kind of commercial recruiting competition for and between student-athletes would heavily impact recruiting throughout NCAA institutions, including Division I. At least some student-athletes would likely gravitate toward schools that would 'pay' them the most amount of money...." The grant-in-aid cap thus enables the NCAA, its member colleges and universities, and the coaches to reap all of the financial benefits of big-time college sports, while depriving Class Members of millions of dollars in athletics-based financial aid.
- 153. Through the grant-in-aid cap, the NCAA and its members have thus contracted, combined and conspired to fix, depress or stabilize the amount, terms and conditions of athletics-based financial assistance to Class Members in the relevant market.
- 154. The grant-in-aid cap has been successful and effective. As a result of the grant-in-aid cap, Class Members receive lower amounts of financial assistance and other direct compensation COMPLAINT 43

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than they would receive if Class Members were permitted to receive athletics-based financial aid covering their costs of attendance.

155. Absent the horizontal restraint on competition imposed through the grant-in-aid cap, competitive grant-in-aid offers would be an important means by which NCAA Division I members would compete for and recruit Class Members, Class Members would receive more generous scholarships as a result of competition among those schools. Defendants' collusive restraint on grants-in-aid violates the United States' antitrust laws. The restraint's anti-competitive effects substantially outweigh any alleged pro-competitive effects that Defendants may offer.

#### 1. Numerous reasonable and less restrictive alternatives exist.

156. Numerous reasonable and less restrictive alternatives are available to Defendants' current anti-competitive practices. For example, one less restrictive alternative may be to allow the Power Conference Defendants to compete amongst each other as to the financial aid terms that conference members will make available to college football players. *See, e.g.*, Jonathan Mahler, Business Week, "College Athletes Should be Paid Exactly This Much," January 2, 2014 ("Once the NCAA monopoly has been broken, the various conferences would be free to write rules for their respective members. Some conferences might even experiment with salary caps and see how the market reacts. As long as they weren't colluding to fix prices – as they are doing now – the market would find an equilibrium."). Such incremental competition would allay the fears (even though unfounded) of those that decry the repercussions of an instantaneous transition to a wide-open free market, with every school making its own independent decisions.

157. The Power Conference Defendants already compete with each other in a myriad of ways. Among the most obvious is their competition in the Coaching Labor Market to attract the best coaches to help recruit athletes and to win games. In litigation captioned *Law v. NCAA*, the plaintiffs challenged efforts similar to the grant-in-aid cap in suit that were undertaken to fix the price of (basketball) coaching talent. In that case, after applying a quick look, the Court, and the Circuit Court of Appeals, both found the NCAA's nationwide collusion of this labor market violated the antitrust laws. Despite the NCAA's claim that such rules were necessary to the survival of college

sports, no such collapse has occurred. Instead, as Gary Barta, the Athletic Director of the University of Iowa (a member of Defendant Big Ten Conference) recently explained on Iowa Public television:

"... we have to compete with the marketplace, and the marketplace says 'this is what a football coach makes, this is what a basketball coach makes, this is what a tennis coach makes, and I'm expected to win, I'm expected to graduate, and so I have to participate in that marketplace. you see, and I'm happy to do so." 10

His counterpart at Iowa State, Jamie Pollard, explained how the need to attract students creates demand for quality coaches:

"Well, I'll break it down to a simple question. A student-athlete, when they're choosing which school to go to, chooses based on the facilities, based on coaches, based on the academic institution. If Gary [Barta, Iowa A.D.] or I took the opinion that we're not going to pay the market rate for [Iowa State football coach] Paul Rose or [Iowa football coach] Kirk [Ferentz] that would impact some of those decisions those student-athletes would make. So you know we could all sit and say well, they're overpaid or that's a lot of money to be paid but it is the marketplace. It is what it is."

Conference Defendants could be expected to compete along these same lines regarding the terms of the financial aid that their member institutions offer to current and prospective college football players. The Power Conference Defendants appear to be thriving. Each is run by smart business executives capable of negotiating billion dollar television deals. Surely each of them can independently determine a method to compete regarding grants-in-aid, while still preserving consumer interest in Division I Football Bowl Subdivision football. Indeed, if each conference were to determine in its own independent determination that by offering its athletes more than the Cost of Attendance, it would lose fan interest and thus suffer a decline in revenue, nothing in an open market would compel them to make such a business-losing payment offer. However, were the individual conferences to collude before making that determination, this would constitute a continued violation of the antitrust laws. Thus, such competition should not occur without judicial oversight. Plaintiff therefore requests the appointment of an Antitrust Compliance Monitor, as detailed elsewhere herein,

<sup>27 || 10</sup> https://www.youtube.com/watch?feature=player\_detailpage&v=EewKGGIOxRE#t=68.

<sup>11</sup> https://www.youtube.com/watch?feature=player\_detailpage&v=EewKGGIOxRE#t=88.

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to ensure that Defendants do not unlawfully impede competition among themselves even after the NCAA is enjoined from enforcing the current price-fixing agreement.

- Each conference has indicated that if left to design its own compensation plan, each would increase the current levels by at least the difference between the current collusively-set grantin-aid maximum and the true Cost of Attendance. Ending collusion would widen consumer choice as each Power Conference Defendant (as well as their co-conspirators) could choose the level of payment that best balances its desire to attract the best talent with the perceived reaction of its consumers (broadcasters, alumni, other students, fans). If a given conference felt that payment in excess of this new Cost of Attendance level were in its best financial interest, it could make such an offer. On the other hand, if a conference felt that such payments would be detrimental to overall demand, then even absent a national collusive cap, that conference need not offer more, and would live with the quality of team it could attract with a Cost of Attendance offer.
- 160. Defendants' conduct, therefore, artificially limits and narrows consumer choice, and prevents new products from existing.
- 161. Defendant NCAA's expert, in other litigation, has also testified that lifting the current cap would be pro-competitive as well: "For example, I have asked myself, suppose that the NCAA were to define differently what is an appropriate payment that would cover student expenses and tuition and to change that amount. It's a subject that has been under some debate, and I think there are changes in the rules that could be made that would still achieve the pro-competitive purposes that the NCAA has set out, but I have not seen my charge by the NCAA as advising them as to how to change their regulations."
- The ABA's "Antitrust" publication in 2000 focused on antitrust issues in sports, including college sports. In that journal they published an analysis of the NCAA's price-fixing rules and concluded that less restrictive alternatives, such as conference-based competition, exist:

[A] more viable alternative, that recognizes the necessity of coordination among teams to create league sports, is to devolve power from the NCAA to the various collegiate conferences. Conferences can play the procompetitive joint venture role accepted by the courts in their treatment of sports leagues, creating the necessary competitive framework for the existence of the product. Each conference, then, could choose a common wage regime, and within that conference, the

necessary balance for the creation of a team sport would be maintained, without the need for an overarching super-cartel to control the entire market for college-age athletes.... 12

163. Existent dimensions of competition among NCAA member conferences include competing: (1) on non-monetary terms to attract the best football players to their conferences; (2) to attract member institutions (a phenomenon known, as of late, by the term "conference realignment"); (3) to retain member institutions; (4) to provide desirable revenue sharing among member institutions (whether equal sharing, or unequal sharing); (5) to provide conference "stability"; (6) to attract favorable television broadcast revenues; (7) to provide conference-owned television networks; (8) to attract sponsorship monies; and (9) to retain the most qualified referees and officials.

on whether revenue will be shared equally among member schools, or according to other formulas featuring a component of non-equal sharing. For example, on September 21, 2011, ESPN.com reported that "[t]he Pac-12 decided it won't expand further late Tuesday because commissioner Larry Scott failed to get assurance that Texas [a member of the Big 12 conference] would back an equal revenue sharing plan if the league added the Longhorns, [Big 12 conference members] Oklahoma, Texas Tech and Oklahoma State, a source with direct knowledge told ESPN.com."

165. In 2013, a member of the Atlantic Coast Conference, the University of Maryland, College Park ("Maryland"), initiated litigation against the Atlantic Coast Conference, triggered by issues relating to when, on "November 19, 2012, Maryland publicly announced its intention to [leave the Atlantic Coast Conference and] join the Big Ten Conference beginning on July 1, 2014." Maryland's complaint is notable for, among other things, detailing the competition among conferences as follows:

Competition is not limited to members of the same conference, who compete both on and off the field. Each conference, as a joint venture of the university members, competes in many ways with other conferences (typically joint ventures among a separate and distinct set of other universities). Conferences (or associations of member schools) compete for member schools, sales of tickets, sale of broadcasting rights, advertising and sponsorships, and opportunities for

<sup>&</sup>lt;sup>12</sup> Rascher, Daniel A. and Andrew D. Schwarz, "Neither Reasonable nor Necessary: 'Amateurism' in Big-Time College Sports," Antitrust, Spring 2000, pp. 51-56.

their members to compete in lucrative athletic contests, such as the Bowl Championship Series in football and the NCAA men's and women's basketball tournaments.

There exists a market in which intercollegiate athletic conferences compete for member institutions. Conferences often leverage broadcasting revenues to enhance the attractiveness of their athletic associations to prospective members. Various conferences have recruited and added member institutions to create or maintain appealing rivalries and enhanced competition, in order to increase fan interest, broadcasting ratings, and sponsorship appeal, with the goals of improving the product offerings of the conference, increasing revenues to the conference and its members, and enhancing its members' reputations and brands.

has been very well-documented. *The New York Times*, in an article dated November 30, 2013, titled "Tracing the History of N.C.A.A. Conferences," reported that "[a] frenzy of realignment has transformed college athletics: about one in four major football programs has switched conferences since 2010. The effects are only starting to play out as programs build new infrastructure to televise and market their programs, especially in up-and-coming conferences. As conferences have become essential to stay competitive, the number of unaffiliated major schools has declined sharply." *The New York Times* provides a detailed, interactive chart, documenting conference switching among "[m]ajor college football programs since 1965" at this Internet website: http://www.nytimes.com/newsgraphics/2013/11/30/football-conferences/ (last visited February 5, 2014).

167. Maryland's complaint against Defendant Atlantic Coast Conference provides additional information on conference realignment and competition:

Changes in the alignment of colleges and universities within athletic conferences have occurred with increased frequency in recent years. Within 2012 alone, major revisions in membership occurred or were announced not only with respect to the ACC, but also in other collegiate athletic conferences.

The rapid conference realignment that has occurred in recent years (and that is likely to continue, absent unreasonable restraints on competition) has enabled institutions of higher learning to enhance the academic, athletic, and research opportunities available to their students, student-athletes, and faculty through both increased revenues and enhanced visibility and reputational benefits.

Conference realignment is a method by which an academic institution can enhance its reputation and brand and its ability to attract studentathletes, students, faculty, and coaches. Realignment also presents an opportunity for universities to join conferences with universities with common attributes and missions.

Conference realignment creates conferences that are more appealing to intercollegiate athletics fans, which results in greater competition and greater benefits to consumers from the products offered by those conferences. Realignment of conferences creates the opportunity to attract to conference athletic events fans and consumers who are otherwise not following intercollegiate athletics.

Both historically and recently, the ACC has been an active participant in the market to recruit universities to become athletic conference members by aggressively pursuing and adding members. The ACC was founded in 1953 by seven universities that all left the Southern Conference. Shortly thereafter, the University of Virginia also withdrew from the Southern Conference to join the ACC. In 1971, the University of South Carolina withdrew from the ACC and later joined the Southeastern Conference. Thereafter, Georgia Tech, once part of the Southeastern Conference and a charter member of the Southern Intercollegiate Athletic Association, joined the ACC. In 1991, the ACC extended membership to Florida State, a charter member of the Dixie Conference and former member of the Metropolitan Collegiate Athletic Conference.

The ACC's membership remained the same until approximately 2004, when the ACC initiated the most recent trend of conference realignment. That year, the University of Miami and Virginia Tech left the Big East Conference to join the ACC. One year later, Boston College followed.

Recently, the ACC has been extremely active in the market for new conference members. In 2012, Syracuse University and the University of Pittsburgh announced that they will withdraw from the Big East Conference and join the ACC in 2013. On September 12, 2012, the ACC announced that the University of Notre Dame will join the conference by 2015 for all conference-sponsored sports except football (although Notre Dame has agreed to play five ACC football teams each season). Most recently, on November 28, 2012, ACC presidents and chancellors voted to admit the University of Louisville (in a meeting from which Maryland was improperly and illegally excluded). Louisville is scheduled to leave the Big East and become an ACC member in 2014

168. Conferences and their members compete on the strength of the conference's brand, including to recruit college football players. For example, on February 6, 2013, Yahoo! Sports reported:

> "Kids want to play in the SEC," [new Kentucky football coach Mark] Stoops told *Yahoo! Sports* Wednesday morning. "It's important, we

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inventors' school. Where the school accepts start-up equity in lieu of

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cash royalties, it is typically a very small percentage, in the case of Google, about 2%. This means that the founders of Google were able to reap the benefits of their hard work and ingenuity, even though they were still students at Stanford.

Under this less restrictive alternative, not every school or conference would be required to adopt the Stanford system, or any specific model. But it would be open to them as a choice, with respect to how best to compete for talent in the Football Bowl Subdivision and how best to offer its downstream consumers a choice when it sells its products of conference football in competition with other conferences' offerings. Under the current system of collusion and mandate, no school is able to widen choice by offering alternative models to the NCAA's collusive, we-know-better-than-the-market restriction on competition and choice.

# C. The NCAA's Public Statements Regarding the Pro-competitive Nature of the Proposed Stipend and Absence of Pro-competitive Justifications for Capping Compensation at Current Levels

174. The NCAA has made a litary of public comments seemingly supporting the concept of a stipend. Each one seems potentially promising in a vacuum, until one realizes they got back to at least as early as 2003 (leaving aside that these stipends were provided prior to 1976-77 and only stopped by action of the NCAA), with little change ever following the statements.

#### 1. 2014 Statements.

the President of NCAA Division I member Wake Forest University, circulated a letter to NCAA members regarding a "template prepared by the Division I Board of Directors' Steering Committee on Governance that is intended to aid participants during the January 16 and 17 Division I Dialogue in San Diego." The "template" includes a "Proposed Legislative Structure" regarding "Legislative Autonomy" that is "[d]efined as the ability, within the current NCAA structure, for the SEC, B1G [sic, i.e. the Big Ten], PAC-12, Atlantic Coast Conference and Big 12 conferences and their institutions to adopt reforms in a regulatory structure that respects the demands on student-athletes in the 21st century and acknowledges the need for these conferences / institutions to define rules that address their unique challenges."

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176. The document continues that one of the "Proposed Areas of Autonomy" is to "[d]efine a full grant-in-aid as meeting a student-athlete's cost of attendance in a manner consistent with the core values of the collegiate model and not to exceed total cost of attendance."

177. On January 13, 2014, the *Associated Press* reported that "NCAA President Mark Emmert said Monday that providing a stipend to student-athletes seems less threatening to the schools that earlier knocked down a proposal to increase the value of a scholarship to cover the full cost of attendance. 'It seems to be a much less controversial notion today than it was 18 months ago,' Emmert said of the stipend proposal. 'As we've talked about it more and the membership has had a chance to digest it, it's being seen as less threatening."

#### **2. 2013 Statements.**

178. On January 20, 2013, the *Associated Press* referenced President Emmert and reported that "When talking about a needs-based proposal, Emmert used as an example his cousin who was a volleyball MVP at [the University of] Washington. 'I know my cousin's circumstances and she didn't need it,' he said. "But there were other players on that team for whom that would probably have been very important."

179. On April 10, 2013, *The Chronicle of Higher Education* reported that "[w]hen [NCAA President] Mark Emmert gathered together more than 50 college presidents nearly two years ago to discuss ideas for reforming big-time sports, the group came to a pretty clear consensus on the need to increase aid to athletes." The article continued that "[w]ith big money flowing in from TV contracts, and increasing amounts going toward coaches' salaries and facilities, the idea of allowing Division I colleges to direct up to \$2,000 more a year to certain players seemed to make sense." The unfortunate postscript: "after a series of failed attempts to carry out the proposal, the NCAA is essentially back to the drawing board."

180. The article quoted Sidney A. McPhee, the President of NCAA member Middle Tennessee State, and a proponent of the stipend, as being the "head of the NCAA Student-Athlete Well-Being Working Group" and the "chief arbiter of the stipend debate." It further states that "[t]he climate has frustrated Mr. McPhee, who believes that even the less-wealthy programs have an obligation to make a priority of players and their unmet financial needs. 'If you want to compete [in COMPLAINT - 53

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Division I,]' he says, 'you've got to step up.'" (bracketed text in original). The article continues that "[i]t's also a matter of fairness, he says. Institutions increase aid packages for other students all the time, so why shouldn't they do it for athletes too?" The article continues that "[o]ver the past few months, Mr. McPhee has expanded his group to include more athletic directors, presidents, financial-aid directors, and others. In recent weeks the group has spent much more time looking at the concept of aid and different ways to enhance it." The article explained that rather than base any cap on athlete compensation on an assessment of the least restrictive alternative available, it was a simple question of what best suited the self-interest of the members of the cartel: "[i]n a recent straw poll, the group agreed almost unanimously with the idea of allowing increased aid for athletes. Still, Mr. McPhee is not optimistic that Division I members will ultimately support such a change. 'There is still continuing opposition to doing anything,' he says. 'I'm afraid that whatever we do will have a high likelihood of an override.'"

