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UNITED STATES DISTRICT COURT

DISTRICT OF OREGON

THE HON. MICHAEL J. McSHANE, JUDGE PRESIDING

JEFF BOARDMAN, et al.,	)	
	)	
Plaintiffs,	)	
	)	
v.	)	No. 1:15-cv-00108-MC
	)	
PACIFIC SEAFOOD GROUP, et al.,	)	
	)	
Defendants.	)	
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REPORTER'S TRANSCRIPT OF PROCEEDINGS

EUGENE, OREGON

TUESDAY, JUNE 2, 2015

PAGES 1 - 42

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1 PROCEEDINGS

2 TUESDAY, JUNE 2, 2015

3 THE CLERK: Now is the time set for Civil Case  
4 15-00108, Boardman, et al. versus Pacific Seafood Group, et  
5 al., oral argument on motion to compel.

6 THE COURT: Hi folks. This is Judge McShane. We  
7 are on the record, so maybe we could have the attorneys  
8 please introduce themselves for the record, spelling your  
9 last name for the court reporter, starting with plaintiff's  
10 counsel.

11 MR. HAGGERTY: Mike Haglund for plaintiff,  
12 H-A-G-L-U-N-D.

13 MR. KELLEY: And Mike Kelley for plaintiffs,  
14 K-E-L-L-E-Y.

15 THE COURT: All right. Thank you, Mr. Kelley,  
16 Mr. Haglund.

17 I will begin by apologizing to both of you. Had I  
18 been paying more attention, I would have set this, I think,  
19 in person. I kind of assumed it was in person, and I  
20 realize there were some phone calls this morning about  
21 getting people here, and I wish I was a little more on top  
22 of that because I know there's a lot of -- well, a lot of  
23 issues here that we need to discuss. But I do appreciate  
24 your patience with doing this over the phone.

25 I did want to focus us as much as possible this

1 afternoon on really, to me, what the meat of the issue is,  
2 which is, you know, what does the language in Paragraph 3(a)  
3 of the settlement agreement actually mean.

4           So, you know, I know there's been other issues  
5 that both sides have raised. You know, the law of the case,  
6 estoppel, the Federal Arbitration Act. Let me just kind of  
7 go through my thoughts on those because I don't think either  
8 of you is going to change my mind on those issues and pull  
9 me away from what I think is the central issue, and that is  
10 what does this language mean.

11           So I know, Mr. Haglund, you raised the issue of --  
12 that I should rule -- deny the motion outright just based on  
13 the law of the case, and I understand your point. You know,  
14 I think your argument is Judge Panner -- these issues have  
15 been raised in front of Judge Panner in the motion to  
16 dismiss and in the motion for the TRO and that, by  
17 inference, your argument that he must have ruled on this  
18 issue.

19           You know, unfortunately, I just don't know from  
20 looking at the orders what exactly Judge Panner intended.  
21 So at this stage, really, the only inference I am willing to  
22 make from those bare orders that deny the motion to dismiss  
23 and granting the TRO is that Judge Panner just at this point  
24 wished to keep the status quo.

25           And I just -- you know, I don't want an inference

1 that could possibly be completely wrong to deny the  
2 defendant from getting a straight-up hearing on this instant  
3 motion. So I am not going to dismiss the matter based on  
4 law of the case.

5 Mr. Haglund, you also raised the issue of  
6 estoppel. You know, I agree with you that the actions of  
7 the parties in how they approached the agreement in light of  
8 the acquisition of Ocean Gold is certainly relevant to what  
9 they were thinking about whether they believed at the  
10 time -- whether the defendant believed at the time that the  
11 acquisition fell under the earlier Resolution Agreement, but  
12 I don't think it rises to the level of judicial estoppel.  
13 They really didn't raise the issue in a -- so much a  
14 judicial proceeding.

15 I am still a little confused why anybody contacted  
16 a retired judge when I just don't see what role Judge Hogan  
17 would have played in this case any further. I mean, that's  
18 really neither here nor there, but both sides have taken  
19 some somewhat inconsistent positions on whether the  
20 acquisition of Ocean Gold by Pacific fell within Paragraph  
21 3(a) of the settlement agreement.

22 So I am not going to apply estoppel, although  
23 certainly there is some relevance to the actions of the  
24 parties in the case.

25 And then Mr. Kelley, you spent quite a bit of time

1 discussing the Federal Arbitration Act. I mean, the only  
2 thing I can tell you on that is, I mean, if I retained  
3 jurisdiction, ancillary jurisdiction over a settlement  
4 agreement, I would be somewhat surprised if the parties came  
5 back to me later with a dispute and told me that I had to  
6 comply with the Federal Arbitration Act. I mean, Article I  
7 judges, magistrates, are not private arbitrators. Our  
8 jurisdiction in these cases is based on ancillary  
9 jurisdiction.

10 So, you know, I know you have argued quite a bit  
11 that, you know, the Federal Arbitration Act should be read  
12 broadly, but in my mind, in these settlement cases, you  
13 know, the judges are not acting -- they may be the final  
14 arbiter, but they are not acting as private arbitrators.  
15 They are acting as Article III or Article I judges under the  
16 ancillary jurisdiction of the court, and that's what the  
17 parties agreed to is that ancillary jurisdiction of the  
18 court. I think Judge Hogan lost any jurisdiction the minute  
19 he retired.

20 The idea that somehow he was going to agree to be  
21 a private arbitrator outside of his job as a judge just  
22 doesn't make sense in light of the language of the  
23 agreement.

24 So what I would like to do, really, is focus on  
25 this language in Paragraph 3(a). One of you wants to read

1 it very narrowly and one of you wants to read it very  
2 broadly. The language is what it is, and I think really,  
3 Mr. Kelley, I need you to address this. I mean, just say  
4 you are coming to me as the settlement judge. I have got my  
5 ancillary jurisdiction. And, you know, we are not talking  
6 about, you know, an exclusive marketing agreement. We are  
7 now talking about a -- really a buyout of Golden -- Ocean  
8 Gold.

