

ASSA ABLOY

Acquisition of the Hardware and Home Improvement ("HHI") division of Spectrum Brands

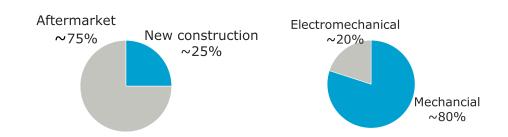
ASSA ABLOY

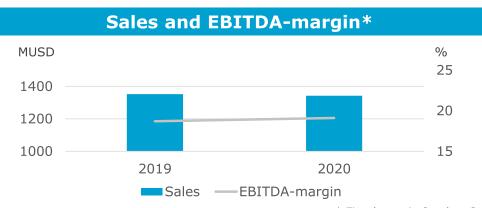
HHI – a strong provider of residential access products in North America

Key highlights

- 7,500 employees with headquarters in Lake Forest, California, with an attractive manufacturing footprint
- Strong platform in the North American residential segment with large mechanical base
- Portfolio of innovative products, including patented SmartKey technology and electronic, smart and biometric locks
- Well established customer relationships:
 - Large home improvement centers
 - Wholesale distributors
 - Homebuilders
 - Online retail providers

Revenue Breakdown (locksets)





^{*} Fiscal year is October-September

Strong brands and product portfolio

	Security	Plumbing	Builders' Hardware
Description	 Provides residential, electronic and traditional security products including locks, knobs, handlesets, deadbolts and accessories 	 Offers a broad range of plumbing fittings for kitchen, bath, shower and other applications 	Produces a wide array of builders' hardware products across more than 15 product categories and over 6,000 SKUs for sale
Key brands	Kwikset BALDWIN WEISER	Pfister.	National Hardware**
Selected			

Strong strategic rationale for the acquisition

- Strategic step in developing ASSA ABLOY's residential business in North America with complementary products and technology
- Opportunity to transition large existing mechanical customer base to digital solutions
- Strong position in residential DIY retail and homebuilders channels
- International growth opportunities
- Strong financial performance
- Skilled and passionate employees and management

Accelerating profitable growth

Delivering on ASSA ABLOY's M&A strategy

Potential to reach Group profitability levels ~19%
Adjusted EBITDA
margin in fiscal year
2020

MUSD ~100
in 2025

Related to access solutions

∼80%

Security and hardware revenues

Leverage technology and know-how

Synergies

(EBIT-level)



Strong growth potential as part of ASSA ABLOY

Attractive

Demonstrated growth
in complementary
segments

Product driven and customer centric



Financial impact and funding

Impact on income statement

- Accretive to EPS from year 1
- Operating margin effect initially expected to be dilutive by around 60bps*
- Adds ~14% to ASSA ABLOY's consolidated sales

Synergies

- MUSD ~100 in EBIT-synergies
- Expected to be achieved in 2025

Step-up of tax basis

- Benefits from a step-up in the tax basis expected to be realized
- Estimated annual tax savings of MUSD 50-60 expected over a 15 year period

Funding

- Transaction fully funded by existing cash and new debt
- Commitment to a maintained strong investment grade credit rating profile

 $\ ^{*}$ Subject to final purchase price allocation

Transaction details

- Purchase price of MUSD 4,300 on a cash and debt-free basis
- Multiple of 14x EV / EBITDA (2021E*)
- Multiple of 10x EV / EBITDA (2021E*) adjusted for synergies and tax benefits
- Closing expected in Q4 2021, subject to regulatory approval













^{*} Fiscal year is October-September

A great addition to the ASSA ABLOY Group

- Highly complementary to ASSA ABLOY's business in North America
- Together we can accelerate the transition from mechanical to digital products and solutions
- **✓** Great people
- **✓** Strong financial performance



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