- and other proposed reforms, stated that the NCAA Division I Board of Directors "hope to adopt proposals at its meeting next April [2014], and then have a special meeting for the membership next summer. 'That could involve bringing all 350 members of Division I together and having every school vote on it,' [NCAA President] Emmert said. 'It'll be a bit like a constitutional convention." Except of course, in this case, the "convention" is in fact an open meeting of an anti-competitive cartel, explicitly meeting to discuss whether the current fixed-price offering should be adjusted to another fixed-price offering.
- 182. On November 24, 2013, *The New York Times* reported that "Elizabeth Altmaier, a professor of Iowa who served on a number of N.C.A.A. panels on commercialism as a faculty athletics representative, said she believed there needed to be a way for college athletes to get more than scholarships. 'People who say, in a very superior manner, that these kids had a college education and that's sufficient remuneration are naïve at best, and blind at worst, to the realities of being a student athlete in a Division I institution."
- 183. On December 11, 2013, *The New York Times* reported President Emmert as stating: "There is an interest in making sure that full cost of attendance is covered. ... That number varies COMPLAINT 54 Case No:

from school to school. It can vary from \$0 to \$6,000. A debate the members will have to have is, are we going to allow the closing of that gap? And if so, how high can we go? No one right now wants to go above full cost of attendance, that a student-athlete could get what it costs to be a student, but they're students, not unionized employees, not somebody that's on the payroll." It is clear that the NCAA believes that it, its co-Defendants and other co-conspirators, can act with impunity with respect to price competition in the Football Bowl Subdivision Labor Market, and that rather than facing a market price, they will pay whatever they "allow" cartel members to offer.

#### 3. 2012 Statements.

athletic programs that make major decisions guided by efforts to generate more revenue, then complain they can't afford a stipend. At the forum, which is sponsored by IMG and hosted by SportsBusiness Daily/Global/Journal, Emmert said of conference realignment: 'When people say it's all about the money, that's not inaccurate.' He later took that argument to the stipends cause: 'When the world believes it's all a money grab, how can you say we can stick with the same scholarship model as 40 years ago?'''

185. An article dated December 6, 2012, and presently posted by the NCAA on its website, is titled "NCAA President Emmert fights for student-athletes' right to more funds." It states that "NCAA President Mark Emmert is still determined to provide college athletes with 2,000 dollars for expenses not covered by scholarships." It continues that "[t]he stipends would help cover the full cost of attending college, which scholarships don't meet, providing money for expenses beyond tuition, room and board, books and fees." The article continued that "[t]he biggest key to implementing the stipends may be changing schools' mindsets. 'This is a branding issue,' Emmert said." The article continued that "Emmert chided programs that make major decisions guided by efforts to generate more revenue, then complain they can't afford a stipend." The article continued that "Emmert argues that money is not the issue. Money is pouring in from TV deals. The new college football playoff contract will be worth about 470 million dollars a year."

#### 4. 2011 Statements.

186. On May 24, 2011, the NCAA posted on its website an article by an NCAA member school's assistant director of compliance, who stated that "A few hundred bucks a month is not going to make a great deal of difference for student-athletes who are offered lavish gifts like cars, personal training, jewelry, trips to South Beach, etc. But according to former NFL agent Josh Luchs, many times the benefits used to recruit a student-athlete are fairly modest. If a student-athlete can no longer be swayed by pocket money, agents will be forced to provide bigger benefits to student-athletes. And bigger benefits are easier to catch ... With the full cost of attendance covered for revenue sports and star athletes, plus all the existing and legal ways to get cash to a student-athlete, it will no longer be a case of *needing* to take money from agents or boosters."

- 187. NCAA President Mark Emmert also has repeatedly explained that there is little chance that such payments will generate concerns regarding competitive balance because the power of competition along many indirect fronts has already distributed talent in proportion to a school's/conference's ability to compete for talent directly through the relief requested here:
- a. "When you look at a student who's being recruited by heavily funded institutions, those kids are rarely asking, "Do I go here, or do I go to an institution that has less money? If students have the opportunity to go to that dominant athletic program, they're going to go." 13
- b. "I don't think any of the Butler kids were recruited by, you know, by Kansas." <sup>14</sup>
- c. "So if you've got a gap between \$40,000 and \$150,000, (then) \$2,000 isn't going to make much of a difference." <sup>15</sup>

<sup>&</sup>lt;sup>13</sup> http://espn.go.com/college-sports/story/\_/id/7303903/ncaa-president-mark-emmert-makes-rulebook-changes-offers-stipends-athletes: [Emmert] When you look at a student who's being recruited by heavily funded institutions, those kids are rarely asking, "Do I go here, or do I go to an institution that has less money?" If students have the opportunity to go to that dominant athletic program, they're going to go.

 $<sup>^{14}\</sup> http://espn.go.com/college-sports/story/_/id/7303903/ncaa-president-mark-emmert-makes-rulebook-changes-offers-stipends-athletes.$ 

<sup>&</sup>lt;sup>15</sup> http://www.chron.com/sports/college/article/NCAA-s-Emmert-says-legislation-won-t-impact-gap-2251444.php: "Well, the gap right now is pretty enormous. If you look at the lowest-resourced COMPLAINT - 56 Case No.:

188. Emmert explained: "As for the continued separation of the haves and the have nots, that's economics, Emmert said. 'We've always had that. The financial differences have always been there. Some universities have huge competitive advantages [because] of history and culture and decisions that the university made over decades that are in some ways insurmountable and you wouldn't want to take them away. … I'm sure Alabama under Bear Bryant had these stunning competitive advantages … Now to say that the University of Louisiana-Lafayette and Alabama have huge competitive disadvantages it didn't look much different 40 years ago. It reinforces some of those inherent advantages some of those universities have had for a century." <sup>16</sup>

189. In a memo he wrote to then-recently chosen President Mark Emmert, Wally Renfro, the long-time Vice President of the NCAA, characterized Division I as being divided into the top 25 percent (the "haves"), the middle 50 percent (the "have-nots"), and the bottom 25 percent (the "forget-about-its"), and stated that the last group "has largely stopped trying to compete."<sup>17</sup>

190. On December 15, 2011, the NCAA posted on its website another article by an NCAA member school's assistant director of compliance, who stated that "Proposal 2011-96, which allows schools to provide up to \$2,000 beyond the current grant-in-aid limits, is not an unfunded mandate. They key word is allows. The proposal requires schools to do nothing, just permits them to."

#### 5. 2003 Statements.

191. Myles Brand, the former President of the NCAA, has admitted that the unlawful agreement is not necessary to preserve amateurism, and that athletic scholarships covering the Cost of Attendance would be fully compatible with the legitimate purposes and objectives of the NCAA. In a letter to the editors of the *Denver Post*, then-President Brand wrote the following in 2003:

Ideally, the value of an athletically related scholarship would be increased to cover the full-cost of attendance, calculated at between \$2000 and \$3000 more per year than is currently provided. I favor this approach of providing the full cost of attendance. The Division I

conference, they spend about \$40,000 per year per student-athlete, for all costs in. The Southeastern Conference at the top spends roughly four times that, so (about \$150,000) per student. So if you've got a gap between \$40,000 and \$150,000, (then) \$2,000 isn't going to make much of a difference."

<sup>&</sup>lt;sup>16</sup> http://www.cbssports.com/collegefootball/blog/dennis-dodd/19217878/ncaa-president-conference-realignment-a-market-shakedown.

<sup>&</sup>lt;sup>17</sup> Quoted in Case4:09-cv-01967-CW Document999-2 Filed02/26/14 Page138 of 230.

membership, which is where the final decision will be made, will continue to address the issue over the next several months. 18

192. Indeed, Brand reconfirmed his support for eliminating the grant-in-aid cap even after a predecessor lawsuit was filed.<sup>19</sup> Most recently, Brand stated that eliminating the grant-in-aid cap to allow scholarships covering the full Cost of Attendance "strikes me as a reasonable approach."<sup>20</sup>

#### 6. The recent history of the latest stipend proposal.

193. On October 27, 2011, the NCAA issued a press release stating the following:

The Division I Board of Directors continued the quick-action precedent set earlier this summer, adopting a package of proposals Thursday that toughen academic standards and provide increased academic and economic support to student-athletes.

"These changes demonstrate a remarkable resolve by presidents," said NCAA President Mark Emmert. "They represent a return to and a focus on values that are at the core of what intercollegiate athletics are all about. They also represent a clear signal to the world about what we care about and what we stand for."

The Board approved an implementation plan – which includes all football bowl games – that mandates a certain level of academic performance in order to participate in postseason competition. The eligibility requirement will begin phasing in with the 2012-13 academic year.

The Board also adopted legislation giving student-athletes who receive full athletics scholarships the opportunity to receive additional athletics aid up to the full cost of attendance or \$2,000, whichever is less.

The working group that made the recommendation told the board the \$2,000 figure is meaningful in addressing the miscellaneous expenses student-athletes now have. Institutions will not be required to offer the benefit, but conferences are encouraged to consider common application within their membership.

Student-athlete well-being improvements

18 Myles Brand, "Welfare of Student-Athletes NCAA's Top Priority," Letter to the Editor,

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Denver Post, Aug. 17, 2003.

<sup>&</sup>lt;sup>19</sup> See Mark Alesia, "Lawsuit: NCAA Should Pay 'Full Cost," *Indianapolis Star*, Feb. 22, 2006, available at http://www.indystar.com/apps/pbcs.dll/article?AID=/ 20060222/SPORTS/602220460.

<sup>&</sup>lt;sup>20</sup> Mark Alesia, "Tourney Money Fuels Pay to Play Debate: Fewer than 1% of Athletes Help Make More than 90% of the NCAA's Money," Indianapolis Star, Apr. 1, 2006, *available at* http://www.indystar.com/apps/ pbcs.dll/article?Date=2006040 1 &Category=SPORTS&ArtNo=6040 1 0509&Section Cat=&Template=printart.

The Board also adopted legislation that addresses the miscellaneous costs of attending college. Student-athletes who receive full athletics scholarships or get other school financial aid combined with athletics aid to equal a full scholarship will have the opportunity to receive additional athletics aid (or other institutional aid, including use of the Student-Athlete Opportunity Fund) up to the institution's calculation of full cost of attendance or \$2,000, whichever is less.

The figure will be adjusted according to the consumer price index, so the presidents will not need to approve new figures when the cost of living changes. The Board resolved to not revisit the \$2,000 amount for three years.

The figure will be adjusted according to the consumer price index, so the presidents will not need to approve new figures when the cost of living changes. The Board resolved to not revisit the \$2,000 amount for three years.

. . .

Penn State President Graham Spanier chaired the working group established to examine student-athlete well-being issues.

"We understand the situation of our student-athletes. This isn't about paying student-athletes, but it is about being fair and recognizing that in Division I it ought to be important to meet this need," Spanier said. "We all have lots of different choices to make, but we felt that these proposals are right for our student-athletes."

- 194. The NCAA further stated, in regards to an effective date, that the new rule would apply to "[a]id agreements that take effect August 1, 2012 [awards can be executed before that date]."
- 195. The NCAA's own statement that these Cost of Attendance stipends do not constitute "pay" is telling ("This isn't about paying student-athletes"). This is because the NCAA knows its definition of pay is entirely based on the arbitrary decisions of the cartel. If the NCAA allows any compensation, by Rule (*e.g.*, Bylaw 12.02.7) it is instantly transformed from pay into allowable financial aid. Bylaw 12.02.7 states that "Pay is the receipt of funds, awards or benefits not permitted by the governing legislation of the Association for participation in athletics." By this they make clear that the price is fixed, the rules are arbitrary and that there is nothing other than the will of a collusive body, and certainly no neutral weighing of the pro-competitive benefits versus the perils of collusion, that makes the decision.

196. On December 8, 2011, the NCAA posted on its website "Frequently Asked Questions," and stated this: "Does the same amount have to be offered every year of a multi-year award? Multi-year awards are not required to award the same amount each year. For example, a multi-year agreement can stipulate that a student-athlete will receive a certain amount in the freshman year and a different amount in the sophomore year."

197. On December 8, 2011, the NCAA also stated this question and answer that the proposed change was subject to a cartel vote: "What if the legislation is overridden? Institutions were permitted to offer both the miscellaneous expense allowance and multi-year awards to recruits beginning with the early NLI signing period in November. Both rules are subject to override, but agreements signed prior to the last day for override requests (December 26) will be honored."

198. The cartel did in fact choose to disallow even this small amount of market-base competition. On December 15, 2011, the NCAA's news service reported that "[t]he new rule allowing Division I institutions to give some student-athletes an additional \$2,000 miscellaneous expense allowance has been suspended until the Board of Directors convenes in January. As of Dec. 15, enough schools – 125 – have called for an override of the legislation to prompt the automatic suspension under NCAA bylaws." The NCAA's release quoted NCAA President Mark Emmert as stating "Based on conversations I have had, I am confident that there remains a very high level of support for this permissive legislation to provide better support for our student athletes."

199. The NCAA, however, made clear that the rule itself offered no chance of harm to the NCAA itself, and explicitly announced that "[a]ny allowances offered in writing during the November [2011] early signing period will be honored, according to Division I Vice President David Berst. Nearly 10,000 prospective Division I student-athletes signed National Letters of Intent for next year during the early signing period in November." The NCAA continued that "[u]nless the Board takes some action to alter the proposal, prospective student-athletes who sign with schools during the upcoming signing periods in February and April will not have the option to receive the additional \$2,000 allowance."

200. On January 14, 2012, the NCAA issued another press release, stating that "The Division I Board of Directors reaffirmed Saturday its support for a \$2,000 miscellaneous expense COMPLAINT - 60

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allowance, but direct the Student-Athlete Well-Being working group to come back to the presidents [of NCAA member institutions] in April with recommendations for implantation."

201. On November 3, 2012, The *Associated Press* reported that rather than being based on an assessment of the least restrictive alternative available, the decision was done solely to appease the cost-containment concerns of cartel members: "[t]he \$2,000 was a 'compromise' among [NCAA Division I Board of Directors] members, Emmert said. Some thought that the total amount should have been higher, but Emmert said the board wanted to settle on a reasonable amount it felt all schools would be able to afford. 'It could've been higher, it could've been lower,' he said. 'But that was the number that everyone agreed was a good place to be.' Emmert says the stipend bears no comparison to offering a salary to a student-athlete, essentially making him or her a paid employee of the university. 'We're still supporting them as students, not as somebody we're paying to play a game,' said Emmert, a former president at the University of Washington."

202. In October 2013, the NCAA issued a press release referring to its Division I

Leadership Council having convened a meeting on October 24, 2013, in Indianapolis. The NCAA

stated that competitive balance was not impacted by a less restrictive version of its current pricefixing, stating: "Council members agree that the true 'level playing field' between schools cannot be
achieved by making rules that limit the ability of schools with more resources to use them. Members
stress that in some areas rules could become more permissive to allow schools who can afford to take
advantage of the flexibility to do so." The press release continued that "Many [Council members]
believe that student-athlete benefits, including a change in the definition of a full athletics
scholarship to include the full cost of attendance, could be an area of compromise."

203. On October 29, 2013, the NCAA's Division IA Athletics Directors Association made a presentation to the NCAA's Board of Directors. *Yahoo! Sports* reported that "Morgan Burke and Mike Alden, athletic directors at Purdue and Missouri, respectively, made the presentation on behalf of the Division IA Athletic Directors Association and the National Association of College Directors of Athletics." The article continued that "The athletic directors' proposal is considered particularly influential because of their roles of running the on-campus operations of some 350 schools of all shapes and sizes." The article continued that "[o]ne source believes the proposal made by the COMPLAINT - 61

athletic directors is, in general, similar to one made by the conference commissioners, easily the other most influential group in college athletics."

204. *Yahoo! Sports* posted a copy of the proposal, which includes this statement: "Intercollegiate Athletics must ensure and improve student-athlete well-being which include the ability to increase opportunities for student-athletes to receive athletics' [sic] assistance beyond what is currently available."

205. On October 29, 2013, *USA Today* quoted Purdue athletics director Morgan Burke, who represented the IA Athletics Directors Association at the meeting, as stating that, with respect to the numerous proposed changes presented, "There will have to be some give and take as we do down the road, but the fact that all 351 (Division I) athletics directors are speaking out of the same hymnal, it's the first time in my 20 years." This representation that a clear meeting of the minds among employees of all 351 competitors in the Football Bowl Subdivision Labor Market had been reached is a clear statement of the renewal of the collusive agreement.

206. NACDA's website states, in an entry dated September 25, 2013, under the slogan, "351 Division I Programs – ONE VOICE" the following: "NACDA President Mike Alden, athletics director at the University of Missouri and D1A Athletic Directors' Association President Morgan Burke, athletics director at Purdue University, are serving as national spokesmen for all 351 Division I programs." It continues that "The National Association of Collegiate Directors of Athletics (NACDA) and the 1A Athletic Directors' Association, in addition to NACDA's Affiliate Associations, the Football Championship Subdivision Athletics Association and the Division I-AAA Athletics Directors Association (DI-AA ADA), are working as a cohesive unit in developing recommendations that will help improve the governance and operation of intercollegiate athletics."