9 And I guess the question I would have to you is  
10 you are asking me to decide whether a merger is in fact  
11 pro-competitive or not. But how -- what about these issues  
12 that are going to be raised by Mr. Haglund that, you know,  
13 what about the, you know, antitrust kind of arguments under  
14 the Sherman Act? The legality of the merger? Those kind of  
15 arguments seem to be foreclosed by the agreement. And I  
16 guess I would look at it and maybe say, well, I only agreed  
17 to deal with exclusive marketing agreements. I didn't agree  
18 to resolve disputes around a takeover of the company.

19 So let me turn it over to you, Mr. Kelley.

20 MR. SNIDER: Your Honor, this is Mr. Snyder. I  
21 think that you are referring to the defendants' argument  
22 with respect to the Federal Arbitration Act. When you  
23 mentioned Mr. Kelley, I think you are talking about me.

24 THE COURT: Okay. I am sorry. I guess I didn't  
25 hear you introduce yourself, Mr. Snyder. I am sorry.



1 MR. SNIDER: No problem. And just for the record,  
2 this is Tim Snider, S-N-I-D-E-R, and I am appearing on  
3 behalf of defendants, and it is our motion to compel  
4 arbitration.

5 Mr. Esler, Mr. Stephens are also on the phone.

6 THE COURT: Okay. Thank you. Sorry that I must  
7 have cut you off too quickly there. Sorry.

8 MR. SNIDER: No. No problem. You know, you  
9 jumped right to the heart of the issue, which is what does  
10 Paragraph 3(a) mean. And, you know, the premise of our  
11 motion is that Paragraph 3(a) is an arbitration clause, and  
12 that as an arbitration clause -- and once you decide it is  
13 an arbitration clause, then this case needs to go out of  
14 federal court and into the arbitration process the parties  
15 agreed to in 3(a).

16 In listening to Your Honor kind of lay that issue  
17 out, it sounds like I have a little bit of an uphill battle  
18 there, but I do want to address the argument that 3(a) is an  
19 arbitration provision and is not an ancillary jurisdiction  
20 provision. And let me maybe just start there, Your Honor,  
21 with the ancillary jurisdiction idea.

22 Your Honor is correct and plaintiff correctly  
23 articulates that ancillary jurisdiction clauses give federal  
24 courts continuing jurisdiction to enforce settlement  
25 agreements.

1           Our point is that there is an ancillary  
2 jurisdiction clause in the parties' class action settlement  
3 agreement from the *Whaley* case, but that is not Paragraph  
4 3(a). It's Paragraph 24.

5           And if you look at the Resolution Agreement, we  
6 argued this in our papers, and you read Paragraph 24, it is  
7 absolutely an ancillary jurisdiction clause, and it provides  
8 that the court, not Judge Hogan, not Judge Jelderks, but the  
9 court shall have continuing jurisdiction to interpret,  
10 enforce, and just implement the settlement. So Paragraph 24  
11 really is the ancillary jurisdiction clause.

12           Now, Paragraph -- the other reason that Paragraph  
13 3(a) can't be, in our view, an ancillary jurisdiction clause  
14 is something that plaintiffs also point out in their brief.  
15 They explain that ancillary jurisdiction clauses cannot  
16 extend to new disputes or to new facts.

17           And Paragraph 3(a), the entire premise of it, is  
18 that in the future, the parties, Pacific Seafood and Ocean  
19 Gold, might enter into some sort of a new agreement. And  
20 and it's possible that as a result of that new agreement  
21 that the plaintiff fishermen in this case will have  
22 objections to that new agreement. We don't know what that  
23 new agreement is going to be.

24           THE COURT: Well, we know it has to be as to the  
25 exclusive marketing of a seafood product by Ocean Gold. You

1 use the word -- you use the word "new agreement" without  
2 ever using in your briefing the condition on that. There is  
3 a conditional clause there that you routinely ignore when  
4 you keep saying the word "new agreement."

5 MR. SNIDER: And I did not intend to ignore and I  
6 don't intend to ignore it now.

7 THE COURT: Well --

8 MR. SNIDER: It's any new agreement that requires  
9 Pacific Seafood to act as the exclusive marketer. So it's  
10 not any new exclusive marketing agreement. It's any new  
11 agreement at all that might require Pacific Seafood to act  
12 as an exclusive marketer. And this goes back to the *Whaley*  
13 lawsuit, which --

14 THE COURT: Right.

15 MR. SNIDER: -- you know, back in 2010 because  
16 there were two issues that placed Ocean Gold front and  
17 center in that lawsuit, the 2010 lawsuit, the *Whaley*  
18 lawsuit. One was that the plaintiff challenged a proposed  
19 acquisition of Ocean Gold. And they said that proposed  
20 acquisition of Ocean Gold violates the federal antitrust  
21 laws, and they requested a temporary restraining on that  
22 transaction.

23 THE COURT: Right. And that became moot, right,  
24 when Pacific decided they were no longer going to acquire  
25 Ocean Gold?

1 MR. SNIDER: That's true.

2 THE COURT: And so as you go into the settlement,  
3 then, the issue becomes, in 2016, the exclusive marketing  
4 agreement is going to expire, right?

5 MR. SNIDER: That's correct.

6 THE COURT: And then the question is if a new  
7 marketing agreement -- excuse me. I have a bit of a cold.  
8 If there's going to be a new marketing agreement around this  
9 exclusive marketing by Pacific, there's going to be notice,  
10 there's going to be -- if there's any objections, it goes to  
11 either Judge Hogan or, if he's gone, it goes to Judge  
12 Jelderks, and they have agreed that they will decide whether  
13 it is -- that that kind of agreement is pro-competitive or  
14 not. But it doesn't say, "And in the event Pacific decides  
15 to acquire Ocean Gold once again that the plaintiff is  
16 precluded from attacking the merger or bringing a Sherman  
17 Act case." It seems you are asking a lot for that  
18 paragraph.

19 MR. SNIDER: Well, respectfully, Your Honor, what  
20 it says is it says any new agreement that requires Pacific  
21 Seafood to act as an exclusive marketer. It doesn't say --

22 THE COURT: Of any seafood product produced by  
23 Ocean Gold Seafoods.

24 MR. SNIDER: Right. And our point is that -- I  
25 want to kind of go through this just briefly, Your Honor.

1 THE COURT: Okay. Go ahead.

2 MR. SNIDER: Yes. The first point is this is not  
3 an ancillary jurisdiction clause. It's a clause that would  
4 resolve future disputes as to future agreements that haven't  
5 been proposed yet or entered into or even objected to.