207. The website links to the transcript of a teleconference dated September 27, 2013, which contains the following exchanges (again, under the prominent slogan "351 Division I Programs – ONE VOICE") explained that the competitors discussed prices and came to an explicit agreement that the current price fix was not necessary, but that actual competition would not be permitted by cartel rule:

1 2	Q. Morgan, obviously the statement the other day kind of speaks for itself, but where does your group come down on potential cost-of-attendance stipends for student-athletes?
3	MORGAN BURKE: Well, I think that's a subject that's going to get a
4	lot of debate, has gotten a lot of debate, as people have looked at miscellaneous expense allowance. We're committed to trying to make sure the resources that are needed for a quality student-athlete
5	experience are there.
6	Certainly if you go back into the 1960s, there was such a thing cal
7	laundry money, incidental money given to the student-athletes. That went away in the mid '70s. I think you're going to see a question occur on that topic.
8	
9	O In the statement the other day you addressed the integrity
10	Q. In the statement the other day, you addressed the integrity issue that needs to be handled effectively, enforcement. What are
11	some of the recommendations that you're making beyond what is already being done at the NCAA level?
12	MORGAN BURKE: I'm a big supporter for what the NCAA stands
13	for. Again, we are the NCAA.
14	
15	Q. Mike, in the statement you put out the other day, you said, Payfor-play is not part of the amateur setting, there's no place for that. You and the SEC have said before that you'd be for
16	exploring stipends and things like that. How do the two opinions vibe and how do they play into each other?
17	MIKE ALDEN: I appreciate that. You know, what I had said earlier
18 19	on this call, but also is we don't talk about pay-for-play. Wherever that's come from, whoever has created that terminology, that hasn't been necessarily anything that we've either talked about at Mizzou or
	talked about as athletics directors or certainly from an SEC standpoint.
20	What we've talked about is exploring the opportunity for a full cost of
21	attendance. I used the example a little bit earlier, I'm going to reiterate it. I'm using my son as an example. Jake is a freshman here at
22	Purdue. When we came here as his parents this summer, they showed us what our tuition, fees, books, room and board would be. They said,
23	That's not what it's going to cost for him to go to school at Purdue, it's going to be a little bit more. His full cost of attendance, as parents, you
24	need to budget a little bit more because he's probably going to come
25	home twice, he needs incidental expense money, laundry money, whatever it may be.
26	That's the area all of us are looking at to explore. How do we have an
27	opportunity to really look at what term, and most schools term, not athletics, most schools of higher education term 'a full cost of attendance.'
28	attendance.

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### D. NCAA Conferences' Statements Regarding the Stipend Proposal

#### 1. The Pac 12.

208. It is clear that absent the current restraint, the Pac 12 would make competitive offers in the Football Bowl Subdivision Labor Market for at least the full Cost of Attendance and that the conference did not see any harm to the Pac 12's views of amateurism or competitive balance from making such offers in that market. For example, on June 15, 2011, *The Denver Post* reported the following:

[T]he issue of athletes getting shortchanged by major-college football's billion-dollar business has pushed Scott to seek an increase in scholarship money for every varsity athlete on a Pac-12 campus.

"It's a question of priorities, and sometimes you have to prioritize what's right," Scott said. "I think this is an issue of principle. And we're going to advocate for it."

Scott broached the topic with Pac-12 athletic directors at their recent conference meetings. His pitch received mixed reviews. The athletic directors are ecstatic about getting about \$20 million a year in television revenue per school once the new TV contracts kick in, but many will need that money to soak up red ink.

Increasing scholarships for tuition that is rising rapidly on many campuses would put it right back.

"Morally, I think it's the right thing to do," Oregon State athletic director Bob De Carolis said. "But there are a lot of other issues and a lot of ways to get to it."

Scott presented hard data in Seattle. He said the shortfall between the amount of an athletic scholarship and actual living expenses – termed "cost of attendance" – is \$2,000 to \$4,000 per student per school year.

"Our concern is kids from underprivileged backgrounds who literally have trouble covering costs, have a meal, have a little spending money," Scott said. "That's a concern."

. . .

The move could provide an uneven playing field.

"I don't think there is an even playing field," Scott said. "There's not an even playing field in TV exposure. There's not an even playing field in coaches and coaches salaries. There's not an even playing field in stadiums."

. . .

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"I think the kids need more money, period," said Washington State football coach Paul Wulff. "They say they can work a job, but it's unrealistic for what we ask these guys to do."

Wulff said he advocates providing a stipend of about \$200 a month.

"The only reason I say that is to make sure they can eat," he said. "In my opinion, I'd rather not give them any more money but have the ability to feed them two meals a day minimum every day. I don't want to hear a kid say, 'Coach, I don't have enough money to eat.' It harms their performance."

It's a long way from fruition, but the debate won't go away. Scott will make sure it won't.

"No one relishes the idea of increased funding," Scott said. "By the same token, we are as a conference at a level in terms of resources coming and a conference that likes to stand for doing things the right way, that it's the right thing."

- 209. On January 6, 2013, the Associated Press reported that "The problem is scholarship rules have lagged behind the times, said Pac-12 Conference Commissioner Larry Scott, now in his fourth year in the job. His conference, like most of the major ones, supports a stipend. 'The scholarship rules don't allow you to cover the full cost of attendance,' he said. 'Doesn't cover things like miscellaneous meals, trips home, clothes and other things. For me there has been a gap. This does not cross the philosophical Rubicon of paying players."
- 210. On June 2, 2013, the Los Angeles Times reported that "Scott address a number of topics Monday during a conference call with reporters following last weekend's summer meetings in Park City, Utah." The article continued that "[t]he full cost of attendance issue is not going away. Several major conferences, including the Southeastern [SEC] and Pac-12, favor a plan that will use increased television money to compensate their athletes with an additional scholarship stipend ... 'I'd like to think it could happen under the current structure,' Scott said of the stipend. 'This is clearly the right thing."
- 211. On July 25, 2013, Sports Illustrated's SI.com reported that "[t]he big five conferences [Pac-12, SEC, Atlantic Coast Conference, Big 12, and Big Ten] want to be able to give the stipend to all scholarship athletes." The article quotes Pac 12 Commissioner Larry Scott as stating that, "[s]chools that have resources and want to be able to do more for student-athletes are frustrated, concerned that we're being held back from doing more for the student-athletes in terms of the COMPLAINT - 65

stipend." With respect to the smaller NCAA member schools that had blocked implementation of the stipend, he stated that "[t]he idea that there is an even playing field in terms for resources is a fanciful and quaint notion." The article continued that "Scott compared the stipend being stymied to the delays in bringing instant replay to college football in the 2000s." The article quoted Commissioner Scott as stating that "[i]nstant replay took longer than it needed to get into college football because not everyone could do it. There are still some schools out there whose conferences can't afford instant replay. It doesn't strike me that the world's fallen in or that it's created some crisis just because everyone can't have instant reply."

- 212. On July 27, 2013, the *Denver Post* reported the following regarding Pac 12 Conference Commissioner Larry Scott's statements at the Pac 12's preview held at Sony Studios, in Culver City, California: "Scott is fully behind the cost-of-attendance stipend most of the smaller schools can't afford. A figure of \$2,000 per scholarship athlete for a school year has been mentioned. It remains in the discussion stages. 'This must be addressed,' Scott said." The article continued that "[t]he major conferences' bigger beef is smaller schools blocking legislation favored by the minority that makes most of the money. 'It's time to acknowledge that one size does not fit all and that we need more flexibility in the system,' Scott said. 'We must design a structure that allows for appropriate differences based on priorities and resources throughout the NCAA.'"
- 213. On November 24, 2013, *The New York* Times quoted Mr. Scott as stating that "[t]here's a strong feeling we need to loosen up the reins of what the high-resource conferences can do for student athletes."

#### 2. The Southeastern Conference.

214. It is clear that absent the current restraint, the Southeastern Conference would make competitive offers in the Football Bowl Subdivision Labor Market for at least the full Cost of Attendance and that the conference did not see any harm to the Southeastern Conference's views of amateurism or competitive balance from making such offers in that market. For example, the *Associated Press*, in an article dated January 6, 2013, reported Commissioner Slive as stating with respect to the proposed \$2,000 stipend, "It doesn't strike me as drastic by definition. There is a fixed definition for a scholarship. There's no reason why it shouldn't be reviewed." Commissioner Slive COMPLAINT - 66

continued that "I do understand the economics, that it might be more difficult for some than others, but for those that can do it, it's the right thing to do and that ought to be the guiding factor."

- 215. The Southeastern Conference's Commissioner Mike Slive stated the following in an interview on April 29, 2013, with respect to the NCAA's failure to allow a \$2,000 stipend: "It's a disappointment that it's not taken care of yet. We truly believe that we ought to do more for our student-athletes than just the room, board, books and tuition. We're hopeful that we can continue to make that work ... I think it's fair to say it's an idea that's not going to go away."
- 216. An *Associated Press* article dated January 6, 2013, quoted Alabama football coach Nick Saban as follows:

A lot of the young people that we have, that play college football, the demographics that they come from, they don't have a lot and I think we should try to create a situation where their quality of life, while they're getting an education, might be a little better.

I feel that the athletes should share in some of this to some degree. I don't really have an opinion on how that should be done. There's a lot of other people who probably have a lot more experience in figuring that one out, but I do think we should try to enhance the quality of life for all student-athletes.

I believe the leadership in the NCAA finally sort of acknowledges that so that's probably a big step in that direction.

217. A *USA Today* article, from that same day, further quoted Mr. Saban as stating that "I don't think there's any question about the fact that something ... I do think that something should be done to enhance the quality of life of student-athletes that are on scholarship because in our sport especially, there is socioeconomic groups that struggle a little bit, even with a scholarship, because there is a cost associate with going to college that is beyond room, board, tuition in books." The article further stated that "Saban pointed to the windfalls provided by conference TV networks and the coming college football playoff as a compelling reason for the discussion. 'I think especially where we've sort of gotten to from a business perspective relative to the financial end of things that there isn't really any good reason that the student-athletes who create that should not share in that to some degree."

218. When asked what he would change with the NCAA if he had the power to do so, Mr. Calipari stated that "[t]here would be a stipend, probably in the area of \$4,000 to \$5,000, and I'm talking men and women, all the athletes."

219. On July 16, 2013, ESPN.com, in an article titled "Steve Spurrier stumps for stipends," reported that "[University of] South Carolina [football] coach Steve Spurrier gave a peek behind the curtain of the annual Southeastern Conference coaches meetings Tuesday, revealing that the league's coaches voted unanimously that every student-athlete in basketball and football should be given a stipend affording their parents travel expenses to and from games." The article continued that "[t]he league's elder statesman among football coaches said it is only right that those players who generate the school so much money should be given what would amount to a minor benefit." The article quoted Mr. Spurrier as stating:

We believe those two sports, the income producers, those players — most of them come from lower-income families — that we should provide some expense money so their parents can go to the games — lodging, travel, meals, what have you," Spurrier said. "We're only talking about in football like \$300 a game, basketball would be a little less, where the players in the course of the year have \$3,600-\$3,900, depending on how many games you play, just to have a little bit of pocket money and their parents can have money to come to games.

220. The article continued that "Spurrier has pushed for stipends for the past two years, and reiterated Tuesday that all the SEC football and basketball coaches agreed their players deserved what would amount to pocket change compared to the money generated from ticket sales and television revenue." The article continued that "Spurrier said it wasn't "pay-for-play," but rather expense money. In fact, Spurrier said the coaches would pay for the expenses out of pocket, if need be."

221. The connection between coach earnings and the compensation of revenue-producing athletes was not lost on University of South Carolina football coach Steve Spurrier (Neuharth, June 9, 2011) who developed a proposal to provide a stipend to players on a per game basis that garnered support from Alabama's Nick Saban, Florida's Will Muschamp, LSU's Les Miles, Mississippi's Houston Nutt, Mississippi State's Dan Mullen and Tennessee's Derek Dooley. In explaining the rationale for the proposal, Spurrier said, "A bunch of us coaches felt so strongly about

it that we would be willing to pay it – 70 guys, 300 bucks a game," Spurrier said. "That's only \$21,000 a game. I doubt it will get passed, but as coaches in the SEC, we make all the money – as do universities, television – and we need to get more to our players" (Long, June 1, 2011). Spurrier went on to say that "People don't realize that most football players come from underprivileged homes. My plan was meant to show that I believe our players deserve more expense money to be more like the average college student."

## 3. The Big Ten.

222. It is clear that absent the current restraint, the Big Ten would make competitive offers in the Football Bowl Subdivision Labor Market for at least the full Cost of Attendance and that the conference did not see any harm to the Big Ten's views of amateurism or competitive balance from making such offers in that market, although the Big Ten has also indicated at times it intends to do so (absent an injunction from this Court) only subject to an anti-competitive agreement with its competitors. For example, on May 19, 2011, ESPN.com reported:

Big Ten officials discussed a proposal that would pay athletes to help cover living expenses on top of their scholarships during the league's spring meetings this week.

The idea, which is backed by current NCAA president Mark Emmert and was favored by late NCAA president Myles Brand, is to bridge the gap between what athletic scholarships pay and other expenses like transportation and clothing. That difference has been estimated at between \$2,000 to \$5,000 per player.

Big Ten commissioner Jim Delany said league athletic directors and officials have seriously discussed whether they should use some of their growing TV revenue to pay athletes more.

"Forty years ago, you had a scholarship plus \$15 a month laundry money," Delany said. "Today, you have the same scholarship, but not with the \$15 laundry money.

"How do we get back more toward the collegiate model and a regulatory system that is based more on student-athlete welfare than it is on a level playing field, where everything is about a cost issue and whether or not everybody can afford to do everything everybody else can do?" Delany asked.

Delany stressed that the Big Ten was merely at the discussion stage, but he added the league is interested in talking to other conferences to see if they also favor such a plan. He acknowledged many schools and conferences across the country couldn't afford to cover those

additional expenses, which could run about \$300,000 a year just for football and men's basketball players alone.

But some Big Ten officials say if they can help out their athletes, then the concept of using the same rules for all teams should be abandoned. Ohio State athletic director Gene Smith said the stakes are simply higher for schools like his than for those in the MAC or Sun Belt.

"The reality is, if there's cost of attendance and you can't afford it, don't do it," Smith said. "The teams you're trying to beat can't do it either. Don't do it because Ohio State's doing it. That's one of the things schools at that level get trapped into thinking."

- 223. On July 24, 2013, the *Chicago Sun-Times* reported Commissioner Delany as stating that "a miscellaneous expense needs to be implemented, and it needs to be implemented in a way that allows the student to engage in athletics and also to receive support from the institution above the scholarship, up to the cost of education."
- 224. On August 7, 2013, *USA Today* reported Commissioner Delany as stating "[m]y line is cost of attendance, and that's as far as I'm willing to do. After cost of attendance, then I think you're into another game, pay for play, and I'm personally not in favor of it."
- 225. On September 26, 2013, *USA Today* reported that Commissioner Delany stressed the need to "do everything we should do to define a fair package that fits for the 21st Century." The article continued that Delaney's "preferred model would include the ability for those conferences to have the autonomy to legislate their own rules without or with much less regard for the concept of an artificially 'level playing field' for schools with fewer resources. The wealthier schools would be able to provide more benefits to athletes, such as stipends to help cover full cost of attendance and miscellaneous expenses. Delany also suggested as examples expanded educational opportunities and allowing schools to pay expenses of players' parents on road trips. 'There are things we can do to prioritize their experience,' he said. 'But I feel as strongly as I did 20 years ago it's not pay-for-play.'"
- 226. Tom Osbourne, the then Athletic Director at the University of Nebraska in 2012, and formerly a football coach there for 25 years, stated this in an interview with the *Associated Press* published on December 25, 2012, and presently posted by the NCAA on its website:

I would hope student-athletes can be put somewhere at the forefront of the agenda. I find it odd that you see the escalation of dollars yet there

seems to be a lot of controversy over providing student-athletes with a \$2,000 stipend. It doesn't quite compute. It seems to me that the athletic scholarship should be cost of attendance, not just room, board, books, tuition and fees ...

227. SI.com, in an article dated November 11, 2013, discussed Nebraska's Chancellor Harvey Perlman, "who is the Big Ten's [Conference] representative on NCAA reform," and quote Perlman as stating that "[t]he fact is that with all this revenue that we have, we can spend it on anything we want under current NCAA regulations, except to benefit student-athletes." He continued that "That's where we're regulated and prevented from doing things. I'm not saying we're going to pay them. None of us would agree to that. But there are a variety of areas to have opportunities among the five to consider the rules we want to live with."

# 4. The Big 12.

228. It is clear that absent the current restraint, the Big 12 would make competitive offers in the Football Bowl Subdivision Labor Market for at least the full Cost of Attendance and that the conference did not see any harm to the Big 12's views of amateurism or competitive balance from making such offers in that market. For example, on April 17, 2013, Big 12 Commissioner Bob Bowlsby stated the following in a television interview on the Longhorn Network:

"I served on the NCAA's Financial Aid and Amateurism Committee 30 years ago, and we came up with the revolutionary idea that it should be room, board, book, tuition and fees and \$2,000 a year, so not much has changed over the last decades. But, I really think we all understand that it costs more than room, board, books and tuition and fees to go to college, so I could certainly advocate for some measure of incremental payment to student-athletes .... if were to come up with a plan, that especially on a need basis, would put some additional money in the hands of student-athletes, and when I say student-athletes, I don't just mean football player or basketball players. I think if you apply any form of the labor theory of value, swimmers work just as hard as the basketball players, the track athletes work just as hard as the football players do, I think we have to do it for all student athletes, men and women, on a need basis, and if it goes above \$2,000 per year per student athlete, so be it, I think it's a great thing to do for the young people that populate our programs, they all work hard, and they all deserve the consideration."

On June 2, 2011, the Associated Press reported the following statement from University of Texas' Athletic Director DeLoss Dodds in regards to increasing the value of athletic scholarships to the cost of attendance: "We're for it. It's a positive step and I think doing something for student-athletes is a positive thing."

On June 27, 2011, the *Dallas Morning News* reported that Bill Byrne, then the Athletic Director of Texas A&M, stated that "I've been in favor of total cost of attendance forever, whether I was working at a have or have not [school. So many student-athletes come from disadvantaged backgrounds and have to pay their way to school or laundry or the movies. If you really care about the welfare of student-athletes, dig a little deeper."

#### 5. The Atlantic Coast Conference.

229. It is clear that absent the current restraint, the Atlantic Coast Conference would make competitive offers in the Football Bowl Subdivision Labor Market for at least the full Cost of Attendance and that the conference did not see any harm to the Atlantic Coast Conference's views of amateurism or competitive balance from making such offers in that market. For example, on July 21, 2013, ESPN.com reported that Atlantic Coast Conference Commissioner John Swofford stated the following: "I am for looking very diligently at a way to enhance the scholarship itself, whether it's need based, whether it's based on a simple stipend that once existed or some other way to approach it, whether it's going to the full cost of attendance." On October 16, 2013, Durham, North Carolina's *The Herald-Sun* reported Commissioner Swofford as stating that "I'm for enhancing fundamentally the concept of the athletic grant made that we have now" and that "we can't live with our heads stuck in the sand."

# E. Football Bowl Subdivision Football Players Seek the Ability to Compete without Anticompetitive Restraint in the Football Bowl Subdivision Labor Market

230. A January 6, 2013, *Associated* Press article reported the following regarding the proposed stipend:

"It kind of goes both ways," said Alabama defensive back Vinnie Sunseri, whose father, Sal, is a college football coach and former NFL player. "A lot of people would say we don't deserve it because we already get enough as college kids that just happen to play a sport. A lot of people don't realize all the work that goes into all the stuff that we have to do throughout the day.

"I have no time during the day. I wake up at 6 a.m., lift, go to class, right after class you come back up to the football complex to watch film and get ready for practice. By the time you get out, you've got to go to study hall. By the time you get out of study hall, it's basically bed time. It is really like a full-time job."

Alabama long-snapper Carson Tinker made the team as a non-scholarship walk-on, but earned a scholarship this season.

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"I'm very thankful for my scholarship," Tinker said. "All of us have bills. All of us have expenses, just like every other student. I don't live with football players. I live with two of my good friends. While I'm at practice every day, they have a job. They're able to pay their bills, buy food, stuff like that."

231. In an article dated September 24, 2013, the writer Patrick Hruby reported:

Speaking of bad situations, Foster says in "Schooled" that his athletic scholarship didn't always leave him with enough money to eat and pay rent, and that a coach once bought him and his teammates "like, 50 tacos for like four or five of us. Which is an NCAA violation." Foster also claimed he took under-the-table payments during his senior year. Some accused him of lying. *Don't college athletes get lavish training tables? No way those guys go hungry.* Yet according to a recent study by Drexel University professor Ellen Staurowsky, the average difference between scholarship value and the full cost of attending school for Football Bowl Subdivision players in 2011-2012 was \$3,285.

Former Marshall University quarterback Brian Anderson says he experienced that gap, particularly when he lived off-campus his junior and senior years. His scholarship provided roughly \$900 a month during the school year for food and rent, and less during summer months. "So you're spending \$400 bucks on rent, and the rest is for food, gas, and things like clothes. For some kids, that isn't enough. I was lucky. I had parents who could provide for me."

And what about training tables?

"As far as that being provided, it was always provided after practice if we got out after the cafeteria was closed," says Anderson. "But there were a lot of times we didn't know if we were going to get paid for a weekend when the lunch room wasn't open or something. If we got that money, we were surprised and excited. If we didn't, it was what it was. What the NCAA said the school could pay us. We weren't going to speak out about it."

232. On July 26, 2013, *Sports Illustrated's* SI.com reported: "During Friday's Pac-12 media day, Stanford offensive lineman David Yankey fielded a question about stipends. He responded by saying: "I definitely think the extra money would help a lot. A full scholarship doesn't cover everything, as far as traveling home to see your parents, especially when you go across the county to a place like Stanford, personally being from Georgia. That could help a lot of players."

### F. Other Statements Supporting the Stipend Proposal

233. On June 28, 2007, basketball legend Oscar Robertson, in an Op-Ed piece in *The New York Times*, wrote that "College Athletes should also receive a modest stipend and more realistic expense money. If athletes have to struggle to get by, of course they will want to turn pro as soon as COMPLAINT - 73 Case No.:

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possible. They're also more likely to accept money from agents who want to sign them, although agents aren't the only people who slip money to college athletes. (Signing with an agent makes players ineligible for the college game, whether or not money has changed hands – but coaches are allowed to collect fees for referring agents to players!)."

234. On March 29, 2013, *The New York Times* reported that "Gary Williams, who has been a [men's basketball] head coach at multiple colleges, most notably at the University of Maryland, said 'I'd be the first one to say players should get a stipend. At a big-time program, you're generating not just the dollars you bring in but the interest of your alumni that will give money to the school, not just to the athletic department. And the applications increase, which is really important to the school." Mr. Williams also served as head coach at Ohio State University, Boston College, and American University. In 2002, he coached the University of Maryland to the national championship. He retired from coaching after the 2010-11 season, and now serves as college basketball analyst for the Big Ten Network, owned by powerful NCAA member the Big Ten Conference.

- G. NCAA Members Statements against the Stipend Proposal Show that Opposition is Not Based on Valid Antitrust Defenses, but Rather Serve Primarily as Cost-Cutting Efforts or as Means of substituting the Judgment of the Cartel for that of the Market
- 235. In vigorously opposing the stipend rule, NCAA member institutions laid bare their anti-competitive motivations. Below are actual comments made by NCAA member institutions to the NCAA in conjunction with the successful effort by NCAA member institutions to repeal the stipend rule, demonstrating the lack of pro-competitive motives for maintaining the current level of fixed prices. These invalid justifications include a desire to lower costs, a desire to restrict the choices of athletes in the labor market, or a simple aversion to seeing its labor force with money to spend:<sup>21</sup>

# **American University:**

"[O]ur institution does not have the resources to cover the additional cost, so this proposal would put us at a disadvantage."

 $<sup>^{21}</sup>$  http://sportsillustrated.cnn.com/2011/writers/andy\_staples/12/20/ncaa-student-athletes/index.html?eref=sihp&sct=hp\_t11\_a2.

1 **Boise State University:** 2 "It creates a recruiting advantage for those that can afford it and puts those that can't at a disadvantage." 3 "That tough decision [where to attend college] becomes more complicated when the student and his/her family have to factor in what 4 school 'offers the best deal' versus where they may want to attend if all 5 offers were for one year without the enticement of \$2,000." 6 **Boston University:** 7 It would be "compelled to reallocate financial aid in this direction in order to be competitive in recruitment." 8 **East Tennessee State University:** 9 "While the legislation is permissive as written, it is mandatory in its practical application. Some conferences and institutions have already 10 mandated the MEA for all or selected sports; those without a 11 conference or institutional mandate must respond in kind to avoid a substantial recruiting disadvantage." 12 Schools "with larger budgets ... able to make up the financial difference between their current athletic equivalency and their current 13 overall equivalency will be able to award more scholarship dollars to a greater number of student-athletes." 14 15 **Gardner-Webb University:** 16 Citing "cost concerns." 17 **Idaho State University:** 18 "The consequences of not being able to provide this additional money will put our institutions at a recruiting and competitive disadvantage. 19 Prospective student-athletes and their parents are likely to ask about the \$2,000 being included in a financial aid award. When our coaches 20 state that they can not provide the additional funds, it will be less likely that the prospective student-athlete commits to our institution if they 21 are offered the money elsewhere." 22 **Indiana State University:** 23 "The budgetary impact upon FCS schools such as our institution ... seem to have gone completely unaddressed by the powers that be. I am sure this is a great thing for the mid to upper-tier BCS schools, but 24 the impact and possible recruiting disadvantage it imposes on the rest of us is absolutely unacceptable." 25 **Lafayette College:** 26 27 "While this is interpreted as permissive legislation, this will become a

mandatory requirement for providing full scholarship [sic] at any level

in Division I. Only few [sic] can actually afford the implications of 1 this bylaw to the fullest extent." 2 **Marshall University:** 3 "The institution is not in a position to fund the additional costs associated with a miscellaneous expense. Many institutions are likely 4 to be in the same position which would create a competitive advantage 5 for those institutions who had large budgets." 6 **Miami University (Ohio):** 7 Referencing "the question of where to find the additional revenue to pay for this 'allowance' . . . " 8 **Rutgers:** 9 Referencing "the lopsided effect it will have on certain institutions 10 without the financial resources to provide this MEA which then cascades into a competitive effect in recruiting and retention." 11 Santa Clara University: 12 "The intent of the proposal is admirable, but the strain of appropriating 13 additional funds for full scholarship student-athletes makes the struggle to fund scholarships across all sports that much more difficult." 14 St. Francis College (New York): 15 "When combined with the proposal to allow multi-year grants-in-aid, 16 this will bring forth the sort of negotiations (potentially involving third parties) as prospective student-athletes shop themselves around for the best deal (in terms of length and compensation)." 17 18 **Tennessee Technological University ("Tennessee Tech"):** 19 The new rule "will lead to unlevel playing fields as some institutions will bow to pressure; or in some cases have assets that will allow student-athletes across the board to receive the other countable aid in 20 order to be more competitive athletically." 21 I want to share a very supportive and knowledgeable university professor's view of this change in legislation. He writes ... "[i]t seems 22 most dubious to give some student athletes what amounts to 'tattoo money' at a time when far too many others are unable to put food on 23 the table, and the institutions themselves are almost all facing choices among various undesirable options." 24 25 University of Maryland, Baltimore County: "Trying to legislate cost saving [sic] in other areas, while adding this 26 potential hugh [sic] expense to institutions." 27

#### Winthrop University:

"The labeling this legislation as 'permissive' is a misnomer, considering all 'permissive' legislation leads to required legislation to compete with peers, particularly in recruiting ... This legislation will not stop with \$2,000/yr, and will likely increase in the future, which would lead to even more budgetary constraints."

### Wright State University:

The proposed rule "provides an unfair disadvantage to smaller institutions that will struggle to find the funds necessary to provide the additional \$2,000 to student-athletes."

- 236. The NCAA, in a press release on December 2011 regarding the override vote that suspended the new rule, made clear the decision was made to hold down cartel members' costs, stating that "[o]ther schools who objected to the legislation stated they can't afford the additional expense but feel it will be necessary to find the money to pay for it in order to compete for recruits."
- 237. As the above comments demonstrate, the primary motivation of NCAA institutions in repealing the stipend rule was to reduce price competition thereby holding down their labor costs. Moreover, many explicitly saw that the current cap had the effect of denying their athletes choice among a variety of financial aid packages. That is, as Boise State put it: "That tough decision [where to attend college] becomes more complicated when the student and his/her family have to factor in what school 'offers the best deal' versus where they may want to attend if all offers were for one year without the enticement of \$2,000," but of course that is no different than price-fixers of consumer products arguing that by fixing prices, they make it easier for consumers to choose the car, or laundry soap, or milk products than best fits their families' needs, independent of price.

# H. Major College Football Is a Highly Commercialized Business, not a Charitable Endeavor

238. The money generated by the college sports enterprise, presided over and facilitated by the NCAA, is staggering. Some prominent examples, all relating to television contracts, are detailed herein.

239. The *Wall Street Journal* reported on January 6, 2012,<sup>22</sup> that at least 14% of the total revenue of all of Louisiana State University ("LSU") comes just from football, and quoted LSU chancellor Mike Martin saying

the school's 14% mark may actually understate the football team's financial impact. It doesn't capture, for instance, academic donations from alumni that were largely inspired by a connection to the football team. 'I've never been at a place where people love it as passionately as the people at LSU,' said Martin, who also has worked at universities in the Big Ten and Pac-12 conferences. 'I do believe that donors and others put their money where their mouth is.'

- 240. *Sports Illustrated*, in its November 5, 2012 issue, reported that NCAA President Mark Emmert, when he previously was President of NCAA Division I member Louisiana State University, "said that success in football was 'essential for the success of Louisiana State University." The article continued that Emmert "is part of a system as shown by the Pac-12's new \$4.3 *billion* TV contract for football that grows richer and less controllable by the day. 'We have met the enemy, said former NCAA president Gene Corrigan last month, 'and he is us.'" The article continued that "[t]he NCAA and television 'have made college football just one notch below professional football,' said [State of Pennsylvania Governor Tom] Corbett. 'It's the moneymaker. So if anybody has enhanced the importance of football to the potential of being more important than education, the NCAA is equally involved.'"
- 241. Flush with the proceeds from its television contracts, in June 2012, the NCAA completed the expansion of its headquarters in Indianapolis, at a cost of \$47 million.
- 242. With respect to the college football playoff system, soon to be implemented, *The New York Times* reported that "[i]n a 12-year, \$7.3 billion deal, ESPN gained the rights to the college football playoff, which begins after the 2014 regular season."
- 243. In March 2013, ESPN.com published the below information regarding the major NCAA conference's television deals.<sup>23</sup> It explains that "First-tier rights are for football and/or

http://online.wsj.com/news/articles/SB10001424052970203513604577143250385056524?mg=reno64-wsj&url=http%3A%2F%2Fonline.wsj.com%2Farticle%2FSB10001424052970203513604577143250385056524.html.

basketball games broadcast nationally. Second-tier rights are for football and/or basketball games not selected by the first-tier rights holder. Third-tier rights are any games not selected by the first- or second-tier rights holders and rights for all sports other than football and basketball and can include digital rights. These rights are often sold on a per-school basis (not negotiated by the conference as a whole) and often go to regional networks (Comcast Sports Southeast, Raycom, or SportsNet New York, for example). They can also be reserved for networks like the Big Ten Network and the Longhorn Network." The information is as follows:

NCAA CONFERENCE NAME	TELEVISION CONTRACT INFORMATION	DOLLAR AMOUNT
BIG 12	First and second-tier rights, ESPN/FOX, 13 years through 2024-25:	\$2.6 Billion
	Per-year average:	\$200 Million
	Per-school, per-year average:	\$20 Million
PAC 12	First and second-tier rights, ESPN/FOX, 12 years through 2023-24:	\$3 Billion
	Per-year average: Per-school, per-year average:	\$250 Million \$20.8 Million

 $<sup>^{23}\</sup> http://espn.go.com/blog/playbook/dollars/post/_/id/3163/a-comparison-conference-television-deals (last visited Nov. 8, 2013).$ 

NCAA CONFEI NAME	RENCE	TELEVISION CONTRACT INFORMATION	DOLLAR AMOUN
Southeaste	tł	First-tier rights, CBS, 15 years prough 2023-24 (negotiations ngoing):	\$825 Million
Conference	у	econd-tier rights, ESPN, 15 ears through 2023-24 negotiations ongoing):	\$2.25 Million
		Per-year average (negotiations ngoing):	\$205 Million
		Per-school, per-year average: negotiations ongoing):	\$14.6 Million
	th	First-tier rights, ESPN, 10 years nrough 2016-17:	\$1 Billion
BIG TEN	S	econd-tier rights, Big Ten Jetwork, 25 years through 2031- 2:	\$2.8 Billion
	(1 to	elect basketball rights: minimum of 24 games, men's burnament semifinal and hampionship games), CBS, six ears through 2016-17:	\$72 Million
		Tootball championship game, OX, six years through 2016:	\$145 Million
	P	er-year average:	\$248.2 Million
	P	er-school, per-year average:	\$20.7 Million
	E	First, second and third-tier rights, ESPN, 15 years through 2026-27:	\$3.6 Billion
Atlantic Co Conference	P P	er-year average: er-school, per-year average:	\$240 Million \$17.1 Million

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NCAA CONFERENCE NAME	TELEVISION CONTRACT INFORMATION	DOLLAR AMOUNT
FORMER BIG EAST	First-tier rights: ESPN, seven years for basketball (2013-2020); six years for football (2014-2020):	\$126 Million
	Second-tier rights: Basketball, BS, six years through 2012-13 (negotiations ongoing)	\$54 Million

Among the many beneficiaries of the largest of the television networks are coaches. For example, on November 6, 2013, *USA Today* reported on the results of its exhaustive study of the compensation packages for 126 major-college football head coaches. It reported that "[t]he average compensation package for major-college coaches is \$1.81 million, a rise of about \$170,000, or 10%, since last season – and more than 90% since 2006 ... At this rate, coaches' compensation would more than double in less than a decade." Accompanying the article is a database with details on each head coach (all figures here are guaranteed compensation, prior to potential bonus compensation, which is also detailed). For example, Alabama's Nick Saban will earn \$5,545,852; Texas' Mack Brown will earn \$5,453,750, and Arkansas' Bret Bielman will earn \$5,158,863. Another five coaches will earn more than \$4 million. Another nine coaches will earn more than \$3 million.