6 And if that is an arbitration clause, and we  
7 submit that it is, the question then becomes, okay, how do  
8 you interpret that agreement to arbitrate. And that brings  
9 in, you know, the entire federal panoply of case law that  
10 says that when you interpret an agreement to arbitrate  
11 certain disputes, and all an arbitration agreement is in the  
12 Ninth Circuit is an agreement to submit a dispute for  
13 decision by a third party. That's all it is. And this is  
14 clearly that.

15 And so if this is an arbitration clause, then you  
16 have to look at that language and say, okay, what are the  
17 new agreements that would require Pacific Seafood to act as  
18 an exclusive marketer. We know that one agreement, and I  
19 think everybody would agree that if Pacific Seafood proposed  
20 an exclusive marketing agreement No. 2 and submitted that,  
21 that that would absolutely, 100 percent fit within the  
22 dispute resolution provision of 3(a).

23 THE COURT: Right.

24 MR. SNIDER: And the question is does 3(a) -- can  
25 it be read more broadly under the federal law that presumes

1 and construes things in favor of arbitration to encompass an  
2 agreement that is, in many ways, like an exclusive marketing  
3 agreement because it would require Pacific Seafood to act as  
4 the exclusive marketer. Pacific Seafood, by acquiring Ocean  
5 Gold, acquires all of Ocean Gold's seafood. So it is the  
6 exclusive seller, owner, marketer of any seafood produced by  
7 Ocean Gold post-transaction. And because of that, you look  
8 at the actual agreement. And this agreement is in the  
9 record. I believe it's attached to Mr. Haglund's  
10 declaration.

11 THE COURT: I have the agreement.

12 MR. SNIDER: It's Docket 35-1.

13 And so when the parties, Ocean Gold and Pacific  
14 Seafood, are putting together this agreement, they are  
15 thinking that this agreement is subject to this Provision  
16 3(a). And we know that because they bake in specific terms  
17 into the agreement that shows that they are going to be  
18 submitting this agreement if there are objections to both  
19 the plaintiff and to Judge Hogan.

20 That's found at Paragraph 4.7 of the proposed  
21 purchase agreement that's the subject of this case. It's  
22 the July, 4, 2014 agreement. And Paragraph 4.7 says that  
23 the parties have to keep the agreement confidential except  
24 that they can let Judge Hogan know about it because there  
25 might be objections. And it also permitted the parties to

1 disclose it to people to whom they needed to obtain  
2 approvals or, quote, non-objection, which is a reference to  
3 3(a) because the parties recognized that this agreement is  
4 going to have the effect of requiring Pacific Seafood to act  
5 as an exclusive marketer for all the seafood that it will  
6 now own, not just contract with to sell, but own as the  
7 owner of Ocean Gold.

8           And so from even in the formation transactional  
9 documents that are the subject of this case, on the  
10 defendants' side of the equation, defendants are thinking,  
11 okay, we have got to disclose this transaction to the other  
12 side. The other side may object. And the fact that Judge  
13 Hogan is no longer a federal judge is not going to mean that  
14 he's not the person who can decide this --

15           THE COURT: You are not going to convince me on  
16 that one. The idea that a federal judge would bind himself  
17 to a private arbitration is a conflict. I mean, that just  
18 isn't going to happen.

19           Let me ask you this, then, Mr. Snider:

20           When we are talking about any new agreement,  
21 doesn't it have to refer back to the prior marketing  
22 agreement that was going to expire on -- in 2016? I mean,  
23 we weren't -- the 2016 agreement that's going to expire  
24 isn't an acquisition agreement. It is an agreement to be  
25 the exclusive marketer.

1           This is a very -- I mean, if you asked a group of  
2 business students, is the acquisition of a company the same  
3 thing as acting as an exclusive marketer and reaching a  
4 marketing agreement, I mean, wouldn't they all say no? I  
5 think your argument is the effect is the same, but aren't  
6 they different agreements?

7           MR. SNIDER: I will concede, absolutely, Your  
8 Honor, an acquisition agreement is a different agreement  
9 than an exclusive marketing agreement. And if this language  
10 said that in the event Pacific Seafood and Ocean Gold intend  
11 to enter into any new exclusive marketing agreement, we  
12 wouldn't be here.

13           The language is "intend to enter into any new  
14 agreement that requires Pacific Seafood Group to act as an  
15 exclusive marketer." And my point is and I think our point  
16 is that given the *Whaley* lawsuit, given the challenge to an  
17 acquisition on the one hand, given the challenge to an  
18 exclusive marketing agreement on the other hand, the parties  
19 said Pacific Seafood is going to keep buying fish, these  
20 fishermen are going to keep fishing, this exclusive  
21 marketing agreement is going to expire.

22           It's very likely these parties are going to try to  
23 enter into some other type of arrangement, be it an  
24 exclusive marketing agreement, be it another type of  
25 agreement that has that effect. And so they used broad



1 language to ensure that the plaintiffs in this case got  
2 notice, got an opportunity to object, and to ensure that the  
3 defendant and plaintiff had a -- what I will call a quick  
4 and -- you know, ideally a quick and efficient means of  
5 resolving those objections before a decision maker who was  
6 provided with a specific standard, not whether the proposed  
7 new agreement is a violation of Sherman Act 1 or 2 or  
8 Clayton. It's whether the agreement is pro-competitive,  
9 and, if so, it may be approved. It wasn't we were going to  
10 have a full-blown federal lawsuit. They had just tied that  
11 federal lawsuit up and ended it, and one of the big  
12 motivators for that was, as you can imagine, Your Honor,  
13 these cases are very expensive. The parties are spending  
14 millions of dollars on legal fees.