245. Indeed, as astounding as these figures are, the off-season following the 2013-14 football season resulted in yet more escalation, with Alabama's Nick Saban reportedly receiving a raise to \$7 million. That \$1.5 million raise by itself would amount to approximately \$17,000 per scholarship football player on Mr. Saban's roster.

246. The compensation for assistant football coaches is similarly notable, particularly because under NCAA rules each team may have nine assistant coaches.<sup>24</sup> *USA Today* reported that "[t]he average major-college football assistant coach now earns roughly \$200,000, a USA TODAY

<sup>&</sup>lt;sup>24</sup> See NCAA Bylaw 11.7.2 ("Bowl Subdivision Football. [FBS] There shall be a limit of one head coach, nine assistant coaches and four graduate assistant coaches who may be employed by an institution in bowl subdivision football."). Bylaw 11.7.2.1.1 ("Exceptions to Number Limits") goes on to further allow for a category of "weight (strength and conditioning) coach" that does not count against the limits above, and then further states that "[n]ot more than five weight or strength coaches are permitted to work with a football program in any capacity ..."

1 | Signature | Si

Sports analysis finds. That means NCAA Bowl Subdivision assistant coaches joined their bosses in seeing their compensation for the 2012 season increase by more than 10% over last season. Head coaches' pay went up a little faster than assistants' in the past year. But since USA TODAY Sports began surveying assistant coaches' compensation in 2009, assistants are making about 29% more and head coaches about 21% more." The article continued that "Southern California defensive coordinator Monte Kiffin leads the new assistant coach survey at more than \$1.5 million, but that is what he received during the 2010 calendar year, which is the most recent period for which private school data are available."

247. The article continued that "Kiffin has said he will depart USC after this season. That likely will make Clemson offensive coordinator Chad Morris the nation's highest paid assistant. He is second to Kiffin and tops among public-school assistants at \$1.3 million." The article continued that "Morris is making more than half of the Football Bowl Subdivision head coaches this season. He also is making more than 41 entire assistant-coaching staffs." The article continued that "The next four highest-paid assistants are defensive coordinators from Southeastern Conference schools: Alabama's Kirby Smart (\$950,000), LSU's John Chavis (\$911,250), Auburn's Brian VanGorder (\$875,000) and Georgia's Todd Grantham (\$825,000)." The article continued that "Clemson's assistants – at a combined total of more than \$4.2 million, including outside income – are the highest-paid group among the 102 public schools for which USA TODAY Sports could obtain 2012 pay information for at least eight of the nine assistants generally allowed by NCAA rules."

248. LSU's assistants also are collecting more than \$4 million. Seven other schools have assistants totaling more than \$3 million in compensation: Texas, Alabama, Auburn, Ohio State, Oregon, Florida State and Oklahoma State. Last year, six schools had \$3 million assistant-coaching staffs. In 2009, there was one: Tennessee's, at \$3.3 million." The article continued that "The average pay for assistants at Football Bowl Subdivision schools (not including four schools that moved up to that level just this season) this season is nearly \$201,000. Eighteen assistants make at least \$600,000 this season, almost quadruple the number in 2009. There were 14 last season and nine in 2010. Among conferences, the Southeastern Conference has the highest average

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compensation per assistant this season at more than \$315,000. The Big 12 is next at just under \$290,000."

249. NCAA executives themselves share in the enormous wealth created by the efforts of college athletes. For example, the NCAA's 2011 IRS tax return, the most recent publicly available one, states that President Mark Emmert received annual compensation of \$1,674,095, another executive \$977,531, two more above \$500,000, three more above \$400,000, eight more above \$300,000, and four more well above \$200,000.

The Conference Commissioners also do very well. For example, on May 19, 2013, 250. Steve Berkowitz of USA Today reported that "Pacific-12 Conference commissioner Larry Scott was credited with nearly \$3.1 million in compensation during the 2011 calendar year, according to the conference's latest federal tax return – and he isn't the only highly paid member on his staff. Scott received \$1.575 million in base compensation – \$575,000 more than in 2010 – and about \$1.5 million in bonus and other pay ... Deputy commissioner Kevin Weiberg was credited with \$563,607 in total compensation, including more than \$356,000 in base pay and the rest in bonus or other pay. Weiberg's total compensation surpassed the commissioners of the Big East Conference and Conference USA. John Marinatto, the Big East's commissioner in 2011 (he resigned in May 2012) was paid \$560,777 in 2011, including \$505,000 in base compensation ... That was only slightly more than the total Conference USA reported for Commissioner Britton Banowsky. Banowsky was credited with \$559,243 in compensation, which included \$427,153 in base pay. Scott's compensation is about \$300,000 more than that reported for Big Ten commissioner Jim Delany and almost double the nearly \$1.6 million total for Southeastern Conference commissioner Mike Slive."

251. University Athletics Directors also do very well. On March 6, 2013, *USA Today* reported that "Athletics directors at schools in the NCAA's Football Bowl Subdivision (excluding four that moved up to the Football Bowl Subdivision in 2012) make an average salary of roughly \$515,000, up more than 14% since USA TODAY Sports last looked at AD compensation in October 2011 ... The number making \$1 million or more is up to nine from six, including Jurich. The number making \$800,000 or more is up to 15 from nine ... Jurich [of the University of Louisville] is COMPLAINT - 84

the highest-paid athletics director at a public school. His complex deal, valued at a little more than \$1.4 million, is nearly \$180,000 more than the next highest. "Let's hope that continues, huh?" he says."

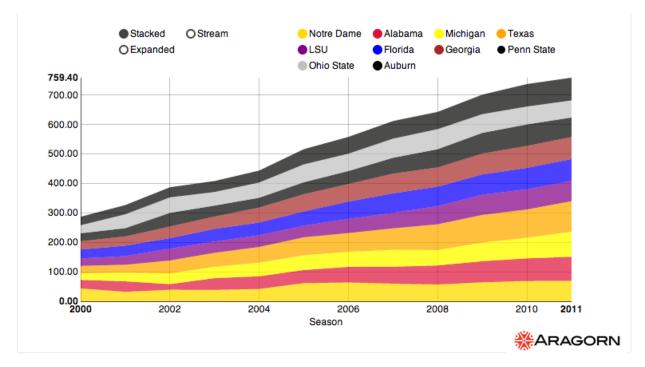
- 252. An article regarding the NCAA's Pac 12 Conference, in *USA Today*, dated August 10, 2012, detailed the Pac 12's launch of its own television network, and stated that "[s]ome projections have the Pac-12 Networks, along with a 12-year, \$3 billion deal with Fox and ESPN, providing roughly \$30 million a school annually ..." The article quotes the Pac 12's Commissioner, Larry Scott, as stating "My mandate was, how do you take this storied conference with all this success but is undervalued, under-leveraged from an exposure standpoint, as well as a revenue standpoint, and help kind of turn it around, build an enterprise that stays true to the values of the conference? How do we blow this thing out?"
- 253. The *USA Today* article further quoted Pac 12 Enterprises President Gary Stevenson as stating "We don't think just about a television network or a digital network, but rather, we're creating a content company."
- 254. The *USA Today* article further discussed the Big 10 Conference's Big 10 Network, and quoted Jeremy Gray, Indiana University's Assistant Athletics Director for Broadcast Services, as stating that "[w]hen the [Big 10] network launched [in 2007], people wondered if it was going to be a colossal failure. Now, it's basically printing money for the schools. It's been far more profitable than anyone anticipated ... It's simply put us at another level financially."
- 255. The scheduling of games is done without regard to student-athlete welfare. As the *Arizona Daily Star* reported in February 2013, "Pac-12 commissioner Larry Scott was in Tucson last week to attend his first game at McKale Center, a dreaded 9 p.m. start to accommodate ESPN2 ... Scott delivered on his promise to broadcast every Pac-12 conference game ... The give-and-take of televising so many games is that is requires late tips, Wednesday games and Sunday games. Sometimes, as with Saturday night's ASU-Washington game, a 9 p.m. start in Tempe, it's a bit extreme ... 'I don't like the new scheduling,' UA senior forward Solomon Hill told me in Salt Lake City. 'We're gone way too long. I've got class. I'm still a student-athlete, you know. But I guess they'll do just about anything for TV."

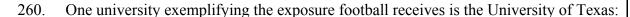
256. Regarding conference realignment, and schools switching conferences, Duke basketball coach Mike Krzyzewski was quoted in the December 17, 2012, issue of *Sports Illustrated* as stating that "[w]e're undercutting the basic foundation of intercollegiate sports – tradition.

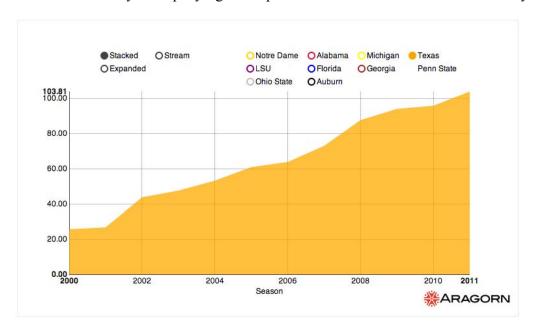
Tradition is what separates us from professional sports. With all this realignment, people are making decisions like business executives instead of like the heads of academic institutions."

257. Mr. Krzyzewski was further quoted in the January 14-20, 2013, issue of *SportsBusiness Journal* as stating that, with regard to college sports and conference realignment, "It's about money. People say it's about football, and for 100 or so schools, football drives that. At our school, basketball drives money, and a lot of schools are like that. But football can drive a lot of money. So that's why were doing all this? There's no grand plan."

258. The highly lucrative nature of college football is highlighted below. The data researchers at Aragorn Technologies compiled the numbers (see chart below) reported by universities to the U.S. Department of Education as mandated by the Equity in Athletics Disclosure Act. Here are the 10 schools that brought in the most college football money from academic years 2000-2001 through 2011-2012:







261. The Longhorns expanded their football revenue from \$25.6 million in 2000-01 to \$103.8 million in 2011-12. That is a *quadruple* increase in one decade.

# I. Former NCAA Executive Director, Walter Byers, Makes Clear in his Book that the Purpose of NCAA rules is to Fix Prices

262. Walter Byers served as the Executive Director of the NCAA for nearly 4 decades, from 1951 to 1987. In 1995, he wrote a remarkable book, titled "*Unsportsmanlike Conduct – Exploiting College Athletes.*" Some of the relevant passages are set forth as follows:

"[i]n the late 1940s, I was one of a small group that patched together the diverse interests of college athletics into a body politic, the modern National Collegiate Athletic Association. I then became the NCAA's first full-time executive director and, until my retirement in 1987, its only one. I was charged with the dual mission of keeping intercollegiate sports clean while generating millions of dollars each year as income for the colleges." (page 5).

"[D]own the years I had negotiated nearly 50 sports television contracts that piled multimillion-dollar deals one on top of another –

 $<sup>^{25}\</sup> http://www.businessweek.com/articles/2013-09-26/the-amazing-growth-in-college-football-revenues.$ 

money that funneled directly to the colleges ... As the rewards multiplied, unanswered contradictions quickly followed." (page 9).

"Today, the NCAA Presidents Commission is preoccupied with tightening a few loose bolts in a worn machine, firmly committed to the neoplantation belief that the enormous proceeds from college games belong to the overseers (the administrators) and supervisors (coaches). The plantation workers performing in the arena may receive only those benefits authorized by the overseers. This system is so biased against human nature and simple fairness in light of today's high-dollar, commercialized marketplace that the ever increasing number of primary and secondary NCAA infractions cases of the 1990s emerge in the current environment as mostly an indictment of the system itself." (page 2-3).

"In an unpublicized written memo to the top NCAA management group [in 1985], I said full-need student-athletes should be given additional financial assistance over the permitted grant-in-aid. The memo said: 'I earnestly hope that the membership does not take a righteous stand in favor of old-time amateur principles for the athlete, but modern-day commercial involvement for coaches and institutions, and somehow expect a relatively small NCAA enforcement crew to keep the situation clean.' ... All I accomplished with those efforts was a hardening of the NCAA position on 'amateurism.' Players must be shielded from exploitation and the taint of commercial gold, the NCAA officially reiterated in the early 1990s, and it then confirmed that the gold belonged to the coaches and the colleges." (page 13).

"As the enormous financial rewards for winning expanded during the 1960s and multiplied in the 1970s and 1980s, NCAA enforcement never kept pace and the effectiveness of conference commissioners as regulators and enforcers became virtually non-existent. Periodic countertrends through the years have caused endless debates, noteworthy for maximum verbiage and minimum results." (page 40).

"[In the early 1950s, opponents of grants-in-aid not tied to financial need] labeled the emerging grant-in-aid system 'pay for play." These arguments became muted, however, as more and more colleges went to grant-in-aid funding to meet the competition. It was then that they came face to face with a serious, external threat that prompted most of the colleges to unite and insist with one voice that, grant-in-aid or not, college sports still were only for 'amateurs.' That threat was the dreaded notion that NCAA athletes could be identified as *employees* by state industrial commission and the courts." (page 69).

"[In response to the workers' compensation concern], We crafted the term *student-athlete*, and soon it was embedded in all NCAA rules and interpretations as a mandated substitute for such words as players and athletes. We told college publicists to speak of 'college teams,' not football or basketball 'clubs,' a word common to the pros." (page 69).

"[i]n 1956, the college, acting through the NCAA in the name of 'amateurism,' installed their own pay system called the athletics grantin-aid or athletics 'scholarship.'" (page 65).

1	"[In 1957, the NCAA defined allowable grant-in-aid expenses] "as
2	tuition, fees, room and board, books, and \$15 per month for nine months for laundry money. This compensation package represented ar arbitrary but uniquely lucrative allowance at the time, all dedicated to
3	amateurism. The rationale was that if a player received only expenses, even though it was more than other students received, he was not being
4	paid to perform."
5	"The accounting variables in college athletics make it difficult if not impossible to know whether a big-time sport pays for itself, much less
6	whether it generates net receipts to finance the deficit sports Do any major sports programs make money for their universities? Sure, but
7	the trick is to overspend and feed the myth that even the industry's plutocrats teeter on insolvency." (pages 221-22).
8	"The original grant-in-aid concept of the mid-1950s had allowed for
9	\$15 per month for laundry money. The rule was expanded in time to include course-related supplies. These extra benefits were eliminated
10	by subsequent NCAA economy actions, and this irritated the bigger schools almost to the same degree as the ban on travel uniforms.
11	Repeated efforts were mounted to reestablish a monthly cash stipend, many arguing that it should be \$50. These initiatives were averted"
12	(page 236).
13	"College athletics reform movements spanning almost 90 years have been remarkably consistent. They never reformed much of anything.
14	For nearly 40 of those years, I was part of those visionary efforts that came to naught. We seemed to be constantly chasing the horse after it
15	had escaped from the barn." (page 337).
16	"Spectators following the college 'reform' game need a scorecard to keep track of the many measures that have carried the promise of
17	change. My tally sheet shows only a few major engagements, and even in these the changes were only temporary." (page 337).
18	"[t]he Olympics, bellwether of amateurism for half a century, now
19	permits athletes to escrow big dollars and still compete for the gold.  NBA greats form the nucleus of the U.S. Olympic basketball team.
20	The colleges, meanwhile, have expanded their control of athletes in the name of amateurism – a modern-day misnomer for economic tyranny.
21	These regulations, like procrustean laws, require all athletes to conform." (page 347).
22	"Pleading hard times and a desperate need for money is standard
23	disinformation pumped out by the biggest colleges." (page 357).
<ul><li>24</li><li>25</li></ul>	"I believe the record now clearly shows the major hope for reform lies <i>outside</i> the collegiate structure. What the colleges will not do voluntarily should be done for them." (page 369).
26	"Collegiate amateurism is not a moral issue; it is an economic camouflage for monopoly practice." (page 376).
<ul><li>27</li><li>28</li></ul>	"[P]rotecting young people from commercial evils is a transparent excuse for monopoly operations that benefit others. The colleges do
20	excuse for monopoly operations that benefit others. The conteges do

take part in trusts (i.e., groups in which control of the members is vested in a single entity), combinations (as association of firms for a commercial purpose), and monopoly practices (exclusive control of a commodity or service)." (page 388).

"Prosecutors and the courts, with the support of the public, should use antitrust laws to break up the collegiate cartel . . ." (page 388).

"[The NCAA's 512 pages of] rules, based on a turn-of-the-century theory of amateurism, enforce a modern economic order. Today's educational reformers seem increasingly content to engage in a pedantic tautology. Players may not receive money, except what we give them, because they must remain amateurs to be eligible under our rules. They are amateurs if are rules say they are. Thus, they may only receive what our rules permit." (page 390).

"[T]he college player cannot sell his own feet (the coach does that) [via shoe endorsement deals] nor can he sell his own name (the college will do that). This is the plantation mentality resurrected and blessed by today's campus executives." (page 391).

"A meeting among business competitors to harmonize their bids on a contract is usually called a conspiracy. More than 900 members agreeing by contract through the NCAA to issue common contracts to young people recruited to play on various sports teams seems to fit that niche." (page 391).

"Since the same college people who harvest the returns set the rules, issue the interpretations, rule on athletes' eligibility, and decide how the annual profits should be divided, I believe state and federal challenges to these artificial restraints will be necessary." (page 392).

# J. Reality of College-Athlete Life

263. There is a vast amount of information available that documents the realities of College-Athlete life in the Division I revenue producing sports, *i.e.*, men's basketball and football. Those athletes typically do not enjoy an academic experience anything like that of "regular" students. Such athletes frequently are required by the university to devote more than 40 hours a week to their sports, can have enormous travel demands placed upon them, are often spoon-fed a curriculum of athlete-friendly classes that are nothing like those experienced by the general student population, and their graduation rates frequently are abysmal.

264. Two Michigan State University law professors, Robert A. McCormick and Amy Christian McCormick, recently conducted a study regarding Division I athletes in the revenue generating sports, and concluded that those athletes' "daily burdens and obligations not only meet

the legal standard of employee, but far exceed the burdens and obligations of most university employees."

265. After they spend their college years juggling athletic and academic requirements, many college athletes wind up substantially in debt because their scholarships did not fully cover the basic necessities of life. A recent study illustrated that so-called "full scholarships" can leave college athletes with as much as \$30,000 in normal student expenses uncovered over the course of their collegiate athletic careers.

266. College athletes who participate in Division I Football Bowl Subdivision football often spend 30-60 hours per week in practice, team meetings, travel and official games during the season, and many hours per week in athletics-related activities even during the off season. During the most recent NCAA annual meeting in San Diego, NCAA President Mark Emmert stated "... in Division 1 where, you know, student-athletes in some sports are putting in 30-to-40 hours a week, well that's a full time, uh, commitment, ...."<sup>26</sup> Although NCAA rules theoretically restrict the time college athletes may spend on their sport to 20 hours per week, the NCAA rules contain a large loophole for so-called "voluntary" workouts that do not count toward the limit and which college athletes understand to be mandatory in the eyes of their coaches.

267. According to the *Daily Northwestern* on February 19, 2014, at the recent National Labor Relations Board hearing in Chicago, Northwestern's associate athletic director of compliance Brian Baptiste indicated that NCAA rules limiting mandatory participation to 20 hours contain loopholes so no matter how long an away game takes, including travel to and from the game, NCAA rules mandate that it counts as only 3 hours towards the official limit of 20.

In its cross-examination of Baptiste, CAPA focused on the definition of "countable athletics-related activities," which dictates which hours count toward the NCAA weekly maximum of 20. A day after former NU quarterback Kain Colter testified players spend as many as 40-50 hours a week on football during the season, Baptiste explained that all

<sup>&</sup>lt;sup>26</sup> See it on video here, where he ALMOST says "job" before changing it to "commitment" http://www.youtube.com/watch?v=02aKLJzsV2k&feature=player\_detailpage#t=2254.

game-day activities count as only three hours, regardless of how much time was actually preparing for and playing the game.<sup>27</sup>

The *Chicago Sun-Times* from the same day explained:

Meanwhile, an university athletics official testified that football players cannot practice for a game for more than 20 hours a week during the season under NCAA rules, but he acknowledged that players exceed those hours by simply traveling to games.

"No one is forcing him to get on the bus" or even to play if the player doesn't want to, said Brian Baptiste, the university's associate athletic director for compliance. "We're not mandating someone to be a student athlete. You have the ability to withdraw from the program." 28

The 20-hour limit, called Countable Athletically Related Activity, or CARA, omits hours in travel, warm-ups, extra practices and other activities that the rules deem voluntary, Baptiste said.

- 268. Because of the tremendous time commitment required to participate in major college sports, as well as NCAA and institutional rules in force during portions of the Class Period that precluded college athletes from working part-time jobs during the school year, college athletes generally are unable to earn additional money from part-time jobs during the school year.
- 269. The overwhelming majority of players do not turn professional, and those that do turn professional typically do not remain professionals for very long. Those that do become professionals often emerge from universities totally unprepared to manage their finances, and thus frequently fall prey to financial predators, as a recent expose in *Sports Illustrated* magazine documented.
  - 270. There is no question that the grant-in-aid cap is in effect an agreement to fix wages.
- 271. Any empirical observation of student-athletes' daily activities shows that student-athletes are closely akin in practice to traditional workers.<sup>29</sup> For example, "a self-study performed by the NCAA in 2011" found that "Division I [college] football players [devoted] an average of 43.3 hours per week to their sport" more time than they spent on academic activities, and more than a

<sup>&</sup>lt;sup>27</sup> http://dailynorthwestern.com/2014/02/19/sports/sports-economist-northwestern-compliance-official-testify-on-second-day-of-nlrb-hearing/.

<sup>&</sup>lt;sup>28</sup> http://www.suntimes.com/news/metro/25696146-418/nu-football-union-would-struggle-because-of-ncaa-rules-economist.html.

<sup>&</sup>lt;sup>29</sup> See generally Robert A. McCormick & Amy Christian McCormick, *The Myth of the Student-Athlete: The College Athlete As Employee*, 81 WASH. L. REV. 71, 129 (2006) (highlighting the argument made by some that student-athletes cannot be victims of wage fixing because they are not employees).

typical U.S. worker spends on his profession. In addition, student-athletes seem to meet the Internal Revenue Service's multifactor test for employment because NCAA coaching staffs exercise year-round behavioral controls over student-athletes and impose strict limits on their outside financial activities. Furthermore, in the context of workers' compensation law, at least one court has issued an award to a student-athlete – thus treating him as a *de facto* employee.

272. All of these factors combine to significantly rebut the longstanding legal fiction advanced by the NCAA that student-athletes are foremost students and not workers. Indeed, there is even some evidence that this legal fiction was created by the NCAA for the specific purpose of trying to avoid antitrust scrutiny. <sup>30</sup> Thus, it would be the most bizarre of loopholes to allow the NCAA to evade antitrust scrutiny simply by applying a dubious label to their business practices. <sup>31</sup>

# K. Defendants' Likely Affirmative Defenses Do Not Apply

273. The NCAA in other antitrust litigation has repeatedly articulated various affirmative defenses that Defendants are likely to reflexively again assert in the present case. These alleged defenses, if asserted in the present litigation, lack adequate factual and legal support, and do not excuse Defendants' violation of the Sherman Act and other laws.

#### 1. Academic consensus that amateurism is a façade.

There exists a broad consensus among economists and professors of sports management that "amateurism" as the NCAA defines it, is really just a façade to cover up what amounts to the monopolization of the industry via a cartel, and collective price-fixing. This literature includes the popular press, published academic articles, and textbooks:

(a) Barro, Robert J., "The Best Little Monopoly in America," BusinessWeek,

December 9, 2002

"Finally, we come to the NCAA, which has successfully suppressed financial competition in college sports. The NCAA is impressive partly because its limitations on scholarships and other payments to athletes boost the profitability of college sports programs. But even

<sup>&</sup>lt;sup>30</sup> See McCormick & McCormick, supra n.71, at 74 (arguing that the NCAA self-coined the term "student-athlete" to perpetuate a myth of amateurism and "obtain the astonishing pecuniary gain and related benefits of the athletes' talents, time, and energy").

<sup>&</sup>lt;sup>31</sup> See generally Am. Needle, Inc. v. NFL, 130 S. Ct. 2201, 2213 (2010) ("An ongoing § 1 violation cannot evade § 1 scrutiny simply by giving the ongoing violation a name and label.").

1 2		more impressive is the NCAA's ability to maintain the moral high ground So given this great balancing act, the NCAA is the clear choice for best monopoly in America."
3	(b)	[Nobel Prize Winner] Becker, Gary, "The NCAA as a Powerful Cartel," The Becker-
4		Posner Blog, April 3, 2011.
5		"It is impossible for an outsider to look at these rules without concluding that their main aim is to make the NCAA an effective cartel
6	(a)	that severely constrains competition among schools for players."  Packer Comp "The NGAA: A Contain Sheenskin Clathing" Pusinger Week
7	(c)	Becker, Gary "The NCAA: A Cartel in Sheepskin Clothing," Business Week,
8		September 14, 1987. (http://www.geocities.ws/jfletchman/beckerncaacartel.html)
9		"Economists disagree about many things, but they strongly agree that cartels raise prices, lower outputs, and are bad for society. The effect
11		on prices and output of explicit cartels like OPEC are direct and obvious. The harmful effects of cartels that hide behind the
		smokescreen of good intentions are more difficult to detect, especially when nonprofit institutions are involved. The NCAA is a prime
12		example of such a cartel. It is time that all the NCAA's restrictions on competition for athletes and sports revenues be declared an unlawful
13		conspiracy in violation of the antitrust laws."
14	(d)	Humphreys, Brad R. and Jane E. Ruseski, "Monitoring Cartel Behavior and Stability:
15		Evidence from NCAA Football," Southern Economic Journal, Volume 75, Number 3,
16		2001, pp. 1-20.
17 18		"Most economists view the National Collegiate Athletic Association (NCAA) as a cartel operating as a monoposonist in the market for athletic recruits." (p. 1)
19	(e)	Kahn, Lawrence M., "Markets: Cartel Behavior and Amateurism in College Sports,"
20		Journal of Economic Perspectives, Vol. 21, 2007, pp. 209-226.
21		"Most economists who have studied the NCAA view it as a cartel that
22		attempts to produce rents, both by limiting payments for inputs such as player compensation and by limiting output (for example, Alchian and
23		Allen, 1972; Becker, 1987; Barro, 2002)." (p. 210)
24		<del></del>
25		"Computations such as these offer evidence that the NCAA does indeed use its cartel power to pay top athletes less than their market value (Fleisher, Goff, and Tollison, 1992; Zimbalist, 1999)." (p. 212)
26	(f)	Koch, James V., "A Troubled Cartel: The NCAA," Law and Contemporary Problems,
27	(-)	Vol. 38 (Winter/Spring), 1973, pp. 135-147.
28		voi. 30 (winter/opring), 1973, pp. 133-147.

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1		"Despite the claims of the National Collegiate Athletic Association (NCAA) that it is a champion of amateur athletics and physical fitness
2		in colleges and universities, the NCAA is in fact a business cartel
3		composed of university-firms which have varying desires to restrict competition and maximize profits in the area of intercollegiate athletics." (p. 135)
4	(g)	Koch, James V., "Intercollegiate Athletics: An Economic Explanation," Social
5		Science Quarterly, Vol. 64, No. 2, June 1983, pp. 360-374.
6		"The Foundation Argument: The NCAA as a Cartel:
7 8		The NCAA is a cartel because it: (a) sets the maximum price that can be paid for intercollegiate athletes; (b) regulates the quantity of
9		athletes that can be purchased in a given time period; (c) regulates the duration and intensity of usage of those athletes; (d) on occasion fixes
10		the price at which sports outputs can be sold; (e) purports to control the property rights to activities such as the televising of intercollegiate
11		football; (f) periodically informs cartel members about transactions, costs, market conditions, and sales techniques (Raiborn, 1982);
12		(g) occasionally pools and distributes portions of the cartel's profits; and (h) polices the behavior of its members and levies penalties against
13		those members of the cartel who are deemed to be in violation of cartel rules and regulations." (p. 361)
14	(h)	Lazaroff, Daniel E., "The NCAA in Its Second Century: Defender of Amateurism or
15		Antitrust Recidivist?" Oregon Law Review, Vol. 86, No. 2, 2007, pp. 329-371.
16		"Commentators have explained that while the 'original mission' of the NCAA 'focused on providing public goods' by reducing violence and
17		standardizing play, the NCAA 'quickly turned its attention from standardizing rules to instituting the outlines of a cartel.'" (p. 331)
18	(i)	Posner, Richard, "Monopsony in College Athletics," The Becker-Posner Blog,
19		April 3, 2011. (http://www.becker-posner-blog.com/2011/04/monopsony-in-college-
21		athleticsposner.html)
22		"The National Collegiate Athletic Association behaves monopsonistically in forbidding its member colleges and universities
23		to pay its athletes. Although cartels, including monopsonistic ones, are generally deemed to be illegal per se under American antitrust law, the
24		NCAA's monopsonistic behavior has thus far not been successfully challenged."
25	(j)	[Former Chief FTC Economist] Tollison, Robert D., "Understanding the Antitrust
26		Economics of Sports Leagues," Antitrust, Spring 2000, pp. 21 – 24.
27		"Commonly, the NCAA is viewed as a benign administrator of the rules of college athletics. This perspective recognizes many of the
28		problems and perverse outcomes that result from NCAA rules and

actions; yet these outcomes are usually attributed to the short-sightedness, ignorance, or greed of certain elements within the organization. In contrast, economists generally view the NCAA as a cartel. They hold this view because the NCAA has historically devised rules to restrict output (the number of games televised) and to restrict competition for inputs (student-athletes). Economists have focused primarily on the input market, where monopsonistic aspects of NCAA behavior are evident. NCAA rules concerning recruiting and financial aid are seen as transferring rewards from players to schools and coaches, and the rules are seen as an expression of an agreement among buyers to restrict competition for inputs. These points are well established in the literature, and indeed, it could be observed that the NCAA has obtained much more durable returns on its cartel behavior than other, more notable cartels such as OPEC." (p 22)

# 2. "Amateur College Athletics," "Amateur College Football," and "Division I Football Bowl Subdivision Football" all will continue to exist.

274. The NCAA has asserted in another antitrust litigation an alleged affirmative defense that "the NCAA's financial aid, eligibility, and amateurism bylaws and rules promote the creation and enhancement of amateur college athletics as 'products' or activities that are distinct from professional and other amateur athletics. The NCAA's financial aid rules accordingly allow the creation and maintenance of a 'product' – amateur college athletics – that would otherwise not exist, and are accordingly procompetitive."

275. Plaintiff here does not seek *any* relief that significantly impacts an alleged product of "amateur college athletics." For example, even within the NCAA's structure, hundreds of college football teams exist which compete in collegiate football *outside* of the Division I Football Bowl Subdivision. Specifically, as of the end of the 2012 Season, 124 schools compete in collegiate football within the NCAA's Division I Football Championship Subdivision, 162 schools compete in collegiate football in the NCAA's Division II, and 241 schools compete in collegiate football in the NCAA's Division III. 32 "Amateur college football," even as restrictively defined by the NCAA, will continue to exist, regardless of the outcome of the present litigation.

<sup>26</sup> Source: NCAA Football Statistics (Records through 2012 Season). Division I Football Championship Subdivision: 124

<sup>(</sup>http://fs.ncaa.org/Docs/stats/football\_records/2013/FCS.pdf).

Division II Football: 162 (http://fs.ncaa.org/Docs/stats/football\_records/2013/D2.pdf).

Division III Football: 241 (http://fs.ncaa.org/Docs/stats/football\_records/2013/D3.pdf).

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276. Aside from those schools under the NCAA's preview, there also exist other non-major football associations producing non-major but nonetheless amateur college football. None would be threatened by this ruling. These include the NAIA, the NJCAA, the USCAA, the ACCA, the NWAACC, and the CCCAA.

277. Moreover, Division I Football Bowl Subdivision collegiate football will continue to exist. Numerous leading, mainstream publications have published detailed analyses calling for significant change in the artificial financial aid restraints presently imposed on collegiate athletes. None of them have suggested that such changes would eliminate Division I Football Bowl Subdivision collegiate football. As one such example, *BusinessWeek* published an article on January 2, 2014 explaining that:

Hundreds of thousands of U.S. businesses figure out how much to pay workers without going broke; more to the point, college presidents seem perfectly capable of running institutions with 9- or even 10-figure budgets. They can handle market competition when it comes to recruiting engineering professors, but they're somehow incapable of making rational decisions when the recruits in question are athletes? If the NCAA is right and its members really are broke, the market rate for athletes isn't likely to rise very much. But then that makes you wonder why they are fighting so hard to prevent that outcome in the first place.<sup>33</sup>

As a second of numerous examples, on September 16, 2013, *Time* magazine featured a cover story titled "It's Time to Pay College Athletes." It included the following:

According to a 2012 study from Oxford Economics, a global research firm, a season's worth of Texas A&M home football games generate \$86 million in business for Brazos County, where A&M is located.

#### **How We Got Here**

The athlete is the most available publicity material the college has. A great scientific discovery will make good press material for a few days, but nothing to compare to that of the performance of a first-class athlete.