15 THE COURT: Mr. Snider, I know that. But where  
16 anywhere in this agreement does it say the word  
17 "acquisition"? It seems to me that the fact is by the time  
18 you were in settlement, the issue of acquisition was out of  
19 the case. The only issue was the fact that a 2016  
20 expiration date on the exclusive marketing agreement was  
21 coming up and that it was looking forward to any new kind of  
22 agreement that would continue that 2000 -- continue past  
23 2016.

24 I would think if the parties really wanted to say,  
25 you know, and if there was going to be a new attempt at an

1 acquisition of Gold that that would have been included in  
2 the language.

3 MR. SNIDER: Well, the parties were certainly, I  
4 think, concerned that there could be an acquisition in the  
5 future. In fact, and I think both sides of the equation  
6 thought before this lawsuit, before the issue came up that  
7 Paragraph 3(a) governed. I mean, it's interesting because  
8 when the defendants raised this issue in December of 2012,  
9 Mr. Haglund, and you have this in the record, he sends an  
10 e-mail saying, well, this clearly implicates Paragraph 3(a).  
11 You can't get around Paragraph 3(a) by calling it an  
12 acquisition. You have to -- you know, Paragraph 3(a) is  
13 directed to exclusive marketing agreement that -- any  
14 agreement that would have that effect.

15 He then files this lawsuit, Your Honor, and had  
16 Claim 3 in the original complaint which accuses Pacific  
17 Seafood of breaching Paragraph 3(a) by entering into this  
18 agreement.

19 THE COURT: Right.

20 MR. SNIDER: This proposed acquisition agreement.  
21 So both sides, on the defense side in putting the  
22 transactions together, is contemplating this has to go to  
23 Hogan if there's objections. They notify them of  
24 objections. And on the plaintiffs' side, they are looking  
25 at the agreement going, yeah, that breaches the agreement.

1 THE COURT: How quickly between the notice and --  
2 I mean, there is an accusation here, we'll call it that, is  
3 that the defense gave us notice just days before the  
4 acquisition was to be perfected.

5 MR. SNIDER: So I think that that is disputed in  
6 the record, but I think the undisputed facts are as follows:

7 The notice is given on December 12 of the  
8 transaction. And for the next six weeks, five to six weeks,  
9 defendants sit back and wait to hear from Mr. Haglund if the  
10 plaintiffs objected to the transaction. And they waited and  
11 they waited. And Mr. Haglund asked for more time, and  
12 Pacific Seafood Group, the defendants, waited.

13 And then on the 21st of January, Mr. Haglund  
14 advised that there were objections, and Mr. Stephens  
15 prepared an e-mail to Judge Hogan because that was the  
16 thinking. Judge Hogan -- okay. There's an issue under  
17 agreement 3(a) or maybe it's under Paragraph 10, which is  
18 the broader dispute resolution provision, and an e-mail was  
19 written off to Judge Hogan. Before that e-mail could be  
20 sent, however, this lawsuit was filed alleging, by the way,  
21 breach of contract under 3(a).

22 THE COURT: Right.

23 MR. SNIDER: As well as Sherman Act violations and  
24 then the TRO motion, and then everybody was off to the races  
25 on whether this transaction would be enjoined.

1 THE COURT: Okay.

2 MR. SNIDER: And then we have now circled back to  
3 say, okay, there's an injunction now. Are we in the right  
4 forum. Didn't we agree to resolve this a different way.

5 And that's the motion.

6 THE COURT: Sure. All right. I appreciate that.

7 Mr. Haglund, can I hear from you?

8 MR. HAGLUND: Yes, Your Honor.

9 First off, let me just cover some of the facts  
10 that I think are not completely accurate regarding the  
11 development of the settlement agreement. I served as lead  
12 counsel with Mr. Kelley throughout the entirety of the  
13 *Whaley* case and now in the *Boardman* case.

14 Mr. Stephens and Mr. Esler and the Mayer Brown  
15 firm out of Washington, D.C. were the lawyers for Pacific  
16 Seafood throughout the *Whaley* case.

17 When we were negotiating this settlement agreement  
18 with Judge Hogan, I never in my wildest dreams thought that  
19 Paragraph 3(a) could be construed to cover the acquisition.

20 It was a completely moot issue at that point. The  
21 record in the *Whaley* case makes clear that we learned about  
22 this after filing the case, I believe in June, in the fall,  
23 and we filed a second amended -- actually, we -- let me back  
24 up a second.

25 We filed the case in the summer of 2010. And then

1 in early discovery, we got access to what we consider to be  
2 a highly extraordinary contract, that being the Ocean Gold-  
3 Pacific Seafood Group contract. And it contained provisions  
4 that were very troubling in that they very clearly granted  
5 Pacific Seafood Group the power to direct its competitor in  
6 the input markets for these deliveries of fish from our  
7 clients, to direct Ocean Gold what it was going to pay for  
8 whiting, shrimp, ground fish, et cetera. And we  
9 immediately, after receiving that contract from Alaska  
10 counsel for Ocean Gold, filed to amend our complaint in  
11 *Whaley*, which occurred on October 8th, 2010, and we sought  
12 only to -- a declaration that that contract was void because  
13 it required price fixing. And we added a claim under  
14 Section 1 of the Sherman Act for restraint of trade.

15           There was no reference in the complaint to any  
16 acquisition. It wasn't until mid-November, Your Honor, of  
17 2010, about a little over a month later, when sources within  
18 the industry advised us that Pacific Seafood, now in the  
19 midst of an antitrust case, was proceeding to acquire Ocean  
20 Gold and its affiliates. And we immediately filed a motion  
21 for a TRO, which was granted by Judge Panner, and within a  
22 matter of days Pacific Seafood Group called off the  
23 transaction, mooted the entire point, and that became the  
24 subject of a stipulation. And we never amended the  
25 complaint to add an unlawful merger claim under the Clayton

1 Act as now exists in the *Boardman* case.

2 The issue of Pacific Seafood Group acquiring Ocean  
3 Gold never came up again in the history of the litigation  
4 throughout all of 2011 and half of 2012 when the case was  
5 concluded by virtue of the resolution or settlement  
6 agreement.