No statement better explains why American colleges are so invested in modern-day sports--and why college athletes have a right to a paycheck. It was written in 1929, part of a Carnegie Foundation study

 $<sup>^{\</sup>rm 33}$  http://www.businessweek.com/articles/2014-01-02/how-much-should-college-athletes-get-paid.

on American college athletics. A college, said the authors, "wants 1 students, it wants popularity, and above all it wants money and always 2 more money." 3 Today college football is a booming profit center for many institutions 4 at the top of Division 1, the highest level of NCAA sports, and is a 5 growing portion of the regional economy in college towns like Boise, Idaho; State College, Pa.; College Station; and South Bend, Ind. 6 According to the most recent federal data, the University of Texas football team netted a profit of \$77.9 million in 2011--12, on \$103.8 7 million in revenue. Michigan made \$61.6 million from football, on \$85.2 million in revenue. Any business would kill for those profit 8 margins. 9 10 A Modest Proposal The time is right to give schools the option to share their rising sports 11 income with college athletes. Not every school would--or could-participate. Only the 60 or so schools in the power conferences, which 12 have the football and basketball revenues to support such payments, 13 would likely even consider such an option. With conferences and schools set to see record television payouts for the next decade and 14 beyond, the idea of paying players is no longer just fodder for academic debate. It's an ethical imperative. 15 Schools could either pay players whatever schools want in a free 16 market, or salaries could be subject to regulation. In reality, universities probably aren't going to go from \$0 in compensation, 17 where they are now, to allowing an unlimited amount. Salary caps exist in the NBA and NFL; they're fair game for college sports too. 18 19 College sports are already impure; paying players can't make things 20 much worse. At the highest levels, the games are mass entertainment. 21 22 Most important, player payments would force schools to operate in an environment in which they're honest with themselves. Sports are a big 23 business, and we value the exposure and revenue that it brings to our schools. But let's stop saying one thing--"we care for our student-24 athletes"--while doing another: preventing them from benefiting monetarily. "Living a lie," says Richard Southall, director of the 25 College Sport Research Institute at the University of South Carolina, "is hard to do." 26 Within higher ed, there's clearly momentum to give athletes at least a 27 little more than what they're getting now. "I think there is change likely on the horizon," says Nebraska chancellor Harvey Perlman, who

is chairman of the Bowl Championship Series oversight committee.

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The NCAA membership has stalled a plan giving schools the option to 1 offer a \$2,000 stipend to cover expenses beyond tuition, room and 2 board, books and fees. Many schools at the lower levels of Division 1 said they couldn't afford it. 3 But at this point, the power football conferences seem determined to 4 offer at least some kind of extra. "I think we will find a way to provide all scholarship student-athletes with the full cost-of-attendance 5 scholarship," says Perlman. As for anything above that, don't expect radical change, but universities' leaders are at least discussing it. "I 6 don't think there's any doubt about that," says Martin, the Colorado State chancellor who was recently chancellor at LSU. 7 8 The U.S. has enjoyed a long, deep love affair with college sports. It's 9 about time we finally paid for it. 10 278. A prime, analogous example of a change in athlete compensation practices not 11 negatively impacting sports fans' enjoyment of a product is in regards to the Olympics. On July 25, 12 2012, *The Atlantic* published a detailed article titled "The Olympics Show Why College Sports 13 Should Give Up on Amateurism." Therein, the author Patrick Hruby wrote: 14 Things were falling apart. The system would not hold. For decades, it had clung to the amateur ideal, enforced by a watchful governing body: 15 Athletes could not receive material gain, directly or indirectly, for playing sports. 16 Only the cash came anyway, in drips and drabs and great big gushers, mostly under the table, the public's insatiable demand for spectacle 17 rushing to meet a limited supply of talented performers. Some decried 18 the resulting corruption and hypocrisy; others lambasted the unfairness of it all. Prominent voices demanded wholesale change. Still, 19 amateurism's defenders held fast, with one telling Sports Illustrated that "if we water down the rules now, the [sport] will be destroyed 20 within eight years." 21 The above does not describe the National Collegiate Athletic Association and contemporary big-time college sports. 22 The year was 1960. The subject was the Olympics. Once upon a time, 23 the Games were an amateur affair, as committed to no-pay-for-play – no salaries, no endorsements – as today's NCAA. Of course, that was before former International Olympic Committee head Juan Antonio 24 Samaranch pushed for the inclusion of professional athletes. And before basketball's 1992 Dream Team. And before a bevy of pros in 25 everything from track and field to table tennis – in short, the world's best – flooded the Games. 26 27 Yet on the way to a grubby Gomorra of unfettered sports commerce, a funny thing happened: The watered-down Olympics didn't exactly

sink to the bottom of the Marianas Trench.

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"Dead in eight years?" said Olympic historian Bill Mallon, who has written dozens of books about the Games, in a recent interview. "If anything, the Olympics are more popular and powerful than ever. It has been decades since they opened up the Games to the professionals, and they're still going strong."

279. Similarly, just as artificial restraints on the compensation of Olympic athletes did not eliminate the Olympics, changes to the artificial restraints on financial aid for Division I Football Bowl Subdivision football players will not eliminate Division I Football Bowl Subdivision football, nor "amateur college football," nor "amateur athletics."

## 3. Competitive balance will not be impacted.

280. The NCAA has elsewhere asserted, as an alleged affirmative defense, that "[i]n addition to enabling the creation of amateur college sports, the NCAA rules promote the creation and maintenance of several unique features of NCAA college athletics, including: They promote competitive balance between and among NCAA member institutions in the various sports in which they compete ...." In actuality, competitive balance does not even presently exist across all NCAA member institutions. This Complaint cites numerous admissions by Defendants and others to that effect. As Defendant Pac 12 Commissioner Larry Scott stated in 2011, "I don't think there is an even playing field," Scott said. "There's not an even playing field in TV exposure. There's not an even playing field in coaches and coaches' salaries. There's not an even playing field in stadiums."

281. There exists a broad consensus among economists and professors of sports management that while competitive balance may provide important pro-competitive benefits, the NCAA rules in suit with respect to the fixing of prices offered to athletes across Division I do not contribute to competitive balance and may, in fact, harm it. This literature includes published academic articles and textbooks, such as

# a. Peach, Jim (2007)

He found that 50% of the Final Four teams from 1950-2006 were from 13 schools. 50% of the top 8 finishes in the AP final poll in college football (from 1950-2005) were from 12 schools. He concludes that there is not much competitive balance in the NCAA. Specifically, Peach writes:

By any reasonable standard, the NCAA has failed in its efforts to improve competitive balance in football.

Peach concludes (with emphasis added) that:

... Third, there is little evidence that the NCAA rules and regulations have promoted competitive balance in college athletics and no a priori reason to think that eliminating the rules would change the competitive balance situation. Would such price competition alter the distribution of playing talent among academic institutions? No one knows for certain, but it is worth noting that the power schools in football were the power schools before the imposition of NCAA regulations. ... There is also the possibility that eliminating the NCAA eligibility and financial restrictions might increase competitive balance, particularly in football. In an unrestricted system, wages for firstteam student athletes at nonpower schools might be higher than wages for second or third team talent at the power schools. So, it is possible that the distribution of student athlete talent could change.

#### Peach then adds:

Fourth, colleges and universities could save a great deal of money. The money cost of participating in the NCAA and in complying with its many regulations is a large but unknown figure. University delegations to NCAA meetings consist of at least an Athletic Director, a university president (since 1997), a faculty representative, and others. In addition, there is the on-going process and associated costs of enforcement and compliance on campus. Even on a relatively small campus, this can involve full-time staff members and faculty oversight committees.

Fifth, university administrators would be forced to make hard decisions instead of relying on the protective shield of NCAA regulations. What hard decisions? Universities would be forced to establish their own academic eligibility requirements for student athletes. Sixth, if the NCAA were to disappear there would be no apparent adverse consequences for women's sports. After all, it was Title IX and not the NCAA that provided the incentive for academic institutions to devote more resources to women's sports.

\Seventh, TV revenues might increase. TV revenue, especially for football, is a complex issue. The NCAA has never fully come to grips with this issue involving laws such as the Sports Broadcasting Act of 1961, conferences, bowl-games, conferences, and the distribution of revenues among universities. That is why we have the BCS games.

Eighth, there is no reason to expect that attendance at major sporting events would decline. Fans do not attend games or watch them on TV to see the NCAA in action. It might be fun, however, to broadcast the annual convention of the NCAA so that their decisions were truly public.

Is the NCAA necessary? When an institution fails to perform basic functions, it may be time to alter that institution. Who could change or abolish the NCAA? The universities could do so. The universities are the NCAA. Many others have suggested various reforms for the NCAA (Fort, 2003; Zimbalist, 1999). What is being suggested here goes beyond reform of the NCAA. The NCAA serves no useful purpose and should be abolished.

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1	b. Fort (Sports Economics 2 <sup>nd</sup> edition, 2005, pp. 492-495)
2	"Just as with pro leagues, a cursory analysis reveals that none of the
3	restrictions on players actually have anything to do with competitive imbalance. Instead, they transfer value produced by players away from
4	the players and toward the athletic department." (p. 492)
5	
6	"Interestingly, many believe that these recruiting restrictions create a level playing field that enables poorer athletic departments to compete
7	with richer ones for talent. Nothing could be farther from the truth.  Instead, these restrictions entrench power at departments at the top end
8	of the winning percent distribution." (p. 495)
9	c. Eckard (1998)
10	"The NCAA regulates college football player recruiting, eligibility,
11	and compensation. The economic theory of cartels suggests that one consequence may be reduced competitive balance. The enforced
12	restrictions inhibit weak teams from improving, and protect strong teams from competition. A "stratification" is implied which should be
13	evident over time as less "churning" in national rankings and conference standings, and fewer schools achieving national
	prominence. I test this general hypothesis by comparing various competitive balance measures for about 25 years before and after
14	NCAA enforcement began in 1952. The hypothesis is supported by all measures at both the national and conference levels." (p. 347)
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16	d. Depken and Wilson (2004a)
17	"We find that over time, Division 1-A football has become less balanced" Using the measure most preferred by the authors, "almost
18	all of the institutional changes modeled here have had a negative impact on competitive balance, supporting the special interest-pressure
19	group hypothesis." (p. 209)
20	
21	"NCAA decisions have little impact on the competitiveness of NCAA football
22	e. Depken and Wilson (2004b)
23	
24	"Our pooled results do support the claim that NCAA enforcement may have the unintended consequence of reducing competitive balance"
25	f. Quirk (2004)
26	"[I]n almost all of the conferences, even including the Ivy League,
27	there have been one or more teams that have had records of winning championships significantly different from the equal playing strengths
28	ideal." (p. 72).

4. Emmert Statements regarding inter-conference competition (other than with respect to the alleged collusion) and the lack of competitive balance within Division I.

#### NCAA President Mark Emmert: 282.

- "Emmert said he doesn't blame the conferences for taking all that's offered. a But he's the president of all NCAA schools, not just those at the top of the football pyramid. 'There are a variety of dynamics out there that will continue to drive the gap between the highest resource schools and the lowest for the foreseeable future,' Emmert said. 'I don't see that trend abating at all.'34
- "If students have the opportunity to go to that dominant athletic program, h they're going to go."35
- "I don't think any of the Butler kids were recruited by, you know, by c. Kansas."36
- d. "So if you've got a gap between \$40,000 and \$150,000, (then) \$2,000 isn't going to make much of a difference."37
- "As for the continued separation of the haves and the have nots, that's e economics, Emmert said. 'We've always had that. The financial differences have always been there. Some universities have huge competitive advantages [because] of history and culture and decisions that the university made over decades that are in some ways insurmountable and you wouldn't want to take them away. ... I'm sure Alabama under Bear Bryant had these stunning competitive advantages ... Now to say that the University of Louisiana-Lafayette and Alabama have

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gap-2251444.php.

<sup>37</sup> http://www.chron.com/sports/college/article/NCAA-s-Emmert-says-legislation-won-t-impact-

<sup>&</sup>lt;sup>34</sup> http://www.kansas.com/2012/07/07/2401039/a-look-at-athletic-department.html.

<sup>35</sup> http://espn.go.com/college-sports/story//id/7303903/ncaa-president-mark-emmert-makesrulebook-changes-offers-stipends-athletes.

<sup>&</sup>lt;sup>36</sup> http://espn.go.com/college-sports/story//id/7303903/ncaa-president-mark-emmert-makesrulebook-changes-offers-stipends-athletes.

huge competitive disadvantages it didn't look much different 40 years ago. It reinforces some of those inherent advantages some of those universities have had for a century."<sup>38</sup>

# 5. Education will remain a condition of athlete eligibility.

283. The NCAA, in other litigation, has asserted as an alleged affirmative defense that its financial aid rules "help to insure that student-athletes are integrated into the student body as a whole and that education remains an important component of the student-athlete experience." This alleged affirmative defense, if asserted in the present litigation, is a non-starter. To be clear, in no sense does any of the relief sought by Plaintiff herein challenge any rules or regulations that require Class members to be students in good standing at their respective academic institutions.

#### VI. INTERSTATE TRADE AND COMMERCE

- 284. The business activities of Defendants that are the subject of this action were and are within the flow of, and substantially affected and affect, interstate trade and commerce.
- 285. During the Class Period, Defendants transacted business in multiple states in a continuous and uninterrupted flow of interstate commerce throughout the United States.
- 286. While there are no limits to what coaches and administrators can make, the NCAA's definition of amateurism caps "full" athletic scholarships below Cost of Attendance, or the price tag that each school reports to the U.S. Department of Education. The athletic scholarship is the compensation that athletes receive for their contributions to the college, and every full athletic scholarship in the nation leaves them with out-of-pocket education related expenses. Using the Cost of Attendance figures that colleges report to the Department of Education each year, a recent study found that the average scholarship shortfall for a full scholarship athlete at a Football Bowl Subdivision school was \$3,222 in 2010-11. Jim Delany of Defendant Big Ten Conference puts this estimate as high as \$5,000 for Big Ten Schools.
- 287. These same colleges are free to *give* full *academic* scholarships that fully cover the Cost of Attendance while their "full" *athletic* scholarships must fall short of the Cost of Attendance due to the NCAA's definition of amateurism. As one such example, the University of North

 $<sup>^{38}\</sup> http://www.cbssports.com/collegefootball/blog/dennis-dodd/19217878/ncaa-president-conference-realignment-a-market-shakedown.$ 

1 Carolina (at Chapel Hill) gives out the Morehead-Cain scholarship, which the school describes on its 2 website as "The oldest, most prestigious merit scholarship program in the United States." This 3 scholarship provides more than a "Full Ride" GIA, including: full tuition 4 student fees 5 housing meals 6 books and a laptop supplies and miscellaneous 7 8 A four-year Summer Enrichment Program made up of diverse, customized experiences that begin the summer before freshman year and include: 9 Outdoor Leadership 10 **Public Service Inquiry and Exploration** 11 Private Enterprise 12 Discovery Funds to be used for education opportunities 13 288. In contrast, college athletes have been promised by their colleges and coaches that 14 their educational pursuits will be fully supported with a "full" scholarship, but despite record 15 revenues, they have never fully funded this promise. This leaves most players and their families 16 unprepared for the financial demands that they must address. 17 289. The inequities in this system can be gauged from several vantage points. When head 18 coaches salaries are compared with the scholarship shortfall of entire football teams based on 85 19 scholarships (using in-state tuition calculations only), the gap is striking. While team shortfalls in 20 2010-11 ranged from \$80,920 to over \$520,795, some coaches' bonuses alone were greater than 21 those shortfalls. Then-University of Florida head football coach Urban Myer could have financed 22 the total scholarship shortfall for his entire team, \$271,150, with only half of his \$575,000 maximum 23 bonus that year, leaving his \$4 million salary completely intact. Similarly, University of Oklahoma 24 head coach Bob Stoops' contract provided for a maximum bonus of \$819,500 while his football 25 team's total scholarship shortfall was \$338,980. Among the colleges with the top 10 football 26 revenues, the sum of team scholarship shortfalls was approximately \$2.5 million while the maximum 27 bonuses these head football coaches could earn was \$5.4 million. As mentioned before, taking just 28

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1 the increase in pay that Alabama coach Nick Saban received after the 2013-14 football season, would 2 3 4 5 6 7 8 9

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be enough to pay each scholarship athlete on Saban's team \$17,000 per year. Although some argue that the financial state of college athletics does not have the resources to remedy the scholarship shortfall problem, dollars allocated to the incentives built into coach contracts to win conference games, achieve a certain winning percentage, be selected for a non-Bowl Championship Series or Bowl Championship Series bowl, be named coach of the year by a conference or national association, or to simply stay at an institution, incentives that hinge on the performance of athletes who generate the money to pay those incentives, would certainly be a budget area to be examined. Even if the claim of poverty is correct, that is no justification for collusion.

#### **CLASS ACTION ALLEGATIONS** VII.

Plaintiff brings this action as a class action under Rules 23(a), 23(b)(2) and 23(b)(3) of the Federal Rules of Civil procedure, on behalf of himself and all others similarly situated. The Class is defined as:

> All persons who received athletic grants-in-aid ("GIAs") for participation in college football from a college or university that is a member of the following NCAA conferences, the Pac 12 Conference, the Big Ten Conference, the Big 12 Conference, the Southeastern Conference, the Atlantic Coast Conference, at any time between four (4) years prior to the filing of this Complaint, and the date of judgment in this matter.

- 290. The Class is so numerous that joinder of all members is impracticable. While the exact number of the Class Members is unknown to Plaintiff at this time and can only be discerned through discovery, Plaintiff is informed and believes that there are several thousand Class Members.
- 291. Plaintiff's claims are typical of the claims of the other members of the Class. Plaintiff and other Class Members sustained damages arising out of Defendants' common course of conduct in violation of law as complained herein. The injuries and damages of each member of the Class were directly caused by Defendants' wrongful conduct in violation of laws as alleged herein.
- 292. Plaintiff will fairly and adequately protect the interests of the members of the Class and has retained counsel competent and experienced in class action litigation, including antitrust class action litigation.