7 We have a situation here where this is a case that  
8 involves an entirely new claim for unlawful merger under the  
9 Clayton Act and new Sherman -- a new Sherman Section 2  
10 monopolization claim that are based on entirely new facts.  
11 This is the second, you know, subsequent 2013-2014 effort  
12 through these extensive negotiations and multiple variations  
13 of the documents to acquire a complete takeover of a major  
14 competitor.

15 I should point out, Your Honor, that this -- a  
16 number of the issues before you are also the subject of a  
17 Ninth Circuit appeal that's being prosecuted by Pacific  
18 Seafood Group, and it happens that our brief in response to  
19 their appeal of Judge Panner's preliminary injunction order  
20 was due yesterday.

21 And as I am sure you can understand, when you go  
22 to the lengths that are necessary to prepare what we believe  
23 is a quality brief on issues that were decided in a context  
24 that required some significant speed in the District Court  
25 involving TROs and a preliminary injunction, you come across

1 other authority. And I had hoped we would be in person  
2 before you, but I do have some e-mails to send if Your Honor  
3 wishes.

4 But one point that I think is really worth making  
5 here on this topic, the new aspect of these claims and the  
6 fact that the prior effort to take over Ocean Gold was  
7 resolved by stipulation is that there is controlling Ninth  
8 Circuit authority, specifically a case that is  
9 *Sekaquaptewa* --

10 (Reporter interrupted.)

11 MR. HAGLUND: I think I am going to -- it appears  
12 to be *Sekaquaptewa v. MacDonald*.

13 THE COURT: Could you spell that for us, please.

14 MR. HAGLUND: Yes, Your Honor. It is  
15 S-E-K-A-Q-A-E-T-E-W-A [sic] *v. MacDonald*, M-A-C, and it is  
16 at 575 F.2d 239 (9th Cir. 1978).

17 And what that case stands for is that when a --  
18 for issue preclusion purposes I am quoting the case, and an  
19 issue is not deemed to be actually litigated if it is the  
20 subject of a stipulation between the parties, which is  
21 exactly what happened here.

22 This issue was not litigated, was not a part of  
23 any relief, was not a part of a merger into the judgment,  
24 and it is a clearly new claim.

25 THE COURT: But Mr. Haglund, isn't there an

1 argument that -- I mean, it's hard to imagine that you  
2 weren't contemplating that there would be some new attempts  
3 at acquisition. I mean, there was nothing in your agreement  
4 with Pacific Seafood that they would not in the future try  
5 to do the very thing that you had initially objected to, and  
6 that is acquire Pacific Gold, right? I get these names --  
7 Gold -- Ocean Gold. Sorry. And that, you know, that  
8 should -- that failure should be, I guess, read into this  
9 agreement that all of these kinds of disagreements down the  
10 road were going to be handled by either Judge Hogan or Judge  
11 Jelderks.

12 MR. HAGLUND: Well, there was -- the only issue  
13 that we are going to be subject to the provision for  
14 alternative dispute resolution by a federal judge under the  
15 ancillary jurisdiction that allows the judge to interpret or  
16 enforce this agreement, which was incorporated into the  
17 judgment of dismissal, is the -- the only provision that the  
18 defendants are relying on here is 3(a). And if you look at  
19 3(a), one has to look at it, I think, from an antitrust  
20 perspective. The *Whaley* case and the *Boardman* case are  
21 about the input market, which is the ex vessel prices that  
22 the seafood processors, Pacific, Ocean Gold, the other  
23 fairly few competitors on the West Coast pay for the raw  
24 fish that are delivered from fishermen.

25 The marketing agreement addresses the output



1 market, what does Pacific Seafood do with the --

2 THE COURT: Mr. Haglund, could I stop you for just  
3 a second. I think we have may have -- somebody may have  
4 been disconnected. Let me --

5 *(A conversation was had off the record.)*

6 THE COURT: Could I just ask, starting with  
7 plaintiffs, who we have. We have Mr. Haglund on the line,  
8 Mr. Kelley.

9 Mr. Snider, are you still on the line?

10 Mr. Snider?

11 All right. Sounds like we lost him.

12 Do we have anyone else on the line other than  
13 Mr. Haglund? Mr. Kelley? You are both here, right?

14 MR. ESLER: Yeah. Your Honor, you have Mr. Esler  
15 on the line as well.

16 THE COURT: Okay. I think we lost Mr. Snider. I  
17 am sorry, Mr. Haglund.

18 Again, in retrospect, I wish we were all here in  
19 person. But let's get everybody back on the line and we'll  
20 have to have you back up a little bit. Okay?

21 MR. HAGLUND: So do you want me to just wait?

22 THE COURT: Yeah. If you could just wait until we  
23 get Mr. -- it sounds like we need to get Mr. Snider back on  
24 the line.

25 THE CLERK: I will have to call them all back.

1 THE COURT: Sorry. We'll have to hang up. The  
2 only way we can do this is to call you onto one conference  
3 line. We can't bring somebody in. So if you would just  
4 hang up, all of you, for a moment, I will have Ms. Pew  
5 recall all of you and reset the conference.

6 MR. HAGLUND: Okay. Thank you.

7 MR. ESLER: Thank you, Your Honor.

8 *(A conversation was had off the record.)*

9 THE CLERK: Counsel.

10 THE COURT: All right. This is Judge McShane  
11 again. Thanks for your patience, folks.

12 Let me just make sure we have everyone. We have  
13 got Mr. Haglund, Mr. Kelley?

14 MR. HAGLUND: Yes, Your Honor.

15 THE COURT: All right. And then we have the  
16 Esler/Stephens group.

17 MR. ESLER: Correct.

18 THE COURT: All right. And Mr. Snider, we have  
19 you and whoever might be with you from the Stoel Rives  
20 group?

21 MR. SNIDER: Yes, Your Honor.

22 THE COURT: Okay. Great.

23 So Mr. Haglund -- well, actually, Mr. Snider, I  
24 think you were the group that got cut off. Maybe you can  
25 give us a little better sense of what you last remember

1 Mr. Haglund saying.

2 MR. SNIDER: Yes. Mr. Haglund was just talking  
3 about the *MacDonald* case with a very hard to pronounce first  
4 party name and he had cited the case. And that's when we  
5 lost the thread.

6 THE COURT: Okay. So Mr. Haglund, you were doing  
7 such a wonderful job, and now you are going to have to  
8 repeat yourself. I am sorry. If you'd like to go ahead and  
9 kind of go from the case with the name we are all having a  
10 hard time pronouncing and maybe, again, go from there, if  
11 you could.

12 MR. HAGLUND: Certainly, Your Honor. I think that  
13 with respect to the case, the only other point that I made,  
14 and I quoted from the case, that in a situation where you  
15 have a stipulation in the middle of a case that resolves an  
16 issue and in effect sets it aside as not an issue in the  
17 case, you don't have a situation where there can be any  
18 release or merger of that contention or claim for purposes  
19 of res judicata or the release language or the merger in the  
20 judgment, and the language I quoted from the case was  
21 simply, quote, For issue preclusion purposes, an issue is  
22 not deemed to be actually litigated if it is the subject of  
23 a stipulation between the parties.

24 Now, I then turned back to, I think, your question  
25 regarding the language that is in Section 3(a) of the

1 Resolution Agreement.

2 And I think that's where -- I think that catches  
3 us up, and I am going to move forward from there.

4 THE COURT: Okay.

5 MR. HAGLUND: The language in that agreement, as  
6 you pointed out, talks about a new agreement, and then it's  
7 very specific, that requires Pacific Seafood Group to act as  
8 the exclusive marketer of any seafood product produced by  
9 Ocean Gold Seafoods.

10 I think Your Honor is right on the money that any  
11 MBA class would absolutely say no to the effort to equate a  
12 merger or a takeover of a competitor with a company simply  
13 having the right to market all of a competitor's production  
14 or finished products.

15 An economist would -- an antitrust economist would  
16 also agree that they are as different as night and day. The  
17 merger, Your Honor, eliminates a company. This language  
18 talks about exclusive -- to act as the exclusive marketer of  
19 any seafood product produced by Ocean Gold Seafoods.  
20 Post-transaction there is no Ocean Gold Seafoods.

21 Everything is subsumed within, and that's what  
22 their documents showed. There is nothing left of Ocean Gold  
23 Seafoods. This is a stock acquisition. Everything folds  
24 into the entity of Pacific Seafood Group that was acquiring  
25 all of these different assets. You have a situation where

1 the competitor that existed before is completely removed  
2 from the marketplace. And that's exactly why the State of  
3 Oregon in the attorney general's amicus brief characterized  
4 the proposed merger as, I quote, presumptively unlawful.

5           And I think it's worthwhile to point out, Your  
6 Honor, I don't know how much of that 2006, ten-year  
7 agreement between Pacific Seafood and Ocean Gold you have  
8 reviewed, but there are actually two provisions in the  
9 Resolution Agreement that relate directly to the agreement.  
10 One is the one that you have heard so much about in the  
11 briefing. One that wasn't brought up in anyone's brief but  
12 I think it's worth mentioning and addressing is that  
13 Section 3(b) required Ocean Gold and Pacific Seafood to  
14 amend that agreement to eliminate a number of offending  
15 provisions.

16           And those provisions were the ones that were the  
17 reason the attack on this contract by way of a Sherman Act  
18 Section 1 claim was originally asserted once we got the  
19 contract because it included provisions that gave Pacific  
20 power over Ocean Gold's pricing, which price fixing is an  
21 absolute no-no between competitors under the antitrust laws.

22           THE COURT: So Mr. Haglund, that -- okay. So I am  
23 looking at 3(b). So the amendments to the February 9th,  
24 2006, agreement, that's the same agreement that's going to  
25 expire in 2016?

1           MR. HAGLUND: Right. And the point I am trying to  
2 make here is that one of -- and I'd point out to Your Honor,  
3 again, this is not in the record at this moment, but it is  
4 something you can take judicial notice of, the *Whaley* case,  
5 second amended complaint that we filed in -- I don't know  
6 exactly the date, but attached to it is a copy of this  
7 agreement. And one of the provisions in the agreement, and  
8 there are a couple like this; I will just read one of them,  
9 stated, "Pacific Gold shall be solely responsible for  
10 determining raw material costs regardless of whether  
11 purchased by Ocean Gold or by others at the direction of  
12 Ocean Gold"; in other words, clear statements that Pacific  
13 was responsible for determining what Ocean Gold offered to  
14 fishermen in the marketplace for ground fish, whiting,  
15 et cetera.

16           And they denied that they ever implemented these  
17 provisions, but they agreed in the settlement agreement that  
18 they would be stricken from the document so that we have a  
19 situation with the Resolution Agreement in place, Your  
20 Honor, where Pacific Seafood and Ocean Gold are operating as  
21 competitors competing on the West Coast for not only fishing  
22 vessels but, most importantly, the catches from those  
23 vessels that come to their production plants. So you have a  
24 situation, Your Honor, where, from our client's standpoint,  
25 they, at least from a post-Resolution Agreement standpoint,

1 have a situation where Ocean Gold is operating -- is  
2 supposed to be, with these provisions eliminated, operating  
3 out there in the marketplace as an independent buyer  
4 competing on price with Pacific and its other plants on the  
5 West Coast.

6 And the most pro-competitive feature -- one of the  
7 most pro-competitive features of this Resolution Agreement  
8 in our view and I believe that of the attorney general was  
9 the fact that although Ocean Gold was independent in the  
10 input market for the sale of fish to be processed in its  
11 plant competing with Pacific and others, the 2006 agreement,  
12 which affected the output market and gave Pacific control  
13 over where and how and at what price the processed seafood  
14 products from the Ocean Gold plant were sold at, that was  
15 only related to the output market. And the most  
16 pro-competitive feature that -- or one of the most  
17 pro-competitive features that we saw in the agreement was  
18 the prospect that Ocean Gold, in 2016, the end of  
19 February 2016, would become completely independent.

20 And I think the larger point I am making here,  
21 Your Honor, is that when you look at the language of 3(a),  
22 the idea that it can be stretched to cover a merger or a  
23 takeover where Ocean Gold is completely eliminated as a  
24 competitor is just not a reasonable -- not anywhere near a  
25 reasonable approach to interpreting what that sentence

1 means.