- 293. Common questions of law and fact exist as to all members of the Class which predominate over any questions affecting solely individual members of the Class. Although in many cases, the Defendants admit that they have in fact engaged in the conduct listed below, nevertheless among the questions of law and fact common to the Class are:
- a. Whether Defendants engaged in a contract, combination, or conspiracy to unreasonably restrain trade by limiting the monetary amount of grants-in-aid given to the Class;
- b. Whether such conduct caused members of the Class to receive less in grants-in-aid than they would have in a truly competitive market;
- c. Whether the Class was injured by Defendants' conduct, and, if so, the appropriate class-wide measure of damages for the Class; and
- d. Whether the Class is entitled to, among other things, injunctive relief, and if so, the nature and extent of such injunctive relief.
- 294. Defendants have acted in a manner applicable to the Class, thereby making final injunctive relief appropriate for the Class as a whole.
- 295. Plaintiff's claims are typical of the Class because the cap on grants-in-aid has injured both Plaintiff and the members of the Class.
- 296. Plaintiff is an adequate representative of the Class and will protect the claims and interests of the Class. Plaintiff does not have interests that conflict with those of the Class. Plaintiff will vigorously prosecute the claims alleged herein and has retained competent counsel with extensive antirust and class action litigation experience.
- 297. A class action is superior to other available methods for the fair and efficient adjudication of this controversy because joinder of all Class Members is impracticable. The prosecution of separate actions by individual members of the Class would impose heavy burdens upon the courts and Defendants, and would create a risk of inconsistent or varying adjudications of the questions of law and fact common to the Class. A class action, on the other hand, would achieve substantial economies of time, effort and expense, and would assure uniformity of decision as to persons similarly situated without sacrificing procedural fairness or bringing about other undesirable results.

298. The interest of members of the Class in individually controlling the prosecution of separate actions is theoretical rather than practical. The Class has a high degree of cohesion, and prosecution of the action through representatives would be unobjectionable. The amounts at stake for Class Members, while substantial in the aggregate, are not great enough individually to enable them to maintain separate suits against Defendants. Plaintiff does not anticipate any difficulty in the management of this action as a class action.

#### VIII. ANTITRUST ALLEGATIONS

- 299. Defendants' contract, combination, and conspiracy described herein consisted of a continuing horizontal and vertical agreement, understanding, and concert of action among the Defendants and their co-conspirators, the substantial terms of which were to artificially fix, depress, maintain, and/or stabilize prices received by Plaintiff and Class Members for their collegiate football athletic services in the United States, its territories and possessions.
- 300. In formulating and effectuating the contract, combination, or conspiracy, Defendants and their co-conspirators did those things that they unlawfully combined and conspired to do, including, among other things:
- a. agreeing to artificially fix, depress, maintain, and/or stabilize prices paid to Plaintiff and Class Members for their collegiate football athletic services; and
  - b. implementing and monitoring the conspiracy among cartel members.
- 301. The activities described above have been engaged in by Defendants and their co-conspirators for the purpose of effectuating the unlawful agreement to fix, depress, maintain and/or stabilize prices paid to Plaintiff and Class Members for their collegiate football athletic services.
  - 302. Defendants' actions constitute an unreasonable restraint of trade.

#### FIRST CLAIM FOR RELIEF

# PER SE VIOLATION OF § 1 OF THE SHERMAN ACT, 15 U.S.C. § 1 (Against All Defendants)

303. Plaintiff realleges and incorporates by reference each allegation set forth in all of the preceding paragraphs in this Complaint.

304. Throughout the Class Period, and continuing through the resolution of this case, the NCAA and its member institutions participating in the Football Bowl Subdivision Labor Market, including the Power Conference Defendants, have engaged and continue to engage in a contract, combination and conspiracy, through the cap on grants-in-aid, to fix the amount of financial aid and awards available to Class Members and otherwise unreasonably restrain competition in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1.

- 305. This combination and conspiracy, organized through the NCAA, which possesses a dominant position in the relevant market, has produced and, unless restrained, will continue to produce, the following anti-competitive effects, among others:
- a. competition in the amount, terms and conditions of financial aid and awards to Class Members at NCAA member institutions that compete in the Football Bowl Subdivision Labor Market has been and will continue to be unreasonably restricted and artificially eliminated; and
- b. Class Members have been and will continue to be deprived of the benefits of competition as to the amount, terms and conditions of grants-in-aid from NCAA member institutions that compete in the Football Bowl Subdivision Labor Market.
- 306. As a direct and proximate result of Defendants' actions, Plaintiff and the members of the Class have been, are being, and will continue to be, injured and financially damaged in amounts which are yet to be determined.
- 307. The NCAA and its members' abridgement of Class Members' economic rights are a naked, *per se* restraint of trade.
- 308. The amount of damages suffered by Plaintiff and the members of the Class has not yet been ascertained. Pursuant to Section 4 of the Clayton Act, Plaintiff is entitled to recover from the NCAA treble the amount of actual damages as well as an award of reasonable attorneys' fees and costs of suit.
- 309. Plaintiff and Class Members are entitled to a declaratory judgment declaring as void and unenforceable the NCAA Bylaws referenced herein that cap the value of grants-in-aid.
- 310. Plaintiff and the Class are entitled to a permanent injunction that enjoins Defendants from engaging in the ongoing violations described in this Complaint.

311. Plaintiff and the Class are further entitled to relief in the form of appointment of an External Antitrust Compliance Monitor detailed herein.

#### SECOND CLAIM FOR RELIEF

#### VIOLATION OF § 1 OF THE SHERMAN ACT, 15 U.S.C. § 1 UNREASONABLE RESTRAINT OF TRADE "QUICK LOOK" RULE OF REASON ANALYSIS (Against All Defendants)

- 312. Plaintiff realleges and incorporates by reference each allegation set forth in all of the preceding paragraphs in this Complaint.
- Defendants' conduct does not constitute, in whole or in part, a *per se* antitrust violation, Plaintiff alternatively pleads that Defendants' conduct, as analyzed in whole or in part via the "quick look" "rule of reason" antitrust analysis, violates the Sherman Act. The anti-competitive nature of Defendants' agreement is so blatant that a detailed review of the surrounding marketplace is unnecessary. Under this analysis, as the Supreme Court has stated, "an observer with even a rudimentary understanding of economics could conclude that the arrangements in question would have an anti-competitive effect on customers and markets." Those words equally apply to the present case.
- 314. Throughout the Class Period, and continuing through the resolution of this case, the NCAA and its member institutions participating in the Football Bowl Subdivision Labor Market, including the Power Conference Defendants, have engaged and continue to engage in a contract, combination and conspiracy, through the cap on grants-in-aid, to fix the amount of financial aid and awards available to Plaintiff and Class Members and otherwise unreasonably restrain competition in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1.
- 315. This combination and conspiracy, organized through the NCAA, which possesses a dominant position in the relevant market, has produced and, unless restrained, will continue to produce, the following anti-competitive effects among others:

- a. competition in the amount, terms and conditions of financial aid and awards to Class Members at NCAA member institutions that compete in the Football Bowl Subdivision Labor Market has been and will continue to be unreasonably restricted and artificially eliminated; and
- b. Plaintiff and Class Members have been and will continue to be deprived of the benefits of competition as to the amount, terms and conditions of grants-in-aid from NCAA member institutions that compete in the Football Bowl Subdivision Labor Market.
- 316. As a direct and proximate result of Defendants' actions, Plaintiff and the Class Members have been, are being, and will continue to be, injured and financially damaged in amounts which are yet to be determined.
- 317. The NCAA and its members' abridgement of Plaintiff's and Class Members' economic rights are a restraint of trade, and are not connected to any legitimate non-commercial goals. The purpose of the NCAA's and its members' actions is solely to enhance revenue for themselves by cutting costs, specifically, to eliminate the need to compete, and to pay any compensation to Plaintiff and Class Members above the artificially depressed, capped grant-in-aid limit.
- 318. The anti-competitive effects of Defendants' scheme substantially outweigh any alleged pro-competitive effects or justifications that may be offered by Defendants, including that their collusive conduct is shielded by their self-crafted concept of "amateurism."
- 319. Reasonable and less restrictive alternatives are available to Defendants' current anticompetitive practices.
- 320. The amount of damages suffered by Plaintiff and Class Members have not yet been ascertained. Pursuant to Section 4 of the Clayton Act, Plaintiff and the Class are entitled to recover from the NCAA treble the amount of actual damages as well as an award of reasonable attorneys' fees and costs of suit.
- 321. Plaintiff and Class Members are entitled to a declaratory judgment declaring as void and unenforceable the NCAA Bylaws referenced herein that cap the value of grants-in-aid.
- 322. Plaintiff and the Class are entitled to a permanent injunction that enjoins Defendants from engaging in the ongoing violations described in this Complaint.

323. Plaintiff and the Class are further entitled to relief in the form of appointment of an External Antitrust Compliance Monitor detailed herein.

#### THIRD CLAIM FOR RELIEF

#### VIOLATION OF § 1 OF THE SHERMAN ACT, 15 U.S.C. § 1 UNREASONABLE RESTRAINT OF TRADE FULL RULE OF REASON ANALYSIS (Against All Defendants)

- 324. Plaintiff realleges and incorporates by reference each allegation set forth in all of the preceding paragraphs in this Complaint.
- 325. As an alternative to Plaintiff's First and Second Claims for Relief, if the Court determines that Defendants' conduct does not constitute, in whole or in part, a *per se* antitrust violation, and that Defendants' conduct should not be analyzed, in whole or in part, via the "quick look" "rule of reason" analysis, Plaintiff alternatively pleads that Defendants' conduct, as analyzed in whole or in part via the full "rule of reason" antitrust analysis, violates the Sherman Act.
- 326. Throughout the Class Period, and continuing through the resolution of this case, the NCAA and its member institutions participating in the Football Bowl Subdivision Labor Market, including the Power Conference Defendants, have engaged and continue to engage in a contract, combination and conspiracy, through the cap on grants-in-aid, to fix the amount of financial aid and awards available to Plaintiff and Class Members and otherwise unreasonably restrain competition in violation of Section 1 of the Sherman Act, 15 U.S.C. § 1.
- 327. This combination and conspiracy, organized through the NCAA, which possesses a dominant position in the relevant market, has produced and, unless restrained, will continue to produce, the following anti-competitive effects among others:
- a. competition in the amount, terms and conditions of financial aid and awards to Plaintiff and Class Members at NCAA member institutions that compete in the Football Bowl Subdivision Labor Market has been and will continue to be unreasonably restricted and artificially eliminated; and

- b. Plaintiff and Class Members have been and will continue to be deprived of the benefits of competition as to the amount, terms and conditions of grants-in-aid from NCAA member institutions that compete in the Football Bowl Subdivision Labor Market.
- 328. As a direct and proximate result of Defendants' actions, Plaintiff and Class Members have been, are being, and will continue to be, injured and financially damaged in amounts which are yet to be determined.
- 329. The NCAA and its members' abridgement of Plaintiff and Class Members' economic rights are a restraint of trade, and are not connected to any legitimate non-commercial goals. The purpose of the NCAA's and its members' actions is solely to enhance revenue for themselves by cutting costs, specifically, to eliminate the need to compete, and to pay any compensation to Plaintiff and Class Members above the artificially depressed, capped grant-in-aid limit.
- 330. The anti-competitive effects of Defendants' scheme substantially outweigh any alleged pro-competitive effects or justifications that may be offered by Defendants, including that their collusive conduct is shielded by their self-crafted concept of "amateurism."
- 331. Reasonable and less restrictive alternatives are available to Defendants' current anticompetitive practices.
- 332. The amount of damages suffered by Plaintiff and Class Members has not yet been ascertained. Pursuant to Section 4 of the Clayton Act, Plaintiff and Class Members are entitled to recover from the NCAA treble the amount of actual damages as well as an award of reasonable attorneys' fees and costs of suit.
- 333. Plaintiff and Class Members are entitled to a declaratory judgment declaring as void and unenforceable the NCAA Bylaws referenced herein that cap the value of grants-in-aid.
- 334. Plaintiff and the Class are entitled to a permanent injunction that enjoins Defendants from engaging in the ongoing violations described in this Complaint.
- 335. Plaintiff and the Class are further entitled to relief in the form of appointment of an External Antitrust Compliance Monitor detailed herein.

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#### FOURTH CLAIM FOR RELIEF

#### VIOLATION OF THE UNFAIR COMPETITION ACT, CALIFORNIA BUSINESS & PROFESSIONS CODE § 17200, et seq. (Against the NCAA and the PAC 12)

- 336. Plaintiff realleges and incorporates by reference each allegation set forth in all of the preceding paragraphs in this Complaint. This Count is asserted on behalf of a subclass of players who attended a Power Conference School in California and who received full grants-in-aid.
- 337. On September 27, 2012, California's Governor signed into law California State Senate Bill No. 1525, the "Student Athlete Bill of Rights," which states, in part, that The Legislature finds and declares all of the following:
- a. Meeting the educational needs of student-athletes should be a priority for intercollegiate athletic programs;
- b California's institutions of higher education that participate in Division I and Division II intercollegiate athletics collectively generate millions of dollars annually in media contracts, and this revenue would not exist without the efforts of student-athletes;
- Student-athletes generate large revenues for many athletic programs, spend c. approximately 40 hours per week participating in their respective sports, and suffer current and historically low graduation rates;
- d. Providing adequate health and safety protection for student-athletes can help prevent serious injury and death;
- Current and former student-athletes can be left to pay for medical expenses e. incurred from injuries suffered while participating in intercollegiate athletics; and
- f. Institutions of higher education should provide their student-athletes with the same due process protection afforded to students who do not participate in athletics.
- 338. Defendants' conduct and unlawful conspiracy, as alleged above, constituted and constitutes unfair, unlawful and/or fraudulent business practices in violation of Section 17200, et seq. of the California Business and Professions Code. The conduct is unfair, unlawful, and/or fraudulent because, among other things, it violates the federal Sherman Act as well as California's antitrust laws.

339. Moreover, Defendants' conduct is unfair in that it violates the policy and spirit of the California's Student Athlete Bill of Rights, as well as the policy and spirit of federal and California antitrust law. Defendants' conduct, in depriving Plaintiff and Class Members of basic economic rights, is directly at odds with California's policy of protecting the well-being of California's college athletes.

340. Defendants' conduct has further caused and is causing damage and irreparable injury to Plaintiff and Class Members. Plaintiff and Class Members are accordingly entitled to disgorgement of Defendants' profits and injunctive relief, plus interest and attorneys' fees, pursuant to California Code of Civil Procedure § 1021.5 and request the following injunctive relief: (a) that Defendants be ordered to cease and desist from continuing to unlawfully depress the potential financial aid and awards available to Plaintiff and Class Members; and (b) that Defendants disgorge all their profits obtained from the abridgement of Plaintiff's and Class Members' economic rights as described herein.

#### PRAYER FOR RELIEF

WHEREFORE, Plaintiff and the members of the Class pray for judgment against Defendant NCAA and the Power Conference Defendants as follows:

- A. For actual damages according to the proof at trial;
- B. For treble damages pursuant to 15 U.S.C. § 15;
- C. For a declaratory judgment declaring as void the NCAA's Bylaws that operate to impose a cap on grants-in-aid that NCAA members may provide;
- D. For an injunction restraining the NCAA from enforcing its unlawful and anticompetitive agreement to cap the amount of financial aid available to Class Members;
  - E. For Plaintiff's attorneys' fees, costs and expenses;
  - F. For such other relief that the Court may deem just and equitable; and
  - G. For the appointment of an Antitrust Compliance Monitor.

#### 1 **DEMAND FOR JURY TRIAL** 2 Plaintiff on behalf of himself and all others similarly situated hereby requests a jury trial on 3 any and all claims so triable. 4 5 DATED: March 5, 2014 HAGENS BERMAN SOBOL SHAPIRO LLP 6 7 By: /s/ Jon T. King Jon T. King (Cal. Bar No. 205073) 8 HAGENS BERMAN SOBOL SHAPIRO LLP 715 Hearst Avenue, Suite 202 9 Berkeley, CA 94710 Telephone: (510) 725-3000 10 Facsimile: (510) 725-3001 11 Email: jonk@hbsslaw.com 12 Steve W. Berman (*pro hac* pending) 1918 Eighth Avenue, Suite 3300 13 Seattle, WA 98101 Telephone: (206) 623-7292 14 Facsimile: (206) 623-0594 15 Email: steve@hbsslaw.com 16 Bruce L. Simon (Cal. Bar No. 96241) Thomas K. Boardman (Cal. Bar No. 276313) 17 PEARSON, SIMON & WARSHAW, LLP 44 Montgomery Street, Suite 2450 18 San Francisco, CA 94104 19 Telephone: (415) 433-9000 Facsimile: (415) 433-9008 20 Email: bsimon@pswlaw.com tboardman@pswlaw.com 21 Robert B. Carey #011186 22 Leonard W. Aragon #020977 HAGENS BERMAN SOBOL SHAPIRO LLP 23 11 West Jefferson Street, Suite 1000 24 Phoenix, Arizona 85003 Telephone: (602) 840-5900 Facsimile: (602) 840-3012 25 E-Mail: rcarey@hbsslaw.com 26 E-Mail: leonard@hbsslaw.com 27

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