2 THE COURT: Okay. Anything else, Mr. Haglund,  
3 from you?

4 Mr. Haglund, are you still there? Anything else?

5 MR. HAGLUND: I am, Your Honor. Let me just  
6 double-check something.

7 THE COURT: I guess the only question I have,  
8 maybe, is that -- and, again, this is always in retrospect,  
9 but it does seem remarkable that the parties weren't  
10 contemplating at the time that there might be another  
11 attempt at an acquisition and that you would not have wanted  
12 to, I guess, settle that issue within the agreement. I  
13 mean, was your thinking simply you would just bring another  
14 lawsuit? I mean, I am not sure -- or was it --

15 MR. HAGLUND: Well, Your Honor, in fact, we  
16 believe that because -- I mean, you see from the AG's  
17 papers, you know, this sort of merger, when you look at the  
18 Hirschman-Herfindahl index that the FTC and DOJ put out  
19 where you take the square of the market shares of the two  
20 competitors that are proposing to merge, and if it increases  
21 the -- if it increases by more than 200 points, you have a  
22 presumption that there are potential problems with the  
23 merger. Here the increase is over 2,000 -- or nearly, not  
24 quite, 2,000 points.

25 Given the market shares that we learned Pacific



1 had and Ocean Gold had during the course of that litigation  
2 and given how quickly they abandoned the merger and it never  
3 saw the light of day in any further pleading, it was never a  
4 matter that was discussed in any negotiations. The idea  
5 that they would attempt to do this was not something that we  
6 thought they'd ever do. And I think it would -- from a  
7 policy standpoint, Your Honor, it would do a tremendous  
8 disservice to, I think, the way in which class action  
9 agreements of this type are interpreted if the 400 fishermen  
10 who made up this certified class are deemed as Pacific  
11 Seafood's lawyers seek here to have waived or subjected  
12 themselves to arbitration over claims they never made that  
13 are based upon facts that occurred, you know, two years  
14 later and are -- you know, the other aspect I'd note is that  
15 the character of the transaction is actually much larger in  
16 this instance than the one that was contemplated and dropped  
17 by Pacific Seafood and Ocean Gold in 2010.

18           This one not only -- it includes more companies.  
19 It includes more assets. It includes four fishing vessels.  
20 It amazingly increases the quota share of Pacific Seafood  
21 Group in these federally regulated fisheries where the  
22 National Marine Fisheries Service actually has -- when they  
23 implemented the quota system in 2011, the amount of quota  
24 was issued to fishermen and some to processors just in  
25 whiting on the basis of catch history. And the government

1 imposed what they call accumulation limits on how much quota  
2 share of any given species anyone could hold. Pacific --  
3 and if you -- based on this catch history -- and this is all  
4 in the record, Your Honor. Based on this catch history, if  
5 you were above the accumulation limit, which was the  
6 government's way of trying to prevent too much concentration  
7 in these quota shares because it would lead to  
8 anti-competitive results, you had a certain number of years  
9 to divest yourself if you were over. The acquisition  
10 Pacific is making and in a situation where they are already  
11 over those limits on virtually every species only would  
12 increase that. That's just an aside.

13 But the other aspect is that this transaction  
14 involves many more parties than what was contemplated back  
15 in 2010. Our brief is incorrect when we say that there are  
16 two parties that weren't a party to the Resolution  
17 Agreement. There are 12. Two happen to be Pacific  
18 affiliates that were formed in late 2014. But there are --  
19 interestingly enough, the Ocean Gold entities that were  
20 originally part of an amended complaint were dropped, all  
21 but one, when they entered into that stipulation. And a  
22 subsequent amended complaint dropped four different Ocean  
23 Gold parties.

24 There are a total of ten different Ocean Gold  
25 affiliates or owners who are parties to the complicated,

1 multi, you know, 41-million-dollar transaction that was  
2 enjoined by Judge Panner. They aren't subject to the  
3 ancillary jurisdiction of this court. And it just creates  
4 an impossible situation, I think, to stretch the  
5 interpretation of Section 3(a) to do what the defendants  
6 urge you to do.

7 THE COURT: Okay. Thank you, Mr. Haglund.

8 And Mr. Snider, I am unclear. Are you speaking  
9 for all the defendants today or Mr. Esler, are you also  
10 going to --

11 MR. SNIDER: No. I am speaking for all of the  
12 defendants today.

13 THE COURT: All right. Mr. Snider, any rebuttal  
14 you would like to add?

15 MR. SNIDER: Yeah. Just a couple things, Your  
16 Honor.

17 To your last question, it struck you as surprising  
18 that acquisition was not in the contemplation of the parties  
19 given the history here. And you are correct. That is  
20 surprising. And it's because that was absolutely within the  
21 contemplation of the parties, which is why, I am not going  
22 to belabor it, but when you get back to the language they  
23 chose, they didn't limit this to an exclusive marketing  
24 agreement. They said any new agreement that requires  
25 Pacific Seafood to act as an exclusive marketer.

1           And the reason that broad language was used and  
2 the basis for the entire *Whaley* lawsuit was that Pacific  
3 Seafood was gaining monopoly power by virtue of acquisition.  
4 Acquisition, including the acquisition or the joint venture  
5 or the exclusive marketing agreement with Pacific Seafood,  
6 was absolutely front and center. That was what the case was  
7 about.

8           So much of Mr. Haglund's arguments go to the  
9 merits here, Your Honor, and --

10           THE COURT: Right.

11           MR. SNIDER: -- and this motion is not about the  
12 merits. This motion is who is supposed to hear those  
13 merits.

14           And, you know, we submit, again, that 3(a) says  
15 that if there was an agreement that had the effect of  
16 Pacific Seafood being required to act as the exclusive  
17 marketer, whether it's an exclusive marketing agreement or  
18 an acquisition, that has to go to Judge Jelderks to  
19 determine whether the new agreement is pro-competitive. And  
20 Mr. Haglund can make all the arguments he has made to you  
21 today as to why it's anti-competitive.

22           And the defense will -- you know, although the  
23 agreement is terminated, which is an issue for another day  
24 as to -- you know, as to why this case continues to go  
25 forward notwithstanding the fact that the agreement is

1 terminated, that's an issue for another day, but if forced  
2 to defend the case, we will defend the case and argue that  
3 the agreement is pro-competitive. And Judge Jelderks will  
4 say yes or no, and if he says no, under 3(a) the parties can  
5 try something else out.

6 That was the reason why 3(a) was put in place, to  
7 provide a mechanism for resolving future disputes as to  
8 agreements between Ocean Gold and Pacific Seafood that would  
9 have this effect.

10 And just to clear up the record, the transaction  
11 that's proposed and at issue here would not eliminate Ocean  
12 Gold. Ocean Gold still will, post-transaction, if it were  
13 approved, would still exist. It would just be controlled by  
14 Pacific Seafood. And Pacific Seafood is the entity which  
15 actually has a selling arm. Ocean Gold does not. Pacific  
16 Seafood would therefore be selling -- acting as the  
17 exclusive marketer for all that Ocean Gold processed  
18 seafood.

19 THE COURT: Okay.

20 All right. Thanks, Mr. Snider.

21 MR. HAGLUND: Your Honor.

22 THE COURT: Yeah. Is this Mr. Haglund?

23 MR. HAGLUND: Mr. Haglund, yes. Just one very  
24 quick point.

25 The idea that a merger -- I mean, a merger just

1 transcends by a leap and a bound the exclusive marketing of  
2 product in the output market. The merger eliminates a  
3 competitor who is actively involved in the input market.

4 THE COURT: Right.

5 MR. HAGLUND: It is a hugely different situation  
6 than a marketing agreement alone.

7 THE COURT: Okay. Well, I appreciate both sides.  
8 You know, both sides are doing their job.

9 The one thing I would say if we do go forward, I  
10 will be sending back briefs that use terminology and  
11 adjectives like ludicrous arguments. And, you know, I  
12 would -- you guys both are doing your job, and I am not  
13 ascribing any bad faith to anyone here, but it seems like  
14 the parties, some of your briefings, I would like them to be  
15 a little bit more professional, and I will send them back  
16 with an overabundance of adjectives describing your  
17 opponents arguments with things like ludicrous or  
18 unbelievable. So let's be a little more careful about that.

19 I do think we will be going forward.

20 Mr. Snider, I appreciate your arguments and I will  
21 give some more thought to them, but I am having just a hard  
22 time imagining that Paragraph 3(a) ever contemplated an  
23 acquisition, especially in light of the history of this  
24 February 9th, 2000 [sic] agreement that the Resolution  
25 Agreement seems to be focused on.

1           So I will look at it some more. I would like to  
2 get you an opinion out quickly and I think I will. I think  
3 I have already kind of put to rest these other issues around  
4 Rule -- law of the case and estoppel. I am just simply not  
5 going there, Mr. Haglund.

6           But I do want to get a decision out quickly. At  
7 the current moment, although both of you have done a very  
8 good job, I think I am leaning towards Mr. Haglund's  
9 argument that it simply -- 3(a) does not contemplate  
10 acquisition. It's just a very, very different animal than  
11 an exclusive marketing agreement.

12           So I want to think a little bit more about it, but  
13 we'll get an opinion out in two weeks. Okay?

14           Could I ask, if we are going forward here, did  
15 Judge Panner set dates that were in place for trial?

16           MR. HAGLUND: Yes, he did, Your Honor. This is  
17 Mike Haglund. And he set an expedited trial date of  
18 July 21, which you have now stricken. We would like to --

19           THE COURT: All right.

20           MR. HAGLUND: We would hope to -- it's a very  
21 narrow factual situation. We'd hope to be in a position to  
22 see the case tried before the February expiration date of  
23 the 2006 contract. And I believe that can be accomplished  
24 if a schedule is set in the very near future.

25           THE COURT: Okay.

1 MR. STEPHENS: Yeah. Your Honor?

2 THE COURT: Yes.

3 MR. STEPHENS: I am sorry. This is John Stephens.  
4 What Mr. Haglund has described is correct in so far as  
5 Judge Panner having set a trial date and you vacated it.

6 We do think that it isn't going to be possible to  
7 get -- if we are required to go forward, as we have  
8 indicated, the proposed transaction has been terminated, but  
9 if we are required to go forward with the case, then it  
10 would be a situation where in order for us to, you know, I  
11 think fully develop all of our arguments with respect to  
12 expert testimony and that kind of thing that we'd be looking  
13 at a trial date that would be somewhere beyond that, late  
14 spring, early summer, somewhere in there.

15 THE COURT: Of next year?

16 MR. STEPHENS: Correct.

17 THE COURT: That's not going to happen. It's  
18 going to be a lot sooner than that. Both sides have been on  
19 notice by Judge Panner that this is going to be expedited.  
20 And I am going to -- this will be decided this fall.

21 So what I need you folks to do, and I would  
22 suggest doing it now, is start talking about if we are going  
23 forward, when we are going to try the case and see if you  
24 can compromise between what Mr. Haglund wants, which is  
25 probably that July date, which I think is just simply too



1 fast given the posture of the case being transferred to me,  
2 and a date next year. This case is going to be done this  
3 year. So we need to come up with something that can satisfy  
4 both of you with that understanding.

5 So get talking about that and then we'll set a  
6 status conference as soon as I issue an opinion in about two  
7 weeks.

8 Okay? Anything else we need to discuss?

9 MR. HAGLUND: Not for the plaintiffs, Your Honor.

10 Thank you.

11 THE COURT: Okay. Thank you very much, we'll talk  
12 to you soon.

13 MR. SNIDER: Thank you, Your Honor.

14 MR. HAGLUND: Thank you.

15 THE COURT: Bye-bye.

16 *(The proceedings were concluded this*  
17 *2nd day of June, 2015.)*

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1           I hereby certify that the foregoing is a true and  
2 correct transcript of the oral proceedings had in the  
3 above-entitled matter, to the best of my skill and ability,  
4 dated this 26th day of June, 2015.

5

6 /s/Kristi L. Anderson

7 

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Kristi L. Anderson, Certified Realtime Reporter

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